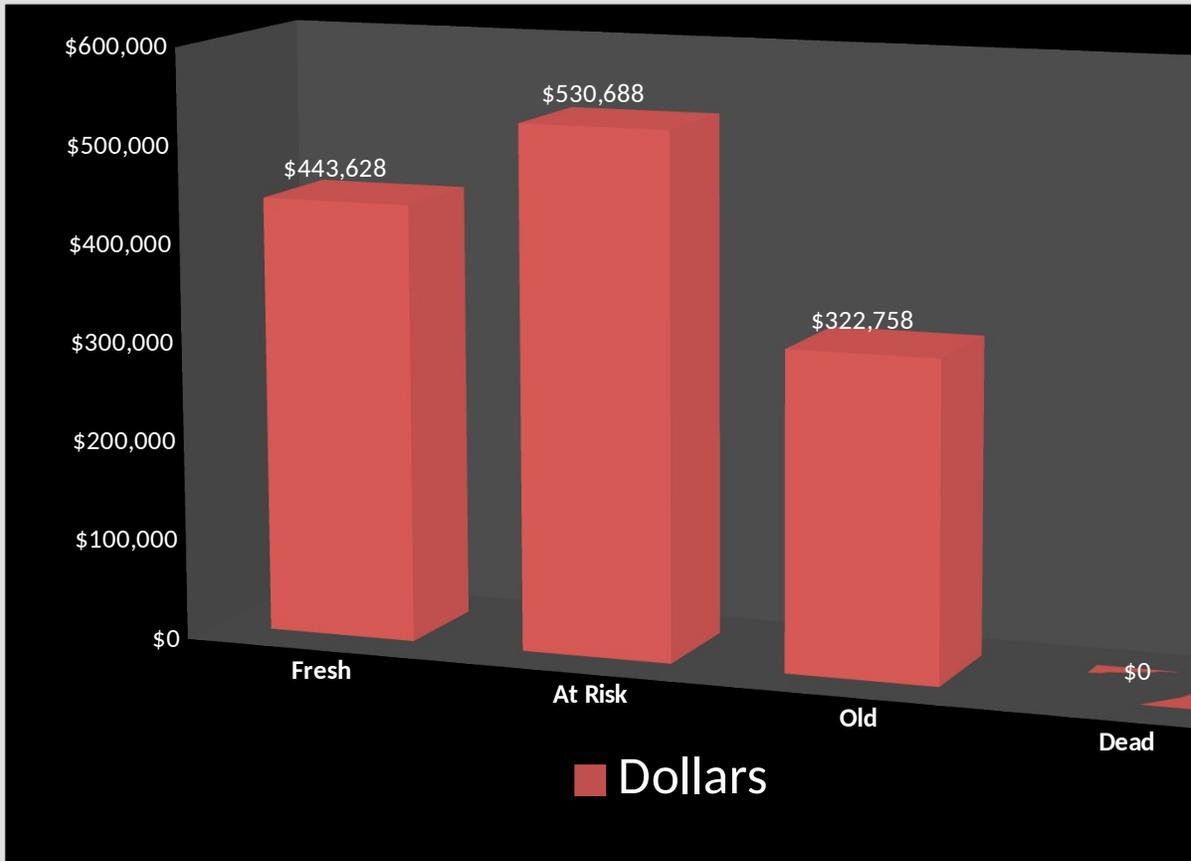


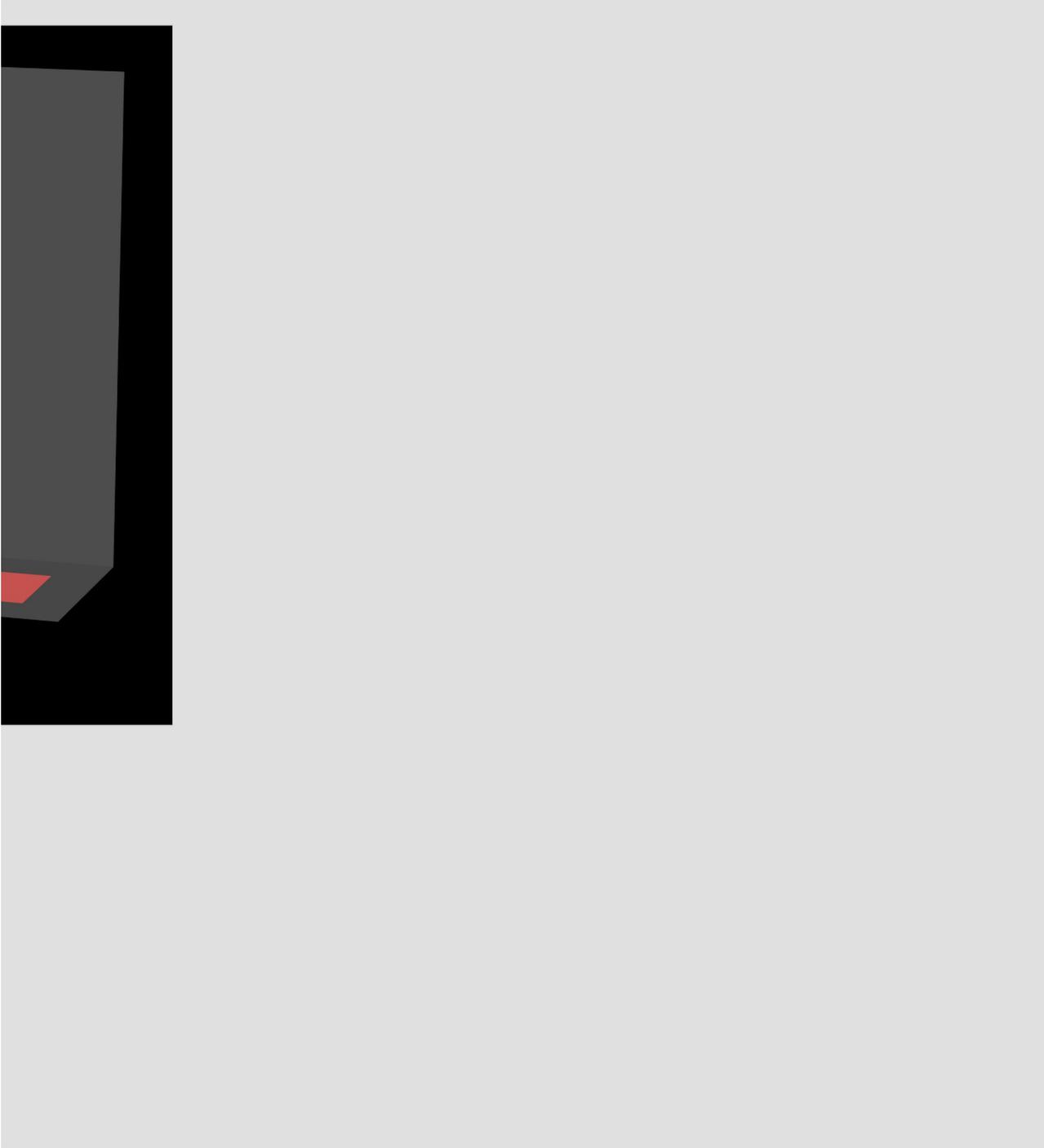
Pre-Owned Stock Analysis

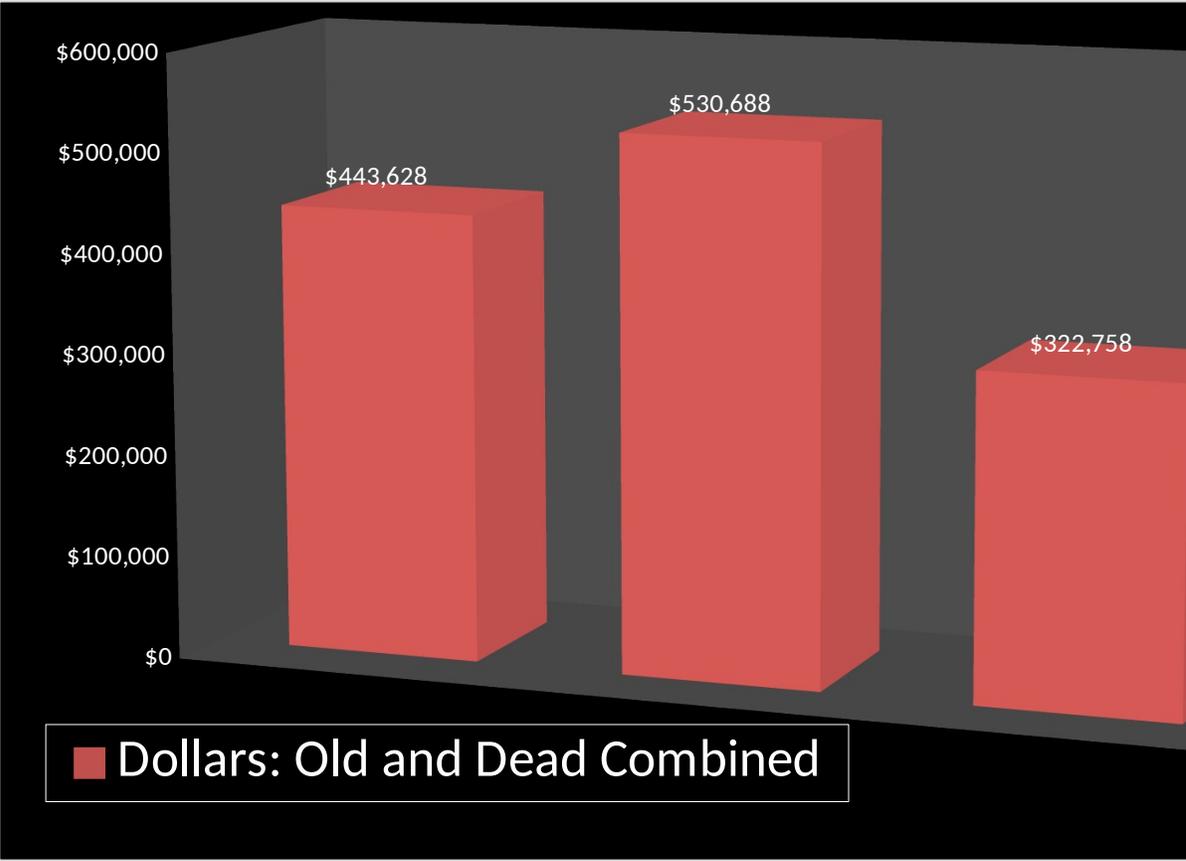
Days In Stock

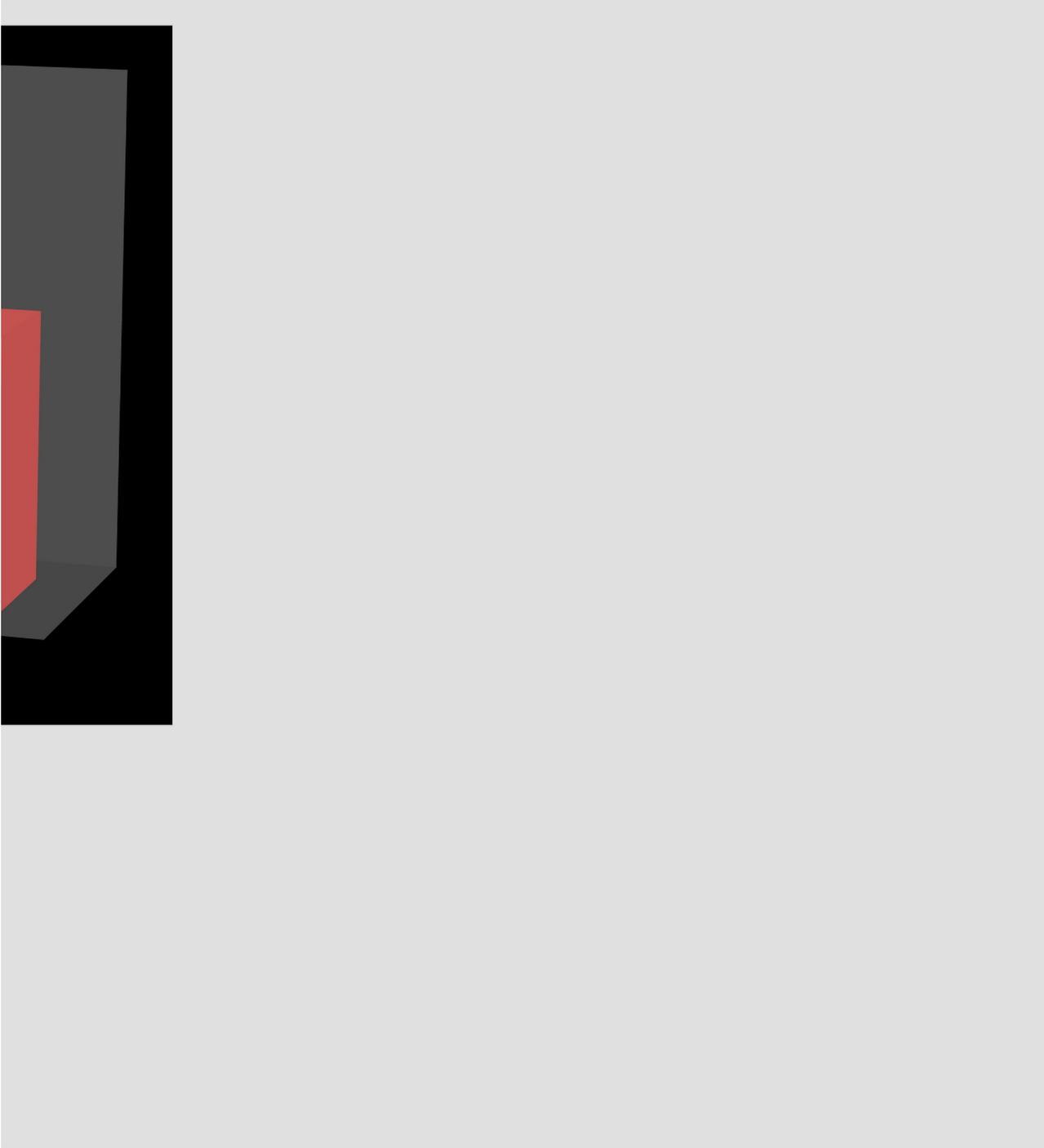
| | 0-30 | 31-45 | 46-60 | 61-90 | 90-120 |
|------------|--------------|----------------|----------------|------------|-----------|
| # Of Units | 34 | 14 | 8 | 13 | 2 |
| Dollars | \$443,628 | \$371,267 | \$159,421 | \$275,599 | \$47,159 |
| | Fresh | At Risk | | Old | |
| | 34 | 22 | <i>Units</i> | | 15 |
| | \$443,628 | \$530,688 | <i>Dollars</i> | | \$322,758 |

