

Inventory Analysis Calculator

2020-2021

Month 8

| # | Make | Model | Trim | Inventory Units | YTD Sales Units | Days Supply L |
|----|-----------|--------------|------|-----------------|-----------------|---------------------------|
| | | | | | | Average Month Sales Units |
| 1 | Honda | Civic 4 Dr | All | 17 | 157 | 19.6 |
| 2 | Chevrolet | Silverado LD | All | 5 | 59 | 7.4 |
| 3 | Chevrolet | Silverado HD | All | 0 | 71 | 8.9 |
| 4 | Chevrolet | Silverado MD | All | 1 | 2 | 0.3 |
| 5 | Chevrolet | Malibu | All | 2 | 2 | 0.3 |
| 6 | Chevrolet | Trax | All | 0 | 4 | 0.5 |
| 7 | Chevrolet | Trailblazer | All | 0 | 11 | 1.4 |
| 8 | Chevrolet | Corvette | All | 0 | 5 | 0.6 |
| 9 | Chevrolet | Camaro | All | 1 | 3 | 0.4 |
| 10 | Chevrolet | Equinox | All | 1 | 27 | 3.4 |
| 11 | Chevrolet | Traverse | All | 0 | 12 | 1.5 |
| | | Tahoe | All | 0 | 28 | 3.5 |
| | | Suburban | All | 0 | 5 | 0.6 |
| | | Blazer | All | 1 | 10 | 1.3 |
| | | Bolt EUV | All | 0 | 5 | 0.6 |
| | | Bolt EV | All | 0 | 1 | 0.1 |
| | | Colorado | All | 0 | 15 | 1.9 |

Inits

| Months Supply | Days Supply Units | Inventory \$ | YTD Sales \$ | YTD Gross \$ | YTD COS |
|---------------|-------------------|--------------|--------------|--------------|--------------|
| 0.9 | 26.0 | \$ 377,535 | \$ 3,374,802 | \$ (125) | \$ 3,374,927 |
| 0.7 | 20.3 | | \$ 3,266,402 | \$ 247,224 | \$ 3,019,178 |
| 0.0 | 0.0 | | \$ 4,883,973 | \$ 437,149 | \$ 4,446,824 |
| 4.0 | 120.0 | | \$ 171,163 | \$ 18,325 | \$ 152,838 |
| 8.0 | 240.0 | | \$ 52,785 | \$ 2,112 | \$ 50,673 |
| 0.0 | 0.0 | | \$ 93,626 | \$ 3,833 | \$ 89,793 |
| 0.0 | 0.0 | | \$ 292,800 | \$ 18,307 | \$ 274,493 |
| 0.0 | 0.0 | | \$ 481,044 | \$ 61,556 | \$ 419,488 |
| 2.7 | 80.0 | | \$ 183,856 | \$ 9,544 | \$ 174,312 |
| 0.3 | 8.9 | | \$ 838,049 | \$ 51,227 | \$ 786,822 |
| 0.0 | 0.0 | | \$ 507,201 | \$ 28,103 | \$ 479,098 |
| 0.0 | 0.0 | | \$ 1,873,013 | \$ 129,960 | \$ 1,743,053 |
| 0.0 | 0.0 | | \$ 368,883 | \$ 27,759 | \$ 341,124 |
| 0.8 | 24.0 | | \$ 407,466 | \$ 21,868 | \$ 385,598 |
| 0.0 | 0.0 | | \$ 205,499 | \$ 4,387 | \$ 201,112 |
| 0.0 | 0.0 | | \$ 36,889 | \$ 1,070 | \$ 35,819 |
| 0.0 | 0.0 | | \$ 567,702 | \$ 34,946 | \$ 532,756 |

| Average Month COS | Months Supply Dollars | Days Supply Dollars | Average Unit COS | Average Unit Inventory | Variance |
|-------------------|-----------------------|---------------------|------------------|------------------------|-----------|
| \$ 421,866 | 0.9 | 26.8 | \$ 21,496 | \$ 22,208 | \$ (712) |
| \$ 377,397 | 0.0 | 0.0 | \$ 51,173 | \$ - | \$ 51,173 |
| \$ 555,853 | 0.0 | 0.0 | \$ 62,631 | #DIV/0! | #DIV/0! |
| \$ 19,105 | 0.0 | 0.0 | \$ 76,419 | \$ - | \$ 76,419 |
| \$ 6,334 | 0.0 | 0.0 | \$ 25,337 | \$ - | \$ 25,337 |
| \$ 11,224 | 0.0 | 0.0 | \$ 22,448 | #DIV/0! | #DIV/0! |
| \$ 34,312 | 0.0 | 0.0 | \$ 24,954 | #DIV/0! | #DIV/0! |
| \$ 52,436 | 0.0 | 0.0 | \$ 83,898 | #DIV/0! | #DIV/0! |
| \$ 21,789 | 0.0 | 0.0 | \$ 58,104 | \$ - | \$ 58,104 |
| \$ 98,353 | 0.0 | 0.0 | \$ 29,142 | \$ - | \$ 29,142 |
| \$ 59,887 | 0.0 | 0.0 | \$ 39,925 | #DIV/0! | #DIV/0! |
| \$ 217,882 | 0.0 | 0.0 | \$ 62,252 | #DIV/0! | #DIV/0! |
| \$ 42,641 | 0.0 | 0.0 | \$ 68,225 | #DIV/0! | #DIV/0! |
| \$ 48,200 | 0.0 | 0.0 | \$ 38,560 | \$ - | \$ 38,560 |
| \$ 25,139 | 0.0 | 0.0 | \$ 40,222 | #DIV/0! | #DIV/0! |
| \$ 4,477 | 0.0 | 0.0 | \$ 35,819 | #DIV/0! | #DIV/0! |
| \$ 66,595 | 0.0 | 0.0 | \$ 35,517 | #DIV/0! | #DIV/0! |