

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
1/5/2018	A2885	2015	BUICK	ENCORE	1	\$ 100.00	\$ 3,666.00
1/14/2018	G18022A1	2010	GMC	YUKON	1	\$ 2,631.00	\$ 100.00
1/23/2018	A2896	2017	BUICK	ENVISION	1	\$ 2,224.00	\$ 2,422.00
1/26/2018	A2898	2017	BUICK	ENVISION	1	\$ 2,536.00	\$ 1,840.00
12/11/2017	C18158A	2013	CHEVROLET	EQUINOX	2	\$ 1,645.00	\$ 1,784.00
1/15/2018	G18101A	2013	RAM	3500	2	\$ 424.00	\$ 1,596.00
1/20/2018	A2890	2017	CHEVROLET	TRAVERSE	2	\$ 1,255.00	\$ 1,691.00
12/12/2017	A2841A	2017	BUICK	ENVISION	3	\$ 2,567.00	\$ 3,133.00
12/5/2017	C18151A	2014	GMC	SIERRA 1500	6	\$ 3,057.00	\$ -
12/9/2017	C18143A	2014	GMC	SIERRA 1500	7	\$ 3,974.00	\$ 4,337.00
12/12/2017	B17072A	2012	JEEP	PATRIOT	8	\$ 1,788.00	\$ 2,506.00
1/3/2018	C18063A	2015	CHEVROLET	TAHOE	8	\$ 4,052.00	\$ 2,656.00
1/6/2018	G17192A	2013	GMC	SIERRA 1500	9	\$ 3,632.00	\$ 1,803.00
1/7/2018	C17493A	2017	BUICK	ENVISION	9	\$ 1,236.00	\$ 628.00
1/23/2018	G18022A2	2011	TOYOTA	4RUNNER	9	\$ 2,290.00	\$ 1,647.00
12/22/2017	G18029A	2010	FORD	F-150	10	\$ 861.00	\$ 1,409.00
1/7/2018	C17503A	2011	FORD	EDGE	11	\$ 903.00	\$ 641.00
1/23/2018	C18277A	2017	CHEVROLET	SILVERADO 1500	12	\$ 836.00	\$ -
1/28/2018	G18102A	2011	GMC	SIERRA 1500	12	\$ 2,488.00	\$ 1,117.00
12/15/2017	G17334A	2016	GMC	YUKON XL	13	\$ 3,283.00	\$ -
12/20/2017	A2879	2015	CHEVROLET	EQUINOX	13	\$ 1,205.00	\$ 2,560.00
12/29/2017	C18246A	2017	GMC	CANYON	13	\$ 1,736.00	\$ -
1/8/2018	C18159A	2013	GMC	SIERRA 1500	13	\$ 1,821.00	\$ 1,810.00
1/18/2018	A2884	2015	CADILLAC	SRX	13	\$ 3,520.00	\$ 734.00
12/9/2017	G17297A	2014	DODGE	JOURNEY	14	\$ 1,228.00	\$ 2,413.00
12/27/2017	G18077A	2015	GMC	SIERRA 1500	14	\$ 2,169.00	\$ 1,336.00
12/4/2017	A2864	2015	CHEVROLET	SILVERADO 1500	17	\$ 2,368.00	\$ 686.00
1/8/2018	C18155A	2013	GMC	SIERRA 1500	17	\$ 2,972.00	\$ 533.00
1/29/2018	A2886	2015	CHEVROLET	EQUINOX	18	\$ 3,243.00	\$ 1,583.00
12/6/2017	B17004A	2014	TOYOTA	TUNDRA	19	\$ 1,515.00	\$ 1,806.00
1/27/2018	C18130A	2013	CHEVROLET	SILVERADO 1500	20	\$ 2,065.00	\$ 1,045.00
12/30/2017	G18055A	2015	GMC	ACADIA	21	\$ 377.00	\$ 1,900.00
1/12/2018	G18031A	2015	CHEVROLET	SUBURBAN	21	\$ 783.00	\$ 1,440.00

1/13/2018	A2881	2017	BUICK	ENVISION	22	\$	3,067.00	\$	693.00
1/9/2018	C18067A	2016	JEEP	COMPASS	23	\$	1,312.00	\$	830.00
1/28/2018	A2883	2015	CHEVROLET	EQUINOX	23	\$	112.00	\$	637.00
1/2/2018	C18143B	2014	GMC	SIERRA 1500	24	\$	2,396.00	\$	4,812.00
12/14/2017	A2866	2015	GMC	SIERRA 1500	27	\$	1,919.00	\$	1,854.00
1/10/2018	C18230A	2011	GMC	SIERRA 1500	30	\$	39.00	\$	1,481.00
1/23/2018	C18216A2	2015	TOYOTA	4RUNNER	31	\$	(311.00)	\$	1,798.00
12/4/2017	C18016A	2014	BUICK	ENCORE	35	\$	1,526.00	\$	2,149.00
12/18/2017	G18037A	2015	CHEVROLET	TAHOE	35	\$	3,590.00	\$	3,875.00
1/15/2018	C18010A	2014	BUICK	ENCORE	36	\$	1,124.00	\$	2,206.00
1/13/2018	C18237A	2013	CHEVROLET	TRAVERSE	37	\$	578.00	\$	2,541.00
1/20/2018	C18191A	2014	CHEVROLET	SILVERADO 150	38	\$	1,405.00	\$	300.00
12/28/2017	A2870	2015	CADILLAC	SRX	41	\$	2,739.00	\$	3,105.00
1/28/2018	C18164A	2013	TOYOTA	TACOMA	42	\$	2,131.00	\$	2,460.00
12/8/2017	C18109A	2014	CHEVROLET	EQUINOX	43	\$	3,266.00	\$	1,487.00
12/30/2017	A2862	2014	CHEVROLET	SILVERADO 150	43	\$	105.00	\$	-
12/30/2017	G17340A	2016	GMC	CANYON	43	\$	350.00	\$	663.00
12/27/2017	C18090A	2015	HONDA	PILOT	49	\$	1,011.00	\$	-
1/20/2018	G18010A	2015	GMC	YUKON	51	\$	2,795.00	\$	2,232.00
1/11/2018	A2865	2016	CHEVROLET	SILVERADO 150	55	\$	1,114.00	\$	-

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	39	\$75,629	\$ 61,129.00	\$ 3,506.62	62%
31 - 45 Days	11	\$16,503	\$ 18,786.00	\$ 3,208.09	17%
46 - 60 Days	4	\$6,504	\$ 2,482.00	\$ 2,246.50	6%
60 - 90 Days	5	\$6,656	\$ 4,496.00	\$ 2,230.40	8%
90 Days and Over	4	\$5,072	\$ 4,618.00	\$ 2,422.50	6%
<b>Total</b>	<b>63</b>	<b>\$110,364</b>	<b>\$ 91,511.00</b>		

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales  
% of total unit sales result of dividing unit sales in age bucket by total unit sales