



Financial Management Objective Homework

**Student
Class #**

Robert Willingham

Name:

03627

Academy

***I plan to accomplish the following objective
our next class on:***

5/1/17-5/5/17

by

**Provide the relevant
composite data**

Department	Month	Page	Column
Service	Feb	37	3

Action plan for achieving objective
What is the area of focus? Hours billed per R/O
What is the proposed plan? How will you achieve it? Focus on upselling. During write up as well as during/after initial repairs.
How will you track your progress? What measurements, KPI's? How often will you track?
Income statement, composite, KPI monthly reports. Measure avg hours per r/o. Track daily,wkly,monthly.
Who are the employees that will be involved, or impacted? Will they require training or assistance?
Service Advisors, foreman, uptime lead. Some training required for service advisors
Is there a cost, or estimated cost for implementation?
No cost for implementation. Some cost estimated for training.
Projected date of completion? Would like to see changes showing by 5-31-17

Jan.	Feb.	March	April	May	June
July	Aug.	Sept.	Oct.	Nov.	Dec.