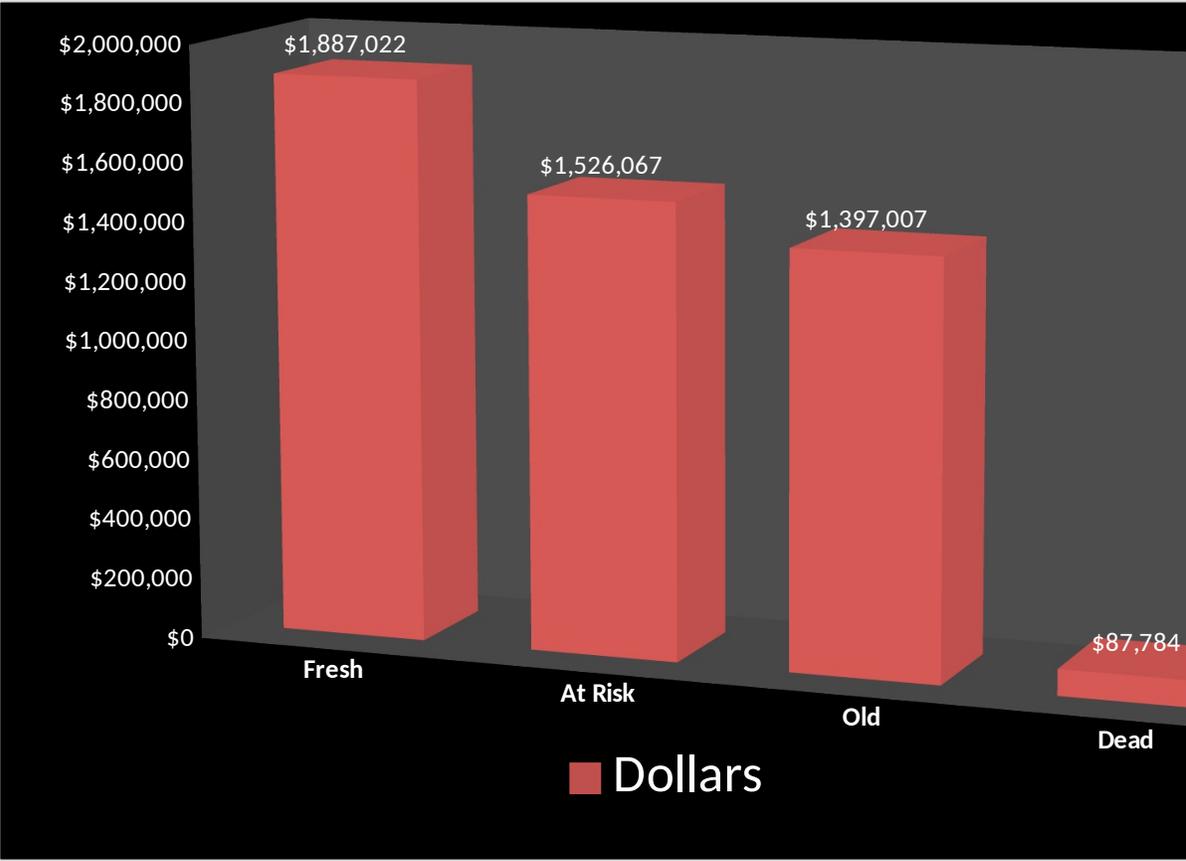


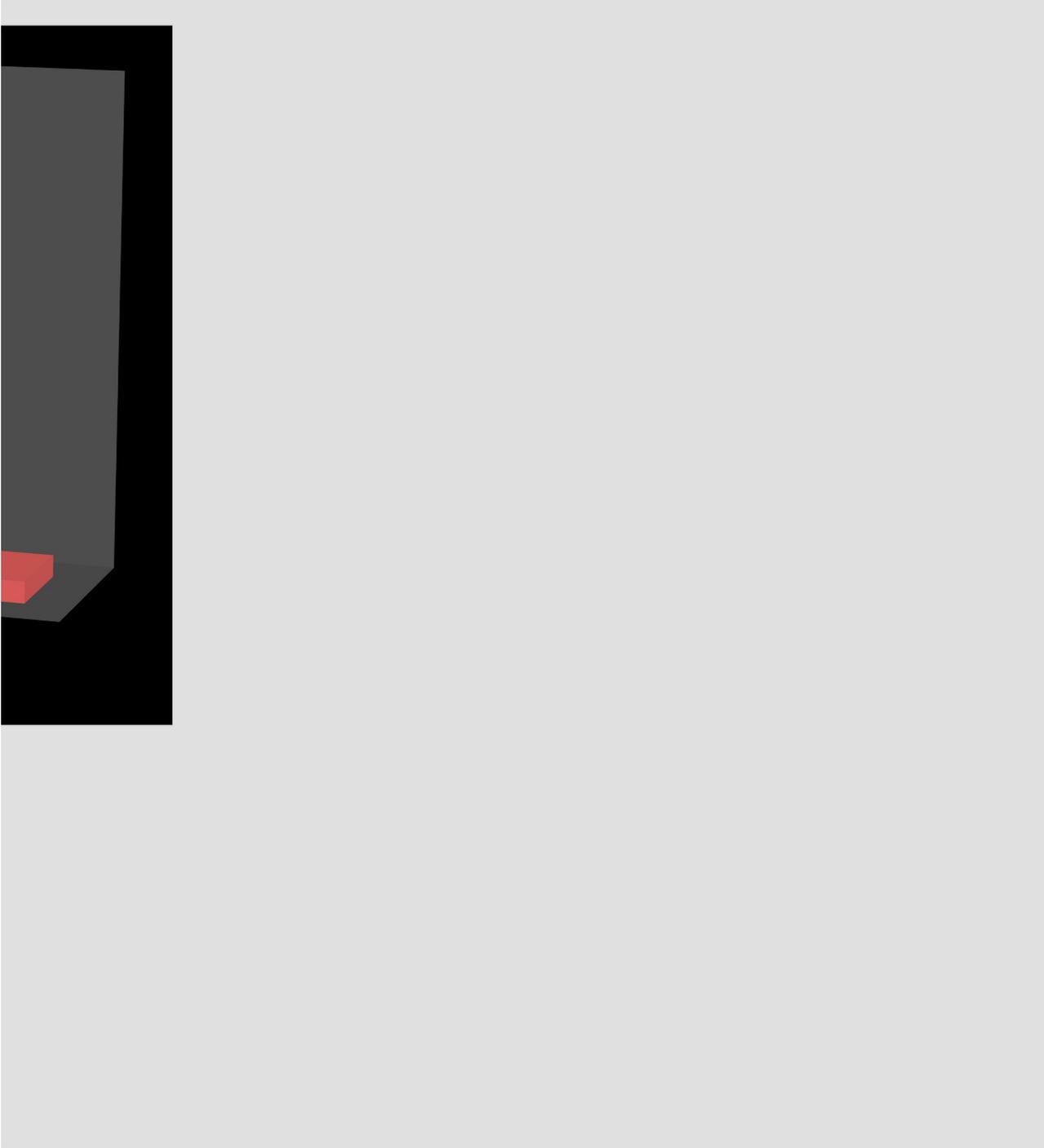
Pre-Owned Stock Analysis

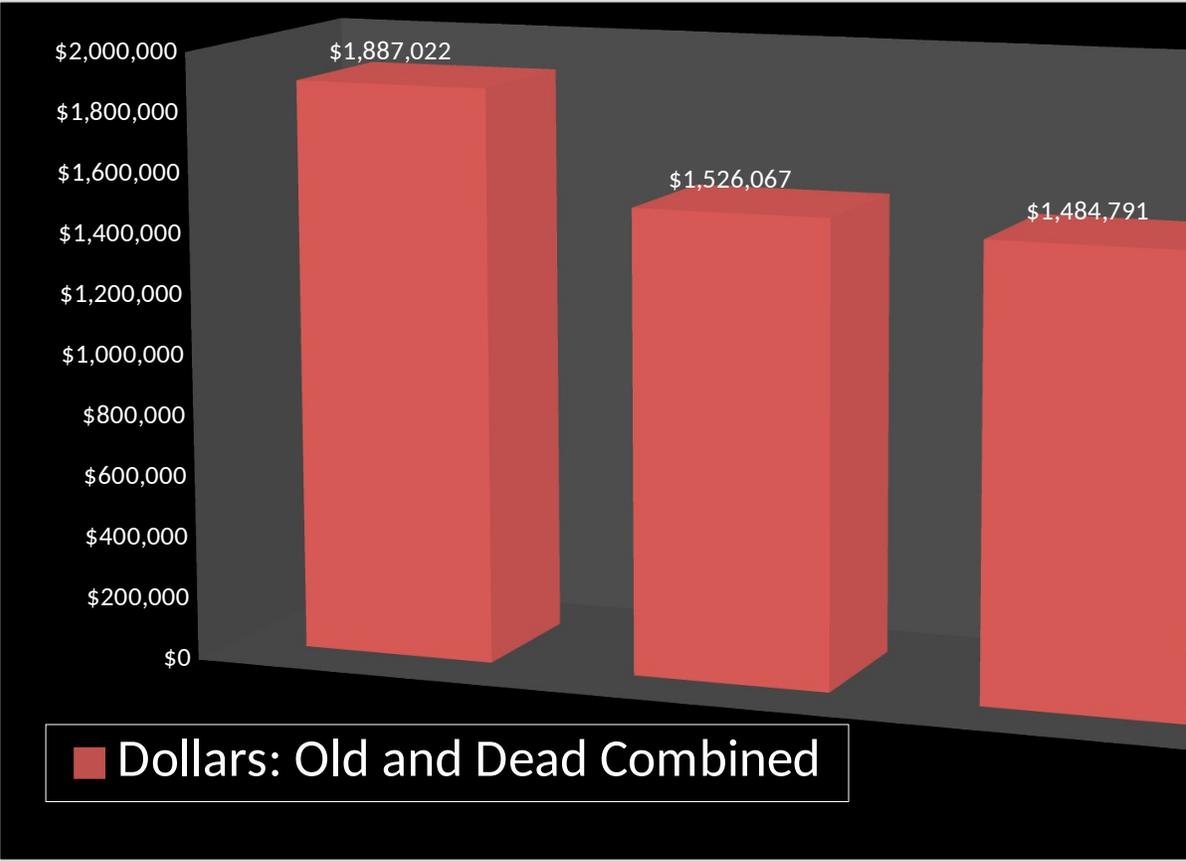
Days In Stock

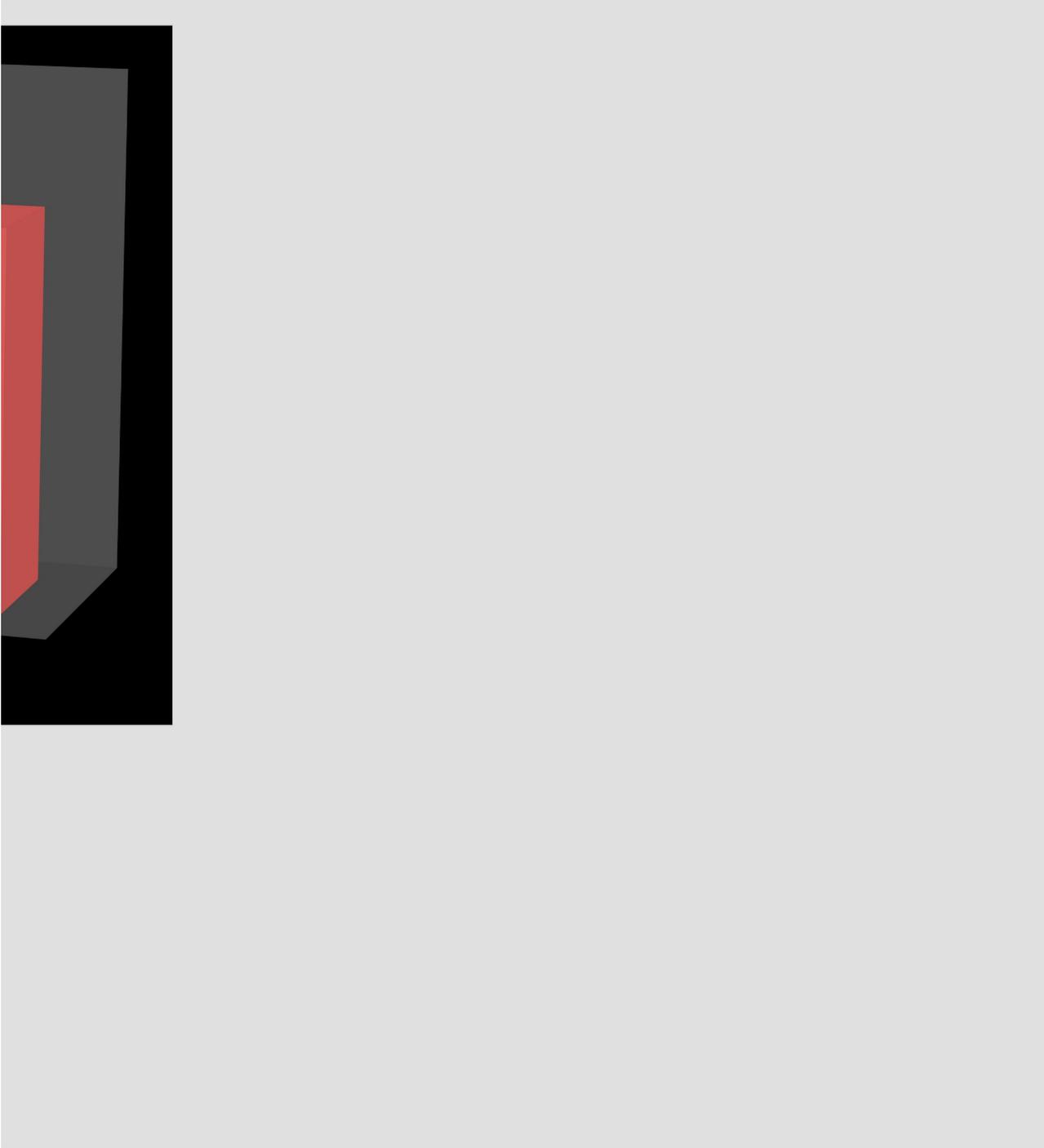
	0-30	31-45	46-60	61-90	90-120
# Of Units	60	25	14	23	5
Dollars	\$1,887,022	\$1,005,071	\$520,997	\$1,106,677	\$290,330
	Fresh	At Risk		Old	
	60	39	<i>Units</i>		28
	\$1,887,022	\$1,526,067	<i>Dollars</i>		\$1,397,007

121+	Total
3	130
\$87,784	\$4,897,880
Dead	
3	
\$87,784	\$1,484,791









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
60	39	<i>Units</i>	28	3
\$1,887,022	\$1,526,067	<i>Dollars</i>	\$1,397,007	\$87,784
46%	30%	<i>Percent of total in Units</i>	22%	2%
39%	31%	<i>Percent of total in \$</i>	29%	2%
\$31,450	\$39,130	<i>Average Cost per Unit</i>	\$49,893	\$29,261

