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Scoreboard Totals

% Retailed of Non-Franchise Make	0%
Total # Retail Units	20
Avg. Days to Sale	#DIV/0!
Avg. Advertised Price (Time of Sale)	\$ 62,558
Avg. Transaction Price	\$ 64,455
Avg. Market Price at 100%	\$ 87,006
Avg. Price to Market % (Time of Sale)	72%
Avg. Transaction to Market	74%
Avg. Transactional Discount	\$ (1,898)
Avg. Front-End Gross	\$ 4,240
Avg. Finance Gross	\$ 648
PUVR	\$ 4,856
Total Gross (Units & PUVR)	\$ 97,126
GROI	#DIV/0!
% with Trade	35%
Avg. Over/Under Allowance	\$1,643



ACADEMY

Scoreboard

(Click on the blue header to access the dropdown)

Desk Manager	Totals	JAVIER	JASON
% Retailed of Non-New Franchise	0%	0%	0%
Total # Retail Units	20	13	5
Avg. Days to Sale	#DIV/0!	#DIV/0!	#DIV/0!
Avg. Advertised Price (Time of Sale)	\$ 62,558	\$ 66,270	\$ 56,981
Avg. Transaction Price	\$ 64,455	\$ 67,948	\$ 59,568
Avg. Market Price at 100%	\$ 87,006	\$ 2,818,610	\$ 59,971
Avg. Price to Market % (Time of Sale)	72%	2%	95%
Avg. Transaction to Market	74%	2%	99%
Avg. Transactional Discount	\$ (1,898)	\$ (1,678)	\$ (2,587)
Avg. Front-End Gross	\$ 4,240	\$ 3,747	\$ 6,076
Avg. Finance Gross	\$ 648	\$ 681	\$ 651
PUVR	\$ 4,856	\$ 4,428	\$ 6,727
Total Gross (Units & PUVR)	\$ 97,126	\$ 57,563	\$ 33,636
GROI	#DIV/0!	#DIV/0!	#DIV/0!
% with Trade	35%	31%	60%
Avg. Over/Under Allowance	1,643	1,125	2,333



n list, then scroll up to select your staff member for each column.)

AARON			
0%	#DIV/0!	#DIV/0!	#DIV/0!
2	0	0	0
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$ 52,370	#DIV/0!	#DIV/0!	#DIV/0!
\$ 53,974	#DIV/0!	#DIV/0!	#DIV/0!
\$ 53,999	#DIV/0!	#DIV/0!	#DIV/0!
97%	#DIV/0!	#DIV/0!	#DIV/0!
100%	#DIV/0!	#DIV/0!	#DIV/0!
\$ (1,604)	#DIV/0!	#DIV/0!	#DIV/0!
\$ 2,860	#DIV/0!	#DIV/0!	#DIV/0!
\$ 207	#DIV/0!	#DIV/0!	#DIV/0!
\$ 2,964	#DIV/0!	#DIV/0!	#DIV/0!
\$ 5,927	#DIV/0!	#DIV/0!	#DIV/0!
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
0%	#DIV/0!	#DIV/0!	#DIV/0!
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

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Scoreboard

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Sales Consultant	Totals	KELLY	GLENN
% Retailed of Non-New Franchise	0%	0%	0%
Total # Retail Units	20	1	2
Avg. Days to Sale	#DIV/0!	#DIV/0!	#DIV/0!
Avg. Advertised Price (Time of Sale)	\$ 62,558	\$ 73,610	\$ 87,863
Avg. Transaction Price	\$ 64,455	\$ 78,610	\$ 94,508
Avg. Market Price at 100%	\$ 87,006	\$ 79,151	\$ 95,403
Avg. Price to Market % (Time of Sale)	72%	93%	92%
Avg. Transaction to Market	74%	99%	99%
Avg. Transactional Discount	\$ (1,898)	\$ (5,000)	\$ (6,645)
Avg. Front-End Gross	\$ 4,240	\$ 12,569	\$ 8,465
Avg. Finance Gross	\$ 648	\$ 2,085	\$ 1,077
PUVR	\$ 4,856	\$ 14,654	\$ 9,542
Total Gross (Units & PUVR)	\$ 97,126	\$ 14,654	\$ 19,084
GROI	#DIV/0!	#DIV/0!	#DIV/0!
% with Trade	35%	100%	0%
Avg. Over/Under Allowance	1,643	2,000	#DIV/0!



