

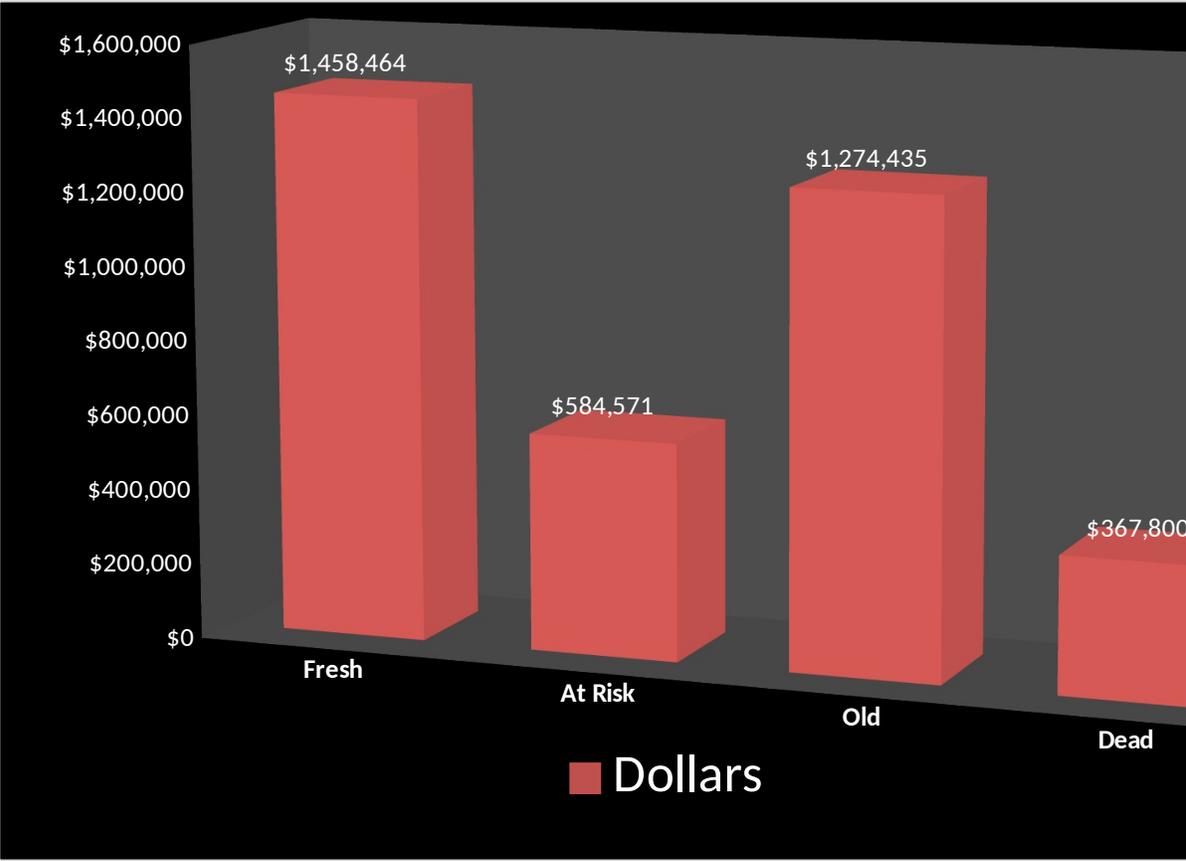
## Pre-Owned Stock Analysis

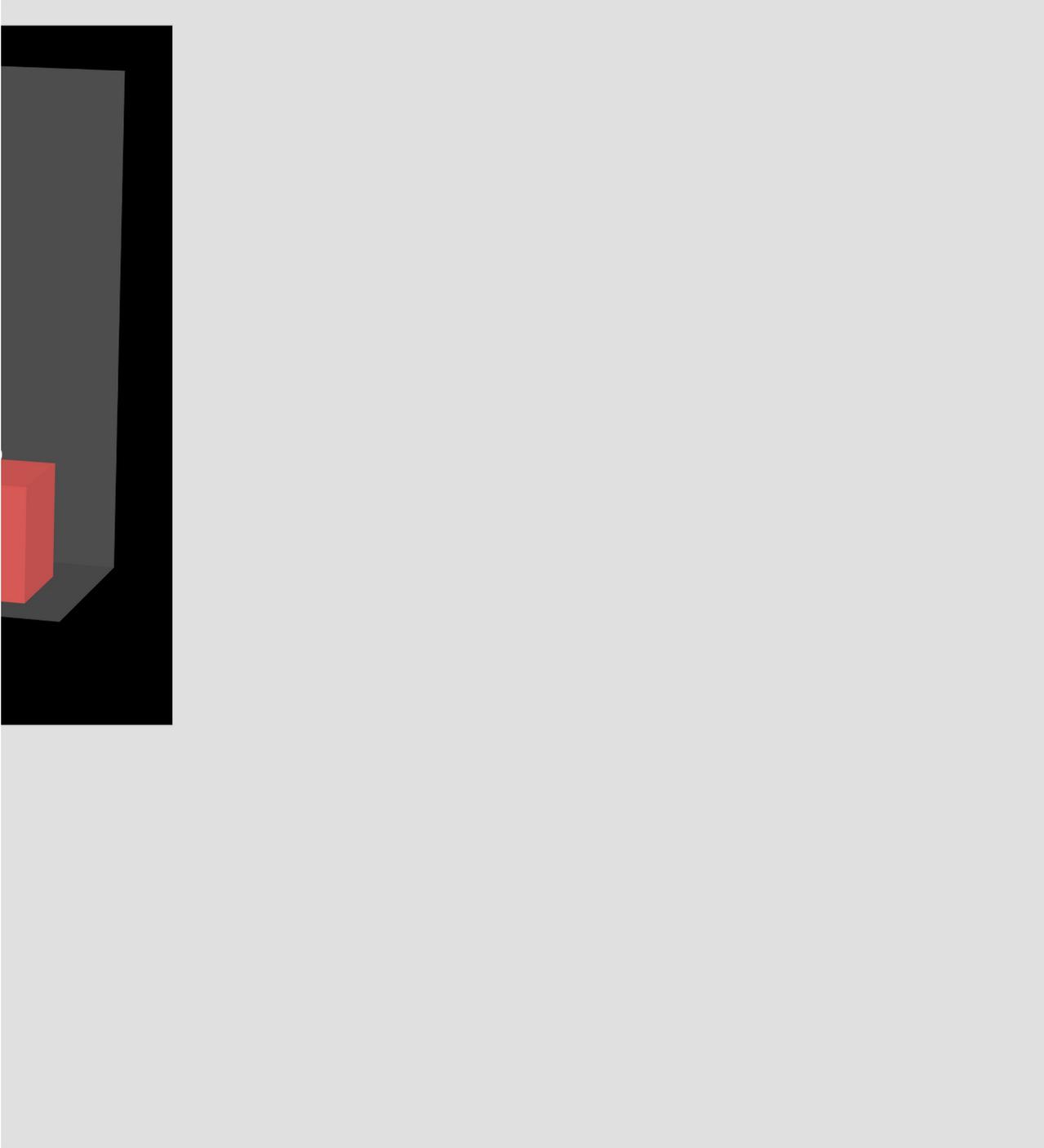
### Days In Stock

