

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	14,292		17,570		460,851.22	
Active Parts	2,469	17.27	12,728	72.44	200,007.71	43.39
NS Parts	10,791	75.50	2,042	11.62	155,898.41	33.82
MO Parts	215	1.50	681	3.87	45,675.47	9.91
AP Parts	733	5.12	1,828	10.40	51,503.59	11.17
DP Parts	83	0.58	291	1.65	7,766.04	1.68
SP Parts						
DEL Parts	1	0.00				

Parts With No Cost 34 0.23 3 0.01

Parts With Negative On-Hand 39 0.27 60 -25,156.21

Core/Exchange 96 0.67 165 0.93 17,736.00

Memos On File 1,537

Parts Added	622	4.35	291	1.65	20,052.35	4.35
Active Parts	50	8.03	24	8.24	335.79	1.67
NS Parts	558	89.71	190	65.29	13,091.06	65.28
MO Parts	10	1.60	77	26.46	6,625.50	33.04
AP Parts						
DP Parts	4	0.64				
SP Parts						

Parts & Memos Deleted 106

Inventory Movement - Sales

0 to 3 Months	3,878	27.13	12,493	71.10	274,093.84	59.47
4 to 6 Months	1,566	10.95	1,479	8.41	50,371.73	10.93
7 to 12 Months	2,330	16.30	1,843	10.48	49,049.72	10.64
Over 12 Months	3,977	27.82	1,284	7.30	58,303.10	12.65
New Parts No Sales	2,541	17.77	471	2.68	29,032.83	6.29

Inventory Movement - Receipts

0 to 3 Months	3,860	27.00	12,380	70.46	294,744.32	63.95
4 to 6 Months	1,586	11.09	1,547	8.80	56,393.14	12.23
7 to 12 Months	2,395	16.75	1,503	8.55	50,233.08	10.90
Over 12 Months	4,041	28.27	2,011	11.44	52,290.56	11.34
New Parts No Receipts	2,410	16.86	129	0.73	7,190.12	1.56

Outstanding Orders

Stockorders	411	2.87	884		64,791.80	
Supplemental Orders	186	45.25	446	50.45	22,424.55	34.61
Customer Orders	26	6.32	51	5.76	2,215.39	3.41
Backorders	214	52.06	387	43.77	40,151.86	61.97
Stockorder Backorders	119	28.95	218	24.66	11,015.77	17.00
Supplemntl Backorders						
Customer Backorders	105	25.54	169	19.11	29,136.09	44.96

Outstanding Forced Orders

LEBANON FORD  
 MONTHLY SUMMARY REPORT

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
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Gross Sales	1,816	12.70	12,821		373,409.82		5,534
Regular	1,733	95.42	12,602	98.29	352,831.91	94.48	5,348
No History							
Drop Ship	133	7.32	219	1.70	20,577.91	5.51	186
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	481	3.36	1,606		50,916.78		726
Regular	458	95.21	1,570	97.75	45,855.85	90.06	699
No History							
Defective							
Wholesale	25	5.19	36	2.24	5,060.93	9.93	27
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1,299	9.08	12,097		258,306.80		1,932
Stockorders	617	47.49	4,103	33.91	63,299.78	24.50	893
Supplemental Orders							
Customer Orders	409	31.48	753	6.22	62,216.00	24.08	441
Emergency Purchases	56	4.31	283	2.33	1,711.44	0.66	153
Other Receipts	377	29.02	6,958	57.51	131,079.58	50.74	445
Overages							
Net Adjustments	13	0.09	14		-453.75		13
Plus							
Minus	13	100.00	14	100.00	-453.75		13
Factory Returns							
Net Appreciation	974	6.81	7,691	43.77	1,488.18		2,950
Positive	647	66.42	5,822	75.69	6,175.02		2,084
Negative	327	33.57	1,869	24.30	-4,686.84		866
Parts Updated With Cost	2	0.01					2
Parts With Comments	13						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			319		36,882.24		227
Lost Sales							
Return Sales			18		2,004.38		13