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MIKE A	PAULY	BRYT	DARRELL
0%	#DIV/0!	0%	0%
2	0	2	2
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$ 53,028	#DIV/0!	\$ 58,003	\$ 51,745
\$ 54,013	#DIV/0!	\$ 56,907	\$ 54,281
\$ 54,351	#DIV/0!	\$ 5,800,250	\$ 54,185
98%	#DIV/0!	1%	95%
99%	#DIV/0!	1%	100%
\$ (986)	#DIV/0!	\$ 1,096	\$ (2,536)
\$ 2,430	#DIV/0!	\$ 1,314	\$ 3,729
\$ 967	#DIV/0!	\$ 454	\$ 207
\$ 3,397	#DIV/0!	\$ 1,767	\$ 3,936
\$ 6,794	#DIV/0!	\$ 3,534	\$ 7,872
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
0%	#DIV/0!	50%	50%
#DIV/0!	#DIV/0!	1,000	0

MATT B	ALAN	JASON L	ALI
#DIV/0!	#DIV/0!	0%	0%
0	0	1	1
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
#DIV/0!	#DIV/0!	\$ 50,195	\$ 68,400
#DIV/0!	#DIV/0!	\$ 55,590	\$ 68,400
#DIV/0!	#DIV/0!	\$ 55,772	\$ 6,840,000
#DIV/0!	#DIV/0!	90%	1%
#DIV/0!	#DIV/0!	100%	1%
#DIV/0!	#DIV/0!	\$ (5,395)	\$ -
#DIV/0!	#DIV/0!	\$ 8,780	\$ 5,432
#DIV/0!	#DIV/0!	\$ 207	\$ 207
#DIV/0!	#DIV/0!	\$ 8,987	\$ 5,639
#DIV/0!	#DIV/0!	\$ 8,987	\$ 5,639
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
#DIV/0!	#DIV/0!	100%	0%
#DIV/0!	#DIV/0!	2,500	#DIV/0!

MATT D	JO S	DANNY	JEREMY
#DIV/0!	0%	0%	#DIV/0!
0	7	2	0
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
#DIV/0!	\$ 64,558	\$ 52,883	#DIV/0!
#DIV/0!	\$ 65,571	\$ 54,048	#DIV/0!
#DIV/0!	\$ 2,565,427	\$ 54,250	#DIV/0!
#DIV/0!	3%	97%	#DIV/0!
#DIV/0!	3%	100%	#DIV/0!
#DIV/0!	\$ (1,013)	\$ (1,166)	#DIV/0!
#DIV/0!	\$ 2,683	\$ 3,684	#DIV/0!
#DIV/0!	\$ 565	\$ 457	#DIV/0!
#DIV/0!	\$ 3,248	\$ 3,913	#DIV/0!
#DIV/0!	\$ 22,737	\$ 7,825	#DIV/0!
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
#DIV/0!	29%	50%	#DIV/0!
#DIV/0!	1,750	2,500	#DIV/0!

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Scoreboard

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Finance Manager	Totals	SOPHIA	DAVID
% Retailed of Non-New Franchise	0%	0%	0%
Total # Retail Units	20	8	7
Avg. Days to Sale	#DIV/0!	#DIV/0!	#DIV/0!
Avg. Advertised Price (Time of Sale)	\$ 62,558	\$ 59,638	\$ 68,010
Avg. Transaction Price	\$ 64,455	\$ 60,897	\$ 70,274
Avg. Market Price at 100%	\$ 87,006	\$ 867,809	\$ 2,642,073
Avg. Price to Market % (Time of Sale)	72%	7%	3%
Avg. Transaction to Market	74%	7%	3%
Avg. Transactional Discount	\$ (1,898)	\$ (1,259)	\$ (2,264)
Avg. Front-End Gross	\$ 4,240	\$ 3,968	\$ 5,095
Avg. Finance Gross	\$ 648	\$ 632	\$ 493
PUVR	\$ 4,856	\$ 4,520	\$ 5,588
Total Gross (Units & PUVR)	\$ 97,126	\$ 36,161	\$ 39,114
GROI	#DIV/0!	#DIV/0!	#DIV/0!
% with Trade	35%	0%	0%
Avg. Over/Under Allowance	1,643	1,500	2,000



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RYAN			
0%	#DIV/0!	#DIV/0!	#DIV/0!
5	0	0	0
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$ 59,596	#DIV/0!	#DIV/0!	#DIV/0!
\$ 62,003	#DIV/0!	#DIV/0!	#DIV/0!
\$ 2,322,560	#DIV/0!	#DIV/0!	#DIV/0!
3%	#DIV/0!	#DIV/0!	#DIV/0!
3%	#DIV/0!	#DIV/0!	#DIV/0!
\$ (2,407)	#DIV/0!	#DIV/0!	#DIV/0!
\$ 3,481	#DIV/0!	#DIV/0!	#DIV/0!
\$ 889	#DIV/0!	#DIV/0!	#DIV/0!
\$ 4,370	#DIV/0!	#DIV/0!	#DIV/0!
\$ 21,851	#DIV/0!	#DIV/0!	#DIV/0!
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
0%	#DIV/0!	#DIV/0!	#DIV/0!
1,000	#DIV/0!	#DIV/0!	#DIV/0!

