

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	382	255	637	Chargebacks	New Vehicle	Used Vehicle	Totals
Finance or Lease Contracts	254	194	448	Finance or Lease Reserve	20724	4312	25036
Service Contracts	138	110	248	Service Contracts	19745	15353	35098
Pre-Paid Maintenance	72	33	105	Pre-paid Maintenance	ROLLED INTO VSC	ROLLED INTO VSC	0
GAP	166	147	313	GAP	36937	27108	64045
Theft Deterrent				Theft Deterrent			
Paint Sealant & Appearance	22	11	33	Paint Sealant & Appearance	ROLLED INTO VSC	ROLLED INTO VSC	0
Tire/Wheel	14	5	19	Tire/Wheel	ROLLED INTO VSC	ROLLED INTO VSC	0
Lease Care				Lease Care			
Other_____				Other_____			

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	325,279.85	178031.02	503310.9
Service Contracts	117,841.80	119,633	237474.8
Pre-Paid maintenance	17,947	7,229	25176
GAP	76,547.90	56,327	132874.9
Theft Deterrent			
Paint Sealant & Appearance	14,419	5,247	19666
Tire/Wheel	4,406	1,932	6338
Lease Care			
Other_____			

