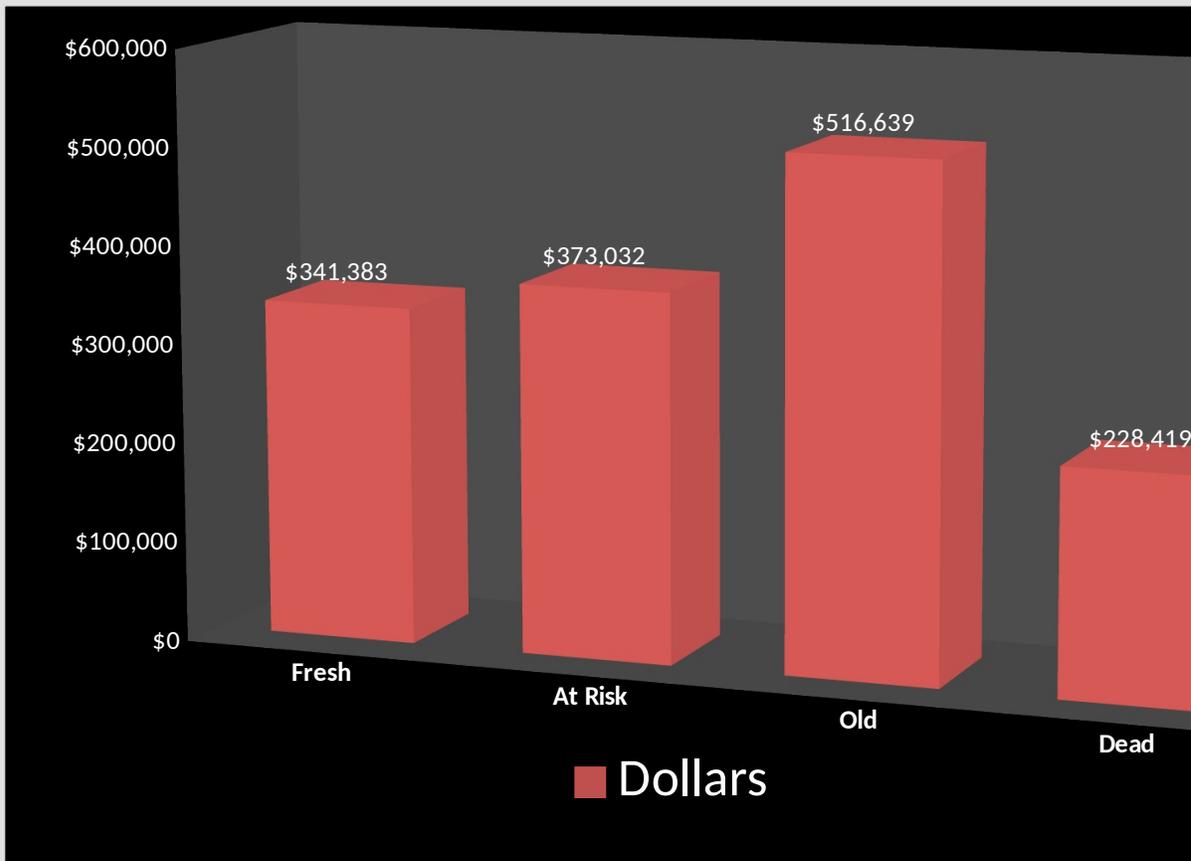


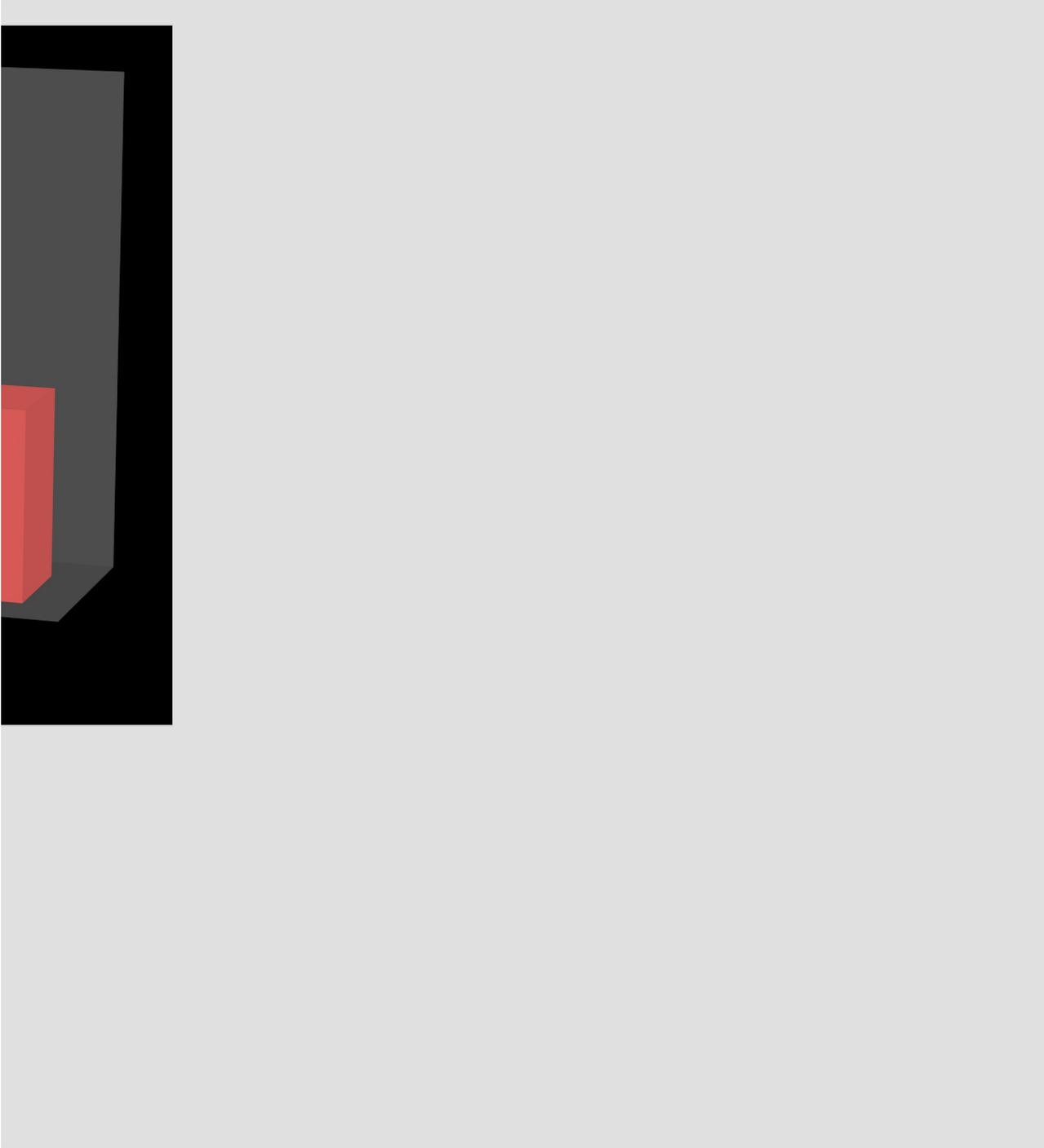
## Pre-Owned Stock Analysis

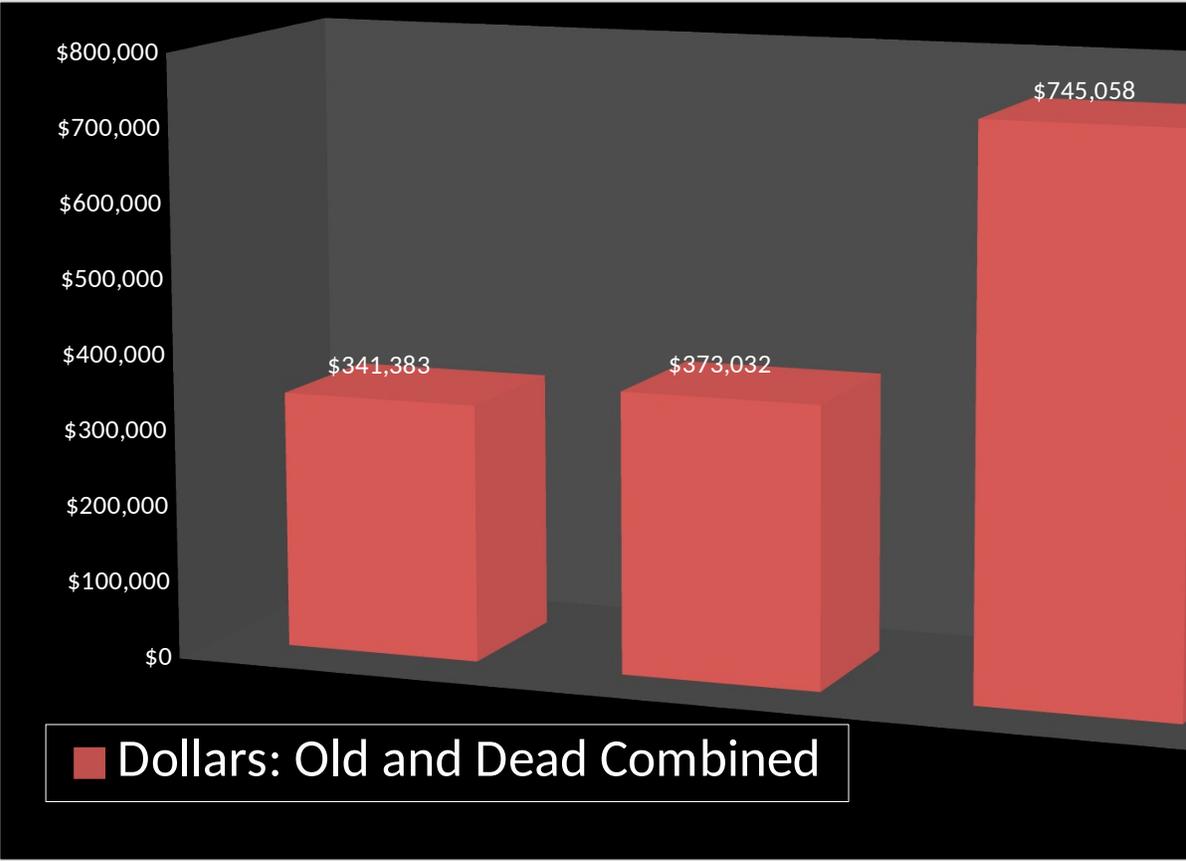
### Days In Stock

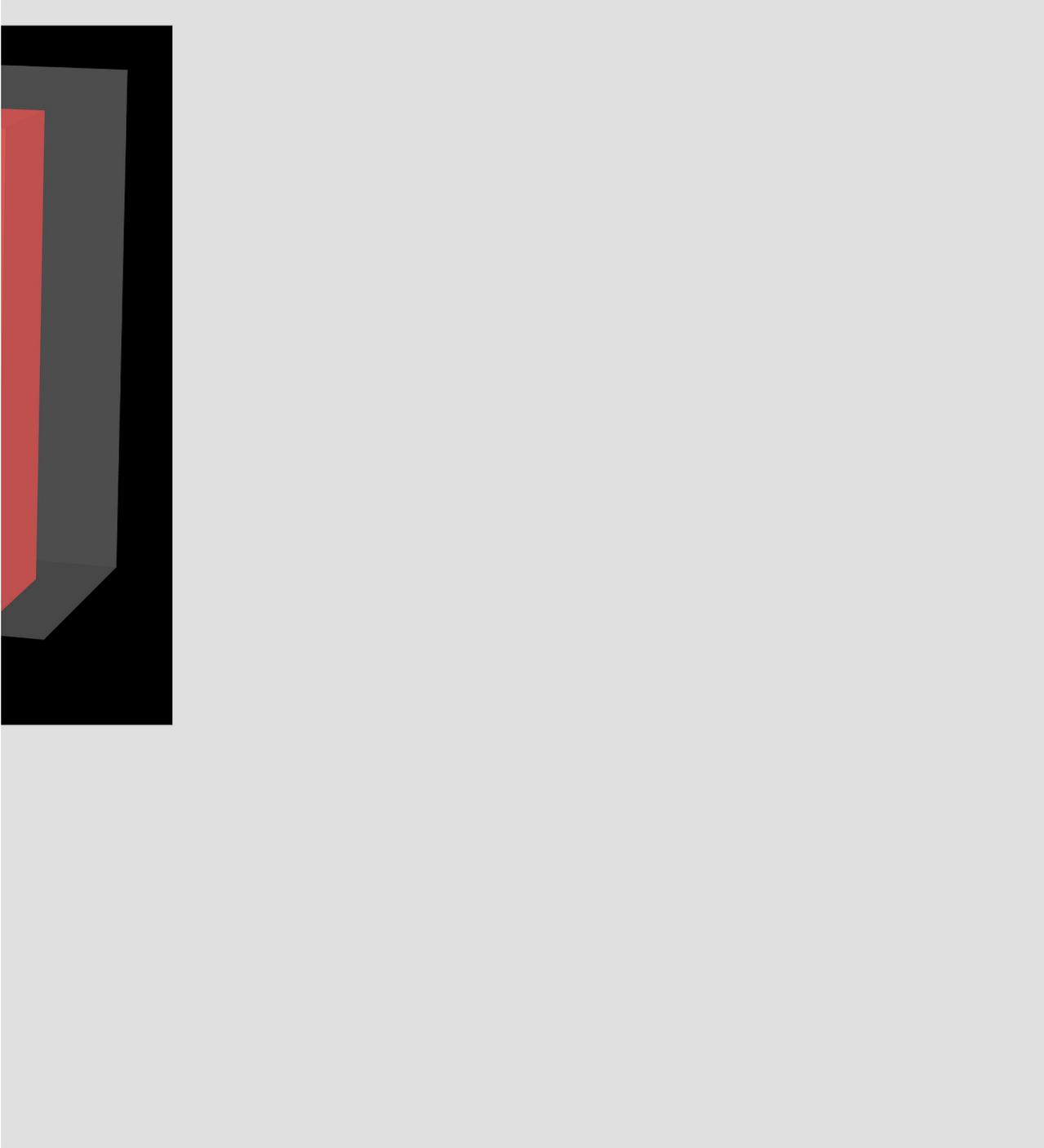
							Total
							Total
	0-30	31-45	46-60	61-90	90-120	121+	
# Of Units	14	9	5	8	8	8	52
Dollars	\$341,383	\$228,646	\$144,386	\$229,288	\$287,351	\$228,419	\$1,459,473
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>		<b>Dead</b>	
	14	14	<i>Units</i>		16	8	
	\$341,383	\$373,032	<i>Dollars</i>		\$516,639	\$228,419	

\$745,058









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
14	14	<i>Units</i>	16	8
\$341,383	\$373,032	<i>Dollars</i>	\$516,639	\$228,419
27%	27%	<i>Percent of total in Units</i>	31%	15%
23%	26%	<i>Percent of total in \$</i>	35%	16%
\$24,385	\$26,645	<i>Average Cost per Unit</i>	\$32,290	\$28,552

**52**

**\$1,459,473**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	341383	228646	144386	229288	287351	228419
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$373,032		<i>Dollars</i>		\$516,639	\$228,419
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$37,303	<i>"Water" Dollars</i>		\$77,496	\$57,105	

% of inventory under water    11.8%

Total Water Dollars    \$171,904

**Total**

**1459473**