

Sort Source: 100

	SEPTEMBER 2022	YEAR-TO-DATE TOTAL	YEAR-TO-DATE AVERAGE	LAST 12 MONTHS TOTAL	LAST 12 MONTHS AVERAGE
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Number of Parts	286	2,142	238	2,729	227
Parts Pieces	2,637	16,533	1,837	20,831	1,736
Parts Cost	85,513.64	635,245.79	70,582.87	801,249.31	66,770.78
Parts With Negative OH	0.00	-307.00	-34.11	-585.08	-48.76
Core/Exchange	0.00	0.00	0.00	0.00	0.00
Gross Sales	1,412.71	240,209.24	26,689.92	333,934.06	27,827.84
Net Sales	1,257.51	198,890.68	22,098.96	274,911.51	22,909.29
Lost Sales	0.00	276.12	30.68	276.12	23.01
Outstanding Orders	3,879.87	62,807.96	6,978.66	88,020.78	7,335.07
Total Receipts	4,577.69	218,971.19	24,330.13	288,605.37	24,050.45
Customer Orders	628.85	14,119.21	1,568.80	16,969.30	1,414.11
Emergency Purchases	0.00	0.00	0.00	0.00	0.00
Net Adjustments	77.00	-2,413.70	-268.19	-2,669.90	-222.49
Net Appreciation	0.00	3,742.08	415.79	4,282.45	356.87
NS Parts					
Number of Parts	2	35	4	43	4
Parts Pieces	0	122	14	148	12
Parts Cost	0.00	4,082.01	453.56	5,837.68	486.47
Gross Sales	0.00	696.29	77.37	700.54	58.38
Net Sales	0.00	693.81	77.09	698.06	58.17
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	2,964.00	329.33	2,964.00	247.00
Receipts	0.00	457.34	50.82	457.34	38.11
Inventory Movement - Sales					
0 to 3 Months	62,759.33	462,138.29	51,348.70	595,912.87	49,659.41
4 to 6 Months	8,986.24	86,673.16	9,630.35	99,619.86	8,301.66
7 to 12 Months	8,335.75	67,689.95	7,521.11	80,176.69	6,681.39
Over 12 Months	1,775.70	8,482.23	942.47	15,277.73	1,273.14
New Parts No Sales	3,656.62	10,262.16	1,140.24	10,262.16	855.18
Non-Productive Parts					
Excess Stock MNS < 12	22,753.84	189,254.76	21,028.31	219,120.54	18,260.05
Stock MNS > 11	2,065.22	11,352.12	1,261.35	19,561.57	1,630.13
NS Parts Not Sold	0.00	4,074.57	452.73	5,728.17	477.35
New Obsolescence					
Stock 9 Months	5,742.78	16,912.50	1,879.17	17,837.61	1,486.47
NS Parts 2 Months	0.00	103.67	11.52	103.67	8.64
Early Phase In					
NS Parts With YRSL > 2	0.00	75.99	8.44	75.99	6.33
True Turn	0.09		3.49		3.86
Purchase to Stock Ratio					
By Number of Parts	78.57		75.64		76.75
By Piece	84.55		92.91		93.45
By Cost	86.26		93.55		94.12
Sales Closing Ratio					
By Number of Parts	100.00		99.17		99.36
By Piece	100.00		99.89		99.91
By Cost	100.00		99.86		99.89
Demand Filled from Stock Ratio					
By Number of Parts	85.00		75.97		77.15
By Piece	65.00		92.03		93.09
By Cost	49.99		92.77		93.73
NS Parts Sales Efficiency	0.00		152.24		153.17



Sort Source: 100

	JULY 2022	AUGUST 2022	SEPTEMBER 2021	OCTOBER 2021	NOVEMBER 2021	DECEMBER 2021
Number of Parts	274	282	187	196	197	194
Parts Pieces	2,397	2,502	1,719	1,618	1,395	1,285
Parts Cost	72,999.34	76,987.26	58,379.49	53,915.49	60,616.99	51,471.04
Parts With Negative OH	0.00	0.00	0.00	0.00	-259.93	-18.15
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	38,164.63	36,364.21	32,492.54	32,646.72	31,544.41	29,533.69
Net Sales	33,516.32	28,865.23	26,962.19	27,143.87	24,524.93	24,352.03
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	11,180.93	7,654.82	4,016.46	11,828.26	7,366.39	6,018.17
Total Receipts	37,099.51	32,139.29	25,201.17	19,689.45	33,632.55	16,312.18
Customer Orders	1,705.91	574.82	1,623.35	1,354.39	436.78	1,058.92
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	-408.32	759.25	1,102.13	-423.62	341.93	-174.51
Net Appreciation	382.52	0.00	0.00	540.37	0.00	0.00
NS Parts						
Number of Parts	2	4	2	2	2	4
Parts Pieces	0	3	1	1	1	24
Parts Cost	0.00	7.44	551.20	551.20	551.20	653.27
Gross Sales	11.46	2.48	0.00	0.00	0.00	4.25
Net Sales	11.46	0.00	0.00	0.00	0.00	4.25
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	0.00	0.00	0.00	0.00	0.00
Receipts	111.72	2.48	0.00	0.00	0.00	0.00
Inventory Movement - Sales						
0 to 3 Months	56,129.57	56,389.36	44,294.07	38,387.55	52,388.85	42,998.18
4 to 6 Months	6,045.72	5,936.24	6,630.38	6,120.17	2,904.23	3,922.30
7 to 12 Months	8,639.76	9,541.19	7,188.52	4,548.80	3,763.01	4,174.93
Over 12 Months	1,690.95	1,463.85	266.52	4,858.97	1,560.90	375.63
New Parts No Sales	493.34	3,656.62	0.00	0.00	0.00	0.00
Non-Productive Parts						
Excess Stock MNS < 12	20,998.19	20,909.10	10,835.82	8,522.02	10,077.73	11,266.03
Stock MNS > 11	1,968.93	2,677.16	4,884.66	6,179.04	1,633.51	396.90
NS Parts Not Sold	0.00	0.00	551.20	551.20	551.20	551.20
New Obsolescence						
Stock 9 Months	545.54	1,613.92	447.16	213.08	573.61	138.42
NS Parts 2 Months	0.00	0.00	0.00	0.00	0.00	0.00
Early Phase In						
NS Parts With YRSL > 2	0.00	0.00	0.00	0.00	0.00	0.00
True Turn	5.23	4.41	5.21	5.74	4.77	5.43
Purchase to Stock Ratio						
By Number of Parts	77.90	82.81	87.50	71.42	94.00	73.80
By Piece	94.14	93.39	94.80	90.37	99.17	96.21
By Cost	95.40	98.21	93.55	93.12	98.70	93.50
Sales Closing Ratio						
By Number of Parts	100.00	100.00	100.00	100.00	100.00	100.00
By Piece	100.00	100.00	100.00	100.00	100.00	100.00
By Cost	100.00	100.00	100.00	100.00	100.00	100.00
Demand Filled from Stock Ratio						
By Number of Parts	70.76	83.82	85.00	76.00	94.23	70.27
By Piece	87.31	93.44	95.56	93.33	99.19	97.14
By Cost	94.91	98.00	93.97	95.01	98.21	95.65
NS Parts Sales Efficiency	10.25	100.00	0.00	0.00	0.00	0.00

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	SEPTEMBER 2022	YEAR-TO-DATE TOTAL	YEAR-TO-DATE AVERAGE	LAST 12 MONTHS TOTAL	LAST 12 MONTHS AVERAGE
Number of Parts	3,800	33,978	3,775	44,659	3,722
Parts Pieces	3,849	29,409	3,268	36,398	3,033
Parts Cost	106,083.19	776,680.98	86,297.89	953,022.62	79,418.55
Parts With Negative OH	-2,154.53	-19,357.97	-2,150.89	-24,363.92	-2,030.33
Core/Exchange	0.00	0.00	0.00	0.00	0.00
Gross Sales	5,622.70	306,666.02	34,074.00	380,842.05	31,736.84
Net Sales	5,296.67	249,966.57	27,774.06	306,348.01	25,529.00
Lost Sales	0.00	3,614.61	401.62	3,679.02	306.59
Outstanding Orders	96,328.79	669,091.19	74,343.47	837,140.15	69,761.68
Total Receipts	4,617.02	983,865.57	109,318.40	1,211,811.14	100,984.26
Customer Orders	4,458.06	790,077.02	87,786.34	900,246.30	75,020.53
Emergency Purchases	0.00	0.00	0.00	0.00	0.00
Net Adjustments	395.06	-28,258.38	-3,139.82	-32,211.54	-2,684.30
Net Appreciation	0.00	656.10	72.90	750.97	62.58
NS Parts					
Number of Parts	3,006	27,146	3,016	35,715	2,976
Parts Pieces	260	2,522	280	3,787	316
Parts Cost	10,568.90	108,703.43	12,078.16	149,163.89	12,430.32
Gross Sales	898.93	191,805.41	21,311.71	232,308.53	19,359.04
Net Sales	892.75	155,543.38	17,282.60	180,399.32	15,033.28
Lost Sales	0.00	3,614.61	401.62	3,679.02	306.59
Outstanding Orders	55,173.58	485,174.61	53,908.29	634,515.76	52,876.31
Receipts	1,200.05	813,977.39	90,441.93	971,009.23	80,917.44
Inventory Movement - Sales					
0 to 3 Months	45,645.08	434,552.94	48,283.66	524,522.62	43,710.22
4 to 6 Months	17,863.69	65,893.25	7,321.47	74,422.30	6,201.86
7 to 12 Months	6,253.12	31,398.40	3,488.71	37,610.16	3,134.18
Over 12 Months	4,328.78	32,673.73	3,630.41	42,777.21	3,564.77
New Parts No Sales	31,992.52	212,162.66	23,573.63	273,690.33	22,807.53
Non-Productive Parts					
Excess Stock MNS < 12	61,887.06	504,702.04	56,078.00	592,372.89	49,364.41
Stock MNS > 11	5,085.51	35,437.28	3,937.48	45,991.98	3,832.67
NS Parts Not Sold	10,321.38	68,614.27	7,623.81	104,697.88	8,724.82
New Obsolescence					
Stock 9 Months	2,615.69	10,043.08	1,115.90	10,472.34	872.70
NS Parts 2 Months	0.00	18,271.48	2,030.16	31,301.51	2,608.46
Early Phase In					
NS Parts With YRSL > 2	3,050.81	34,282.66	3,809.18	50,415.64	4,201.30
True Turn	0.09		-8.34		-7.48
Purchase to Stock Ratio					
By Number of Parts	5.00		31.13		37.05
By Piece	5.55		49.34		58.98
By Cost	3.44		19.69		25.71
Sales Closing Ratio					
By Number of Parts	100.00		99.74		99.77
By Piece	100.00		99.45		99.65
By Cost	100.00		98.57		98.81
Demand Filled from Stock Ratio					
By Number of Parts	73.23		62.75		64.11
By Piece	35.84		-63.54		-15.95
By Cost	15.83		-212.99		-191.56
NS Parts Sales Efficiency	74.90		23.56		23.92

Sort Source: 101

	JANUARY 2022	FEBRUARY 2022	MARCH 2022	APRIL 2022	MAY 2022	JUNE 2022
Number of Parts	3,575	3,655	3,712	3,756	3,634	3,966
Parts Pieces	3,053	3,318	2,828	2,787	2,778	3,226
Parts Cost	71,115.88	82,506.37	69,686.50	72,493.52	77,293.26	89,954.00
Parts With Negative OH	-1,875.54	-199.92	-763.00	-1,337.61	-1,127.51	-6,697.87
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	62,653.45	30,109.21	36,082.29	42,058.98	22,301.64	25,809.49
Net Sales	60,280.61	25,709.64	28,181.76	27,079.70	18,692.23	21,887.28
Lost Sales	0.00	63.56	496.68	0.00	0.00	2,787.30
Outstanding Orders	41,412.28	41,646.98	87,404.05	101,342.73	41,497.52	85,383.92
Total Receipts	103,253.56	115,045.85	88,483.40	139,810.68	240,168.65	83,486.94
Customer Orders	77,422.13	89,173.40	64,606.38	97,888.60	231,982.74	55,158.38
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	-618.24	-3,323.60	-19,428.34	-131.60	-123.69	-3,724.74
Net Appreciation	376.24	5.49	78.06	220.92	-20.00	82.75
NS Parts						
Number of Parts	2,815	2,875	2,934	3,075	2,935	3,218
Parts Pieces	292	291	216	218	224	321
Parts Cost	8,178.94	10,088.80	8,586.09	10,763.46	13,369.65	12,556.11
Gross Sales	52,077.30	14,173.68	15,361.37	29,589.49	12,843.47	12,573.27
Net Sales	50,401.77	12,785.34	13,547.64	15,670.62	10,135.83	11,790.02
Lost Sales	0.00	63.56	496.68	0.00	0.00	2,787.30
Outstanding Orders	29,825.34	26,244.21	69,459.99	90,051.64	27,605.00	67,647.49
Receipts	88,686.20	91,170.41	68,706.70	116,621.51	230,922.67	57,168.34
Inventory Movement - Sales						
0 to 3 Months	39,212.32	48,905.97	41,370.11	43,642.99	50,161.85	57,247.82
4 to 6 Months	2,547.19	3,491.88	4,495.66	5,772.50	5,365.58	5,696.60
7 to 12 Months	2,913.48	3,527.00	1,962.88	2,349.38	3,903.46	1,697.46
Over 12 Months	3,732.92	3,607.42	3,455.52	3,069.86	3,120.15	3,718.95
New Parts No Sales	22,709.97	22,974.10	18,402.33	17,658.79	14,742.22	21,593.17
Non-Productive Parts						
Excess Stock MNS < 12	45,921.86	56,297.15	49,673.01	49,537.51	51,422.62	63,426.87
Stock MNS > 11	3,820.92	3,871.54	3,088.24	3,387.44	3,898.95	3,735.76
NS Parts Not Sold	7,782.82	4,925.64	5,905.42	6,425.02	7,251.76	5,425.97
New Obsolescence						
Stock 9 Months	470.67	1,210.88	16.81	266.23	142.26	756.73
NS Parts 2 Months	0.00	124.26	4,004.42	2,139.92	3,352.35	0.00
Early Phase In						
NS Parts With YRSL > 2	4,831.51	3,583.02	3,729.25	5,245.35	3,125.24	2,924.89
True Turn	-2.89	-9.23	-6.27	-11.72	-33.11	-4.44
Purchase to Stock Ratio						
By Number of Parts	48.48	30.55	31.55	35.09	14.56	36.02
By Piece	63.43	51.90	57.11	40.77	7.37	66.40
By Cost	25.01	22.48	26.98	29.98	3.40	33.93
Sales Closing Ratio						
By Number of Parts	100.00	99.61	99.68	100.00	100.00	99.69
By Piece	100.00	99.39	98.95	100.00	100.00	99.53
By Cost	100.00	99.75	98.26	100.00	100.00	88.70
Demand Filled from Stock Ratio						
By Number of Parts	72.35	51.53	59.30	71.00	61.90	68.09
By Piece	-74.02	-154.26	12.91	-26.07	-202.94	-56.94
By Cost	-28.43	-246.23	-127.01	-261.48	-1141.06	-134.83
NS Parts Sales Efficiency	58.72	15.54	22.35	25.37	5.56	21.99