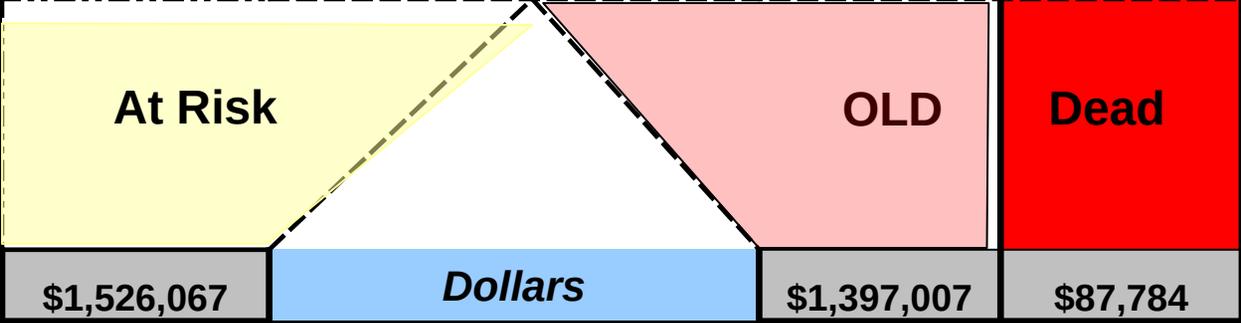
130

\$4,897,880

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1887021.92	1005070.69	520996.61	1106677.33	290329.7	87783.63



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$152,607	<i>"Water" Dollars</i>	\$209,551	\$21,946

% of inventory under water 7.8%

Total Water Dollars \$384,104

Total

4897879.88



Stock Num	Short VIN	Year	Make	Model	Lot	Vehicle Status	Age
221755DA	MGB01579	2021	FORD	EXPLORER		Used	0
221576A	HH627802	2017	DODGE	CHARGER		Used	2
221520A	LKE36995	2020	FORD	F150		Used	2
8395UTA	K5110200	2019	FORD	MUSTANG	HFU	Used	2
221711A	LA011360	2020	HONDA	ACCORD		Used	2
221729A	LEA66351	2020	FORD	EXPEDITION		Used	2
221686A	KC286490	2019	FORD	ECOSPORT		Used	2
221832A	KG701120	2019	RAM	2500		Used	2
221629AA	MKE39212	2021	FORD	F-150		Used	3
221733A	NF132967	2022	GMC	SIERRA 2500HD		Used	3
221360A	NY222976	2022	NISSAN	SENTRA		Used	3
221330AA	DKF03615	2013	FORD	F-150		Used	3
221534A	NL126390	2022	JEEP	GLADIATOR		Used	4
221712A	K3058763	2019	TOYOTA	COROLLA HATCHBACK		Used	4
221701A	KM139597	2019	VOLKSWAGEN	JETTA		Used	4
221753DA	KE044379	2019	HYUNDAI	ACCENT		Used	4
221373A	LFA38548	2020	FORD	F-150	HFU	Used	5
221522B	LEE25888	2020	FORD	SUPER DUTY F-250 SRW		Used	6
221689A	KC023386	2019	TOYOTA	RAV4		Used	6
221538A	G5260567	2016	FORD	MUSTANG		Used	8
221618A	NRA83979	2022	FORD	MAVERICK		Used	8
221487A	MLA63778	2021	FORD	BRONCO		Used	8
221681A	LGA14583	2020	FORD	EXPLORER	HFU	Used	8
221278A	GN786685	2016	NISSAN	FRONTIER		Used	8
221641A	KUB77802	2019	FORD	ESCAPE	HFU	Used	9
221635A	NC708662	2022	NISSAN	ROGUE		Used	9
221588A	JW277381	2018	JEEP	WRANGLER UNLIMITED		Used	10
221675A	MUA47323	2021	FORD	ESCAPE	HFU	Used	10
8397UT	KEA13617	2019	FORD	EXPEDITION	HFU	Used	10
221502A	MUA45507	2021	FORD	ESCAPE	HFU	Used	11
8386UTA	MFB48058	2021	FORD	F-150		Used	11
221514A	KUC36589	2019	FORD	ESCAPE		Used	12
8393UT	LM154080	2020	VOLKSWAGEN	TIGUAN	HFU	Used	12
8392UC	KM135273	2019	FORD	FIESTA		Used	12
8391UT	MLA91856	2021	FORD	BRONCO	HFU	Used	12
221386A	LEA24294	2020	FORD	EXPEDITION MAX	HFU	Used	12
221558A	MC098348	2021	TOYOTA	RAV4		Used	13
221489AA	MFB08811	2021	FORD	F150	HFU	Used	13
221573A	NLB16814	2022	FORD	BRONCO		Used	15
221480A	MG372234	2021	GMC	SIERRA 1500	HFU	Used	15
221557A	NGB40645	2022	FORD	EXPLORER		Used	16
8379UTA	LR234136	2020	FORD	FUSION		Used	17
220855AA	NU366355	2022	HYUNDAI	PALISADE		Used	17
221543A	G1318806	2016	CHEVROLET	COLORADO		Used	18
8389UT	NEE65213	2022	FORD	SUPER DUTY F-250 SR	HFU	Used	20
8390UT	NN190336	2022	RAM	1500	HFU	Used	20
220878BAAAAA	J9131574	2018	CADILLAC	CT6		Used	20
221564A	K1077195	2019	BUICK	REGAL SPORTBACK		Used	22
221133AA	NFA26908	2022	FORD	F-150	HFU	Used	22
221303A	MKD15642	2021	FORD	F150		Used	22
221546A	LLA98490	2020	FORD	RANGER	HFU	Used	24
221476A	NF193460	2022	GMC	SIERRA 2500HD		Used	24

