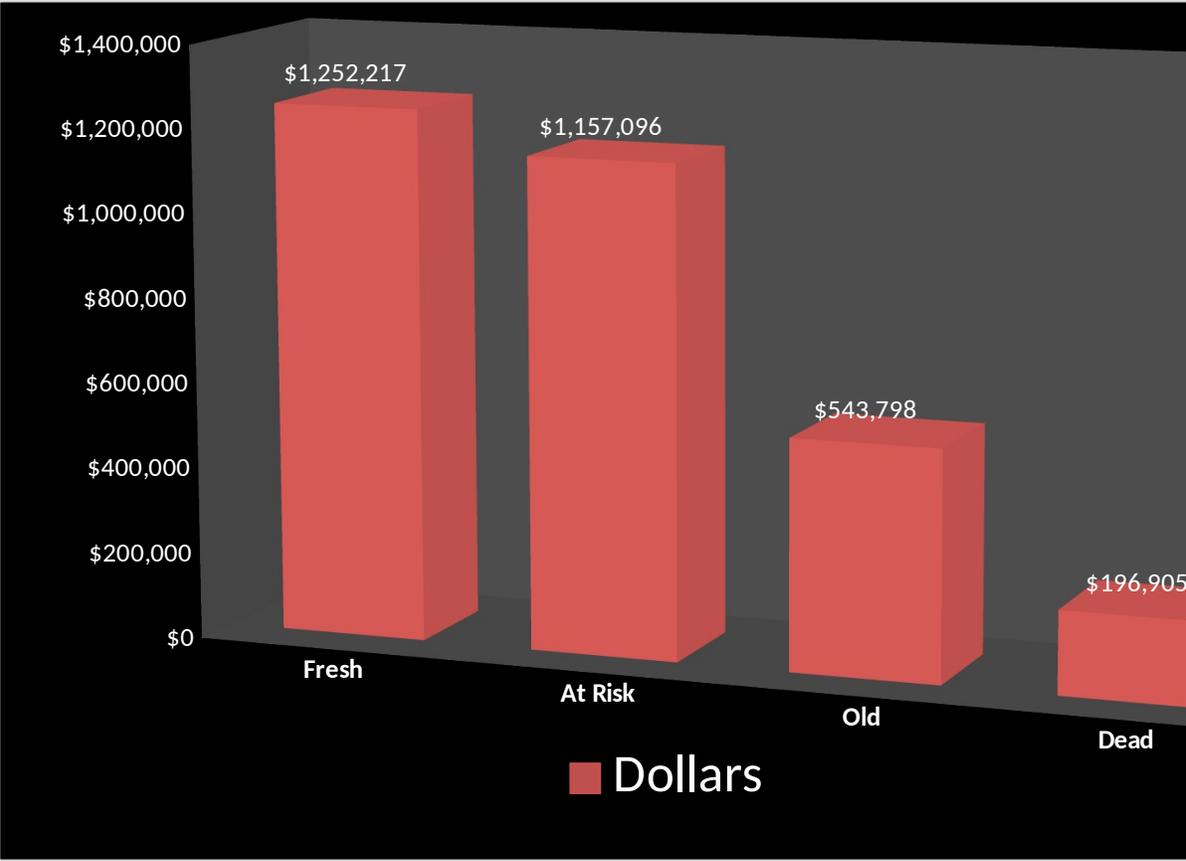


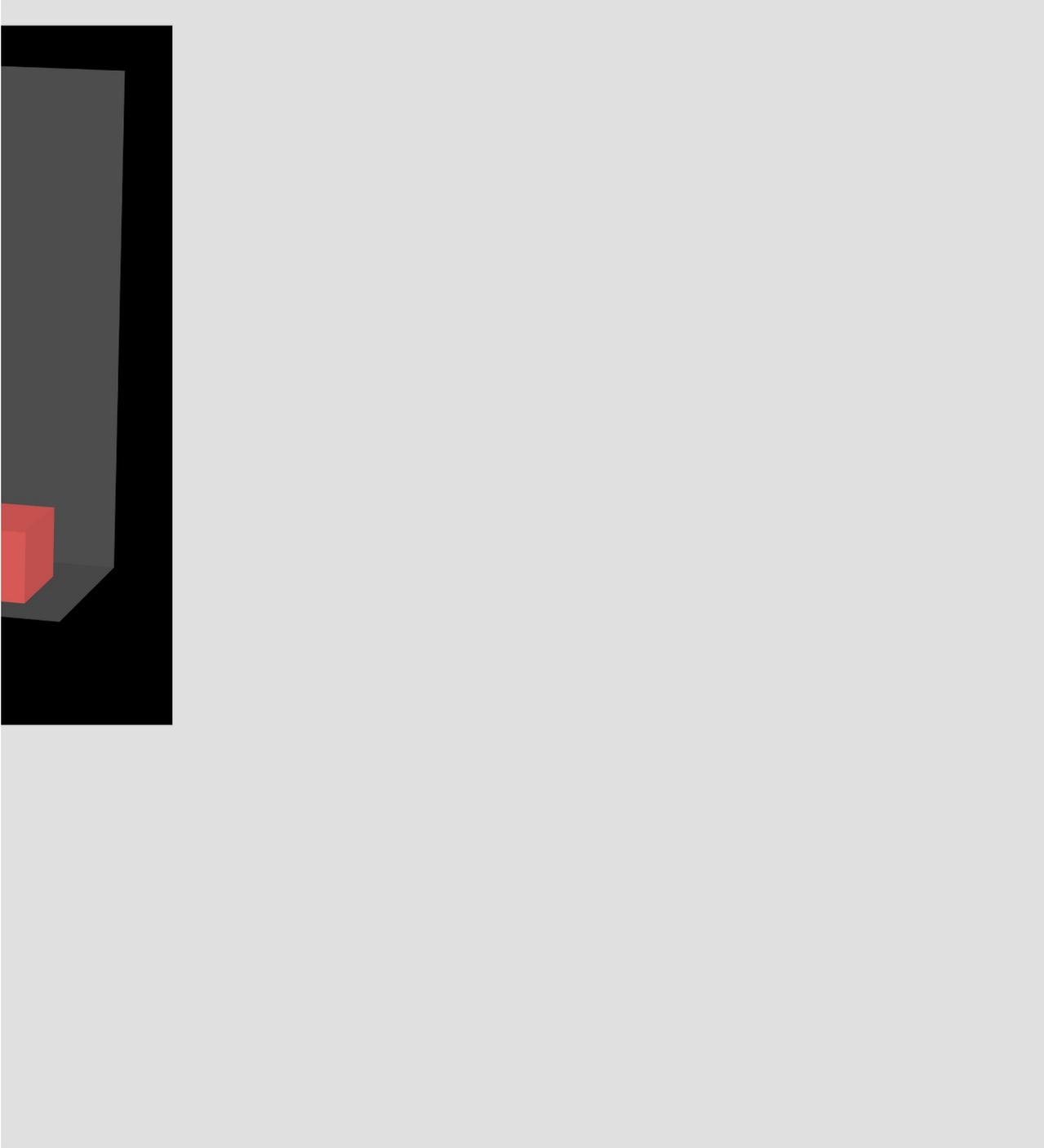
Pre-Owned Stock Analysis

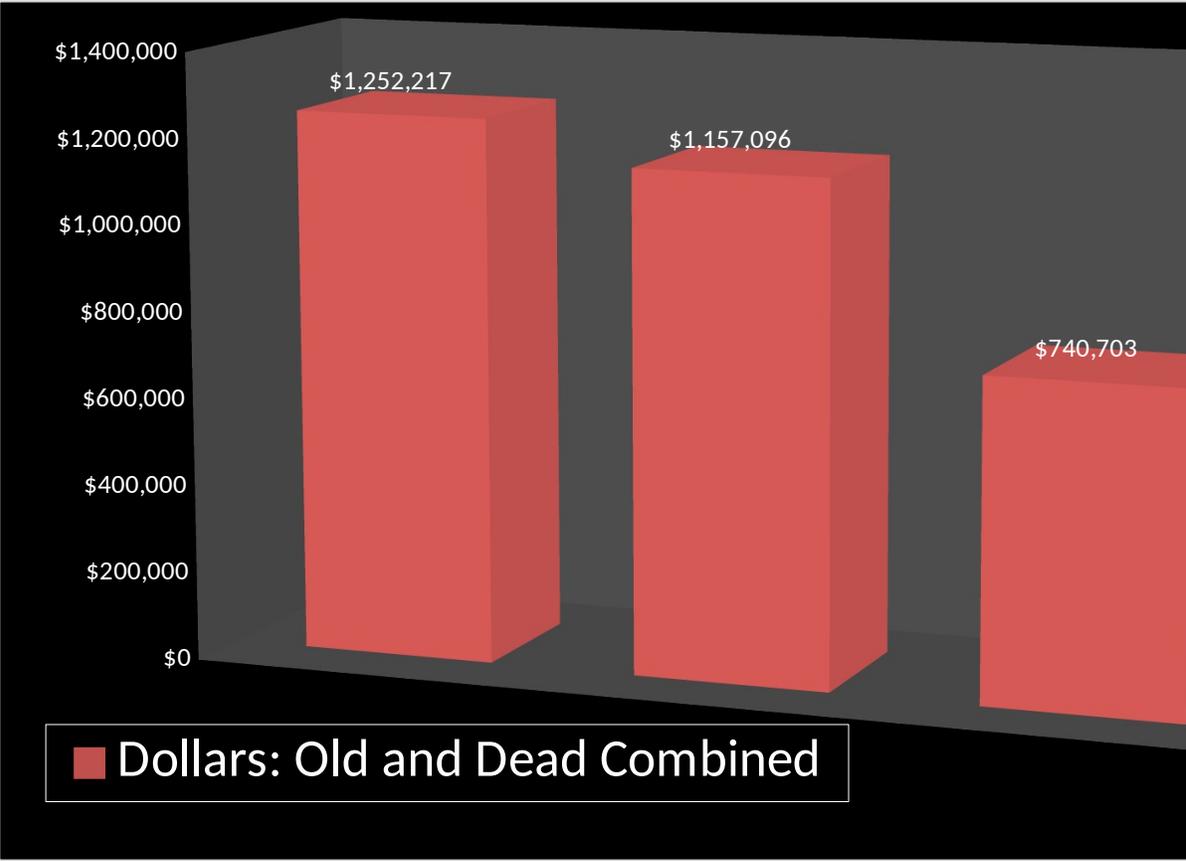
Days In Stock

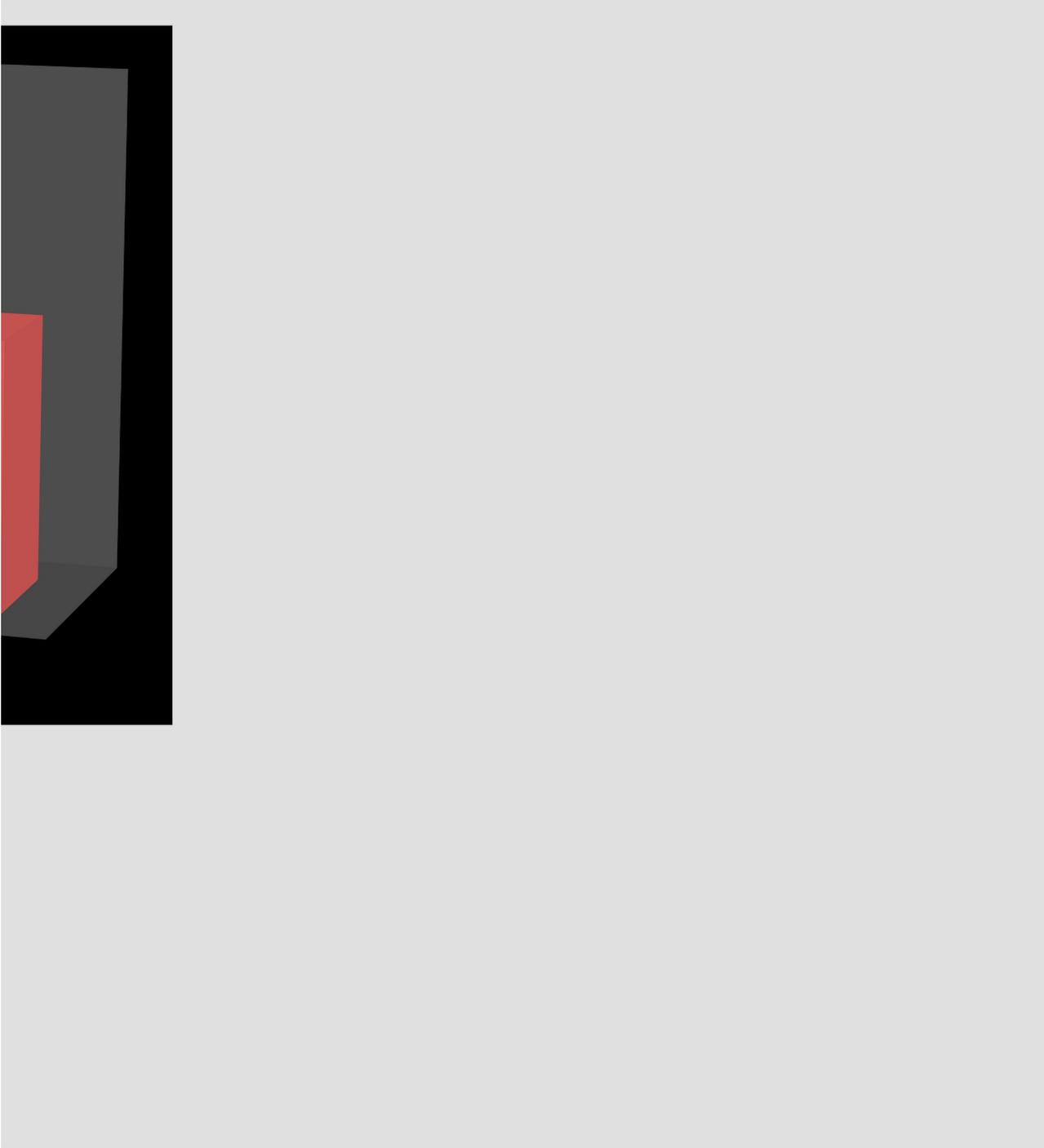
	0-30	31-45	46-60	61-90	90-120
# Of Units	61	27	20	12	10
Dollars	\$1,252,217	\$731,704	\$425,392	\$303,498	\$240,300