Sort Source: 101

	JULY 2022	AUGUST 2022	SEPTEMBER 2021	OCTOBER 2021	NOVEMBER 2021	DECEMBER 2021
Number of Parts	3,929	3,951	3,416	3,497	3,622	3,562
Parts Pieces	3,618	3,952	1,834	1,878	2,193	2,918
Parts Cost	91,077.62	116,470.64	48,674.24	40,374.67	65,581.77	70,385.20
Parts With Negative OH	-2,559.37	-2,642.62	-3,939.42	-1,189.72	-1,862.54	-1,953.69
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	43,480.90	38,547.36	22,155.58	27,997.32	19,237.54	26,941.17
Net Sales	32,387.15	30,451.53	16,365.77	23,101.29	13,953.42	19,326.73
Lost Sales	46.51	220.56	0.00	64.41	0.00	0.00
Outstanding Orders	74,516.33	99,558.59	39,298.93	22,155.75	45,058.42	100,834.79
Total Receipts	84,151.27	124,848.20	67,920.90	93,430.08	67,405.32	67,110.17
Customer Orders	56,658.47	112,728.86	31,498.85	68,637.67	14,989.24	26,542.37
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	1,396.25	-2,699.48	-3,403.68	830.85	-1,829.67	-2,954.34
Net Appreciation	-56.40	-30.96	6.00	-2.00	-0.55	97.42
NS Parts						
Number of Parts	3,161	3,127	2,845	2,880	2,888	2,801
Parts Pieces	311	389	586	527	411	327
Parts Cost	14,571.49	20,019.99	28,759.24	19,888.35	11,809.02	8,763.09
Gross Sales	33,869.95	20,417.95	13,440.40	18,112.28	8,371.28	14,019.56
Net Sales	23,174.88	17,144.53	7,829.59	13,658.09	3,715.36	7,482.49
Lost Sales	46.51	220.56	0.00	64.41	0.00	0.00
Outstanding Orders	55,893.66	63,273.70	39,133.07	17,820.02	35,169.66	96,351.47
Receipts	72,185.21	87,316.30	58,573.07	84,298.39	30,365.78	42,367.67
Inventory Movement - Sales						
0 to 3 Months	55,135.46	53,231.34	30,397.84	26,332.07	27,795.19	35,842.42
4 to 6 Months	7,235.90	13,424.25	2,914.42	3,076.40	3,044.59	2,408.06
7 to 12 Months	3,894.67	4,896.95	1,558.53	1,559.70	1,855.98	2,796.08
Over 12 Months	3,735.76	3,904.37	3,622.99	3,294.99	3,232.23	3,576.26
New Parts No Sales	21,075.83	41,013.73	10,180.46	6,111.51	29,653.78	25,762.38
Non-Productive Parts						
Excess Stock MNS < 12	62,432.66	64,103.30	8,250.79	10,177.30	38,489.90	39,003.65
Stock MNS > 11	3,937.99	4,610.93	3,627.99	3,340.23	3,588.23	3,626.24
NS Parts Not Sold	9,589.80	10,986.46	9,957.24	17,249.68	10,070.84	8,763.09
New Obsolescence						
Stock 9 Months	3,031.89	1,531.92	50.01	88.02	88.00	253.24
NS Parts 2 Months	4,672.85	3,977.68	4,069.31	11,215.53	1,707.85	106.65
Early Phase In						
NS Parts With YRSL > 2	4,374.52	3,418.07	7,348.86	7,901.94	4,496.84	3,734.20
True Turn	-3.20	-8.48	-3.73	-13.53	-0.19	-1.23
Purchase to Stock Ratio						
By Number of Parts	26.53	26.96	36.41	42.98	63.51	51.28
By Piece	62.24	24.62	73.18	58.84	84.68	86.70
By Cost	32.67	9.70	53.62	26.53	77.76	60.44
Sales Closing Ratio						
By Number of Parts	99.62	99.30	100.00	99.67	100.00	100.00
By Piece	99.14	99.27	100.00	99.77	100.00	100.00
By Cost	99.85	99.28	100.00	99.72	100.00	100.00
Demand Filled from Stock Ratio						
By Number of Parts	59.02	54.32	61.85	58.76	79.54	67.38
By Piece	-58.36	-117.32	31.49	22.90	66.85	65.73
By Cost	-74.83	-268.24	-92.46	-196.56	-7.42	-37.33
NS Parts Sales Efficiency	46.92	23.38	22.94	21.48	27.56	33.09

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	SEPTEMBER 2022	YEAR-TO-DATE TOTAL	YEAR-TO-DATE AVERAGE	LAST 12 MONTHS TOTAL	LAST 12 MONTHS AVERAGE
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Number of Parts	67	589	65	796	66
Parts Pieces	233	1,764	196	2,211	184
Parts Cost	217,953.96	1,724,238.21	191,582.02	2,229,724.92	185,810.41
Parts With Negative OH	-88.13	-3,088.88	-343.21	-4,166.83	-347.24
Core/Exchange	0.00	0.00	0.00	0.00	0.00
Gross Sales	3,325.69	269,262.95	29,918.11	325,326.63	27,110.55
Net Sales	3,325.69	206,601.80	22,955.76	246,816.46	20,568.04
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	63,025.95	279,506.58	31,056.29	333,636.74	27,803.06
Total Receipts	11,171.25	204,406.55	22,711.84	263,349.01	21,945.75
Customer Orders	0.00	25,418.28	2,824.25	37,257.03	3,104.75
Emergency Purchases	0.00	0.00	0.00	0.00	0.00
Net Adjustments	-254.59	15,517.65	1,724.18	17,483.75	1,456.98
Net Appreciation	0.00	9,210.82	1,023.42	9,210.82	767.57
NS Parts					
Number of Parts	3	19	2	28	2
Parts Pieces	2	5	1	13	1
Parts Cost	28,182.74	61,273.48	6,808.16	63,476.00	5,289.67
Gross Sales	0.00	0.00	0.00	1,679.95	140.00
Net Sales	0.00	0.00	0.00	1,623.57	135.30
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	42,274.11	42,274.11	4,697.12	42,274.11	3,522.84
Receipts	0.00	18,999.37	2,111.04	18,999.37	1,583.28
Inventory Movement - Sales					
0 to 3 Months	87,831.24	475,238.40	52,804.27	683,314.28	56,942.86
4 to 6 Months	4,857.05	206,957.03	22,995.23	301,643.17	25,136.93
7 to 12 Months	5,641.50	285,492.72	31,721.41	300,716.36	25,059.70
Over 12 Months	118,566.67	720,976.51	80,108.50	904,264.06	75,355.34
New Parts No Sales	1,057.50	35,573.55	3,952.62	39,787.05	3,315.59
Non-Productive Parts					
Excess Stock MNS < 12	41,836.55	574,958.37	63,884.26	791,375.88	65,947.99
Stock MNS > 11	118,860.67	780,131.48	86,681.28	965,655.53	80,471.29
NS Parts Not Sold	28,182.74	28,182.74	3,131.42	30,385.26	2,532.11
New Obsolescence					
Stock 9 Months	1,852.50	47,182.58	5,242.51	49,876.51	4,156.38
NS Parts 2 Months	28,182.74	28,182.74	3,131.42	28,408.26	2,367.36
Early Phase In					
NS Parts With YRSL > 2	0.00	0.00	0.00	225.52	18.79
True Turn	0.18		1.26		1.13
Purchase to Stock Ratio					
By Number of Parts	100.00		69.74		73.46
By Piece	100.00		91.03		91.72
By Cost	100.00		87.56		85.85
Sales Closing Ratio					
By Number of Parts	100.00		100.00		100.00
By Piece	100.00		100.00		100.00
By Cost	100.00		100.00		100.00
Demand Filled from Stock Ratio					
By Number of Parts	100.00		55.55		66.08
By Piece	100.00		91.23		92.09
By Cost	100.00		87.69		84.90
NS Parts Sales Efficiency	0.00		0.00		8.84



Sort Source: 100

	JULY 2022	AUGUST 2022	SEPTEMBER 2021	OCTOBER 2021	NOVEMBER 2021	DECEMBER 2021
Number of Parts	65	67	72	70	70	67
Parts Pieces	239	214	156	154	152	141
Parts Cost	210,646.25	211,293.20	151,981.64	164,093.86	168,810.97	172,581.88
Parts With Negative OH	0.00	-1,018.34	-93.66	-93.66	-984.29	0.00
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	18,545.51	53,821.74	35,018.05	20,966.12	26,865.89	8,231.67
Net Sales	14,475.26	48,860.90	34,203.96	17,742.04	15,065.19	7,407.43
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	23,239.75	30,325.02	19,064.92	21,601.54	21,201.37	11,327.25
Total Receipts	40,066.57	31,463.82	11,666.71	27,538.58	19,180.42	12,223.46
Customer Orders	8,144.04	929.63	847.50	1,965.00	9,873.75	0.00
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	-473.01	2,390.56	19.15	2,315.68	-288.75	-60.83
Net Appreciation	4,387.13	0.00	0.00	0.00	0.00	0.00
NS Parts						
Number of Parts	2	3	5	5	3	1
Parts Pieces	0	2	17	6	2	0
Parts Cost	0.00	28,182.74	1,834.20	1,214.02	988.50	0.00
Gross Sales	0.00	0.00	451.04	676.56	1,003.39	0.00
Net Sales	0.00	0.00	451.04	620.18	1,003.39	0.00
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	0.00	0.00	0.00	0.00	0.00
Receipts	0.00	14,091.37	1,296.74	0.00	0.00	0.00
Inventory Movement - Sales						
0 to 3 Months	27,285.16	82,840.47	73,281.16	84,037.39	59,069.54	64,968.95
4 to 6 Months	48,279.42	3,187.06	12,176.38	14,753.94	44,221.55	35,710.65
7 to 12 Months	56,931.50	5,641.50	31.43	2,693.93	2,911.28	9,618.43
Over 12 Months	67,276.67	118,566.67	52,391.10	58,395.10	62,608.60	62,283.85
New Parts No Sales	10,873.50	1,057.50	14,101.57	4,213.50	0.00	0.00
Non-Productive Parts						
Excess Stock MNS < 12	55,945.26	42,750.86	54,034.72	68,639.99	74,348.71	73,428.81
Stock MNS > 11	118,566.67	118,566.67	58,395.10	61,620.10	61,620.10	62,283.85
NS Parts Not Sold	0.00	0.00	988.50	1,214.02	988.50	0.00
New Obsolescence						
Stock 9 Months	3,495.00	0.00	0.00	0.00	31.43	2,662.50
NS Parts 2 Months	0.00	0.00	0.00	225.52	0.00	0.00
Early Phase In						
NS Parts With YRSL > 2	0.00	0.00	845.70	225.52	0.00	0.00
True Turn	0.36	2.72	2.63	1.15	0.37	0.52
Purchase to Stock Ratio						
By Number of Parts	73.68	76.92	87.50	81.81	90.00	100.00
By Piece	82.97	97.14	97.95	94.73	97.50	100.00
By Cost	79.67	97.04	92.73	92.86	48.52	100.00
Sales Closing Ratio						
By Number of Parts	100.00	100.00	100.00	100.00	100.00	100.00
By Piece	100.00	100.00	100.00	100.00	100.00	100.00
By Cost	100.00	100.00	100.00	100.00	100.00	100.00
Demand Filled from Stock Ratio						
By Number of Parts	37.50	72.72	92.30	81.81	92.30	100.00
By Piece	87.09	97.98	98.14	95.58	97.61	100.00
By Cost	43.73	98.09	97.52	88.92	34.45	100.00
NS Parts Sales Efficiency	0.00	0.00	34.78	0.00	0.00	0.00

Sort Source: 101

	SEPTEMBER 2022	YEAR-TO-DATE TOTAL	YEAR-TO-DATE AVERAGE	LAST 12 MONTHS TOTAL	LAST 12 MONTHS AVERAGE
Number of Parts	301	1,685	187	1,960	163
Parts Pieces	325	3,355	373	4,313	359
Parts Cost	3,917.13	36,666.51	4,074.06	47,513.40	3,959.45
Parts With Negative OH	0.00	-981.89	-109.10	-1,391.42	-115.95
Core/Exchange	0.00	0.00	0.00	0.00	0.00
Gross Sales	2.32	9,082.24	1,009.14	10,556.81	879.73
Net Sales	1.74	7,608.14	845.35	9,018.87	751.57
Lost Sales	0.00	0.00	0.00	787.50	65.63
Outstanding Orders	496.40	15,323.45	1,702.61	24,507.20	2,042.27
Total Receipts	0.00	17,588.09	1,954.23	37,206.59	3,100.55
Customer Orders	0.00	14,077.04	1,564.12	23,260.79	1,938.40
Emergency Purchases	0.00	0.00	0.00	0.00	0.00
Net Adjustments	74.40	-3,852.89	-428.10	-3,489.31	-290.78
Net Appreciation	0.00	371.07	41.23	452.01	37.67
NS Parts					
Number of Parts	291	1,603	178	1,850	154
Parts Pieces	0	1	0	1	0
Parts Cost	0.00	1,345.20	149.47	1,345.20	112.10
Gross Sales	0.00	7,930.13	881.13	8,333.63	694.47
Net Sales	0.00	6,646.88	738.54	7,050.38	587.53
Lost Sales	0.00	0.00	0.00	787.50	65.63
Outstanding Orders	465.00	15,135.05	1,681.67	24,318.80	2,026.57
Receipts	0.00	17,220.29	1,913.37	36,838.79	3,069.90
Inventory Movement - Sales					
0 to 3 Months	200.73	3,218.91	357.66	3,747.66	312.31
4 to 6 Months	0.00	0.00	0.00	1,580.04	131.67
7 to 12 Months	0.00	4,257.90	473.10	6,181.65	515.14
Over 12 Months	3,716.40	29,189.70	3,243.30	36,004.05	3,000.34
New Parts No Sales	0.00	0.00	0.00	0.00	0.00
Non-Productive Parts					
Excess Stock MNS < 12	163.63	1,575.49	175.05	1,976.82	164.74
Stock MNS > 11	3,716.40	30,041.28	3,337.92	37,233.54	3,102.80
NS Parts Not Sold	0.00	0.00	0.00	0.00	0.00
New Obsolescence					
Stock 9 Months	0.00	851.58	94.62	851.58	70.97
NS Parts 2 Months	0.00	0.00	0.00	0.00	0.00
Early Phase In					
NS Parts With YRSL > 2	0.00	0.00	0.00	0.00	0.00
True Turn	0.01		-2.12		-3.60
Purchase to Stock Ratio					
By Number of Parts	0.00		30.00		36.36
By Piece	0.00		96.48		96.38
By Cost	0.00		19.96		37.48
Sales Closing Ratio					
By Number of Parts	0.00		100.00		96.42
By Piece	100.00		100.00		99.96
By Cost	100.00		100.00		91.96
Demand Filled from Stock Ratio					
By Number of Parts	0.00		26.31		46.42
By Piece	100.00		98.93		99.19
By Cost	100.00		-85.02		-145.23
NS Parts Sales Efficiency	0.00		46.05		22.62

Sort Source: 101

	JANUARY 2022	FEBRUARY 2022	MARCH 2022	APRIL 2022	MAY 2022	JUNE 2022
Number of Parts	82	81	86	85	120	309
Parts Pieces	4	708	604	618	452	284
Parts Cost	3,716.40	4,082.63	4,036.28	4,045.49	3,962.15	3,886.76
Parts With Negative OH	-525.19	-415.50	0.00	0.00	0.00	0.00
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	337.80	259.69	156.37	127.86	64.93	382.48
Net Sales	308.97	252.30	137.56	111.59	55.24	-43.31
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	2,096.25	2,127.65	2,945.15	446.90	6,312.80
Total Receipts	1,193.57	371.25	264.48	0.00	5,049.00	1,070.75
Customer Orders	130.82	150.00	264.48	0.00	3,519.00	618.90
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	0.00	578.22	-23.44	120.80	-4,490.55	-46.80
Net Appreciation	265.02	0.00	0.00	0.00	18.70	5.60
NS Parts						
Number of Parts	74	73	78	76	111	299
Parts Pieces	0	0	0	0	0	0
Parts Cost	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	134.90	150.00	0.00	0.00	0.00	203.40
Net Sales	134.90	150.00	0.00	0.00	0.00	-200.10
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	2,096.25	2,127.65	2,913.75	415.50	6,281.40
Receipts	1,193.57	371.25	264.48	0.00	5,049.00	948.15
Inventory Movement - Sales						
0 to 3 Months	0.00	366.23	319.88	329.09	245.75	170.36
4 to 6 Months	0.00	0.00	0.00	0.00	0.00	0.00
7 to 12 Months	851.58	851.58	851.58	851.58	851.58	0.00
Over 12 Months	2,864.82	2,864.82	2,864.82	2,864.82	2,864.82	3,716.40
New Parts No Sales	0.00	0.00	0.00	0.00	0.00	0.00
Non-Productive Parts						
Excess Stock MNS < 12	0.00	326.11	279.76	288.97	202.77	133.84
Stock MNS > 11	2,864.82	2,864.82	2,864.82	2,864.82	3,716.40	3,716.40
NS Parts Not Sold	0.00	0.00	0.00	0.00	0.00	0.00
New Obsolescence						
Stock 9 Months	0.00	851.58	0.00	0.00	0.00	0.00
NS Parts 2 Months	0.00	0.00	0.00	0.00	0.00	0.00
Early Phase In						
NS Parts With YRSL > 2	0.00	0.00	0.00	0.00	0.00	0.00
True Turn	0.58	0.30	-.38	0.33	-10.49	-2.04
Purchase to Stock Ratio						
By Number of Parts	50.00	0.00	0.00	0.00	33.33	40.00
By Piece	75.00	50.00	0.00	0.00	75.00	97.71
By Cost	89.03	59.59	0.00	0.00	30.30	42.19
Sales Closing Ratio						
By Number of Parts	100.00	100.00	100.00	0.00	100.00	100.00
By Piece	100.00	100.00	100.00	100.00	100.00	100.00
By Cost	100.00	100.00	100.00	100.00	100.00	100.00
Demand Filled from Stock Ratio						
By Number of Parts	50.00	50.00	0.00	0.00	0.00	50.00
By Piece	99.69	99.49	99.62	100.00	98.11	98.57
By Cost	57.65	40.54	-92.26	100.00	-6270.38	1529.00
NS Parts Sales Efficiency	11.30	40.40	0.00	0.00	0.00	21.45

Sort Source: 101

	JULY 2022	AUGUST 2022	SEPTEMBER 2021	OCTOBER 2021	NOVEMBER 2021	DECEMBER 2021
Number of Parts	314	307	95	98	85	92
Parts Pieces	132	228	274	524	330	104
Parts Cost	5,140.80	3,878.87	4,043.35	3,742.89	3,617.33	3,486.67
Parts With Negative OH	-6.80	-34.40	0.00	0.00	0.00	-409.53
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	7,594.79	156.00	332.88	680.50	175.56	618.51
Net Sales	6,660.04	124.01	316.18	658.88	173.56	578.29
Lost Sales	0.00	0.00	0.00	787.50	0.00	0.00
Outstanding Orders	401.90	496.40	9,183.75	9,183.75	0.00	0.00
Total Receipts	8,400.33	1,238.71	121.13	9,183.75	10,031.25	403.50
Customer Orders	8,400.33	993.51	121.13	0.00	9,183.75	0.00
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	0.00	-65.52	90.20	277.48	48.00	38.10
Net Appreciation	81.75	0.00	0.00	80.94	0.00	0.00
NS Parts						
Number of Parts	304	297	85	88	76	83
Parts Pieces	1	0	0	0	0	0
Parts Cost	1,345.20	0.00	0.00	0.00	0.00	0.00
Gross Sales	7,441.83	0.00	121.13	0.00	0.00	403.50
Net Sales	6,562.08	0.00	121.13	0.00	0.00	403.50
Lost Sales	0.00	0.00	0.00	787.50	0.00	0.00
Outstanding Orders	370.50	465.00	9,183.75	9,183.75	0.00	0.00
Receipts	8,400.33	993.51	121.13	9,183.75	10,031.25	403.50
Inventory Movement - Sales						
0 to 3 Months	1,424.40	162.47	129.73	303.51	177.95	47.29
4 to 6 Months	0.00	0.00	709.08	790.02	790.02	0.00
7 to 12 Months	0.00	0.00	377.91	377.91	377.91	1,167.93
Over 12 Months	3,716.40	3,716.40	2,826.63	2,271.45	2,271.45	2,271.45
New Parts No Sales	0.00	0.00	0.00	0.00	0.00	0.00
Non-Productive Parts						
Excess Stock MNS < 12	49.44	130.97	96.96	245.71	135.11	20.51
Stock MNS > 11	3,716.40	3,716.40	2,826.63	2,271.45	2,271.45	2,649.36
NS Parts Not Sold	0.00	0.00	0.00	0.00	0.00	0.00
New Obsolescence						
Stock 9 Months	0.00	0.00	377.91	0.00	0.00	0.00
NS Parts 2 Months	0.00	0.00	0.00	0.00	0.00	0.00
Early Phase In						
NS Parts With YRSL > 2	0.00	0.00	0.00	0.00	0.00	0.00
True Turn	-4.06	-2.69	0.58	2.11	-29.89	1.99
Purchase to Stock Ratio						
By Number of Parts	0.00	100.00	0.00	100.00	0.00	100.00
By Piece	0.00	98.55	0.00	100.00	90.90	100.00
By Cost	0.00	19.79	0.00	100.00	8.44	100.00
Sales Closing Ratio						
By Number of Parts	100.00	100.00	100.00	66.66	100.00	100.00
By Piece	100.00	100.00	100.00	99.50	100.00	100.00
By Cost	100.00	100.00	100.00	45.55	100.00	100.00
Demand Filled from Stock Ratio						
By Number of Parts	-20.00	100.00	75.00	66.66	100.00	100.00
By Piece	97.10	97.80	99.70	99.50	99.68	100.00
By Cost	-26.13	-701.15	61.68	45.55	-5191.39	100.00
NS Parts Sales Efficiency	88.58	0.00	100.00	0.00	0.00	100.00

Sort Source: 100

	SEPTEMBER 2022	YEAR-TO-DATE TOTAL	YEAR-TO-DATE AVERAGE	LAST 12 MONTHS TOTAL	LAST 12 MONTHS AVERAGE
Number of Parts	29	244	27	318	27
Parts Pieces	102	904	100	1,181	98
Parts Cost	38,616.26	217,691.41	24,187.93	227,405.40	18,950.45
Parts With Negative OH	0.00	0.00	0.00	0.00	0.00
Core/Exchange	0.00	0.00	0.00	0.00	0.00
Gross Sales	605.34	109,091.76	12,121.31	109,649.73	9,137.48
Net Sales	445.50	54,782.09	6,086.90	55,232.51	4,602.71
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	16,357.54	98,574.67	10,952.74	98,597.14	8,216.43
Total Receipts	549.94	88,191.34	9,799.04	88,585.26	7,382.11
Customer Orders	390.10	87,410.67	9,712.30	87,547.84	7,295.65
Emergency Purchases	0.00	0.00	0.00	0.00	0.00
Net Adjustments	0.00	639.18	71.02	639.74	53.31
Net Appreciation	0.00	277.95	30.88	282.13	23.51
NS Parts					
Number of Parts	5	22	2	22	2
Parts Pieces	9	25	3	25	2
Parts Cost	1,259.72	3,032.66	336.96	3,032.66	252.72
Gross Sales	549.94	7,078.80	786.53	7,078.80	589.90
Net Sales	390.10	3,779.16	419.91	3,779.16	314.93
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	319.68	869.62	96.62	869.62	72.47
Receipts	549.94	4,399.52	488.84	4,399.52	366.63
Inventory Movement - Sales					
0 to 3 Months	35,173.42	187,717.48	20,857.50	189,046.91	15,753.91
4 to 6 Months	58.95	1,743.41	193.71	3,984.29	332.02
7 to 12 Months	0.00	7,473.87	830.43	8,545.57	712.13
Over 12 Months	3,224.05	20,436.97	2,270.77	25,508.95	2,125.75
New Parts No Sales	159.84	319.68	35.52	319.68	26.64
Non-Productive Parts					
Excess Stock MNS < 12	33,678.20	184,804.44	20,533.83	185,396.71	15,449.73
Stock MNS > 11	3,224.05	21,806.64	2,422.96	26,890.94	2,240.91
NS Parts Not Sold	319.68	800.48	88.94	800.48	66.71
New Obsolescence					
Stock 9 Months	0.00	1,156.77	128.53	1,475.11	122.93
NS Parts 2 Months	159.84	460.52	51.17	460.52	38.38
Early Phase In					
NS Parts With YRSL > 2	1,099.88	2,321.60	257.96	2,321.60	193.47
True Turn	0.02		-1.80		-1.71
Purchase to Stock Ratio					
By Number of Parts	0.00		28.57		30.23
By Piece	25.00		43.11		44.70
By Cost	29.06		0.88		1.17
Sales Closing Ratio					
By Number of Parts	100.00		100.00		100.00
By Piece	100.00		100.00		100.00
By Cost	100.00		100.00		100.00
Demand Filled from Stock Ratio					
By Number of Parts	50.00		45.65		46.42
By Piece	70.00		49.40		55.37
By Cost	12.43		-58.56		-58.50
NS Parts Sales Efficiency	100.00		160.89		160.89

Sort Source: 100

	JANUARY 2022	FEBRUARY 2022	MARCH 2022	APRIL 2022	MAY 2022	JUNE 2022
Number of Parts	25	24	25	29	27	27
Parts Pieces	103	90	87	80	134	95
Parts Cost	3,895.44	3,833.27	3,957.91	3,921.95	36,101.46	52,043.45
Parts With Negative OH	0.00	0.00	0.00	0.00	0.00	0.00
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	137.89	73.41	132.38	148.64	16,571.14	49,030.48
Net Sales	117.57	73.41	132.38	145.64	16,359.88	16,743.49
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	1.34	1.34	1.34	32,200.45	0.00	16,587.80
Total Receipts	84.59	43.95	24.17	95.09	48,565.01	32,332.98
Customer Orders	64.27	0.00	7.97	32.97	48,480.68	32,286.98
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	447.04	-20.39	232.85	0.00	0.00	0.00
Net Appreciation	263.40	0.00	0.00	14.59	0.00	0.00
NS Parts						
Number of Parts	1	1	2	2	2	2
Parts Pieces	0	0	1	0	3	2
Parts Cost	0.00	0.00	180.12	0.00	211.26	140.84
Gross Sales	0.00	0.00	0.00	0.00	140.84	352.10
Net Sales	0.00	0.00	0.00	0.00	0.00	211.26
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	0.00	0.00	0.00	0.00	0.00
Receipts	0.00	0.00	0.00	0.00	211.26	140.84
Inventory Movement - Sales						
0 to 3 Months	584.24	538.29	585.37	536.87	33,021.65	48,770.98
4 to 6 Months	992.33	16.46	180.12	192.66	192.66	0.00
7 to 12 Months	483.80	1,455.77	1,350.32	1,070.67	1,070.67	1,070.67
Over 12 Months	1,835.07	1,822.75	1,842.10	2,121.75	1,816.48	2,201.80
New Parts No Sales	0.00	0.00	0.00	0.00	0.00	0.00
Non-Productive Parts						
Excess Stock MNS < 12	638.93	537.33	490.00	16,521.13	16,595.54	48,843.25
Stock MNS > 11	1,835.07	1,842.10	2,121.75	2,121.75	1,816.48	2,300.50
NS Parts Not Sold	0.00	0.00	180.12	0.00	0.00	0.00
New Obsolescence						
Stock 9 Months	0.00	86.10	98.70	971.97	0.00	0.00
NS Parts 2 Months	0.00	0.00	0.00	0.00	0.00	0.00
Early Phase In						
NS Parts With YRSL > 2	0.00	0.00	0.00	0.00	0.00	140.84
True Turn	0.16	0.23	0.38	0.34	-10.68	-3.58
Purchase to Stock Ratio						
By Number of Parts	0.00	100.00	50.00	50.00	33.33	33.33
By Piece	25.00	100.00	66.66	13.33	72.94	28.57
By Cost	24.02	100.00	67.02	65.32	0.17	0.14
Sales Closing Ratio						
By Number of Parts	100.00	100.00	100.00	100.00	100.00	100.00
By Piece	100.00	100.00	100.00	100.00	100.00	100.00
By Cost	100.00	100.00	100.00	100.00	100.00	100.00
Demand Filled from Stock Ratio						
By Number of Parts	50.00	100.00	85.71	81.81	0.00	20.00
By Piece	84.21	100.00	88.88	29.72	23.33	89.58
By Cost	45.33	100.00	93.97	77.36	-196.33	-92.83
NS Parts Sales Efficiency	0.00	0.00	0.00	0.00	66.66	250.00

Sort Source: 100

	JULY 2022	AUGUST 2022	SEPTEMBER 2021	OCTOBER 2021	NOVEMBER 2021	DECEMBER 2021
Number of Parts	27	31	25	24	25	25
Parts Pieces	95	118	82	74	107	96
Parts Cost	36,761.43	38,560.24	3,254.44	3,251.44	3,244.57	3,217.98
Parts With Negative OH	0.00	0.00	0.00	0.00	0.00	0.00
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	34,325.80	8,066.68	132.40	121.33	346.81	89.83
Net Sales	16,773.96	3,990.26	132.40	121.33	254.03	75.06
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	16,837.06	16,587.80	93.97	1.22	20.03	1.22
Total Receipts	1,490.98	5,004.63	6.10	155.06	190.39	48.47
Customer Orders	1,321.14	4,826.56	0.00	100.27	14.76	22.14
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	0.00	-20.32	0.00	0.00	0.56	0.00
Net Appreciation	-.04	0.00	0.00	1.37	2.81	0.00
NS Parts						
Number of Parts	2	5	0	0	0	0
Parts Pieces	2	8	0	0	0	0
Parts Cost	140.84	1,099.88	0.00	0.00	0.00	0.00
Gross Sales	211.26	5,824.66	0.00	0.00	0.00	0.00
Net Sales	140.84	3,036.96	0.00	0.00	0.00	0.00
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	549.94	0.00	0.00	0.00	0.00
Receipts	140.84	3,356.64	0.00	0.00	0.00	0.00
Inventory Movement - Sales						
0 to 3 Months	33,437.68	35,068.98	1,116.67	1,058.98	148.52	121.93
4 to 6 Months	51.28	58.95	378.75	171.14	1,074.73	995.01
7 to 12 Months	971.97	0.00	30.26	330.66	330.66	410.38
Over 12 Months	2,300.50	3,272.47	1,728.76	1,690.66	1,690.66	1,690.66
New Parts No Sales	0.00	159.84	0.00	0.00	0.00	0.00
Non-Productive Parts						
Excess Stock MNS < 12	33,766.46	33,733.60	260.98	201.96	213.84	176.47
Stock MNS > 11	3,272.47	3,272.47	1,728.76	1,690.66	1,690.66	1,702.98
NS Parts Not Sold	0.00	300.68	0.00	0.00	0.00	0.00
New Obsolescence						
Stock 9 Months	0.00	0.00	12.32	0.00	17.94	300.40
NS Parts 2 Months	0.00	300.68	0.00	0.00	0.00	0.00
Early Phase In						
NS Parts With YRSL > 2	140.84	940.04	0.00	0.00	0.00	0.00
True Turn	5.04	-.26	0.49	0.08	0.88	0.20
Purchase to Stock Ratio						
By Number of Parts	0.00	16.66	100.00	0.00	33.33	66.66
By Piece	34.37	20.68	100.00	38.46	83.33	40.00
By Cost	11.39	3.55	100.00	35.33	92.24	54.32
Sales Closing Ratio						
By Number of Parts	100.00	100.00	100.00	100.00	100.00	100.00
By Piece	100.00	100.00	100.00	100.00	100.00	100.00
By Cost	100.00	100.00	100.00	100.00	100.00	100.00
Demand Filled from Stock Ratio						
By Number of Parts	-100.00	-25.00	100.00	60.00	0.00	66.66
By Piece	36.36	20.68	100.00	27.27	94.44	81.25
By Cost	92.12	-20.95	100.00	17.35	94.18	70.50
NS Parts Sales Efficiency	150.00	173.52	0.00	0.00	0.00	0.00

Sort Source: 101

	SEPTEMBER 2022	YEAR-TO-DATE TOTAL	YEAR-TO-DATE AVERAGE	LAST 12 MONTHS TOTAL	LAST 12 MONTHS AVERAGE
Number of Parts	2	32	4	52	4
Parts Pieces	0	741	82	1,611	134
Parts Cost	0.00	32,808.50	3,645.39	34,139.72	2,844.98
Parts With Negative OH	0.00	0.00	0.00	0.00	0.00
Core/Exchange	0.00	0.00	0.00	0.00	0.00
Gross Sales	0.00	2,639.00	293.22	3,048.76	254.06
Net Sales	0.00	2,639.00	293.22	3,048.76	254.06
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	7,917.00	879.67	7,917.00	659.75
Total Receipts	0.00	7,917.00	879.67	7,917.00	659.75
Customer Orders	0.00	2,639.00	293.22	2,639.00	219.92
Emergency Purchases	0.00	0.00	0.00	0.00	0.00
Net Adjustments	0.00	-244.41	-27.16	-244.41	-20.37
Net Appreciation	0.00	0.00	0.00	0.00	0.00
NS Parts					
Number of Parts	1	9	1	14	1
Parts Pieces	0	0	0	0	0
Parts Cost	0.00	0.00	0.00	0.00	0.00
Gross Sales	0.00	0.00	0.00	409.76	34.15
Net Sales	0.00	0.00	0.00	409.76	34.15
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	0.00	0.00	0.00	0.00
Receipts	0.00	0.00	0.00	0.00	0.00
Inventory Movement - Sales					
0 to 3 Months	0.00	31,668.00	3,518.67	31,668.00	2,639.00
4 to 6 Months	0.00	0.00	0.00	101.76	8.48
7 to 12 Months	0.00	235.32	26.15	286.20	23.85
Over 12 Months	0.00	905.18	100.58	2,083.76	173.65
New Parts No Sales	0.00	0.00	0.00	0.00	0.00
Non-Productive Parts					
Excess Stock MNS < 12	0.00	29,211.32	3,245.70	29,357.60	2,446.47
Stock MNS > 11	0.00	949.70	105.52	2,128.28	177.36
NS Parts Not Sold	0.00	0.00	0.00	0.00	0.00
New Obsolescence					
Stock 9 Months	0.00	50.88	5.65	50.88	4.24
NS Parts 2 Months	0.00	0.00	0.00	0.00	0.00
Early Phase In					
NS Parts With YRSL > 2	0.00	0.00	0.00	0.00	0.00
True Turn	0.00		0.00		0.14
Purchase to Stock Ratio					
By Number of Parts	0.00		0.00		0.00
By Piece	0.00		66.66		66.66
By Cost	0.00		66.66		66.66
Sales Closing Ratio					
By Number of Parts	0.00		100.00		100.00
By Piece	0.00		100.00		100.00
By Cost	0.00		100.00		100.00
Demand Filled from Stock Ratio					
By Number of Parts	0.00		0.00		50.00
By Piece	0.00		0.00		50.00
By Cost	0.00		0.00		13.44
NS Parts Sales Efficiency	0.00		0.00		0.00





Sort Source: 100

	SEPTEMBER 2022	YEAR-TO-DATE TOTAL	YEAR-TO-DATE AVERAGE	LAST 12 MONTHS TOTAL	LAST 12 MONTHS AVERAGE
Number of Parts	21	206	23	282	24
Parts Pieces	791	4,516	502	5,697	475
Parts Cost	6,894.53	51,175.16	5,686.13	65,658.19	5,471.52
Parts With Negative OH	0.00	-465.64	-51.74	-484.40	-40.37
Core/Exchange	0.00	0.00	0.00	0.00	0.00
Gross Sales	20.90	23,164.73	2,573.86	31,381.61	2,615.13
Net Sales	20.90	18,683.48	2,075.94	25,764.11	2,147.01
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	6,138.44	682.05	7,793.24	649.44
Total Receipts	0.00	20,309.06	2,256.56	26,309.70	2,192.48
Customer Orders	0.00	743.33	82.59	743.33	61.94
Emergency Purchases	0.00	0.00	0.00	0.00	0.00
Net Adjustments	0.00	1,766.17	196.24	2,130.34	177.53
Net Appreciation	0.00	-36.22	-4.02	-838.48	-69.87
NS Parts					
Number of Parts	1	12	1	22	2
Parts Pieces	3	21	2	26	2
Parts Cost	262.50	1,415.50	157.28	1,497.20	124.77
Gross Sales	0.00	92.62	10.29	174.52	14.54
Net Sales	0.00	74.42	8.27	59.32	4.94
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	0.00	0.00	0.00	0.00
Receipts	0.00	186.05	20.67	186.05	15.50
Inventory Movement - Sales					
0 to 3 Months	3,157.53	30,384.00	3,376.00	40,866.46	3,405.54
4 to 6 Months	2,076.09	10,401.82	1,155.76	10,991.66	915.97
7 to 12 Months	1,568.09	7,697.42	855.27	8,300.97	691.75
Over 12 Months	92.82	816.30	90.70	1,065.05	88.75
New Parts No Sales	0.00	1,875.62	208.40	4,434.05	369.50
Non-Productive Parts					
Excess Stock MNS < 12	3,985.91	33,943.38	3,771.49	43,833.49	3,652.79
Stock MNS > 11	92.82	1,041.89	115.77	1,539.39	128.28
NS Parts Not Sold	262.50	1,153.00	128.11	1,234.70	102.89
New Obsolescence					
Stock 9 Months	0.00	1,663.99	184.89	1,799.71	149.98
NS Parts 2 Months	0.00	262.50	29.17	262.50	21.88
Early Phase In					
NS Parts With YRSL > 2	0.00	0.00	0.00	0.00	0.00
True Turn	0.04		4.21		4.57
Purchase to Stock Ratio					
By Number of Parts	0.00		91.17		93.02
By Piece	0.00		96.00		97.04
By Cost	0.00		96.33		97.17
Sales Closing Ratio					
By Number of Parts	100.00		100.00		100.00
By Piece	100.00		100.00		100.00
By Cost	100.00		100.00		100.00
Demand Filled from Stock Ratio					
By Number of Parts	100.00		90.62		93.61
By Piece	100.00		95.87		96.91
By Cost	100.00		96.02		97.11
NS Parts Sales Efficiency	0.00		49.78		93.80

Sort Source: 100

	JANUARY 2022	FEBRUARY 2022	MARCH 2022	APRIL 2022	MAY 2022	JUNE 2022
Number of Parts	23	21	22	24	24	24
Parts Pieces	364	359	414	375	532	447
Parts Cost	4,333.87	3,812.00	4,896.72	4,702.86	7,216.63	5,874.96
Parts With Negative OH	-120.49	0.00	0.00	-29.98	-23.34	0.00
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	2,506.59	2,085.32	3,863.87	2,741.56	1,685.39	3,450.47
Net Sales	1,931.25	1,755.24	3,161.52	2,329.75	1,217.09	2,853.03
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	1,168.20	1,550.00	2,311.44	0.00	0.00	0.00
Total Receipts	1,876.60	1,168.20	3,749.35	2,251.84	3,173.09	1,425.85
Customer Orders	0.00	0.00	743.33	0.00	0.00	0.00
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	559.11	142.78	484.17	118.87	321.66	128.57
Net Appreciation	-51.56	0.00	252.23	-240.25	252.08	-24.80
NS Parts						
Number of Parts	3	2	1	1	1	1
Parts Pieces	2	2	1	1	3	3
Parts Cost	33.30	33.30	18.20	18.20	262.50	262.50
Gross Sales	0.00	18.20	0.00	0.00	74.42	0.00
Net Sales	0.00	0.00	0.00	0.00	74.42	0.00
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	0.00	0.00	0.00	0.00	0.00
Receipts	0.00	0.00	0.00	0.00	186.05	0.00
Inventory Movement - Sales						
0 to 3 Months	3,012.41	2,503.33	2,583.00	2,338.39	5,313.15	3,971.48
4 to 6 Months	262.94	0.00	2,088.13	1,738.74	1,714.76	50.75
7 to 12 Months	120.71	278.04	95.90	496.04	95.90	1,759.91
Over 12 Months	0.00	92.82	129.69	129.69	92.82	92.82
New Parts No Sales	937.81	937.81	0.00	0.00	0.00	0.00
Non-Productive Parts						
Excess Stock MNS < 12	3,323.78	3,952.70	4,314.20	3,268.03	3,730.78	3,418.53
Stock MNS > 11	92.82	129.69	129.69	129.69	92.82	92.82
NS Parts Not Sold	33.30	33.30	18.20	18.20	0.00	262.50
New Obsolescence						
Stock 9 Months	0.00	0.00	0.00	95.90	0.00	0.00
NS Parts 2 Months	0.00	0.00	0.00	0.00	0.00	262.50
Early Phase In						
NS Parts With YRSL > 2	0.00	0.00	0.00	0.00	0.00	0.00
True Turn	5.35	5.53	5.93	5.94	2.02	5.83
Purchase to Stock Ratio						
By Number of Parts	100.00	100.00	62.50	100.00	100.00	100.00
By Piece	100.00	100.00	74.48	100.00	100.00	100.00
By Cost	100.00	100.00	80.17	100.00	100.00	100.00
Sales Closing Ratio						
By Number of Parts	100.00	100.00	100.00	100.00	100.00	100.00
By Piece	100.00	100.00	100.00	100.00	100.00	100.00
By Cost	100.00	100.00	100.00	100.00	100.00	100.00
Demand Filled from Stock Ratio						
By Number of Parts	100.00	100.00	62.50	100.00	100.00	100.00
By Piece	100.00	100.00	73.14	100.00	100.00	100.00
By Cost	100.00	100.00	76.48	100.00	100.00	100.00
NS Parts Sales Efficiency	0.00	0.00	0.00	0.00	40.00	0.00



Sort Source: 101

	SEPTEMBER 2022	YEAR-TO-DATE TOTAL	YEAR-TO-DATE AVERAGE	LAST 12 MONTHS TOTAL	LAST 12 MONTHS AVERAGE
Number of Parts	668	6,448	716	8,512	709
Parts Pieces	3,344	29,909	3,323	37,849	3,154
Parts Cost	239,149.14	2,399,778.39	266,642.04	3,021,640.58	251,803.38
Parts With Negative OH	-50.75	-561.53	-62.39	-733.97	-61.16
Core/Exchange	0.00	0.00	0.00	0.00	0.00
Gross Sales	34,959.79	792,598.78	88,066.53	958,074.27	79,839.52
Net Sales	34,555.88	710,064.38	78,896.04	860,445.15	71,703.76
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	24,109.34	110,942.06	12,326.90	120,368.23	10,030.69
Total Receipts	1,427.42	88,606.31	9,845.15	104,354.22	8,696.19
Customer Orders	1,094.29	74,350.37	8,261.15	82,991.38	6,915.95
Emergency Purchases	0.00	0.00	0.00	0.00	0.00
Net Adjustments	170.35	9,112.36	1,012.48	10,011.33	834.28
Net Appreciation	0.00	16,313.46	1,812.61	18,346.02	1,528.84
NS Parts					
Number of Parts	116	1,406	156	1,953	163
Parts Pieces	404	3,445	383	4,201	350
Parts Cost	56,763.40	728,144.49	80,904.94	824,434.02	68,702.84
Gross Sales	28,868.40	558,994.52	62,110.50	697,911.54	58,159.30
Net Sales	28,728.88	498,175.38	55,352.82	632,542.48	52,711.87
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	28,139.13	3,126.57	30,866.93	2,572.24
Receipts	0.00	67,896.98	7,544.11	74,096.81	6,174.73
Inventory Movement - Sales					
0 to 3 Months	52,396.57	379,608.61	42,178.73	462,271.21	38,522.60
4 to 6 Months	7,089.15	172,072.22	19,119.14	208,303.07	17,358.59
7 to 12 Months	14,670.80	401,289.32	44,587.70	511,803.89	42,650.32
Over 12 Months	141,693.78	1,157,035.44	128,559.49	1,425,035.60	118,752.97
New Parts No Sales	23,298.84	289,772.80	32,196.98	414,226.81	34,518.90
Non-Productive Parts					
Excess Stock MNS < 12	20,916.12	221,991.12	24,665.68	308,235.21	25,686.27
Stock MNS > 11	143,712.64	1,216,716.35	135,190.71	1,509,445.66	125,787.14
NS Parts Not Sold	56,737.49	291,373.15	32,374.79	346,836.72	28,903.06
New Obsolescence					
Stock 9 Months	1,003.99	34,940.27	3,882.25	63,538.29	5,294.86
NS Parts 2 Months	49,090.34	167,146.07	18,571.79	181,691.40	15,140.95
Early Phase In					
NS Parts With YRSL > 2	768.04	39,443.84	4,382.65	46,912.22	3,909.35
True Turn	1.68		3.18		3.09
Purchase to Stock Ratio					
By Number of Parts	11.11		20.36		27.50
By Piece	25.00		29.39		33.60
By Cost	23.33		16.08		20.47
Sales Closing Ratio					
By Number of Parts	100.00		99.67		99.74
By Piece	100.00		100.00		100.00
By Cost	100.00		100.00		100.00
Demand Filled from Stock Ratio					
By Number of Parts	42.85		14.79		17.51
By Piece	86.04		74.42		75.92
By Cost	96.83		89.52		90.35
NS Parts Sales Efficiency	0.00		823.29		941.89

Sort Source: 101

	JANUARY 2022	FEBRUARY 2022	MARCH 2022	APRIL 2022	MAY 2022	JUNE 2022
Number of Parts	719	728	740	728	780	690
Parts Pieces	2,919	3,274	3,174	3,333	3,734	3,498
Parts Cost	223,088.88	231,760.24	208,405.66	240,771.12	398,463.65	286,078.48
Parts With Negative OH	-73.43	-44.75	0.00	-62.14	-127.28	-30.06
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	52,514.67	80,643.25	72,992.12	104,716.27	82,988.16	181,130.07
Net Sales	46,737.57	73,782.98	62,252.59	100,969.78	63,925.64	174,102.54
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	3,860.76	5,808.63	5,438.52	4,004.52	20,086.85	5,013.90
Total Receipts	4,566.06	4,022.42	10,962.65	12,846.30	4,119.18	20,313.25
Customer Orders	2,953.62	3,115.08	5,636.93	9,317.99	3,946.29	19,743.14
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	-519.59	759.51	2,694.30	2,322.85	16.87	186.99
Net Appreciation	12,810.99	-2.00	0.00	2,968.78	21.35	0.00
NS Parts						
Number of Parts	177	155	182	152	186	149
Parts Pieces	235	162	317	326	621	551
Parts Cost	34,854.32	36,004.17	35,207.38	63,199.14	217,165.90	115,440.38
Gross Sales	43,698.24	72,048.90	67,507.48	96,060.58	73,903.95	62,006.90
Net Sales	40,610.14	68,320.88	59,130.56	92,993.89	56,642.87	58,615.39
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	1,618.35	2,237.98	2,951.65	373.36	16,495.98	854.07
Receipts	3,214.92	1,870.05	8,592.06	10,812.44	1,777.10	18,628.55
Inventory Movement - Sales						
0 to 3 Months	28,765.26	33,254.45	29,595.22	39,839.48	61,858.56	27,538.64
4 to 6 Months	13,369.49	14,729.11	11,098.88	5,925.01	8,371.53	37,253.68
7 to 12 Months	38,222.02	30,913.71	26,477.76	26,995.40	168,824.82	59,315.20
Over 12 Months	113,929.53	118,554.25	114,708.25	123,013.89	126,113.13	126,349.20
New Parts No Sales	28,802.58	34,308.72	26,525.55	44,997.34	33,295.61	35,621.76
Non-Productive Parts						
Excess Stock MNS < 12	26,575.41	26,094.18	21,723.69	24,423.08	29,098.34	20,002.90
Stock MNS > 11	120,874.64	134,801.50	124,661.57	128,513.94	127,704.30	123,981.47
NS Parts Not Sold	19,608.37	23,501.04	14,184.94	19,227.56	20,222.79	69,359.17
New Obsolescence						
Stock 9 Months	5,253.89	2,583.67	2,903.07	719.15	16,281.50	1,352.21
NS Parts 2 Months	4,169.86	8,465.56	1,019.33	8,383.88	5,858.80	57,561.44
Early Phase In						
NS Parts With YRSL > 2	3,551.84	8,927.26	3,133.47	2,764.06	4,081.77	3,185.68
True Turn	2.36	3.66	3.26	4.57	1.81	6.47
Purchase to Stock Ratio						
By Number of Parts	44.77	23.52	44.44	21.95	0.86	8.06
By Piece	62.65	16.78	32.16	21.76	3.15	26.10
By Cost	35.31	22.55	48.58	27.46	4.19	2.80
Sales Closing Ratio						
By Number of Parts	100.00	100.00	99.11	100.00	100.00	100.00
By Piece	100.00	100.00	100.00	100.00	100.00	100.00
By Cost	100.00	100.00	100.00	100.00	100.00	100.00
Demand Filled from Stock Ratio						
By Number of Parts	36.20	23.52	41.59	20.98	-12.74	-14.00
By Piece	85.61	71.21	76.93	77.49	31.51	67.42
By Cost	93.68	95.77	90.94	90.77	93.82	88.66
NS Parts Sales Efficiency	1359.23	3852.77	785.69	888.42	4158.68	332.85

Sort Source: 101

	JULY 2022	AUGUST 2022	SEPTEMBER 2021	OCTOBER 2021	NOVEMBER 2021	DECEMBER 2021
Number of Parts	703	692	717	676	667	721
Parts Pieces	3,363	3,270	2,500	2,584	2,577	2,779
Parts Cost	303,741.10	268,320.12	194,360.29	201,383.05	208,288.29	212,190.85
Parts With Negative OH	-2.77	-170.35	-9.54	-77.24	0.00	-95.20
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	49,075.75	133,578.70	159,509.25	74,451.34	46,055.20	44,968.95
Net Sales	43,260.41	110,476.99	153,445.68	72,260.31	36,749.08	41,371.38
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	21,847.35	20,772.19	3,805.25	2,823.76	3,397.39	3,205.02
Total Receipts	9,978.41	20,370.62	8,128.36	6,196.97	5,013.74	4,537.20
Customer Orders	8,825.63	19,717.40	2,972.38	3,754.26	3,560.97	1,325.78
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	213.59	3,267.49	32.23	1,091.23	-41.78	-150.48
Net Appreciation	502.94	11.40	0.00	2,033.81	-1.25	0.00
NS Parts						
Number of Parts	159	130	219	191	161	195
Parts Pieces	490	339	232	284	194	278
Parts Cost	86,189.85	83,319.95	38,189.65	30,554.88	32,506.49	33,228.16
Gross Sales	38,026.22	76,873.85	147,098.15	70,108.29	31,109.70	37,699.03
Net Sales	33,384.12	59,748.65	144,339.75	69,228.04	29,421.06	35,718.00
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	3,488.89	118.85	1,459.20	1,104.12	535.49	1,088.19
Receipts	6,154.49	16,847.37	5,517.34	1,669.13	3,067.01	1,463.69
Inventory Movement - Sales						
0 to 3 Months	42,954.68	63,405.75	21,913.48	22,946.49	32,845.94	26,870.17
4 to 6 Months	40,431.70	33,803.67	24,008.26	14,651.68	9,178.15	12,401.02
7 to 12 Months	15,981.42	19,888.19	33,853.18	37,115.23	35,420.87	37,978.47
Over 12 Months	168,131.60	124,541.81	81,020.50	82,133.37	92,929.62	92,937.17
New Parts No Sales	36,241.70	26,680.70	33,564.87	44,536.28	37,913.71	42,004.02
Non-Productive Parts						
Excess Stock MNS < 12	27,502.66	25,654.74	25,270.51	29,951.63	31,215.86	25,076.60
Stock MNS > 11	169,000.55	143,465.74	80,359.31	89,283.18	93,837.91	109,608.22
NS Parts Not Sold	57,610.96	10,920.83	27,166.79	21,088.71	16,577.45	17,797.41
New Obsolescence						
Stock 9 Months	2,519.85	2,322.94	16,726.14	8,409.84	10,663.58	9,524.60
NS Parts 2 Months	32,006.33	590.53	1,531.65	8,138.81	4,211.82	2,194.70
Early Phase In						
NS Parts With YRSL > 2	8,404.89	4,626.83	2,273.39	2,367.32	1,768.15	3,332.91
True Turn	1.36	4.06	9.29	4.08	1.91	2.26
Purchase to Stock Ratio						
By Number of Parts	12.69	5.06	41.66	29.57	44.64	64.94
By Piece	7.04	65.10	65.51	55.81	33.33	71.81
By Cost	11.55	3.20	63.43	39.41	28.97	70.77
Sales Closing Ratio						
By Number of Parts	98.46	100.00	100.00	100.00	100.00	100.00
By Piece	100.00	100.00	100.00	100.00	100.00	100.00
By Cost	100.00	100.00	100.00	100.00	100.00	100.00
Demand Filled from Stock Ratio						
By Number of Parts	13.84	-5.63	45.09	26.47	35.41	22.72
By Piece	87.18	88.46	93.61	89.26	77.45	81.54
By Cost	79.59	82.15	98.06	94.80	90.31	96.79
NS Parts Sales Efficiency	617.86	456.29	2666.10	4200.28	1014.33	2575.61

