

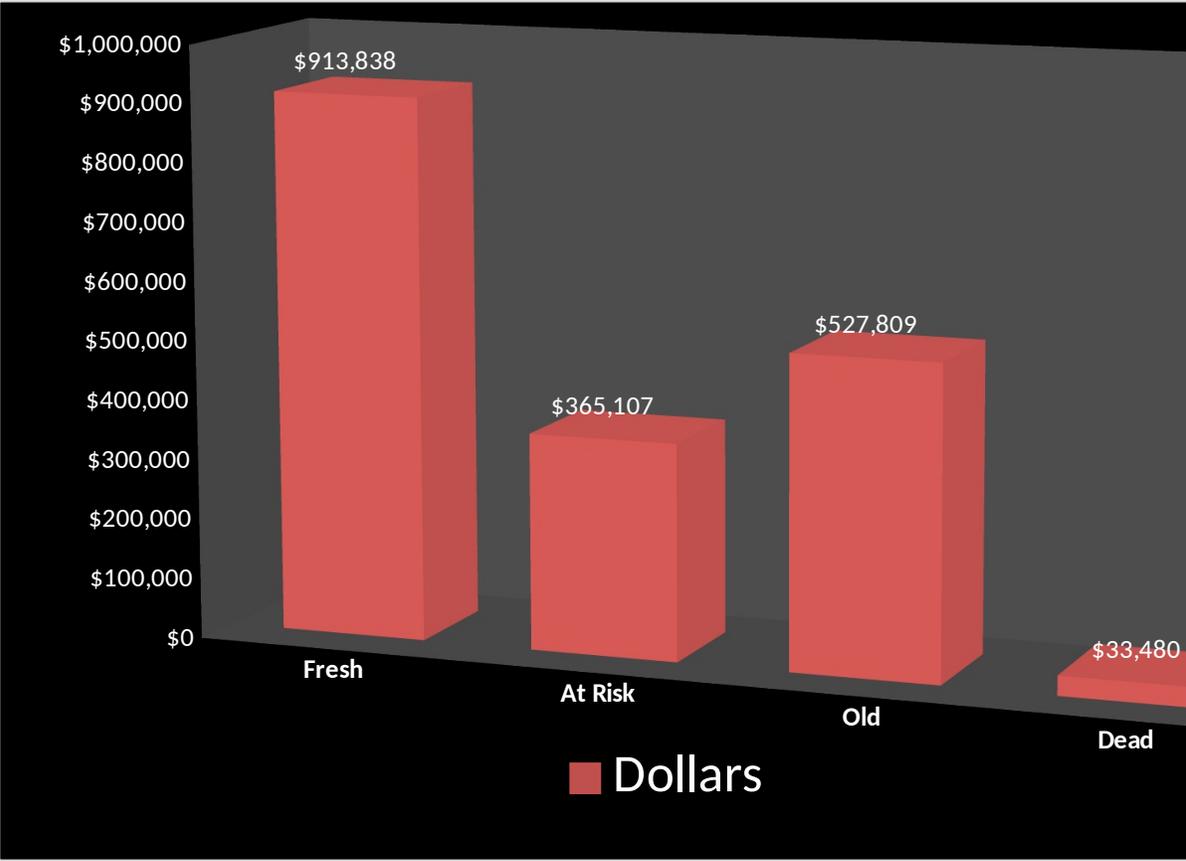
## Pre-Owned Stock Analysis

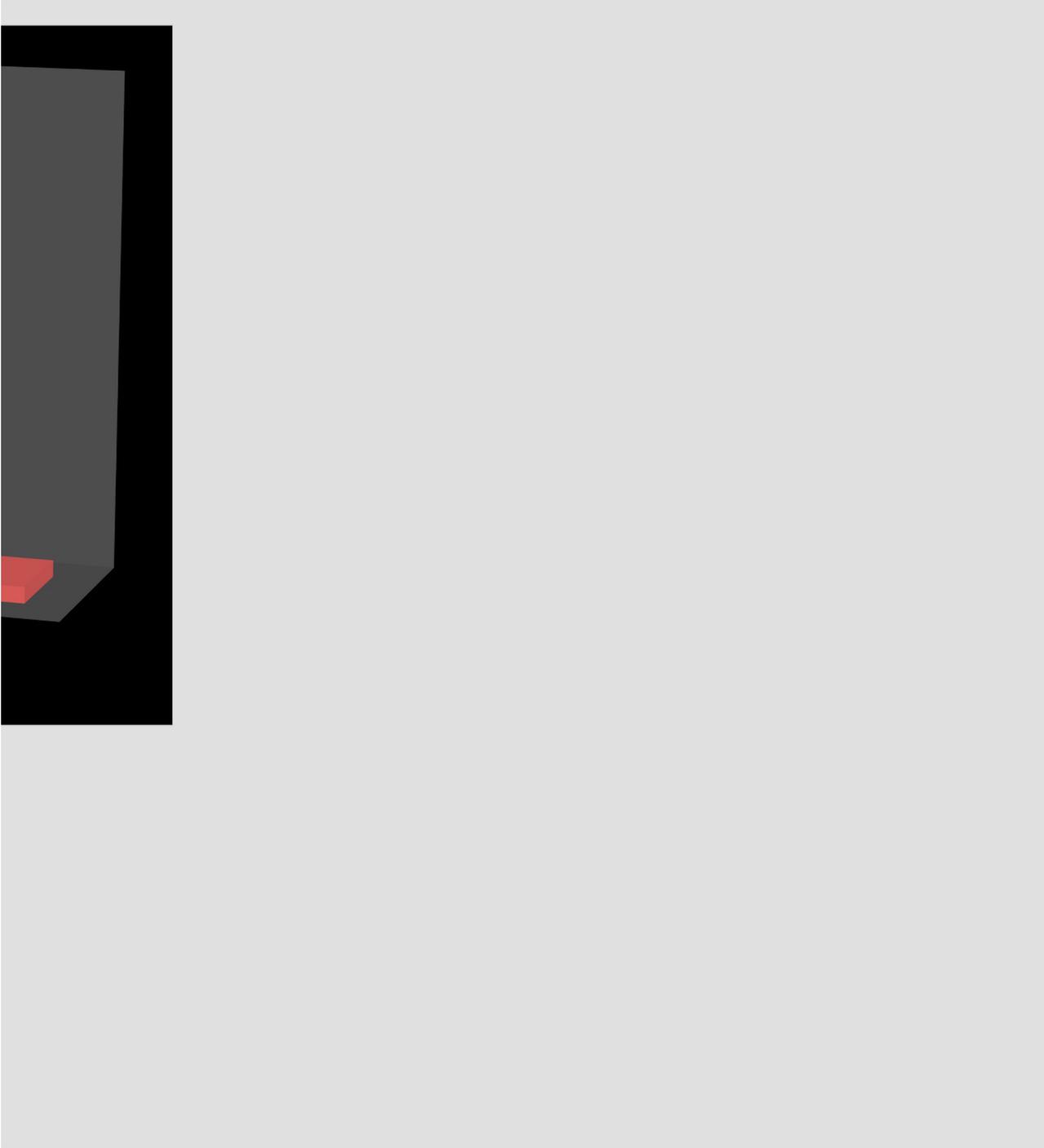
### Days In Stock

