

	Data	
Days in Inventory	Sum - Front End Gross	Sum - Finance Gross
0 - 30 Days	\$ 135,030.00	\$ 248,419.00
31 - 45 Days	\$ 10,203.00	\$ 32,063.00
46 - 60 Days	\$ 5,377.00	\$ 17,992.00
60 - 90 Days	\$ (6,662.00)	\$ 8,579.00
90 Days and Over (empty)	\$ (6,805.00)	\$ 5,569.00
Total Result	\$ 137,143.00	\$ 312,622.00

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
1/1	U18951	16	HONDA	CR-V	10	\$ 3,400.00	\$ 3,031.00
1/1	U18998	15	HONDA	CIVIC	4	\$ -	\$ 3,763.00
1/2	U18944	17	HONDA	CIVIC	20	\$ (513.00)	\$ 4,023.00
1/3	U18906	15	HONDA	CRV	36	\$ 397.00	\$ 2,366.00
1/5	U19031	14	HONDA	CRV	0	\$ (7.00)	\$ 1,410.00
1/6	U19014	13	HONDA	CIVIC	8	\$ 1,596.00	\$ 2,190.00
1/6	U18911	16		FIESTA	26	\$ 1,208.00	\$ 2,265.00
1/6	U18621	15	HONDA	ACCORD	66	\$ 1,753.00	\$ 2,437.00
1/8	U18869	15	HONDA	ACCORD	55	\$ (1,333.00)	\$ 302.00
1/8	U19021	6	HONDA	ACCORD	5	\$ 4,357.00	\$ 1,700.00
1/8	U18967	8	HONDA	ACCORD	19	\$ 1,775.00	\$ -
1/8	U18908	15	HONDA	CRV	28	\$ 1,243.00	\$ 5,119.00
1/8	U19012	15	HONDA	CRV	11	\$ (249.00)	\$ -
1/9	U18616	14	HONDA	ACCORD	96	\$ (396.00)	\$ -
1/9	U18980	15	HONDA	CIVIC	7	\$ (10.00)	\$ 2,964.00
1/9	U18974	15	HONDA	CRV	25	\$ (320.00)	\$ 993.00
1/10	U18995	16	HONDA	PILOT	14	\$ 1,844.00	\$ 3,278.00
1/10	U18778	14	HONDA	CIVIC	57	\$ (1,499.00)	\$ 2,405.00
1/10	U18959	16		GRAND CHERO	25	\$ 995.00	\$ -
1/11	U18827	15	HONDA	CRV	52	\$ 682.00	\$ 2,543.00
1/11	U18966	16	HONDA	CRV	21	\$ 1,514.00	\$ 949.00
1/11	U18962	14	HONDA	CRV	24	\$ 1,779.00	\$ 913.00
1/13	U18965	14	HONDA	CRV	25	\$ 687.00	\$ -
1/13	U19015	15	HONDA	CIVIC	15	\$ (1,016.00)	\$ 3,861.00
1/13	U18988	15	HONDA	FIT	10	\$ 3,551.00	\$ 3,093.00
1/15	U19041	15	HONDA	PILOT	0	\$ -	\$ 4,070.00
1/15	U18968	16	HONDA	ACCORD	26	\$ (212.00)	\$ 3,906.00
1/15	U19002	6	HONDA	CIVIC	16	\$ 778.00	\$ -
1/17	U19000	8		SPECTRA	18	\$ 567.00	\$ 1,002.00
1/17	U18892	15	HONDA	PILOT	53	\$ 1,634.00	\$ 4,667.00
1/18	U19026	13	HONDA	CIVIC	3	\$ 1,658.00	\$ -
1/20	U19017	15	HONDA	CIVIC	18	\$ 12.00	\$ -
1/20	U18993	15	HONDA	CRV	25	\$ 348.00	\$ -

1/20	U19001	15		COROLLA	21	\$	4,117.00	\$	-
1/22	U18972	15	HONDA	CRV	39	\$	(84.00)	\$	2,136.00
1/22	U19011	15	HONDA	CRV	26	\$	894.00	\$	3,239.00
1/22	U18937	15	HONDA	PILOT	46	\$	2,337.00	\$	900.00
1/22	U19020	15	HONDA	CIVIC	13	\$	(15.00)	\$	2,919.00
1/22	U19005	15	HONDA	PILOT	20	\$	2,403.00	\$	4,784.00
1/22	U19056	15	HONDA	ACCORD	7	\$	(1,715.00)	\$	4,174.00
1/23	U19004	7		350	24	\$	3,101.00	\$	-
1/24	U19112	15	HONDA	ACCORD	2	\$	1,155.00	\$	150.00
1/24	U18957	15	HONDA	PILOT	39	\$	2,448.00	\$	5,493.00
1/24	U19044	13	HONDA	ACCORD	5	\$	2,018.00	\$	2,534.00
1/24	U19113	15	HONDA	ACCORD	1	\$	1,104.00	\$	901.00
1/24	U19016	15	HONDA	ACCORD	22	\$	1,501.00	\$	3,971.00
1/24	U19061	15	HONDA	PILOT	7	\$	1,285.00	\$	1,554.00
1/27	U19064	15	HONDA	CRV	7	\$	(155.00)	\$	2,573.00
1/27	U19111	15	HONDA	CRV	5	\$	2,505.00	\$	1,705.00
1/27	U19063	15	HONDA	CR-V	7	\$	463.00	\$	1,886.00
1/27	U19049	17	HONDA	CR-V	4	\$	2,000.00	\$	1,651.00
1/27	U19050	15	HONDA	PILOT	4	\$	2,113.00	\$	4,128.00
1/27	U17763	14	HONDA	CRV	92	\$	(4,365.00)	\$	2,235.00

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	108	\$135,030	\$248,419	\$3,550	74%
31 - 45 Days	15	\$10,203	\$32,063	\$2,818	10%
46 - 60 Days	8	\$5,377	\$17,992	\$2,921	6%
60 - 90 Days	9	-\$6,662	\$8,579	\$213	6%
90 Days and Over	5	-\$6,805	\$5,569	-\$247	3%
Total	145	\$137,143	\$312,622	\$3,102	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales