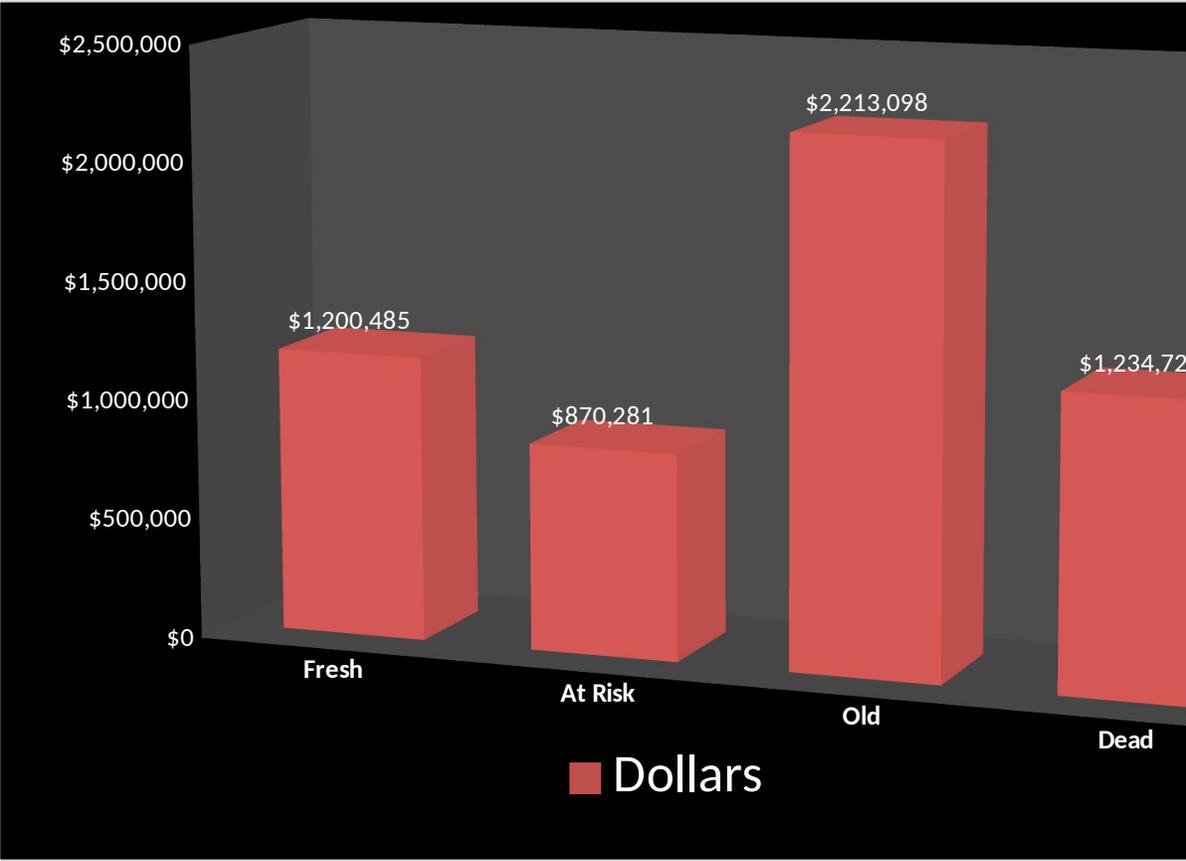


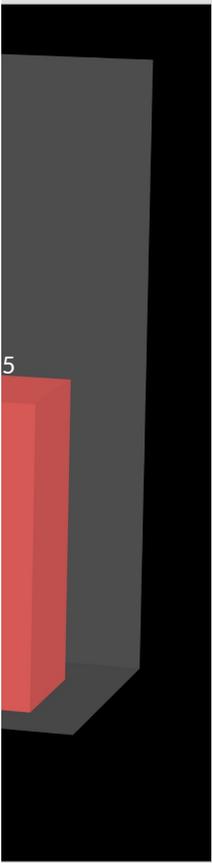
Pre-Owned Stock Analysis

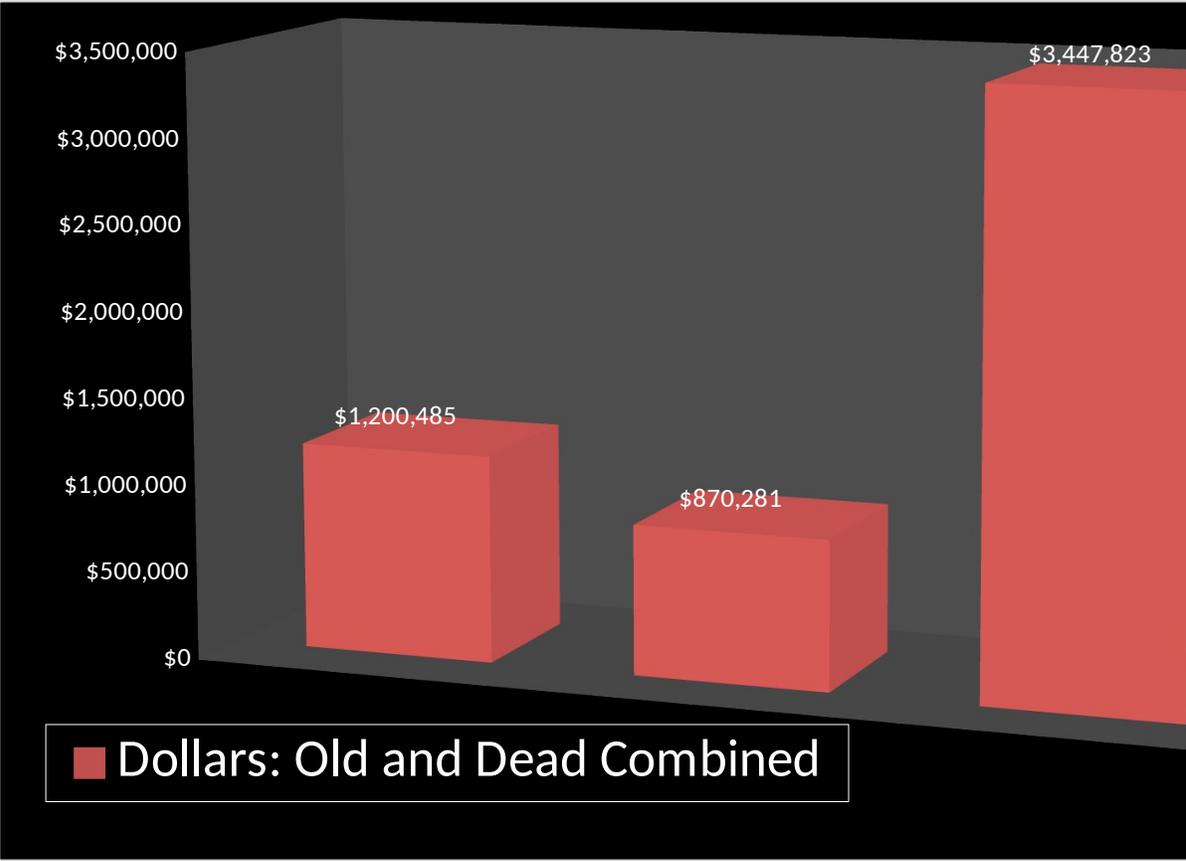
Days In Stock

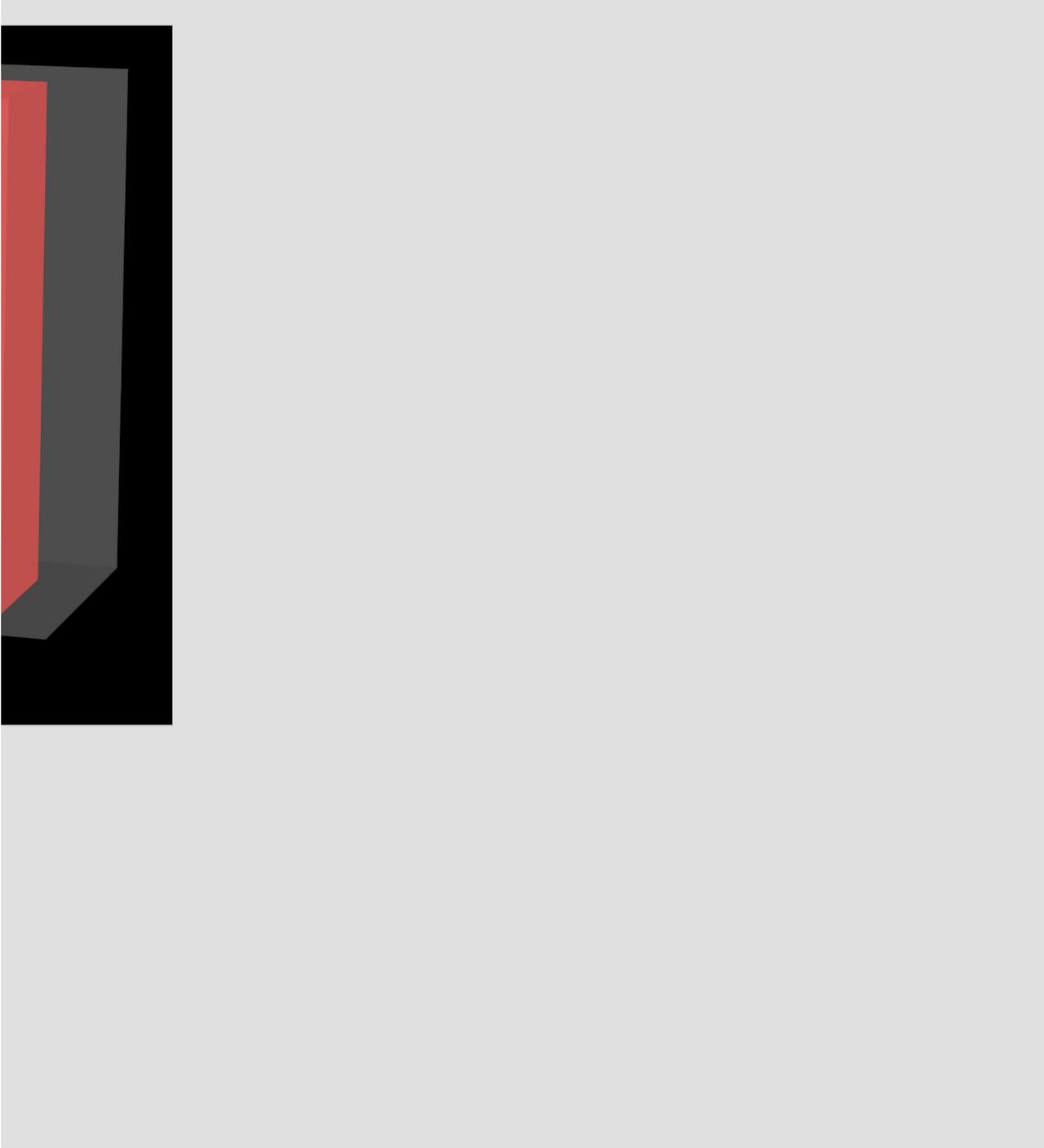
						Days In Stock						
						0-30	31-45	46-60	61-90	90-120		
# Of Units						40	10	9	26	8		
Dollars						\$1,200,485	\$378,391	\$491,890	\$2,013,276	\$199,822		
						Fresh	At Risk			Old		
						40	19	<i>Units</i>		34		
						\$1,200,485	\$870,281	<i>Dollars</i>		\$2,213,098		

121+	Total
6	99
\$1,234,725	\$5,518,589
Dead	
6	
\$1,234,725	\$3,447,823









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
40	19	<i>Units</i>	34	6
\$1,200,485	\$870,281	<i>Dollars</i>	\$2,213,098	\$1,234,725
40%	19%	<i>Percent of total in Units</i>	34%	6%
22%	16%	<i>Percent of total in \$</i>	40%	22%
\$30,012	\$45,804	<i>Average Cost per Unit</i>	\$65,091	\$205,788

99

\$5,518,589

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1200485	378391	491890	2013276	199822	1234725
	At Risk		OLD		Dead	
		\$870,281	<i>Dollars</i>		\$2,213,098	\$1,234,725
Enter the percentage of this inventory value that you estimate is "water"	5%	<i>"Water" %</i>		10%	15%	
	\$43,514	<i>"Water" Dollars</i>		\$221,310	\$185,209	

% of inventory under water 8.2%

Total Water Dollars \$450,033

Total

5518589