	Fresh	At Risk		Old	
	61	47	<i>Units</i>		22
	\$1,252,217	\$1,157,096	<i>Dollars</i>		\$543,798

121+	Total
9	139
\$196,905	\$3,150,016
Dead	
9	
\$196,905	\$740,703









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
61	47	<i>Units</i>	22	9
\$1,252,217	\$1,157,096	<i>Dollars</i>	\$543,798	\$196,905
44%	34%	<i>Percent of total in Units</i>	16%	6%
40%	37%	<i>Percent of total in \$</i>	17%	6%
\$20,528	\$24,619	<i>Average Cost per Unit</i>	\$24,718	\$21,878

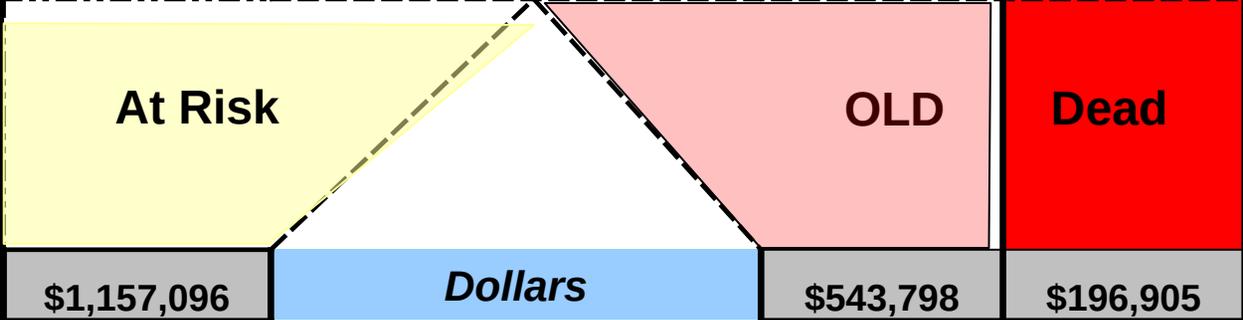
139

\$3,150,016

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1252217	731704	425392	303498	240300	196905



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$115,710	<i>"Water" Dollars</i>	\$81,570	\$49,226

% of inventory under water 7.8%

Total Water Dollars \$246,506

Total

3150016