| | |
|------|-------------|
| | |
| | |
| 121+ | Total |
| | 71 |
| | \$1,297,074 |
| Dead | |
| 0 | |
| \$0 | \$322,758 |









Pre-Owned Stock Analysis

| | | | | |
|--------------|----------------|----------------------------------|------------|-------------|
| Fresh | At Risk | | Old | Dead |
| 34 | 22 | Units | 15 | 0 |
| \$443,628 | \$530,688 | Dollars | \$322,758 | \$0 |
| | | | | |
| 48% | 31% | Percent of total in Units | 21% | 0% |
| 34% | 41% | Percent of total in \$ | 25% | 0% |
| | | | | |
| \$13,048 | \$24,122 | Average Cost per Unit | \$21,517 | 0 |

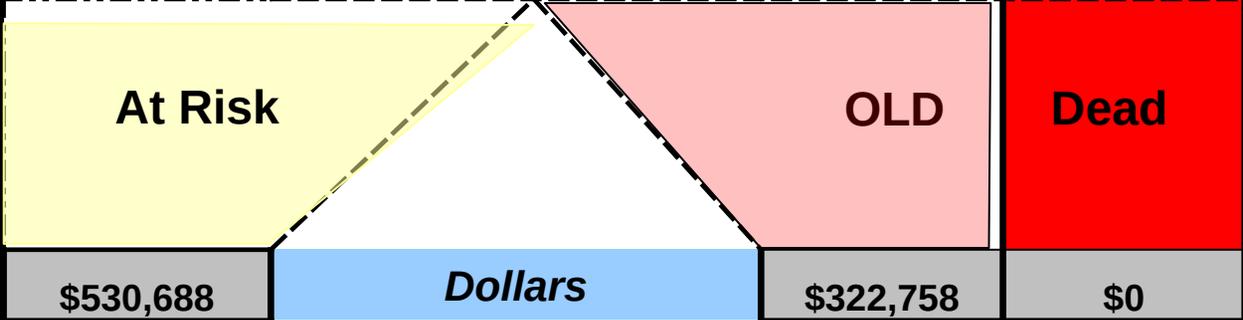
71

\$1,297,074

Over Valuation "Water" Analysis

Days In Stock

| | 0-30 | 31-45 | 46-60 | 61-90 | 91 - 120 | 121+ |
|----------------|--------|--------|--------|--------|----------|------|
| Dollars | 443628 | 371267 | 159421 | 275599 | 47159 | 0 |



Enter the percentage of this inventory value that you estimate is "water"

| | | | |
|----------|------------------------|----------|-----|
| 10% | <i>"Water" %</i> | 15% | 25% |
| \$53,069 | <i>"Water" Dollars</i> | \$48,414 | \$0 |

% of inventory under water 7.8%

Total Water Dollars \$101,483

Total

1297074