



## Financial Management Objective Homework

**Student  
Class #**

FARID SHAH KARIMI

**Name:**

N323
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**Academy**

*I plan to accomplish the following objective  
our next class on:*

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*by*

**Provide the relevant  
composite data**

Department	Month	Page	Column
USED CARS			

<b>Action plan for achieving objective</b>
<b>What is the area of focus? USED CARS DEPARTMENT</b>
<b>What is the proposed plan? How will you achieve it? COMPLETE MAKE OVER AS A WHOLE AS IT APPLIES TO THE USED CAR DEPARTMENT</b>
<b>How will you track your progress? What measurements, KPI's? How often will you track? MONTHLY GROSS FRONT AND BACK USED CAR GROSS. WHOLESALE OVERALL GROSS AND HOW MANY CARS GO IN TO WHOLESALE AND VENDORS USED IN THE USED CAR DEPARTMENT</b>
<b>Who are the employees that will be involved, or impacted? Will they require training or assistance? THE OWNER, THE SALES MANAGERS, THE SALES PEOPLE AND THE USED CAR MANAGER. TRAINING IS A MUST BIG TIME</b>
<b>Is there a cost, or estimated cost for implementation? YES THERE IS A COST OF 15000 PER MONTH COST AS THAT IS THE SALARY OF THE USED</b>

<b>CAR DIRECTOR.</b>
<b>Projected date of completion? AUGUST 2017</b>

<b>Jan.</b>	<b>Feb.</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>
<b>July</b>	<b>Aug. 2017</b>	<b>Sept.</b>	<b>Oct.</b>	<b>Nov.</b>	<b>Dec.</b>