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Scoreboard

CPO	Totals	Yes	No
Total # Retail Units	20	0	0
Avg. Days to Sale	#DIV/0!	#DIV/0!	#DIV/0!
Avg. Advertised Price (Time of Sale)	\$ 62,558	#DIV/0!	#DIV/0!
Avg. Transaction Price	\$ 64,455	#DIV/0!	#DIV/0!
Avg. Market Price at 100%	\$ 87,006	#DIV/0!	#DIV/0!
Avg. Price to Market % (Time of Sale)	72%	#DIV/0!	#DIV/0!
Avg. Transaction to Market	74%	#DIV/0!	#DIV/0!
Avg. Transactional Discount	\$ (1,898)	#DIV/0!	#DIV/0!
Avg. Front-End Gross	\$ 4,240	#DIV/0!	#DIV/0!
Avg. Finance Gross	\$ 648	#DIV/0!	#DIV/0!
PUVR	\$ 4,856	#DIV/0!	#DIV/0!
Total Gross (Units & PUVR)	\$ 97,126	#DIV/0!	#DIV/0!
GROI	#DIV/0!	#DIV/0!	#DIV/0!
% with Trade	35%	#DIV/0!	#DIV/0!
Avg. Over/Under Allowance	1,643	#DIV/0!	#DIV/0!



Scoreboard

Same Brand as New	Totals	Yes	No
Total # Retail Units	20	20	0
Avg. Days to Sale	#DIV/0!	#DIV/0!	#DIV/0!
Avg. Advertised Price (Time of Sale)	\$ 62,558	\$ 62,558	#DIV/0!
Avg. Transaction Price	\$ 64,455	\$ 64,455	#DIV/0!
Avg. Market Price at 100%	\$ 87,006	\$ 1,852,489	#DIV/0!
Avg. Price to Market % (Time of Sale)	72%	3%	#DIV/0!
Avg. Transaction to Market	74%	3%	#DIV/0!
Avg. Transactional Discount	\$ (1,898)	\$ (1,898)	#DIV/0!
Avg. Front-End Gross	\$ 4,240	\$ 4,240	#DIV/0!
Avg. Finance Gross	\$ 648	\$ 648	#DIV/0!
PUVR	\$ 4,856	\$ 4,856	#DIV/0!
Total Gross (Units & PUVR)	\$ 97,126	\$ 97,126	#DIV/0!
GROI	#DIV/0!	#DIV/0!	#DIV/0!
% with Trade	35%	0%	#DIV/0!
Avg. Over/Under Allowance	1,643	1,643	#DIV/0!



Scoreboard

Source	Totals	Trade on New	Trade on Used
Total # Retail Units	20	7	0
% of Retail Units	100%	35%	0%
% Retailed of Non-New Franchise	0%	0%	#DIV/0!
Avg. Days to Sale	#DIV/0!	#DIV/0!	#DIV/0!
Avg. Transaction Price	\$ 64,455	\$ 63,378	#DIV/0!
Avg. Transaction to Market %	74%	72%	#DIV/0!
Avg. Transactional Discount	\$ (1,898)	\$ (1,964)	#DIV/0!
Avg. Front End Gross	\$ 4,240	\$ 5,214	#DIV/0!
Avg. Finance Gross	\$ 648	\$ 559	#DIV/0!
PUVR	\$ 4,856	\$ 5,773	#DIV/0!
Total Gross (Units & PUVR)	\$ 97,126	\$ 40,409	#DIV/0!
GROI	#DIV/0!	#DIV/0!	#DIV/0!
% with Trade	35%	100%	#DIV/0!
Avg. Over/Under Allowance	1,643	1,643	#DIV/0!



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Scoreboard

Age	Totals	0-30 days	31-45 days
Total # Retail Units	20	0	0
% of Retail Units	100%	0%	0%
% Retailed of Non-New Franchise	0%	#DIV/0!	#DIV/0!
Avg. Days to Sale	#DIV/0!	#DIV/0!	#DIV/0!
Avg. Transaction Price	\$ 64,455	#DIV/0!	#DIV/0!
Avg. Transaction to Market %	74%	#DIV/0!	#DIV/0!
Avg. Transactional Discount	\$ (1,898)	#DIV/0!	#DIV/0!
Avg. Front End Gross	\$ 4,240	#DIV/0!	#DIV/0!
Avg. Finance Gross	\$ 648	#DIV/0!	#DIV/0!
PUVR	\$ 4,856	#DIV/0!	#DIV/0!
Total Gross (Units & PUVR)	\$ 97,126	#DIV/0!	#DIV/0!
GROI	#DIV/0!	#DIV/0!	#DIV/0!
% with Trade	35%	#DIV/0!	#DIV/0!
Avg. Over/Under Allowance	1,643	#DIV/0!	#DIV/0!



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