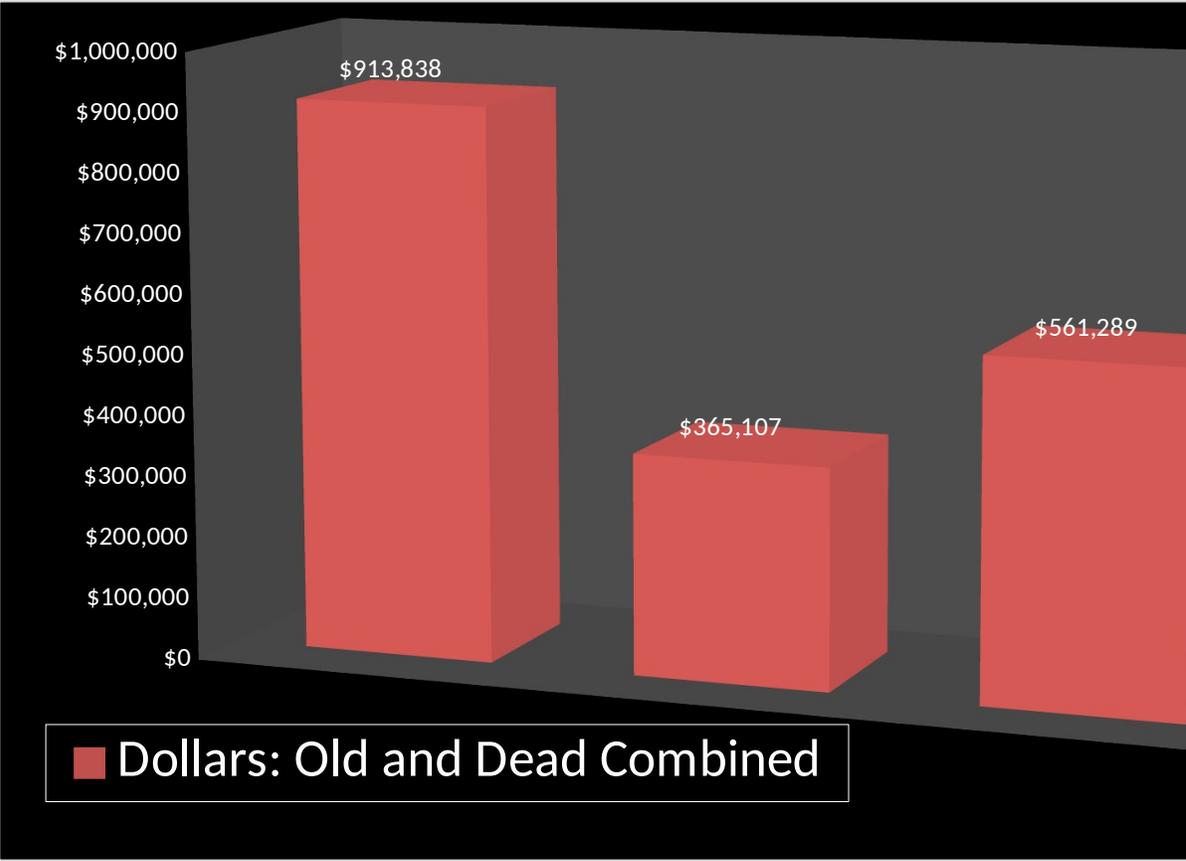
	0-30	31-45	46-60	61-90	90-120
# Of Units	35	3	7	5	11
Dollars	\$913,838	\$105,998	\$259,109	\$164,155	\$363,654
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	35	10	<i>Units</i>		16
	\$913,838	\$365,107	<i>Dollars</i>		\$527,809