Sort Source: 103

	SEPTEMBER 2022	YEAR-TO-DATE TOTAL	YEAR-TO-DATE AVERAGE	LAST 12 MONTHS TOTAL	LAST 12 MONTHS AVERAGE
Number of Parts	0	5	1	11	1
Parts Pieces	0	0	0	0	0
Parts Cost	0.00	0.00	0.00	0.00	0.00
Parts With Negative OH	0.00	0.00	0.00	0.00	0.00
Core/Exchange	0.00	0.00	0.00	0.00	0.00
Gross Sales	0.00	0.00	0.00	0.00	0.00
Net Sales	0.00	0.00	0.00	0.00	0.00
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	0.00	0.00	0.00	0.00
Total Receipts	0.00	0.00	0.00	0.00	0.00
Customer Orders	0.00	0.00	0.00	0.00	0.00
Emergency Purchases	0.00	0.00	0.00	0.00	0.00
Net Adjustments	0.00	0.00	0.00	0.00	0.00
Net Appreciation	0.00	0.00	0.00	0.00	0.00
NS Parts					
Number of Parts	0	5	1	11	1
Parts Pieces	0	0	0	0	0
Parts Cost	0.00	0.00	0.00	0.00	0.00
Gross Sales	0.00	0.00	0.00	0.00	0.00
Net Sales	0.00	0.00	0.00	0.00	0.00
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	0.00	0.00	0.00	0.00
Receipts	0.00	0.00	0.00	0.00	0.00
Inventory Movement - Sales					
0 to 3 Months	0.00	0.00	0.00	0.00	0.00
4 to 6 Months	0.00	0.00	0.00	0.00	0.00
7 to 12 Months	0.00	0.00	0.00	0.00	0.00
Over 12 Months	0.00	0.00	0.00	0.00	0.00
New Parts No Sales	0.00	0.00	0.00	0.00	0.00
Non-Productive Parts					
Excess Stock MNS < 12	0.00	0.00	0.00	0.00	0.00
Stock MNS > 11	0.00	0.00	0.00	0.00	0.00
NS Parts Not Sold	0.00	0.00	0.00	0.00	0.00
New Obsolescence					
Stock 9 Months	0.00	0.00	0.00	0.00	0.00
NS Parts 2 Months	0.00	0.00	0.00	0.00	0.00
Early Phase In					
NS Parts With YRSL > 2	0.00	0.00	0.00	0.00	0.00
True Turn	0.00		0.00		0.00
Purchase to Stock Ratio					
By Number of Parts	0.00		0.00		0.00
By Piece	0.00		0.00		0.00
By Cost	0.00		0.00		0.00
Sales Closing Ratio					
By Number of Parts	0.00		0.00		0.00
By Piece	0.00		0.00		0.00
By Cost	0.00		0.00		0.00
Demand Filled from Stock Ratio					
By Number of Parts	0.00		0.00		0.00
By Piece	0.00		0.00		0.00
By Cost	0.00		0.00		0.00
NS Parts Sales Efficiency	0.00		0.00		0.00





Sort Source: 110

	SEPTEMBER 2022	YEAR-TO-DATE TOTAL	YEAR-TO-DATE AVERAGE	LAST 12 MONTHS TOTAL	LAST 12 MONTHS AVERAGE
Number of Parts	14	132	15	177	15
Parts Pieces	1,880	9,675	1,075	12,736	1,061
Parts Cost	10,332.11	51,706.61	5,745.18	63,839.45	5,319.95
Parts With Negative OH	0.00	-30,941.60	-3,437.96	-74,831.80	-6,235.98
Core/Exchange	0.00	0.00	0.00	0.00	0.00
Gross Sales	0.00	7,058.40	784.27	18,577.40	1,548.12
Net Sales	0.00	6,185.56	687.28	14,510.16	1,209.18
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	3,751.10	32,631.10	3,625.68	43,461.10	3,621.76
Total Receipts	0.00	10,945.00	1,216.11	17,880.60	1,490.05
Customer Orders	0.00	7,260.00	806.67	7,260.00	605.00
Emergency Purchases	0.00	0.00	0.00	0.00	0.00
Net Adjustments	0.00	15,654.08	1,739.34	15,654.08	1,304.51
Net Appreciation	324.79	324.79	36.09	-6,533.81	-544.48
NS Parts					
Number of Parts	0	0	0	0	0
Parts Pieces	0	0	0	0	0
Parts Cost	0.00	0.00	0.00	0.00	0.00
Gross Sales	0.00	0.00	0.00	0.00	0.00
Net Sales	0.00	0.00	0.00	0.00	0.00
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	0.00	0.00	0.00	0.00
Receipts	0.00	0.00	0.00	0.00	0.00
Inventory Movement - Sales					
0 to 3 Months	7,686.49	38,560.99	4,284.55	43,718.83	3,643.24
4 to 6 Months	920.12	4,240.12	471.12	4,240.12	353.34
7 to 12 Months	1,335.50	5,885.50	653.94	10,835.50	902.96
Over 12 Months	0.00	0.00	0.00	0.00	0.00
New Parts No Sales	390.00	3,020.00	335.56	5,045.00	420.42
Non-Productive Parts					
Excess Stock MNS < 12	12,812.97	74,283.65	8,253.74	90,635.36	7,552.95
Stock MNS > 11	390.00	390.00	43.33	390.00	32.50
NS Parts Not Sold	0.00	0.00	0.00	0.00	0.00
New Obsolescence					
Stock 9 Months	650.00	1,025.00	113.89	2,675.00	222.92
NS Parts 2 Months	0.00	0.00	0.00	0.00	0.00
Early Phase In					
NS Parts With YRSL > 2	0.00	0.00	0.00	0.00	0.00
True Turn	0.00		-.25		1.36
Purchase to Stock Ratio					
By Number of Parts	0.00		58.33		80.00
By Piece	0.00		32.65		60.00
By Cost	0.00		33.66		59.39
Sales Closing Ratio					
By Number of Parts	0.00		100.00		100.00
By Piece	0.00		100.00		100.00
By Cost	0.00		100.00		100.00
Demand Filled from Stock Ratio					
By Number of Parts	0.00		82.75		87.17
By Piece	0.00		-113.17		31.90
By Cost	0.00		-17.37		49.96
NS Parts Sales Efficiency	0.00		0.00		0.00





Sort Source: 200

	SEPTEMBER 2022	YEAR-TO-DATE TOTAL	YEAR-TO-DATE AVERAGE	LAST 12 MONTHS TOTAL	LAST 12 MONTHS AVERAGE
Number of Parts	265	2,577	286	3,442	287
Parts Pieces	944	7,836	871	10,358	863
Parts Cost	71,707.90	818,036.62	90,892.96	978,145.72	81,512.14
Parts With Negative OH	0.00	-5,300.03	-588.89	-8,310.46	-692.54
Core/Exchange	0.00	0.00	0.00	0.00	0.00
Gross Sales	149.77	287,477.59	31,941.95	329,593.08	27,466.09
Net Sales	-23,993.88	158,675.80	17,630.64	197,603.90	16,466.99
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	38,560.22	268,123.40	29,791.49	343,521.34	28,626.78
Total Receipts	0.00	155,381.06	17,264.56	200,510.40	16,709.20
Customer Orders	0.00	45,889.84	5,098.87	57,103.99	4,758.67
Emergency Purchases	0.00	0.00	0.00	0.00	0.00
Net Adjustments	28.08	8,588.30	954.26	9,450.35	787.53
Net Appreciation	435.19	1,302.12	144.68	1,302.12	108.51
NS Parts					
Number of Parts	93	895	99	1,170	98
Parts Pieces	48	799	89	1,184	99
Parts Cost	8,956.79	257,773.26	28,641.47	259,394.34	21,616.20
Gross Sales	36.03	82,623.41	9,180.38	104,731.99	8,727.67
Net Sales	36.03	80,571.87	8,952.43	102,680.45	8,556.70
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	4,790.20	65,269.64	7,252.18	70,897.48	5,908.12
Receipts	0.00	101,333.62	11,259.29	126,352.18	10,529.35
Inventory Movement - Sales					
0 to 3 Months	19,826.16	370,619.97	41,180.00	464,298.35	38,691.53
4 to 6 Months	28,865.52	55,556.52	6,172.95	69,307.25	5,775.60
7 to 12 Months	4,518.36	51,114.25	5,679.36	77,322.15	6,443.51
Over 12 Months	10,191.64	90,292.84	10,032.54	102,253.75	8,521.15
New Parts No Sales	8,306.22	250,453.04	27,828.12	264,964.22	22,080.35
Non-Productive Parts					
Excess Stock MNS < 12	57,880.82	459,277.88	51,030.88	627,626.13	52,302.18
Stock MNS > 11	11,284.61	99,369.50	11,041.06	118,020.27	9,835.02
NS Parts Not Sold	8,956.79	195,507.90	21,723.10	197,128.98	16,427.42
New Obsolescence					
Stock 9 Months	578.98	9,378.45	1,042.05	16,802.17	1,400.18
NS Parts 2 Months	1,645.30	54,798.78	6,088.75	54,798.78	4,566.57
Early Phase In					
NS Parts With YRSL > 2	86.48	1,248.30	138.70	1,248.30	104.03
True Turn	-4.02		1.65		1.72
Purchase to Stock Ratio					
By Number of Parts	0.00		66.30		71.61
By Piece	0.00		73.68		78.00
By Cost	0.00		70.46		71.52
Sales Closing Ratio					
By Number of Parts	100.00		100.00		100.00
By Piece	100.00		100.00		100.00
By Cost	100.00		100.00		100.00
Demand Filled from Stock Ratio					
By Number of Parts	100.00		70.33		80.00
By Piece	100.00		74.54		78.00
By Cost	100.00		71.07		71.10
NS Parts Sales Efficiency	0.00		81.53		82.88

Sort Source: 200

	JANUARY 2022	FEBRUARY 2022	MARCH 2022	APRIL 2022	MAY 2022	JUNE 2022
Number of Parts	298	292	299	289	296	289
Parts Pieces	1,019	966	1,178	817	800	856
Parts Cost	85,940.51	87,238.38	96,079.66	122,640.03	116,436.27	101,767.96
Parts With Negative OH	-2,930.49	-1,369.50	0.00	-0.94	-455.44	-515.58
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	37,974.36	1,509.13	13,825.82	60,145.25	16,870.46	32,579.38
Net Sales	27,398.15	1,401.42	13,718.11	37,720.85	8,936.60	27,091.57
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	18,881.56	17,712.88	75,901.01	18,108.26	18,108.26	19,099.78
Total Receipts	46,639.82	1,168.68	15,623.01	67,417.89	717.00	8,703.30
Customer Orders	21,675.53	1,168.68	0.00	6,107.74	0.00	8,684.46
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	-2.68	2,807.69	4,813.25	1.55	-0.03	0.00
Net Appreciation	37.84	0.00	2,559.51	-3,521.32	0.00	1,785.00
NS Parts						
Number of Parts	108	101	119	92	93	96
Parts Pieces	143	143	145	75	75	66
Parts Cost	21,862.34	21,535.21	24,720.67	59,617.55	53,740.39	29,369.67
Gross Sales	11,626.19	0.00	0.00	14,603.67	6,081.04	27,008.91
Net Sales	10,457.51	0.00	0.00	14,603.67	6,081.04	26,962.35
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	1,168.68	0.00	48,380.99	0.00	0.00	984.08
Receipts	30,677.83	1,168.68	3,471.03	54,173.31	0.00	8,679.75
Inventory Movement - Sales						
0 to 3 Months	42,705.40	42,782.70	42,514.27	38,644.64	62,929.67	54,768.52
4 to 6 Months	7,197.32	2,432.62	4,901.91	3,851.37	3,398.69	1,140.00
7 to 12 Months	8,156.75	8,670.66	10,441.89	2,690.54	2,694.91	4,693.02
Over 12 Months	6,091.18	11,278.63	11,069.94	10,605.23	10,252.95	10,398.52
New Parts No Sales	21,789.86	22,073.77	27,151.65	66,848.25	37,160.05	30,767.90
Non-Productive Parts						
Excess Stock MNS < 12	50,015.66	53,021.48	66,382.69	48,005.02	47,856.32	53,137.22
Stock MNS > 11	12,726.08	11,362.85	11,085.68	10,636.12	10,707.42	10,873.39
NS Parts Not Sold	473.34	21,535.21	21,772.03	23,335.13	53,740.39	29,369.67
New Obsolescence						
Stock 9 Months	437.55	532.82	3,582.12	201.69	696.00	1,092.97
NS Parts 2 Months	0.00	21,389.00	0.00	1,563.10	30,201.38	0.00
Early Phase In						
NS Parts With YRSL > 2	0.00	0.00	924.00	0.00	0.00	0.00
True Turn	0.80	0.03	1.71	3.09	0.92	2.17
Purchase to Stock Ratio						
By Number of Parts	74.41	0.00	100.00	78.57	100.00	0.00
By Piece	93.83	0.00	100.00	89.56	100.00	36.36
By Cost	53.52	0.00	100.00	90.94	100.00	0.21
Sales Closing Ratio						
By Number of Parts	100.00	100.00	100.00	100.00	100.00	100.00
By Piece	100.00	100.00	100.00	100.00	100.00	100.00
By Cost	100.00	100.00	100.00	100.00	100.00	100.00
Demand Filled from Stock Ratio						
By Number of Parts	-22.22	95.00	100.00	78.57	100.00	85.00
By Piece	93.58	95.83	100.00	97.40	100.00	120.58
By Cost	20.88	16.60	100.00	83.80	100.00	67.94
NS Parts Sales Efficiency	37.89	0.00	0.00	26.95	0.00	311.17