221229A	KKC61911	2019 FORD	F-150	Used	26
221324A	MW849369	2021 JEEP	WRANGLER 4XE	Used	26
221339A	KC588716	2019 VOLKSWAGEN	ATLAS	Used	26
221424A	MLA89833	2021 FORD	BRONCO	HFU Used	29
221506A	MGA30156	2021 FORD	EXPLORER	HFU Used	29
221563A	JZ106416	2018 GMC	ACADIA	HFU Used	30
221127A	LKF46328	2020 FORD	F-150	Used	30
221011AAA	NRA21066	2022 FORD	MAVERICK	Used	30

60

220495A	MFA37904	2021 FORD	F-150	Used	31
221381A	KB084311	2019 HONDA	PILOT	Used	31
221554A	MRA88866	2021 FORD	BRONCO SPORT	HFU Used	32
221451A	NED83517	2022 FORD	SUPER DUTY F-350 SRW	Used	32
221444A	NLA89876	2022 FORD	BRONCO	HFU Used	32
8383UT	NT145599	2022 JEEP	COMPASS	HFU Used	33
221307AA	GBL84578	2016 LINCOLN	MKX	Used	33
221387A	MEA24668	2021 FORD	EXPEDITION MAX	HFU Used	34
221461A	NKD55927	2022 FORD	F-150	Used	36
8371UCA	FN667575	2015 CHRYSLER	200	Used	36
221183AA	KG118791	2019 CHEVROLET	SILVERADO 1500	Used	36
221370A	JEA23897	2018 FORD	EXPEDITION	Used	37
221392A	LGB73584	2020 FORD	EXPLORER	HFU Used	37
221403AA	NFA12902	2022 FORD	F-150	Used	37
221408A	NGA64970	2022 FORD	EXPLORER	Used	38
221428A	LM319076	2020 TOYOTA	TACOMA 4WD	Used	38
8380UT	MKD16289	2021 FORD	F-150	HFU Used	40
221341A	KM193011	2019 TOYOTA	TACOMA 4WD	Used	41
221054A	HUB42654	2017 FORD	ESCAPE	Used	43
221193A	KEA53643	2019 FORD	EXPEDITION	HFU Used	43
221344A	NG139116	2022 GMC	SIERRA 1500 LIMITED	Used	43
221357A	MGA70877	2021 FORD	EXPLORER	HFU Used	43
221355A	LGC89468	2020 FORD	EXPLORER	HFU Used	43
221297A	NGB56965	2022 FORD	EXPLORER	Used	43
221418A	KKF26330	2019 FORD	F150	HFU Used	45