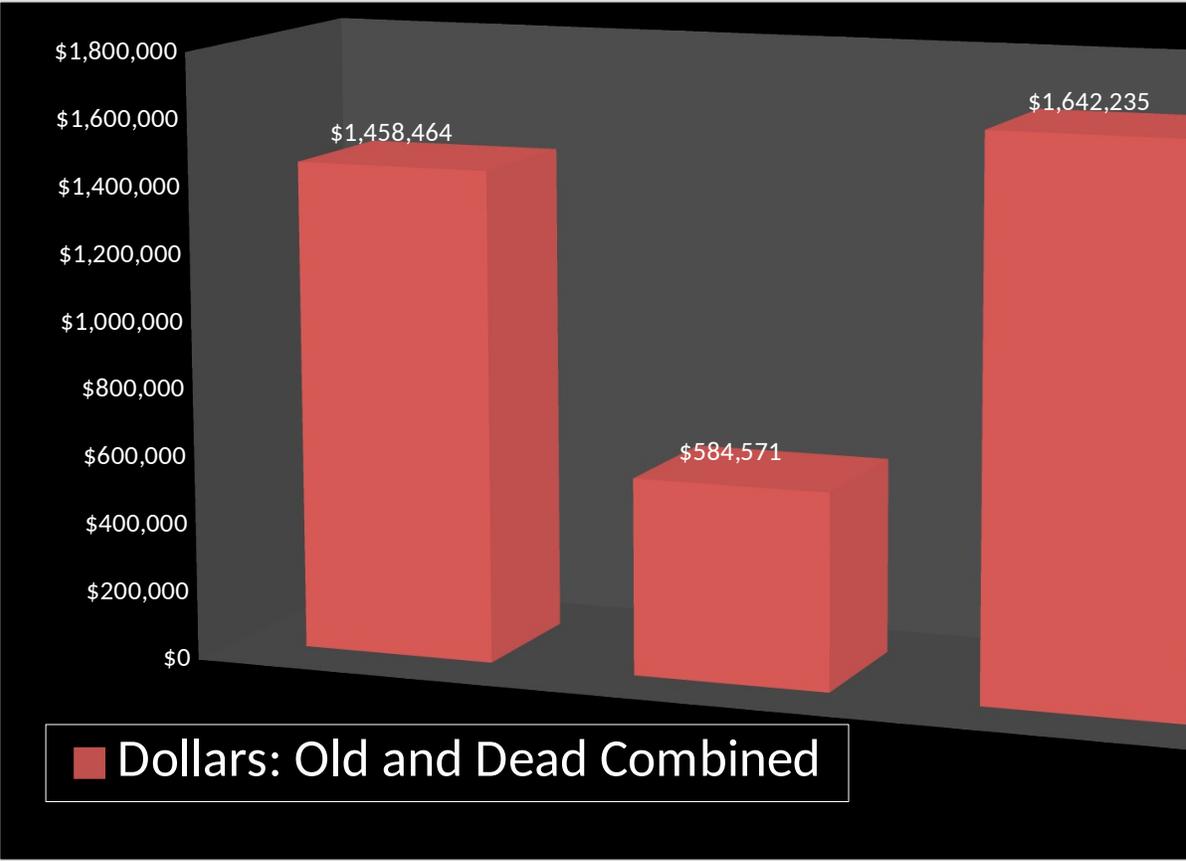
	0-30	31-45	46-60	61-90	90-120
# Of Units	33	5	6	14	8
Dollars	\$1,458,464	\$326,082	\$258,489	\$852,975	\$421,460
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	33	11	<i>Units</i>		22
	\$1,458,464	\$584,571	<i>Dollars</i>		\$1,274,435

