

	Value
(1)Idle Parts Total	59238.94
(2)Current Parts Total	166297.50
(3)Total Parts	225536.44
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
Idle Capital Percentage (1)/(3)	26.27%

Off the Shelf Fill Rate

	Quantity
(1)Total Off the Shelf	3829
(2)Total Other	65
(3)Total Quantity Sold	3894
Off the Shelf Fill Rate (1)/(3)	98.3%

True Turn

	Value
(1) Annualization Ratio (365/ 31) =	11.774
(2) Total Stock Orders	74894.00
(3) Annualized Stock Orders	881801.96
(4) Inventory Value	225436.44
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
(5) True Turn (3)/(4)	3.91

Parts with Negative on Hand

	Part Numbers	Cost	Qty	Extended
Total of Negative on Hand	2	427.44	2-	427.44-

Lost Sales

	Part Numbers	Cost	Qty	Extended
Total Lost Sales	2	122.81	2	122.81

Parts Without Cost

	Part Numbers
Total Parts Without Cost	305

Parts With No Bin Location

	Part Numbers	Cost	Qty	Extended
Total Parts with No Bin Location	0	.00	0	.00

From 7/01/22 to 7/31/22	All Manf.	All OEM Cd.	All SGrp	Cost	Value
	#	Pieces			
Stock Orders Placed	403	901		19540.67	25030.40
Stock Orders Received	460	2638		25294.43	37934.66
Special Orders Placed	436	625		50768.98	53085.15
Special Orders Received	435	612		44097.35	46286.99
Parts Canceled	33	53		2242.63	3057.60
Factory Returns	88	118		5596.60	5779.02
Core Returns					
Parts On Order		50		3663.41	3935.01
Parts On Backorder		39		3064.04	3358.64
Parts Referred		75		8882.38	9139.33

From 7/01/22 to 7/31/22 All Manf. All Stocking Groups	#	Pieces	Value
Manual Increases	3	4	917.84
Manual Decreases	69	-111	-11235.38
Net Manual Adjustments	72	-107	-10317.54
Physical Inventory Increases			
Physical Inventory Decreases			
Net Physical Inventory Adjustments			
LIFO Increases	133	708	694.79
LIFO Decreases	4	16	-6.74
Net LIFO Adjustments	137	724	688.05

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All Manf, All Stocking Groups
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Changes to Status:				Phase-In	Phase-Out
August	2022			46	107
April	2022	To July	2022	178	321
January	2022	To April	2022	167	325
October	2021	To January	2022	121	278
July	2021	To October	2021	82	237
April	2021	To July	2021	53	198
April	2021	and Older		470	6170

Inactive Parts to Phase-In	
Parts to Phase-Out	
Parts Excluded From Phase-In	
Non-Stocked Parts with On Hand	1680
Superceded Parts with On Hand	83
Active Parts with No Sales	

All Manf. All Stocking Groups, All Parts, All Sales Types					
	From	7/01/22	7/01/22	7/01/22	7/01/22
	To	7/31/22	7/31/22	7/31/22	7/31/22
		Sales	Cost	Gross	GP %
Sales Filled From Shelf		63261.65	45482.65	17779.00	28.1
Sales Filled By NG		462.83	247.57	215.26	46.5
Sales Filled By EP		60287.48	49976.98	10310.50	17.1
Sales Filled By SO		56477.20	40488.15	15989.05	28.3
Total Sales		180489.16	136195.35	44293.81	24.5
Returns To Inventory		-9467.26	-8931.61	-535.65	-5.7
Returns Not To Inventory					
Total Returns		-9467.26	-8931.61	-535.65	-5.7
Net Sales		171021.90	127263.74	43758.16	25.6
Filled From Shelf-Counter		36.8%	34.8%	44.9%	
Filled From Shelf-Service		34.3%	32.7%	38.6%	
Filled Same Day--Counter		64.9%	66.1%	60.1%	
Filled Same Day--Service		71.2%	73.3%	65.7%	

All Manf. All OEM Cd. All SGrp

From	7/01/22	7/01/22	7/01/22	7/01/22
To	7/31/22	7/31/22	7/31/22	7/31/22
	Sales	Cost	Gross	GP %

Counter Retail Sales	13630.52	9192.44	4438.08	32.6
Counter Internal Sales	1196.32	967.03	229.29	19.2
Counter Wholesale Sales	56389.99	46883.12	9506.87	16.9
Total Counter Sales	71216.83	57042.59	14174.24	19.9
RO Customer Pay Sales	84405.38	60714.88	23690.50	28.1
RO Internal Pay Sales	8237.93	6623.07	1614.86	19.6
RO Warranty Sales	16629.02	11814.81	4814.21	29.0
RO Service Contract Sales				
Total RO Sales	109272.33	79152.76	30119.57	27.6
Total Sales	180489.16	136195.35	44293.81	24.5
Total Returns	-9467.26	-8931.61	-535.65	-5.7
Total Net Sales	171021.90	127263.74	43758.16	25.6

All Manf, All OEM Cd, All SGrp, All Parts	Parts	%	Acum%	Value	%	Acum%
Never Sold	440	15.6	15.6	52967	19.3	19.3
2021 August or Older	696	24.7	40.3	48497	17.6	36.9
2021 September	76	2.7	43.0	8419	3.1	39.9
2021 October	75	2.7	45.7	4071	1.5	41.4
2021 November	83	2.9	48.6	7674	2.8	44.2
2021 December	77	2.7	51.3	5983	2.2	46.4
2022 January	68	2.4	53.7	4940	1.8	48.2
2022 February	81	2.9	56.6	5889	2.1	50.3
2022 March	153	5.4	62.0	13180	4.8	55.1
2022 April	165	5.9	67.9	10493	3.8	58.9
2022 May	202	7.2	75.1	13701	5.0	63.9
2022 June	223	7.9	83.0	20223	7.4	71.3
2022 July	314	11.1	94.1	31980	11.6	82.9
2022 August	166	5.9	100.0	47048	17.1	100.0
Totals	2819	100.0		275065	100.0	
Cores With On Hand	50			10278		

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All Manf, All OEM Cd, All SGrp
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	%	#	Pieces	Value
Active Parts: Stocked	7.4	378	348	20364.65
Active Parts: With Excess Stock	32.3	734	12875	89177.05
Active Parts: Understocked	1.9	205	146	5242.45
Active Parts: To Phase Out	.0	0	0	.00
Total Active Parts	41.6	1317	13369	114784.15
Superceded With On Hand	3.0	83	138	8222.97
Inactive With On Hand	55.5	1680	2992	153155.11
Total Inventory To Sell	100.0	3080	16499	276162.23
Cores on Hand		49	59	10178.00
Negative On Hand		3	3	997.31
Total of Inventory		3132	16555	285342.92
Parts on Open Repair Orders		393	727	26779.40
Value of Inventory		3525	17282	312122.32
Not on Factory Master		15747	356	5795.27
Parts Without Cost		323	0	.00