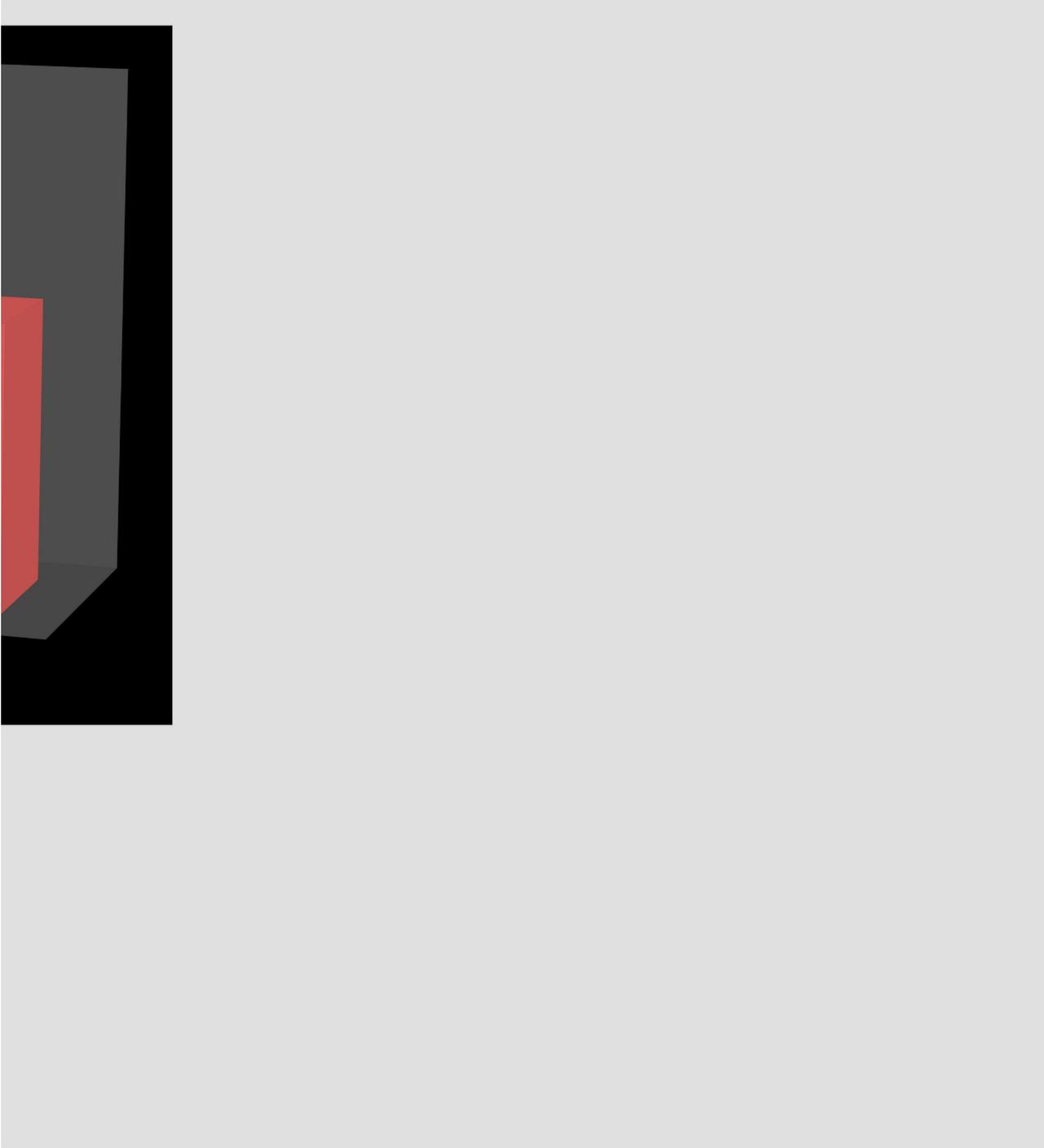


<b>121+</b>	<b>Total</b>
<b>1</b>	<b>62</b>
<b>\$33,480</b>	<b>\$1,840,234</b>
<b>Dead</b>	
<b>1</b>	
<b>\$33,480</b>	<b>\$561,289</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
35	10	<i>Units</i>	16	1
\$913,838	\$365,107	<i>Dollars</i>	\$527,809	\$33,480
56%	16%	<i>Percent of total in Units</i>	26%	2%
50%	20%	<i>Percent of total in \$</i>	29%	2%
\$26,110	\$36,511	<i>Average Cost per Unit</i>	\$32,988	\$33,480

**62**

**\$1,840,234**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>913838</b>	<b>105998</b>	<b>259109</b>	<b>164155</b>	<b>363654</b>	<b>33480</b>
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$365,107		<i>Dollars</i>		\$527,809	\$33,480
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$36,511	<i>"Water" Dollars</i>		\$79,171	\$8,370	

**% of inventory under water    6.7%**

**Total Water Dollars    \$124,052**

**Total**

**1840234**