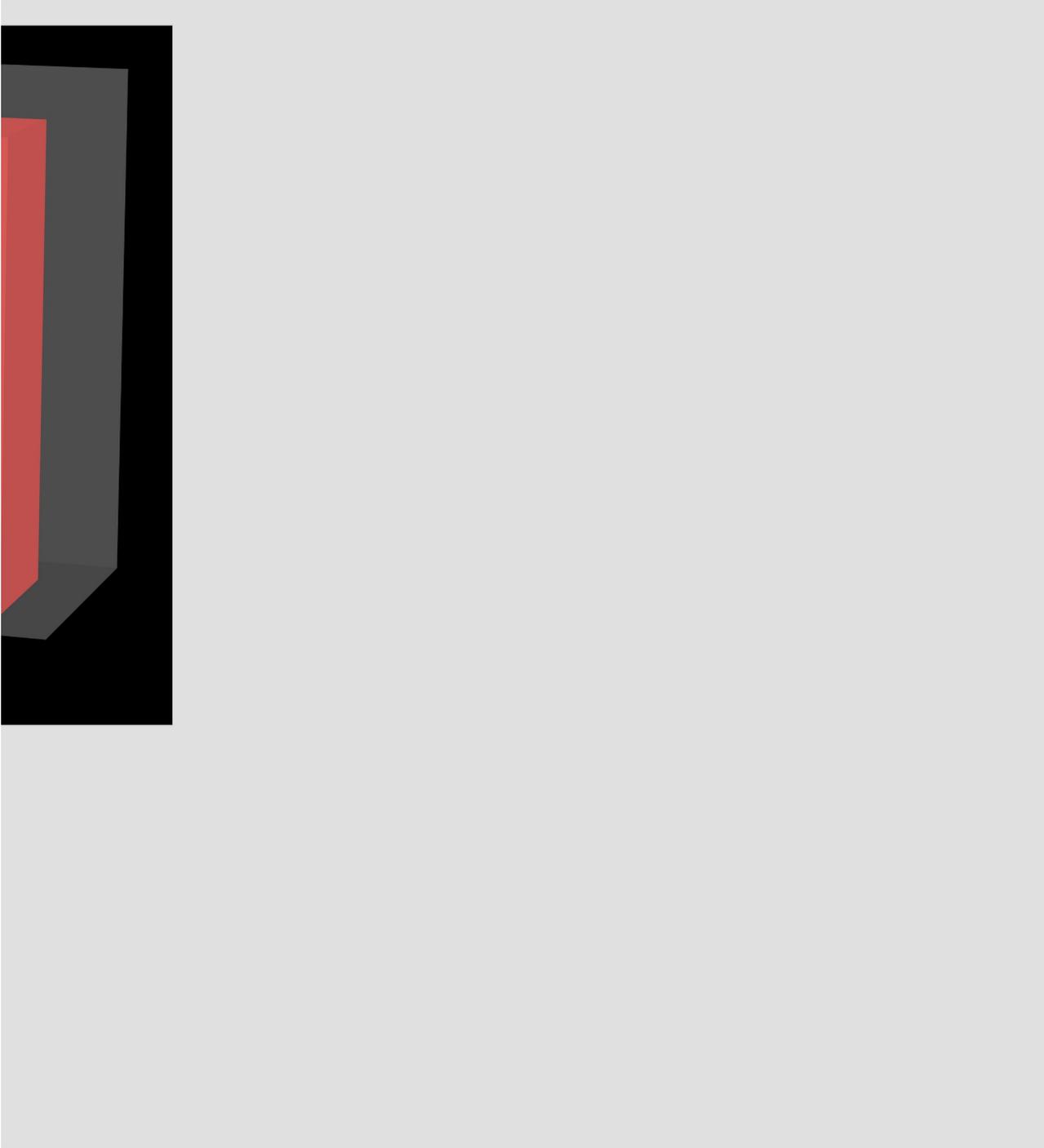


<b>121+</b>	<b>Total</b>
<b>4</b>	<b>70</b>
<b>\$367,800</b>	<b>\$3,685,270</b>
<b>Dead</b>	
<b>4</b>	
<b>\$367,800</b>	<b>\$1,642,235</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
33	11	<i>Units</i>	22	4
\$1,458,464	\$584,571	<i>Dollars</i>	\$1,274,435	\$367,800
47%	16%	<i>Percent of total in Units</i>	31%	6%
40%	16%	<i>Percent of total in \$</i>	35%	10%
\$44,196	\$53,143	<i>Average Cost per Unit</i>	\$57,929	\$91,950

70

\$3,685,270

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	1458464	326082	258489	852975	421460	367800
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$584,571		<i>Dollars</i>		\$1,274,435	\$367,800
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$58,457	<i>"Water" Dollars</i>		\$191,165	\$91,950	

**% of inventory under water 9.3%**

**Total Water Dollars \$341,572**

**Total**

**3685270**