Sort Source: 200

	JULY 2022	AUGUST 2022	SEPTEMBER 2021	OCTOBER 2021	NOVEMBER 2021	DECEMBER 2021
Number of Parts	278	271	286	281	291	293
Parts Pieces	739	517	924	836	682	1,004
Parts Cost	89,240.23	46,985.68	56,943.36	52,484.02	42,896.80	64,728.28
Parts With Negative OH	0.00	-28.08	-273.46	-420.05	-1,595.29	-995.09
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	43,716.76	80,706.66	48,026.40	6,231.43	20,575.34	15,308.72
Net Sales	10,587.03	55,815.95	41,116.54	6,231.43	17,387.95	15,308.72
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	23,271.19	38,480.24	17,522.40	17,776.24	39,927.74	17,693.96
Total Receipts	984.08	14,127.28	40,586.52	1,625.50	6,625.49	36,878.35
Customer Orders	984.08	7,269.35	36,065.10	0.00	3,932.87	7,281.28
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	1,539.30	-598.86	0.00	0.00	0.00	862.05
Net Appreciation	0.00	5.90	411.67	0.00	0.00	0.00
NS Parts						
Number of Parts	97	96	87	80	95	100
Parts Pieces	55	49	144	131	127	127
Parts Cost	28,977.82	8,992.82	3,319.78	674.40	473.34	473.34
Gross Sales	1,186.55	22,081.02	44,063.09	2,645.38	4,818.63	14,644.57
Net Sales	883.89	21,547.38	37,289.13	2,645.38	4,818.63	14,644.57
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	5,155.49	4,790.20	0.00	0.00	5,627.84	0.00
Receipts	984.08	2,178.94	39,566.03	0.00	4,746.15	20,272.41
Inventory Movement - Sales						
0 to 3 Months	43,123.28	23,325.33	36,618.50	33,766.91	21,667.46	38,244.01
4 to 6 Months	3,039.68	729.41	1,575.09	1,509.04	5,918.03	6,323.66
7 to 12 Months	4,624.06	4,624.06	9,206.58	8,965.27	8,911.18	8,331.45
Over 12 Months	10,404.09	10,000.66	32.60	161.18	5,999.27	5,800.46
New Parts No Sales	28,049.12	8,306.22	9,510.59	8,081.62	400.86	6,028.70
Non-Productive Parts						
Excess Stock MNS < 12	48,110.61	34,868.06	56,824.89	50,062.01	56,264.95	62,021.29
Stock MNS > 11	10,404.09	10,289.26	32.60	6,087.86	6,309.28	6,253.63
NS Parts Not Sold	28,977.82	7,347.52	674.40	674.40	473.34	473.34
New Obsolescence						
Stock 9 Months	284.24	1,972.08	1,144.35	6,850.32	489.96	83.44
NS Parts 2 Months	0.00	0.00	144.96	0.00	0.00	0.00
Early Phase In						
NS Parts With YRSL > 2	151.34	86.48	0.00	0.00	0.00	0.00
True Turn	1.29	12.40	1.06	1.42	3.76	1.49
Purchase to Stock Ratio						
By Number of Parts	0.00	6.52	19.23	100.00	83.33	94.73
By Piece	0.00	1.16	14.75	100.00	83.33	91.18
By Cost	0.00	48.54	11.14	100.00	40.64	80.25
Sales Closing Ratio						
By Number of Parts	100.00	100.00	100.00	100.00	100.00	100.00
By Piece	100.00	100.00	100.00	100.00	100.00	100.00
By Cost	100.00	100.00	100.00	100.00	100.00	100.00
Demand Filled from Stock Ratio						
By Number of Parts	95.45	55.67	40.00	100.00	98.00	91.30
By Piece	97.61	50.67	51.85	100.00	99.47	36.00
By Cost	90.70	86.97	12.28	100.00	77.38	52.43
NS Parts Sales Efficiency	120.57	1013.38	111.36	0.00	101.52	72.23

Sort Source: 500

	SEPTEMBER 2022	YEAR-TO-DATE TOTAL	YEAR-TO-DATE AVERAGE	LAST 12 MONTHS TOTAL	LAST 12 MONTHS AVERAGE
Number of Parts	113	956	106	1,256	105
Parts Pieces	270	2,250	250	2,899	242
Parts Cost	17,569.52	165,123.81	18,347.09	214,080.79	17,840.07
Parts With Negative OH	0.00	0.00	0.00	-0.02	0.00
Core/Exchange	0.00	0.00	0.00	0.00	0.00
Gross Sales	0.00	1,220.49	135.61	1,759.31	146.61
Net Sales	0.00	1,220.42	135.60	1,759.24	146.60
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	0.00	0.00	0.00	0.00
Total Receipts	0.00	1,220.21	135.58	1,758.96	146.58
Customer Orders	0.00	220.21	24.47	758.96	63.25
Emergency Purchases	0.00	0.00	0.00	0.00	0.00
Net Adjustments	0.00	1,249.96	138.88	1,249.97	104.16
Net Appreciation	0.00	0.00	0.00	0.00	0.00
NS Parts					
Number of Parts	31	290	32	473	39
Parts Pieces	49	586	65	983	82
Parts Cost	0.49	12,005.75	1,333.97	42,759.42	3,563.29
Gross Sales	0.00	1,220.29	135.59	1,759.08	146.59
Net Sales	0.00	1,220.26	135.58	1,759.05	146.59
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	0.00	0.00	0.00	0.00
Receipts	0.00	1,220.01	135.56	1,758.76	146.56
Inventory Movement - Sales					
0 to 3 Months	0.26	1.97	0.22	2.79	0.23
4 to 6 Months	0.07	0.84	0.09	6.63	0.55
7 to 12 Months	0.11	1,523.61	169.29	3,034.53	252.88
Over 12 Months	17,568.64	140,591.44	15,621.27	158,778.25	13,231.52
New Parts No Sales	0.44	23,005.95	2,556.22	52,258.59	4,354.88
Non-Productive Parts					
Excess Stock MNS < 12	0.32	18.43	2.05	34.03	2.84
Stock MNS > 11	17,568.65	152,098.20	16,899.80	170,285.01	14,190.42
NS Parts Not Sold	0.49	11,005.75	1,222.86	41,759.42	3,479.95
New Obsolescence					
Stock 9 Months	0.00	5.62	0.62	5.62	0.47
NS Parts 2 Months	0.00	1,000.58	111.18	1,000.59	83.38
Early Phase In					
NS Parts With YRSL > 2	0.04	0.28	0.03	0.28	0.02
True Turn	0.00		0.07		0.06
Purchase to Stock Ratio					
By Number of Parts	0.00		33.33		25.00
By Piece	0.00		4.54		4.34
By Cost	0.00		81.95		56.85
Sales Closing Ratio					
By Number of Parts	0.00		100.00		100.00
By Piece	0.00		100.00		100.00
By Cost	0.00		100.00		100.00
Demand Filled from Stock Ratio					
By Number of Parts	0.00		87.50		86.36
By Piece	0.00		51.16		56.86
By Cost	0.00		81.95		56.85
NS Parts Sales Efficiency	0.00		100.02		100.01



Sort Source: 500

	JULY 2022	AUGUST 2022	SEPTEMBER 2021	OCTOBER 2021	NOVEMBER 2021	DECEMBER 2021
Number of Parts	102	114	97	99	100	101
Parts Pieces	244	270	220	219	215	215
Parts Cost	18,569.25	17,569.52	16,319.03	16,319.02	16,318.98	16,318.98
Parts With Negative OH	0.00	0.00	0.00	-0.01	-0.01	0.00
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	0.05	1,220.08	0.00	538.77	0.05	0.00
Net Sales	0.02	1,220.06	0.00	538.77	0.05	0.00
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	0.00	0.00	0.00	0.00	0.00
Total Receipts	0.00	220.21	0.00	538.75	0.00	0.00
Customer Orders	0.00	220.21	0.00	538.75	0.00	0.00
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	-0.08	0.00	0.00	0.00	0.00	0.01
Net Appreciation	0.00	0.00	0.00	0.00	0.00	0.00
NS Parts						
Number of Parts	22	33	58	60	61	62
Parts Pieces	28	49	134	133	132	132
Parts Cost	1,000.27	0.49	10,251.24	10,251.23	10,251.22	10,251.22
Gross Sales	0.01	1,220.03	0.00	538.77	0.02	0.00
Net Sales	0.00	1,220.01	0.00	538.77	0.02	0.00
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	0.00	0.00	0.00	0.00	0.00
Receipts	0.00	220.01	0.00	538.75	0.00	0.00
Inventory Movement - Sales						
0 to 3 Months	0.18	0.26	0.25	0.26	0.36	0.20
4 to 6 Months	0.05	0.07	505.39	5.43	0.11	0.25
7 to 12 Months	0.28	0.28	0.13	500.18	505.36	505.38
Over 12 Months	17,568.52	17,568.47	6,062.27	6,062.27	6,062.27	6,062.27
New Parts No Sales	1,000.22	0.44	9,750.99	9,750.88	9,750.88	9,750.88
Non-Productive Parts						
Excess Stock MNS < 12	0.39	0.32	5.22	5.22	5.19	5.19
Stock MNS > 11	17,568.52	17,568.65	6,062.27	6,062.27	6,062.27	6,062.27
NS Parts Not Sold	1,000.27	0.49	10,251.24	10,251.23	10,251.22	10,251.22
New Obsolescence						
Stock 9 Months	0.10	0.00	0.00	0.00	0.00	0.00
NS Parts 2 Months	0.00	0.23	0.01	0.00	0.01	0.00
Early Phase In						
NS Parts With YRSL > 2	0.04	0.04	0.00	0.00	0.00	0.00
True Turn	0.00	0.68	0.00	0.00	0.00	0.00
Purchase to Stock Ratio						
By Number of Parts	0.00	0.00	0.00	0.00	0.00	0.00
By Piece	0.00	0.00	0.00	0.00	0.00	0.00
By Cost	0.00	0.00	0.00	0.00	0.00	0.00
Sales Closing Ratio						
By Number of Parts	100.00	100.00	0.00	100.00	100.00	0.00
By Piece	100.00	100.00	0.00	100.00	100.00	0.00
By Cost	100.00	100.00	0.00	100.00	100.00	0.00
Demand Filled from Stock Ratio						
By Number of Parts	100.00	33.33	0.00	66.66	100.00	0.00
By Piece	100.00	-200.00	0.00	66.66	100.00	0.00
By Cost	100.00	81.95	0.00	0.00	100.00	0.00
NS Parts Sales Efficiency	0.00	554.53	0.00	100.00	0.00	0.00

Sort Source: 900

	SEPTEMBER 2022	YEAR-TO-DATE TOTAL	YEAR-TO-DATE AVERAGE	LAST 12 MONTHS TOTAL	LAST 12 MONTHS AVERAGE
Number of Parts	142	1,350	150	1,826	152
Parts Pieces	217	2,181	242	3,095	258
Parts Cost	13,314.80	118,167.53	13,129.73	163,307.03	13,608.92
Parts With Negative OH	-16,705.34	-79,823.54	-8,869.28	-111,360.87	-9,280.07
Core/Exchange	0.00	0.00	0.00	0.00	0.00
Gross Sales	1,154.95	107,048.21	11,894.25	124,257.69	10,354.81
Net Sales	1,154.95	97,147.96	10,794.22	113,993.87	9,499.49
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	1,539.50	12,693.68	1,410.41	20,475.14	1,706.26
Total Receipts	146.66	69,131.11	7,681.23	81,051.69	6,754.31
Customer Orders	146.66	64,005.37	7,111.71	72,706.03	6,058.84
Emergency Purchases	0.00	0.00	0.00	0.00	0.00
Net Adjustments	0.00	3,237.44	359.72	23,306.34	1,942.20
Net Appreciation	0.00	0.00	0.00	0.00	0.00
NS Parts					
Number of Parts	72	764	85	1,051	88
Parts Pieces	5	53	6	80	7
Parts Cost	1,150.00	15,171.09	1,685.68	24,572.36	2,047.70
Gross Sales	471.66	58,463.93	6,495.99	65,470.19	5,455.85
Net Sales	471.66	52,556.89	5,839.65	59,563.15	4,963.60
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	9,449.18	1,049.91	15,560.64	1,296.72
Receipts	146.66	52,832.37	5,870.26	62,008.35	5,167.36
Inventory Movement - Sales					
0 to 3 Months	2,550.10	32,510.07	3,612.23	44,106.90	3,675.58
4 to 6 Months	1,151.28	6,387.08	709.68	12,346.15	1,028.85
7 to 12 Months	555.00	10,588.08	1,176.45	16,998.43	1,416.54
Over 12 Months	9,058.42	60,896.47	6,766.27	75,973.27	6,331.11
New Parts No Sales	0.00	7,785.83	865.09	13,882.28	1,156.86
Non-Productive Parts					
Excess Stock MNS < 12	2,561.00	24,503.31	2,722.59	35,503.70	2,958.64
Stock MNS > 11	9,243.42	64,622.78	7,180.31	80,809.61	6,734.13
NS Parts Not Sold	1,150.00	6,934.21	770.47	13,530.58	1,127.55
New Obsolescence					
Stock 9 Months	0.00	2,137.91	237.55	2,137.91	178.16
NS Parts 2 Months	0.00	2,308.66	256.52	4,268.38	355.70
Early Phase In					
NS Parts With YRSL > 2	0.00	2,891.08	321.23	2,891.08	240.92
True Turn	0.91		3.37		3.03
Purchase to Stock Ratio					
By Number of Parts	0.00		4.87		8.73
By Piece	0.00		55.00		54.28
By Cost	0.00		7.41		10.29
Sales Closing Ratio					
By Number of Parts	100.00		100.00		100.00
By Piece	100.00		100.00		100.00
By Cost	100.00		100.00		100.00
Demand Filled from Stock Ratio					
By Number of Parts	83.33		32.17		36.48
By Piece	98.30		97.69		97.73
By Cost	87.30		34.11		36.21
NS Parts Sales Efficiency	321.60		110.65		105.58

Sort Source: 900

	JANUARY 2022	FEBRUARY 2022	MARCH 2022	APRIL 2022	MAY 2022	JUNE 2022
Number of Parts	152	154	149	146	152	152
Parts Pieces	267	281	241	266	235	235
Parts Cost	16,243.20	9,166.66	10,753.71	11,899.02	14,348.71	14,616.73
Parts With Negative OH	-1,820.61	-6,776.33	-3,180.91	-5,262.90	-7,886.29	-10,087.67
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	11,827.04	16,477.66	17,086.21	11,043.64	7,722.52	14,759.05
Net Sales	7,740.89	15,154.46	15,173.54	10,983.78	7,572.99	13,636.59
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	699.20	699.20	4,294.34	4,218.24	349.60	893.60
Total Receipts	8,464.90	6,146.97	10,427.47	10,046.86	7,399.18	9,422.17
Customer Orders	8,464.90	6,146.97	8,858.66	8,185.56	7,399.18	7,906.54
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	-1,670.00	-3,021.63	7,643.74	-209.75	0.11	-705.24
Net Appreciation	0.00	0.00	0.00	0.00	0.00	0.00
NS Parts						
Number of Parts	87	81	87	86	88	90
Parts Pieces	9	0	2	3	16	7
Parts Cost	3,062.05	0.00	809.06	1,158.66	4,570.42	1,795.90
Gross Sales	7,521.38	7,980.02	8,798.88	5,433.36	2,282.42	10,681.06
Net Sales	5,198.12	7,014.38	6,886.60	5,433.36	2,282.42	9,975.20
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	699.20	699.20	4,294.34	2,513.24	349.60	893.60
Receipts	5,124.90	6,146.97	7,090.86	5,782.96	5,694.18	7,906.54
Inventory Movement - Sales						
0 to 3 Months	3,097.01	2,279.41	2,447.73	2,798.45	7,741.86	4,163.18
4 to 6 Months	2,075.01	185.13	185.12	0.14	0.00	1,210.00
7 to 12 Months	3,997.66	1,185.00	1,185.01	1,815.01	740.13	740.13
Over 12 Months	6,135.59	5,517.12	5,517.15	5,517.12	5,517.12	5,517.12
New Parts No Sales	937.93	0.00	1,418.70	1,768.30	349.60	2,986.30
Non-Productive Parts						
Excess Stock MNS < 12	3,914.35	2,250.83	2,541.33	3,825.95	2,865.94	2,286.33
Stock MNS > 11	6,135.59	5,517.12	5,517.15	5,517.12	5,517.12	9,058.42
NS Parts Not Sold	1,175.55	0.00	0.00	809.06	349.60	1,150.00
New Obsolescence						
Stock 9 Months	767.78	0.00	555.00	630.00	0.01	185.00
NS Parts 2 Months	0.00	0.00	0.00	809.06	349.60	1,150.00
Early Phase In						
NS Parts With YRSL > 2	0.00	0.00	0.00	0.00	2,245.18	645.90
True Turn	-0.53	11.79	7.05	2.82	0.15	4.70
Purchase to Stock Ratio						
By Number of Parts	0.00	0.00	7.14	10.00	0.00	10.00
By Piece	0.00	0.00	70.23	78.65	0.00	78.08
By Cost	0.00	0.00	15.04	18.52	0.00	16.08
Sales Closing Ratio						
By Number of Parts	100.00	100.00	100.00	100.00	100.00	100.00
By Piece	100.00	100.00	100.00	100.00	100.00	100.00
By Cost	100.00	100.00	100.00	100.00	100.00	100.00
Demand Filled from Stock Ratio						
By Number of Parts	-11.11	57.89	18.75	0.00	21.42	30.76
By Piece	96.07	98.77	98.02	97.35	96.23	97.98
By Cost	-9.35	59.43	41.61	25.47	2.29	42.01
NS Parts Sales Efficiency	146.76	129.82	124.08	93.95	40.08	135.09

