

Units	Year To Date Production			Chargebacks	Year To Date Charge backs	
	New Vehicle	Used Vehicle	Totals		New Vehicle	Used Vehicle
Units Delivered	127	108	235			
Finance or Lease Contracts	68	29	97	Finance or Lease Reserve		-2770.72
Service Contracts	66	56	122	Service Contracts	-7,163.72	-1497
Pre-Paid Maintenance	na	na	0	Pre-paid Maintenance		
GAP	na	na	0	GAP		
Theft Deterrent	na	na	0	Theft Deterrent		
Paint Sealant & Appearance	43	5	48	Paint Sealant & Appearance		-1700
Tire/Wheel	38	12	50	Tire/Wheel	-960	
Lease Care	0	0	0	Lease Care		
Other Aviva/Replacement	53	26	79	Other Aviva/Replacement	-1142.85	-761.9

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	\$ 9,174.91	\$ 43,552.26	\$ 52,727.17
Service Contracts	\$ 111,570.00	\$ 81,195.00	\$ 192,765.00
Pre-Paid maintenance	na	na	\$ -
GAP	na	na	\$ -
Theft Deterrent	na	na	\$ -
Paint Sealant & Appearance	\$ 39,199.00	\$ 3,695.00	\$ 42,894.00
Tire/Wheel	\$ 34,482.00	\$ 11,015.00	\$ 45,497.00
Lease Care	na	na	\$ -
Other Aviva/Replacement	\$ 20,142.73	\$ 9,142.78	\$ 29,285.51

Totals
-2770.72
-8660.72
0
0
0
-1700
-960
0
-1904.75