25

8378UT	LGL27072	2020 LINCOLN	AVIATOR	HFU Used	46
221391A	MGA81221	2021 FORD	EXPLORER	Used	46
221304AA	HZ008188	2017 MITSUBISHI	OUTLANDER	Used	47
221272A	HR407257	2017 FORD	FUSION	HFU Used	50
221257AA	NG105771	2022 GMC	SIERRA 1500 LIMITED	Used	50
221402A	LX268314	2020 TOYOTA	TUNDRA 2WD	Used	51
221390A	KGB06813	2019 FORD	EXPLORER	HFU Used	51
221379A	MGA60885	2021 FORD	EXPLORER	HFU Used	53
221136A	KGB53125	2019 FORD	EXPLORER	HFU Used	57
221124A	LBA10734	2020 FORD	EDGE	HFU Used	57
221197A	MEA53493	2021 FORD	EXPEDITION	HFU Used	58
220447A	JGB88911	2018 FORD	EXPLORER	HFU Used	59
8374UT	MT001001	2021 TOYOTA	TACOMA 2WD	Used	60

221192A 14	MGA70871	2021 FORD	EXPLORER	HFU Used	60
220878AA	NGA82313	2022 FORD	EXPLORER	Used	62
8365UTA	HU060877	2017 LEXUS	ES	Used	64
221258A	NGA24210	2022 FORD	EXPLORER	HFU Used	64
221122AA	FL219278	2015 FORD	FOCUS	Used	65
221227A	NKD21147	2022 FORD	F-150	HFU Used	65
221317A	LEA13691	2020 FORD	EXPEDITION	HFU Used	65
8370UT	NGA18378	2022 FORD	EXPLORER	HFU Used	68
8372UC	G5119392	2016 CHEVROLET	CORVETTE	Used	68
8369UT	MR350587	2021 CHEVROLET	TAHOE	HFU Used	68
221201B	JFE46406	2018 FORD	F-150	Used	68
221201A	M2022822	2021 LEXUS	RX	HFU Used	68
221191A	MKE17224	2021 FORD	F150	HFU Used	68
221051AA	FL356663	2015 FORD	FOCUS	Used	68
221236A	LEE18452	2020 FORD	F250	HFU Used	68
8368UC	NF114537	2022 TESLA	MODEL 3	HFU Used	69
220750A	MGB15704	2021 FORD	EXPLORER	Used	71
221163A	MG384064	2021 CHEVROLET	SILVERADO 1500	Used	73
221190A	NFA67930	2022 FORD	F-150	HFU Used	73
221276A	NKD01672	2022 FORD	F-150	HFU Used	73
221149A	NFA12898	2022 FORD	F-150	HFU Used	76
221042A	KKE21563	2019 FORD	F-150	HFU Used	80
221215A	JEA11502	2018 FORD	EXPEDITION	HFU Used	80
8361UT 23	KEF36997	2019 FORD	SUPER DUTY F-450 DRW	Used	81
220861A	MF293887	2021 CHEVROLET	SILVERADO 2500HD	HFU Used	93
221003A	KR372341	2019 CADILLAC	ESCALADE	HFU Used	95
220666AA	MGA81730	2021 FORD	EXPLORER	HFU Used	102
221004A	MX974370	2021 TOYOTA	TUNDRA 4WD	Used	106
221022A 5	MEC47630	2021 FORD	SUPER DUTY F-250 SR	HFU Used	107
8332UT	BKE08408	2011 FORD	F-150	Used	129
220096A	MFA32655	2021 FORD	F150	HFU Used	263
210684AA	KC280441	2019 FORD	ECOSPORT	HFU Used	390

Inventory Value

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