Sort Source: 900

	JULY 2022	AUGUST 2022	SEPTEMBER 2021	OCTOBER 2021	NOVEMBER 2021	DECEMBER 2021
Number of Parts	150	153	158	161	159	156
Parts Pieces	221	218	313	317	275	322
Parts Cost	14,184.90	13,639.80	13,531.22	14,426.07	15,189.26	15,524.17
Parts With Negative OH	-12,081.44	-16,022.05	-13,390.42	-14,995.77	-16,385.99	-155.57
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	16,449.70	10,527.44	9,390.79	5,939.88	5,647.42	5,622.18
Net Sales	16,183.15	9,547.61	8,598.68	5,798.57	5,570.98	5,476.36
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	0.00	2,317.76	2,833.06	2,579.20	2,369.20
Total Receipts	12,522.38	4,554.52	2,996.45	3,705.14	4,904.78	3,310.66
Customer Orders	12,522.38	4,374.52	2,996.45	3,704.94	1,895.06	3,100.66
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	1,200.22	-0.01	1,196.76	1,382.93	0.10	18,685.87
Net Appreciation	0.00	0.00	0.00	0.00	0.00	0.00
NS Parts						
Number of Parts	89	84	96	103	97	87
Parts Pieces	5	6	6	10	10	7
Parts Cost	1,150.00	1,475.00	1,730.55	2,575.73	3,690.27	3,135.27
Gross Sales	13,203.23	2,091.92	5,557.53	2,859.76	2,740.24	1,406.26
Net Sales	13,203.23	2,091.92	4,765.53	2,859.76	2,740.24	1,406.26
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	0.00	2,317.76	2,833.06	2,579.20	699.20
Receipts	12,522.38	2,416.92	2,996.45	3,704.94	3,854.78	1,616.26
Inventory Movement - Sales						
0 to 3 Months	3,731.13	3,701.20	4,850.76	5,190.73	3,365.60	3,040.50
4 to 6 Months	1,210.22	370.18	2,374.18	2,329.06	1,185.00	2,445.01
7 to 12 Months	185.13	185.01	973.91	1,155.03	2,927.66	2,327.66
Over 12 Months	9,058.42	9,058.41	4,606.70	5,025.58	5,025.61	5,025.61
New Parts No Sales	0.00	325.00	725.67	725.67	2,685.39	2,685.39
Non-Productive Parts						
Excess Stock MNS < 12	2,466.33	1,791.25	3,336.54	3,333.01	3,752.85	3,914.53
Stock MNS > 11	9,058.42	9,058.42	5,025.58	5,025.61	5,025.61	6,135.61
NS Parts Not Sold	1,150.00	1,150.00	1,730.55	1,730.55	1,730.55	3,135.27
New Obsolescence						
Stock 9 Months	0.12	0.00	555.00	0.00	0.00	0.00
NS Parts 2 Months	0.00	0.00	0.00	0.00	0.00	1,959.72
Early Phase In						
NS Parts With YRSL > 2	0.00	0.00	0.00	0.00	0.00	0.00
True Turn	3.10	4.55	4.97	1.74	2.90	1.84
Purchase to Stock Ratio						
By Number of Parts	0.00	12.50	0.00	11.11	50.00	16.66
By Piece	0.00	52.17	0.00	57.14	60.00	10.00
By Cost	0.00	3.95	0.00	0.00	61.36	6.34
Sales Closing Ratio						
By Number of Parts	100.00	100.00	100.00	100.00	100.00	100.00
By Piece	100.00	100.00	100.00	100.00	100.00	100.00
By Cost	100.00	100.00	100.00	100.00	100.00	100.00
Demand Filled from Stock Ratio						
By Number of Parts	33.33	50.00	54.54	42.85	72.72	37.50
By Piece	96.04	98.81	98.94	97.47	98.77	97.53
By Cost	22.62	54.18	65.15	36.10	65.98	43.38
NS Parts Sales Efficiency	105.43	86.55	185.47	77.18	71.08	87.00

Sort Source: 901

	SEPTEMBER 2022	YEAR-TO-DATE TOTAL	YEAR-TO-DATE AVERAGE	LAST 12 MONTHS TOTAL	LAST 12 MONTHS AVERAGE
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Number of Parts	65	558	62	733	61
Parts Pieces	138	1,009	112	1,314	110
Parts Cost	122,386.41	780,770.25	86,752.25	948,805.57	79,067.13
Parts With Negative OH	-187.15	-8,385.26	-931.70	-8,385.26	-698.77
Core/Exchange	0.00	0.00	0.00	0.00	0.00
Gross Sales	3,639.80	403,574.58	44,841.62	530,406.71	44,200.56
Net Sales	3,427.12	274,556.85	30,506.32	373,076.69	31,089.72
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	4,132.00	128,292.87	14,254.76	155,389.08	12,949.09
Total Receipts	1,564.36	335,981.11	37,331.23	425,822.40	35,485.20
Customer Orders	0.00	74,322.43	8,258.05	80,752.45	6,729.37
Emergency Purchases	0.00	0.00	0.00	0.00	0.00
Net Adjustments	0.00	-9,572.61	-1,063.62	-11,605.74	-967.15
Net Appreciation	0.00	209.67	23.30	984.32	82.03
NS Parts					
Number of Parts	13	115	13	157	13
Parts Pieces	18	80	9	93	8
Parts Cost	27,445.43	119,388.52	13,265.39	126,321.71	10,526.81
Gross Sales	0.00	24,042.16	2,671.35	29,573.64	2,464.47
Net Sales	0.00	19,583.11	2,175.90	21,918.11	1,826.51
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	53,381.40	5,931.27	56,805.84	4,733.82
Receipts	0.00	41,445.79	4,605.09	46,752.73	3,896.06
Inventory Movement - Sales					
0 to 3 Months	56,675.11	396,683.69	44,075.97	530,942.52	44,245.21
4 to 6 Months	18,619.63	79,168.33	8,796.48	80,516.23	6,709.69
7 to 12 Months	5,606.58	24,250.48	2,694.50	27,573.58	2,297.80
Over 12 Months	13,427.72	92,437.43	10,270.83	99,801.98	8,316.83
New Parts No Sales	28,057.37	188,230.32	20,914.48	209,971.26	17,497.61
Non-Productive Parts					
Excess Stock MNS < 12	35,479.95	217,260.84	24,140.09	265,491.39	22,124.28
Stock MNS > 11	15,722.72	116,594.15	12,954.91	125,620.25	10,468.35
NS Parts Not Sold	27,445.43	85,053.09	9,450.34	88,113.09	7,342.76
New Obsolescence					
Stock 9 Months	0.00	7,956.24	884.03	7,956.24	663.02
NS Parts 2 Months	0.00	32,612.93	3,623.66	35,672.93	2,972.74
Early Phase In					
NS Parts With YRSL > 2	3,260.00	9,780.00	1,086.67	13,238.75	1,103.23
True Turn	0.34		3.08		3.70
Purchase to Stock Ratio					
By Number of Parts	100.00		60.74		69.93
By Piece	100.00		73.40		78.47
By Cost	100.00		77.87		81.03
Sales Closing Ratio					
By Number of Parts	100.00		100.00		100.00
By Piece	100.00		100.00		100.00
By Cost	100.00		100.00		100.00
Demand Filled from Stock Ratio					
By Number of Parts	100.00		55.78		65.41
By Piece	100.00		71.39		77.72
By Cost	100.00		72.93		78.35
NS Parts Sales Efficiency	0.00		58.00		63.25

Sort Source: 901

	JANUARY 2022	FEBRUARY 2022	MARCH 2022	APRIL 2022	MAY 2022	JUNE 2022
Number of Parts	52	54	58	64	64	69
Parts Pieces	97	92	102	90	116	106
Parts Cost	55,478.23	52,736.23	68,269.45	69,452.95	93,211.50	85,922.49
Parts With Negative OH	-907.30	-2,664.64	-187.15	-1,333.40	-1,047.15	-1,047.15
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	47,684.08	35,252.95	36,901.04	41,085.64	49,499.69	70,414.70
Net Sales	39,674.09	25,453.18	29,698.56	32,044.67	31,805.85	40,833.05
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	9,620.50	7,396.78	10,952.22	29,473.84	20,333.14	28,621.47
Total Receipts	38,460.00	20,386.81	48,699.98	36,473.05	61,054.14	32,582.74
Customer Orders	5,195.76	1,444.59	4,527.36	6,256.51	13,198.98	11,382.72
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	-2,199.81	463.90	-926.51	-2,933.34	-5,988.95	-91.30
Net Appreciation	188.19	0.00	0.00	197.15	-114.30	-35.46
NS Parts						
Number of Parts	8	12	13	14	14	15
Parts Pieces	0	0	2	4	8	10
Parts Cost	0.00	0.00	4,341.26	5,297.36	12,187.36	11,781.25
Gross Sales	414.44	410.50	0.00	8,111.86	4,684.42	8,532.49
Net Sales	414.44	205.25	0.00	5,410.00	3,546.92	8,118.05
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	0.00	0.00	21,167.64	10,967.64	21,246.12
Receipts	0.00	0.00	4,341.26	956.10	7,024.42	7,711.94
Inventory Movement - Sales						
0 to 3 Months	41,260.67	41,647.26	48,967.28	33,126.93	38,496.11	36,307.19
4 to 6 Months	6,812.77	4,879.00	4,879.00	364.00	7,771.87	5,214.83
7 to 12 Months	0.00	466.73	466.73	3,750.00	4,114.00	4,114.00
Over 12 Months	3,562.55	1,901.00	1,901.00	1,901.00	1,901.00	27,207.72
New Parts No Sales	3,842.24	3,842.24	12,055.44	30,311.02	40,928.52	13,078.75
Non-Productive Parts						
Excess Stock MNS < 12	15,503.92	14,995.28	27,242.75	28,313.72	18,213.60	18,433.04
Stock MNS > 11	3,562.55	1,901.00	1,901.00	1,901.00	23,762.72	27,207.72
NS Parts Not Sold	0.00	0.00	0.00	4,341.26	5,297.36	10,879.30
New Obsolescence						
Stock 9 Months	0.00	3,842.24	0.00	0.00	0.00	3,750.00
NS Parts 2 Months	0.00	0.00	0.00	4,341.26	956.10	5,167.50
Early Phase In						
NS Parts With YRSL > 2	0.00	0.00	0.00	0.00	0.00	0.00
True Turn	7.46	5.46	4.42	4.46	2.40	4.11
Purchase to Stock Ratio						
By Number of Parts	73.33	80.00	75.00	50.00	50.00	46.15
By Piece	84.28	91.66	88.57	71.73	71.73	65.11
By Cost	86.49	92.91	90.70	82.84	78.38	65.06
Sales Closing Ratio						
By Number of Parts	100.00	100.00	100.00	100.00	100.00	100.00
By Piece	100.00	100.00	100.00	100.00	100.00	100.00
By Cost	100.00	100.00	100.00	100.00	100.00	100.00
Demand Filled from Stock Ratio						
By Number of Parts	80.00	81.81	75.00	64.70	16.66	0.00
By Piece	85.71	93.61	85.45	75.47	52.72	72.22
By Cost	86.90	94.32	84.75	80.47	58.50	72.12
NS Parts Sales Efficiency	0.00	0.00	0.00	848.43	66.68	110.63

Sort Source: 901

	JULY 2022	AUGUST 2022	SEPTEMBER 2021	OCTOBER 2021	NOVEMBER 2021	DECEMBER 2021
Number of Parts	65	67	60	59	62	54
Parts Pieces	126	142	121	110	89	106
Parts Cost	109,063.82	124,249.17	67,253.55	62,314.21	48,326.93	57,394.18
Parts With Negative OH	-824.17	-187.15	0.00	0.00	0.00	0.00
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	38,107.90	80,988.78	51,520.17	45,980.51	41,176.54	39,675.08
Net Sales	22,598.14	49,022.19	39,436.80	35,145.88	35,311.06	28,062.90
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	13,630.92	4,132.00	8,908.04	1,706.00	15,762.44	9,627.77
Total Receipts	46,798.20	49,961.83	33,613.93	30,161.18	23,140.42	36,539.69
Customer Orders	7,621.53	24,694.98	2,091.08	2,992.52	0.00	3,437.50
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	-1,139.66	3,243.06	0.00	0.00	-2,033.13	0.00
Net Appreciation	-25.91	0.00	124.62	0.00	216.49	558.16
NS Parts						
Number of Parts	13	13	21	17	15	10
Parts Pieces	20	18	13	5	0	8
Parts Cost	30,890.43	27,445.43	12,231.85	4,515.00	0.00	2,418.19
Gross Sales	1,722.50	165.95	7,137.91	185.00	2,336.48	3,010.00
Net Sales	1,722.50	165.95	7,137.91	185.00	0.00	2,150.00
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	0.00	1,455.00	0.00	414.44	3,010.00
Receipts	21,246.12	165.95	9,768.69	1,455.00	0.00	3,851.94
Inventory Movement - Sales						
0 to 3 Months	35,599.33	64,603.81	55,036.04	49,813.20	38,749.41	45,696.22
4 to 6 Months	15,540.40	15,086.83	1,422.50	0.00	466.73	881.17
7 to 12 Months	2,659.00	3,073.44	1,661.55	1,661.55	1,661.55	0.00
Over 12 Months	27,207.72	13,427.72	1,901.00	1,901.00	1,901.00	3,562.55
New Parts No Sales	28,057.37	28,057.37	7,232.46	8,938.46	5,548.24	7,254.24
Non-Productive Parts						
Excess Stock MNS < 12	21,855.95	37,222.63	21,425.73	19,692.28	12,046.89	16,491.38
Stock MNS > 11	27,207.72	13,427.72	1,901.00	1,901.00	3,562.55	3,562.55
NS Parts Not Sold	9,644.31	27,445.43	9,171.85	3,060.00	0.00	0.00
New Obsolescence						
Stock 9 Months	364.00	0.00	0.00	0.00	0.00	0.00
NS Parts 2 Months	901.95	21,246.12	1,472.66	3,060.00	0.00	0.00
Early Phase In						
NS Parts With YRSL > 2	3,260.00	3,260.00	466.73	1,455.00	0.00	2,003.75
True Turn	1.65	2.35	6.66	6.19	8.77	5.15
Purchase to Stock Ratio						
By Number of Parts	66.66	44.44	68.75	86.66	100.00	89.47
By Piece	73.68	44.92	87.30	92.45	100.00	89.18
By Cost	83.71	50.57	93.77	90.07	100.00	90.59
Sales Closing Ratio						
By Number of Parts	100.00	100.00	100.00	100.00	100.00	100.00
By Piece	100.00	100.00	100.00	100.00	100.00	100.00
By Cost	100.00	100.00	100.00	100.00	100.00	100.00
Demand Filled from Stock Ratio						
By Number of Parts	44.44	-25.00	66.66	83.33	100.00	83.33
By Piece	57.14	44.92	87.69	93.75	100.00	85.96
By Cost	66.27	49.62	94.69	91.48	100.00	87.75
NS Parts Sales Efficiency	8.10	100.00	73.06	12.71	0.00	78.14

Sort Source: 903

	SEPTEMBER 2022	YEAR-TO-DATE TOTAL	YEAR-TO-DATE AVERAGE	LAST 12 MONTHS TOTAL	LAST 12 MONTHS AVERAGE
Number of Parts	7	66	7	90	8
Parts Pieces	1,178	8,183	909	11,767	981
Parts Cost	8,193.06	56,000.63	6,222.29	82,334.95	6,861.25
Parts With Negative OH	0.00	-1,799.27	-199.92	-1,879.07	-156.59
Core/Exchange	0.00	0.00	0.00	0.00	0.00
Gross Sales	235.80	37,086.96	4,120.77	51,615.17	4,301.26
Net Sales	159.02	30,926.93	3,436.33	43,410.96	3,617.58
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	615.68	8,020.77	891.20	9,188.79	765.73
Total Receipts	0.00	28,152.54	3,128.06	32,833.94	2,736.16
Customer Orders	0.00	337.60	37.51	337.60	28.13
Emergency Purchases	0.00	0.00	0.00	0.00	0.00
Net Adjustments	0.00	8,431.57	936.84	8,514.85	709.57
Net Appreciation	0.00	376.60	41.84	484.85	40.40
NS Parts					
Number of Parts	1	12	1	12	1
Parts Pieces	0	353	39	353	29
Parts Cost	0.00	2,689.90	298.88	2,689.90	224.16
Gross Sales	0.00	330.10	36.68	330.10	27.51
Net Sales	0.00	172.00	19.11	172.00	14.33
Lost Sales	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	1,037.03	115.23	1,037.03	86.42
Receipts	0.00	3,747.70	416.41	3,747.70	312.31
Inventory Movement - Sales					
0 to 3 Months	8,193.06	50,896.63	5,655.18	77,156.33	6,429.69
4 to 6 Months	0.00	0.00	0.00	74.62	6.22
7 to 12 Months	0.00	0.00	0.00	0.00	0.00
Over 12 Months	0.00	0.00	0.00	0.00	0.00
New Parts No Sales	0.00	5,104.00	567.11	5,104.00	425.33
Non-Productive Parts					
Excess Stock MNS < 12	5,142.32	37,655.88	4,183.99	52,555.35	4,379.61
Stock MNS > 11	0.00	0.00	0.00	0.00	0.00
NS Parts Not Sold	0.00	673.40	74.82	673.40	56.12
New Obsolescence					
Stock 9 Months	0.00	0.00	0.00	0.00	0.00
NS Parts 2 Months	0.00	673.40	74.82	673.40	56.12
Early Phase In					
NS Parts With YRSL > 2	0.00	2,689.90	298.88	2,689.90	224.16
True Turn	0.23		6.55		6.28
Purchase to Stock Ratio					
By Number of Parts	0.00		89.47		90.90
By Piece	0.00		99.02		99.16
By Cost	0.00		98.80		98.97
Sales Closing Ratio					
By Number of Parts	0.00		100.00		100.00
By Piece	100.00		100.00		100.00
By Cost	100.00		100.00		100.00
Demand Filled from Stock Ratio					
By Number of Parts	0.00		87.50		90.47
By Piece	100.00		99.10		99.36
By Cost	100.00		98.90		99.22
NS Parts Sales Efficiency	0.00		8.80		8.80

