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All Manf, All OEM Cd, All SGrp
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	%	#	Pieces	Value
Active Parts: Stocked	.0	0	0	.00
Active Parts: With Excess Stock	.0	0	0	.00
Active Parts: Understocked	.0	0	0	.00
Active Parts: To Phase Out	.0	0	0	.00
Total Active Parts	.0	0	0	.00
Superceded With On Hand	1.0	8	464	1925.98
Inactive With On Hand	99.0	1297	4159	191447.66
Total Inventory To Sell	100.0	1305	4623	193373.64
Cores on Hand		0	0	.00
Negative On Hand		67	98	7185.91
Total of Inventory		1372	4525	186187.73
Parts on Open Repair Orders		194	302	22846.26
Value of Inventory		1566	4827	209033.99
Not on Factory Master		1511	1561	20287.03
Parts Without Cost		107	42	.00

All Manf, All OEM Cd, All SGrp, All Parts	Parts	%	Acum%	Value	%	Acum%
Never Sold	552	40.8	40.8	61388	33.7	33.7
2021 September or Older	114	8.4	49.2	20569	11.3	44.9
2021 October	17	1.3	50.5	2711	1.5	46.4
2021 November	38	2.8	53.3	3801	2.1	48.5
2021 December	22	1.6	54.9	3860	2.1	50.6
2022 January	36	2.7	57.6	6535	3.6	54.2
2022 February	37	2.7	60.3	4353	2.4	56.6
2022 March	56	4.1	64.4	13953	7.6	64.2
2022 April	60	4.4	68.9	3729	2.0	66.3
2022 May	83	6.1	75.0	9705	5.3	71.6
2022 June	81	6.0	81.0	6592	3.6	75.2
2022 July	51	3.8	84.8	3689	2.0	77.2
2022 August	86	6.4	91.1	9267	5.1	82.3
2022 September	120	8.9	100.0	32252	17.7	100.0
Totals	1353	100.0		182404	100.0	
Cores With On Hand						

All Manf, All OEM Cd, All SGrp	From	8/01/22	8/01/22	8/01/22	8/01/22
	To	8/31/22	8/31/22	8/31/22	8/31/22
		Sales	Cost	Gross	GP %
Counter Retail Sales		18399.02	13648.90	4750.12	25.8
Counter Internal Sales					
Counter Wholesale Sales					
Total Counter Sales		18399.02	13648.90	4750.12	25.8
RO Customer Pay Sales		24912.21	17912.64	6999.57	28.1
RO Internal Pay Sales		15563.64	13675.92	1887.72	12.1
RO Warranty Sales		18428.42	13346.51	5081.91	27.6
RO Service Contract Sales					
Total RO Sales		58904.27	44935.07	13969.20	23.7
Total Sales		77303.29	58583.97	18719.32	24.2
Total Returns		-130.00	-85.00	-45.00	-34.6
Total Net Sales		77173.29	58498.97	18674.32	24.2

All Manf, All Stocking Groups, All Parts, All Sales Types					
	From	8/01/22	8/01/22	8/01/22	8/01/22
	To	8/31/22	8/31/22	8/31/22	8/31/22
		Sales	Cost	Gross	GP %
Sales Filled From Shelf		40340.76	29227.34	11113.42	27.5
Sales Filled By NG		15069.64	11285.37	3784.27	25.1
Sales Filled By EP		21892.89	18071.26	3821.63	17.5
Sales Filled By SO					
Total Sales		77303.29	58583.97	18719.32	24.2
Returns To Inventory		-130.00	-85.00	-45.00	-34.6
Returns Not To Inventory					
Total Returns		-130.00	-85.00	-45.00	-34.6
Net Sales		77173.29	58498.97	18674.32	24.2
Filled From Shelf-Counter		99.5%	99.5%	99.4%	
Filled From Shelf-Service		63.0%	59.9%	72.9%	
Filled Same Day--Counter		100.0%	100.0%	100.0%	
Filled Same Day--Service		100.0%	100.0%	100.0%	

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All Manf, All Stocking Groups
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Changes to Status:	Phase-In	Phase-Out
September 2022		
May 2022 To August 2022		
February 2022 To May 2022		
November 2021 To February 2022		
August 2021 To November 2021		
May 2021 To August 2021		
May 2021 and Older		

Inactive Parts to Phase-In	356	
Parts to Phase-Out		
Parts Excluded From Phase-In		
Non-Stocked Parts with On Hand	1297	
Superceded Parts with On Hand	8	
Active Parts with No Sales		

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ALOZE9112

MIDSTATE MITSUBISHI
Inventory Adjustments

9/23/22 14:19:47

From 8/01/22 to 8/31/22 All Manf, All Stocking Groups

	#	Pieces	Value
Manual Increases	31	1108	7182.47
Manual Decreases	2	-106	-570.16
Net Manual Adjustments	33	1002	6612.31
Physical Inventory Increases			
Physical Inventory Decreases			
Net Physical Inventory Adjustments			
LIFO Increases	22	186	795.04
LIFO Decreases	4	138	-381.30
Net LIFO Adjustments	26	324	413.74

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Stock Order Analysis

9/23/22 14:25:19

From	8/01/22 to	8/31/22	All Manf,	All OEM Cd,	All SGrp		
			#	Pieces		Cost	Value
Stock Orders Placed			267	843		25129.99	34706.07
Stock Orders Received			227	862		25989.76	42609.88
Special Orders Placed							
Special Orders Received							
Parts Canceled							
Factory Returns							
Core Returns							
Parts On Order				617		22188.27	33514.68
Parts On Backorder				125		8497.89	12261.94
Parts Referred							

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(1) Idle Parts Total	53948.80	Value
(2) Current Parts Total	139424.84	
(3) Total Parts	193373.64	

*Note: Does NOT include Negative on Hand or "Dirty Cores"

27.90%

Idle Capital Percentage (1)/(3)

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Off the Shelf Fill Rate

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(1) Total Off the Shelf	0	Quantity
(2) Total Other	0	
(3) Total Quantity Sold	.0%	

Off the Shelf Fill Rate (1)/(3)

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True Turn

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(1) Annualization Ratio (365/ 31) = 11.774
 (2) Total Stock Orders 42514.00
 (3) Annualized Stock Orders 500559.84
 (4) Inventory Value 193373.64
 (5) True Turn (3)/(4) 2.59

*Note: Does NOT include Negative on Hand or "Dirty Cores"

Parts with Negative on Hand

Part Numbers	Cost	Qty	Extended
69	6763.44	100-	7653.29-

Lost Sales

Part Numbers	Cost	Qty	Extended
15	455.81	20	737.29

Parts Without Cost

Part Numbers	Cost	Qty	Extended
106			

Parts With No Bin Location

Part Numbers	Cost	Qty	Extended
5	167.78	5	167.78

Total Parts with NO Bin Location