









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
81	39	<i>Units</i>	33	4
\$978,997	\$941,466	<i>Dollars</i>	\$930,752	\$116,921
52%	25%	<i>Percent of total in Units</i>	21%	3%
33%	32%	<i>Percent of total in \$</i>	31%	4%
\$12,086	\$24,140	<i>Average Cost per Unit</i>	\$28,205	\$29,230

157

\$2,968,136

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	978997	303185	638281	427137	503615	116921

At Risk	OLD	Dead
\$941,466	<i>Dollars</i>	\$930,752
\$116,921		\$116,921

Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$94,147	<i>"Water" Dollars</i>	\$139,613	\$29,230

% of inventory under water 8.9%

Total Water Dollars \$262,990

Total

2968136