Sort Source: 903

	JANUARY 2022	FEBRUARY 2022	MARCH 2022	APRIL 2022	MAY 2022	JUNE 2022
Number of Parts	7	8	7	7	9	7
Parts Pieces	478	396	286	956	1,631	986
Parts Cost	3,702.26	3,154.96	2,012.48	6,871.13	10,798.08	6,099.32
Parts With Negative OH	-262.47	-715.63	-761.60	-39.75	0.00	-19.82
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	5,845.83	4,147.39	5,645.81	4,597.94	3,071.78	5,251.01
Net Sales	4,919.52	3,534.84	4,171.85	3,901.23	2,619.30	4,683.79
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	1,633.91	1,633.91	1,673.13	421.35	511.45	299.98
Total Receipts	3,855.21	871.18	2,122.77	7,462.80	6,893.10	0.00
Customer Orders	0.00	92.50	0.00	0.00	245.10	0.00
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	0.00	1,663.20	2,186.87	2,000.28	-298.60	29.42
Net Appreciation	0.00	0.00	22.24	-24.42	0.00	2.20
NS Parts						
Number of Parts	0	1	3	1	1	1
Parts Pieces	0	0	230	0	0	0
Parts Cost	0.00	0.00	1,613.70	0.00	0.00	0.00
Gross Sales	0.00	92.50	141.10	0.00	96.50	0.00
Net Sales	0.00	92.50	79.50	0.00	0.00	0.00
Lost Sales	0.00	0.00	0.00	0.00	0.00	0.00
Outstanding Orders	0.00	0.00	421.35	0.00	0.00	0.00
Receipts	0.00	92.50	1,693.20	0.00	1,544.00	0.00
Inventory Movement - Sales						
0 to 3 Months	3,702.26	3,154.96	2,012.48	6,871.13	5,694.08	6,099.32
4 to 6 Months	0.00	0.00	0.00	0.00	0.00	0.00
7 to 12 Months	0.00	0.00	0.00	0.00	0.00	0.00
Over 12 Months	0.00	0.00	0.00	0.00	0.00	0.00
New Parts No Sales	0.00	0.00	0.00	0.00	5,104.00	0.00
Non-Productive Parts						
Excess Stock MNS < 12	2,029.28	1,787.10	139.20	4,743.06	9,519.60	5,021.58
Stock MNS > 11	0.00	0.00	0.00	0.00	0.00	0.00
NS Parts Not Sold	0.00	0.00	0.00	0.00	0.00	0.00
New Obsolescence						
Stock 9 Months	0.00	0.00	0.00	0.00	0.00	0.00
NS Parts 2 Months	0.00	0.00	0.00	0.00	0.00	0.00
Early Phase In						
NS Parts With YRSL > 2	0.00	0.00	1,613.70	0.00	0.00	0.00
True Turn	15.95	13.09	24.88	6.81	2.64	9.22
Purchase to Stock Ratio						
By Number of Parts	100.00	50.00	100.00	100.00	75.00	0.00
By Piece	100.00	91.52	100.00	100.00	97.19	0.00
By Cost	100.00	89.38	100.00	100.00	96.44	0.00
Sales Closing Ratio						
By Number of Parts	0.00	100.00	100.00	0.00	100.00	100.00
By Piece	100.00	100.00	100.00	100.00	100.00	100.00
By Cost	100.00	100.00	100.00	100.00	100.00	100.00
Demand Filled from Stock Ratio						
By Number of Parts	0.00	75.00	100.00	0.00	50.00	100.00
By Piece	100.00	98.04	100.00	100.00	91.66	100.00
By Cost	100.00	97.38	100.00	100.00	90.64	100.00
NS Parts Sales Efficiency	0.00	100.00	8.33	0.00	6.25	0.00



Grand Total

	SEPTEMBER 2022	YEAR-TO-DATE TOTAL	YEAR-TO-DATE AVERAGE	LAST 12 MONTHS TOTAL	LAST 12 MONTHS AVERAGE
Number of Parts	5,780	50,968	5,663	66,843	5,570
Parts Pieces	15,908	118,265	13,141	152,260	12,688
Parts Cost	941,631.65	7,864,090.40	873,787.82	9,830,867.65	819,238.97
Parts With Negative OH	-19,185.90	-151,012.61	-16,779.18	-236,493.10	-19,707.76
Core/Exchange	0.00	0.00	0.00	0.00	0.00
Gross Sales	51,129.77	2,596,180.95	288,464.55	3,209,023.28	267,418.61
Net Sales	25,651.10	2,017,949.66	224,216.63	2,525,940.20	210,495.02
Lost Sales	0.00	3,890.73	432.30	4,742.64	395.22
Outstanding Orders	252,796.39	1,700,063.17	188,895.91	2,090,015.93	174,167.99
Total Receipts	24,054.34	2,230,666.14	247,851.79	2,787,996.28	232,333.02
Customer Orders	6,717.96	1,200,870.37	133,430.04	1,370,574.00	114,214.50
Emergency Purchases	0.00	0.00	0.00	0.00	0.00
Net Adjustments	490.30	19,854.72	2,206.08	38,219.85	3,184.99
Net Appreciation	759.98	32,748.44	3,638.72	28,723.40	2,393.62
NS Parts					
Number of Parts	3,635	32,333	3,593	42,521	3,543
Parts Pieces	798	8,012	890	10,894	908
Parts Cost	134,589.97	1,315,025.29	146,113.92	1,504,524.38	125,377.03
Gross Sales	30,824.96	933,277.66	103,697.52	1,150,462.27	95,871.86
Net Sales	30,519.42	819,017.16	91,001.91	1,012,654.81	84,387.90
Lost Sales	0.00	3,614.61	401.62	4,466.52	372.21
Outstanding Orders	103,022.57	703,693.77	78,188.20	880,110.21	73,342.52
Receipts	1,896.65	1,123,716.43	124,857.38	1,346,606.83	112,217.24
Inventory Movement - Sales					
0 to 3 Months	382,095.08	2,893,799.95	321,533.33	3,691,575.73	307,631.31
4 to 6 Months	90,487.79	689,093.78	76,565.98	867,137.15	72,261.43
7 to 12 Months	48,484.81	898,896.82	99,877.42	1,089,385.68	90,782.14
Over 12 Months	323,644.62	2,354,734.24	261,637.14	2,888,823.66	240,735.31
New Parts No Sales	96,919.35	1,027,565.61	114,173.96	1,293,945.43	107,828.79
Non-Productive Parts					
Excess Stock MNS < 12	299,098.69	2,553,440.91	283,715.66	3,243,515.10	270,292.93
Stock MNS > 11	330,966.71	2,530,551.37	281,172.37	3,103,572.03	258,631.00
NS Parts Not Sold	133,376.50	693,372.56	77,041.40	830,888.68	69,240.72
New Obsolescence					
Stock 9 Months	12,443.94	133,304.87	14,811.65	175,478.97	14,623.25
NS Parts 2 Months	79,078.22	305,821.33	33,980.15	338,641.94	28,220.16
Early Phase In					
NS Parts With YRSL > 2	8,265.25	92,733.65	10,303.74	120,019.28	10,001.61
True Turn	0.24		1.25		1.41
Purchase to Stock Ratio					
By Number of Parts	38.88		40.77		45.65
By Piece	70.53		71.19		75.62
By Cost	72.07		46.16		50.84
Sales Closing Ratio					
By Number of Parts	100.00		99.70		99.74
By Piece	100.00		99.94		99.95
By Cost	100.00		99.80		99.81
Demand Filled from Stock Ratio					
By Number of Parts	53.52		56.49		59.58
By Piece	170.96		75.18		79.44
By Cost	73.81		40.41		45.65
NS Parts Sales Efficiency	1625.23		83.05		85.43

Grand Total

	JANUARY 2022	FEBRUARY 2022	MARCH 2022	APRIL 2022	MAY 2022	JUNE 2022
Number of Parts	5,324	5,404	5,498	5,524	5,509	5,995
Parts Pieces	11,569	12,854	10,946	11,360	13,031	12,531
Parts Cost	744,317.55	744,598.30	712,506.87	816,632.90	1,048,664.10	928,329.16
Parts With Negative OH	-24,899.12	-27,955.59	-5,412.57	-8,299.80	-10,793.25	-18,597.01
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	272,282.53	219,081.53	271,058.95	310,215.84	266,812.52	451,534.52
Net Sales	224,575.09	189,529.81	217,740.96	250,892.91	201,236.93	356,032.29
Lost Sales	0.00	63.56	496.68	0.00	0.00	3,063.42
Outstanding Orders	100,305.06	98,007.19	247,635.86	241,916.17	141,774.67	205,135.18
Total Receipts	255,483.70	181,664.79	218,353.52	347,174.90	433,094.82	224,547.62
Customer Orders	122,610.55	103,424.00	87,255.37	135,322.88	316,384.26	139,382.00
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	-4,702.91	4,327.01	15,731.49	1,679.46	-6,073.20	-2,618.40
Net Appreciation	20,732.34	3.49	2,912.04	652.28	462.03	1,815.29
NS Parts						
Number of Parts	3,324	3,351	3,469	3,541	3,462	3,900
Parts Pieces	810	726	1,047	721	1,007	999
Parts Cost	74,688.42	69,358.98	77,174.03	146,663.70	303,188.09	172,951.26
Gross Sales	115,472.45	94,873.80	91,809.08	153,798.96	100,767.06	121,380.48
Net Sales	107,216.88	88,568.35	79,644.55	134,111.54	79,423.50	115,494.52
Lost Sales	0.00	63.56	496.68	0.00	0.00	2,787.30
Outstanding Orders	33,311.57	31,870.44	128,228.77	117,612.43	56,426.52	98,499.56
Receipts	129,897.42	100,819.86	94,502.73	193,254.32	252,408.68	101,184.11
Inventory Movement - Sales						
0 to 3 Months	239,566.79	238,178.61	263,583.54	280,320.51	390,955.08	369,528.75
4 to 6 Months	125,886.60	90,253.44	42,538.86	38,303.02	42,581.03	60,071.60
7 to 12 Months	72,819.82	97,040.75	90,183.60	88,287.54	233,029.02	122,780.04
Over 12 Months	214,458.06	227,954.46	227,307.84	238,814.89	240,633.26	265,124.01
New Parts No Sales	91,586.28	91,171.04	88,893.03	170,906.94	141,465.71	110,824.76
Non-Productive Parts						
Excess Stock MNS < 12	254,407.66	251,453.09	272,522.59	276,241.15	285,160.82	329,684.18
Stock MNS > 11	234,316.45	249,740.83	240,579.44	244,917.36	269,713.69	268,680.17
NS Parts Not Sold	34,770.85	51,692.69	43,758.26	55,857.56	88,542.51	118,051.22
New Obsolescence						
Stock 9 Months	7,418.95	16,966.99	8,810.67	35,741.94	18,701.87	13,970.82
NS Parts 2 Months	4,273.54	30,978.86	5,024.05	17,237.22	40,718.23	64,141.44
Early Phase In						
NS Parts With YRSL > 2	8,383.35	12,510.28	9,400.46	8,009.45	9,528.22	6,897.35
True Turn	1.64	1.39	2.20	1.70	-1.32	2.80
Purchase to Stock Ratio						
By Number of Parts	57.63	37.15	51.89	41.34	25.43	38.26
By Piece	84.27	63.22	76.95	79.88	72.94	73.81
By Cost	52.00	43.06	60.03	61.02	26.94	37.92
Sales Closing Ratio						
By Number of Parts	100.00	99.77	99.66	100.00	100.00	99.04
By Piece	100.00	99.97	99.89	100.00	100.00	99.83
By Cost	100.00	99.96	99.77	100.00	100.00	99.14
Demand Filled from Stock Ratio						
By Number of Parts	63.97	55.06	61.47	62.12	48.27	58.23
By Piece	87.63	83.11	84.89	84.34	63.79	82.12
By Cost	45.40	45.41	59.79	46.06	-57.21	60.33
NS Parts Sales Efficiency	88.89	94.10	97.14	79.58	39.92	119.96

Grand Total

	JULY 2022	AUGUST 2022	SEPTEMBER 2021	OCTOBER 2021	NOVEMBER 2021	DECEMBER 2021
Number of Parts	5,954	5,980	5,164	5,220	5,336	5,319
Parts Pieces	14,760	15,306	11,019	11,903	10,755	11,337
Parts Cost	984,180.54	943,229.33	635,701.31	635,503.71	650,443.32	680,830.22
Parts With Negative OH	-15,766.38	-20,102.99	-22,750.90	-30,517.65	-36,166.85	-18,795.99
Core/Exchange	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales	302,046.60	452,018.69	371,242.27	227,949.89	202,666.38	182,226.06
Net Sales	207,127.64	345,162.93	331,781.58	197,779.45	158,698.17	151,512.92
Lost Sales	46.51	220.56	0.00	851.91	0.00	0.00
Outstanding Orders	190,259.91	222,232.74	106,687.04	94,933.72	139,942.32	155,076.72
Total Receipts	255,453.01	290,839.44	194,368.04	202,276.50	172,099.16	182,954.48
Customer Orders	113,443.51	176,329.84	78,519.50	83,047.80	43,887.18	42,768.65
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	3,232.76	7,788.21	569.39	5,539.00	-3,482.74	16,308.87
Net Appreciation	5,316.17	94.82	851.38	-4,923.74	217.50	681.20
NS Parts						
Number of Parts	3,855	3,796	3,423	3,432	3,406	3,350
Parts Pieces	985	919	1,133	1,098	879	905
Parts Cost	165,201.80	171,209.04	96,867.71	70,239.91	60,303.34	58,955.84
Gross Sales	95,673.01	128,677.86	217,869.25	95,126.04	50,789.50	71,269.07
Net Sales	79,083.00	104,955.40	201,934.08	89,720.12	42,108.46	61,809.07
Lost Sales	46.51	220.56	0.00	851.91	0.00	0.00
Outstanding Orders	65,524.22	69,197.69	53,548.78	30,940.95	44,326.63	101,148.86
Receipts	121,745.17	128,007.49	117,839.45	100,849.96	52,064.97	69,975.47
Inventory Movement - Sales						
0 to 3 Months	326,721.61	402,849.98	285,215.33	280,757.21	249,623.06	267,395.51
4 to 6 Months	123,881.87	75,089.57	54,485.03	43,532.38	69,096.96	65,414.03
7 to 12 Months	96,227.53	50,043.71	55,229.60	60,920.96	60,442.36	69,125.54
Over 12 Months	311,183.45	305,613.65	154,851.93	166,187.43	183,910.27	183,991.72
New Parts No Sales	126,166.08	109,632.42	85,919.42	84,105.73	87,370.67	94,903.42
Non-Productive Parts						
Excess Stock MNS < 12	301,321.26	283,551.47	195,082.75	209,044.18	239,129.66	241,900.35
Stock MNS > 11	364,890.48	326,746.24	165,236.76	184,090.06	186,243.18	202,687.42
NS Parts Not Sold	108,909.06	58,413.91	60,491.77	55,834.89	40,676.40	41,004.83
New Obsolescence						
Stock 9 Months	10,240.74	9,008.95	19,312.89	15,647.32	11,914.18	14,612.60
NS Parts 2 Months	38,254.53	26,115.24	7,218.59	22,639.86	5,919.68	4,261.07
Early Phase In						
NS Parts With YRSL > 2	17,005.03	12,734.26	10,934.68	11,949.78	6,264.99	9,070.86
True Turn	1.14	2.15	4.78	2.17	2.12	1.92
Purchase to Stock Ratio						
By Number of Parts	39.77	32.12	46.60	47.94	67.68	65.06
By Piece	56.34	71.33	79.84	86.63	88.88	91.24
By Cost	55.59	39.37	59.60	58.94	74.49	76.62
Sales Closing Ratio						
By Number of Parts	99.57	99.65	100.00	99.62	100.00	100.00
By Piece	99.94	99.95	100.00	99.94	100.00	100.00
By Cost	99.97	99.93	100.00	99.57	100.00	100.00
Demand Filled from Stock Ratio						
By Number of Parts	53.09	50.52	61.46	61.17	79.83	65.70
By Piece	37.73	75.84	94.89	87.78	94.98	91.10
By Cost	45.21	48.88	76.33	57.76	72.34	71.77
NS Parts Sales Efficiency	78.58	100.52	184.88	94.32	97.55	101.84