

SERPENTINI CHEVROLET OF WILLOUGHBY HILLS
 MONTHLY SUMMARY REPORT

1300
 PARTS

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	11,312		9,468		281,244.34	
Active Parts	2,370	20.95	5,238	55.32	128,081.12	45.54
NS Parts	7,162	63.31	2,578	27.22	98,368.24	34.97
MO Parts	60	0.53	215	2.27	6,938.30	2.46
AP Parts	1,683	14.87	1,378	14.55	45,218.44	16.07
DP Parts	34	0.30	59	0.62	2,638.24	0.93
SP Parts						
DEL Parts	3	0.02				
Parts With No Cost	358	3.16	3	0.03		
Parts With Negative On-Hand	2	0.01	2		-316.30	
Core/Exchange	88	0.77	105	1.10	9,366.50	
Memos On File	1,915					
Parts Added	514	4.54	151	1.59	7,075.97	2.51
Active Parts	106	20.62	27	17.88	524.96	7.41
NS Parts	396	77.04	122	80.79	6,546.39	92.51
MO Parts						
AP Parts	12	2.33	2	1.32	4.62	0.06
DP Parts						
SP Parts						
Parts & Memos Deleted	450					
Inventory Movement - Sales						
0 to 3 Months	2,797	24.72	5,038	53.21	116,811.91	41.53
4 to 6 Months	1,077	9.52	943	9.95	32,287.54	11.48
7 to 12 Months	1,891	16.71	1,316	13.89	50,616.55	17.99
Over 12 Months	2,882	25.47	1,786	18.86	49,185.38	17.48
New Parts No Sales	2,665	23.55	385	4.06	32,342.96	11.49
Inventory Movement - Receipts						
0 to 3 Months	2,775	24.53	4,627	48.86	137,254.49	48.80
4 to 6 Months	1,122	9.91	1,058	11.17	39,916.23	14.19
7 to 12 Months	1,930	17.06	1,702	17.97	54,618.90	19.42
Over 12 Months	3,034	26.82	2,040	21.54	47,924.63	17.04
New Parts No Receipts	2,451	21.66	41	0.43	1,530.09	0.54
Outstanding Orders	213	1.88	456		47,037.23	
Stockorders	96	45.07	250	54.82	20,099.40	42.73
Supplemental Orders						
Customer Orders	18	8.45	34	7.45	1,631.05	3.46
Backorders	103	48.35	172	37.71	25,306.78	53.80
Stockorder Backorders	85	39.90	143	31.35	11,595.27	24.65
Supplemntl Backorders						
Customer Backorders	21	9.85	29	6.35	13,711.51	29.15
Outstanding Forced Orders						

1300 PARTS

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	1,118	9.88	3,312		118,002.42		2,838
Regular	1,118	100.00	3,312	100.00	118,002.42	100.00	2,838
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	59	0.52	120		3,198.87		68
Return Sales	177	1.56	303		13,251.67		223
Regular	177	100.00	303	100.00	13,251.67	100.00	223
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	995	8.79	3,726		122,666.55		1,502
Stockorders	612	61.50	2,255	60.52	64,453.11	52.54	965
Supplemental Orders							
Customer Orders	328	32.96	490	13.15	37,706.54	30.73	381
Emergency Purchases	33	3.31	50	1.34	2,263.04	1.84	44
Other Receipts	101	10.15	931	24.98	18,243.86	14.87	112
Overages							
Net Adjustments	7	0.06	8		-168.57		7
Plus	3	42.85	4	50.00	66.33		3
Minus	4	57.14	4	50.00	-234.90		4
Factory Returns	93	0.82	156		-7,087.42		93
Net Appreciation	178	1.57	400	4.22	404.23		450
Positive	176	98.87	382	95.50	946.47		439
Negative	2	1.12	18	4.50	-542.24		11
Parts Updated With Cost	5	0.04					5
Parts With Comments	10						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			769		49,388.59		572
Lost Sales							
Return Sales			45		2,944.79		34

103
 TIRES
 TIRES

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	303		88		14,749.81	
Active Parts	119	39.27	73	82.95	12,362.57	83.81
NS Parts	161	53.13	8	9.09	1,129.27	7.65
MO Parts						
AP Parts	22	7.26	7	7.95	1,257.97	8.52
DP Parts						
SP Parts						
DEL Parts	1	0.33				
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	2					
Parts Added	17	5.61	5	5.68	1,141.63	7.73
Active Parts	10	58.82	5	100.00	1,141.63	100.00
NS Parts	7	41.17				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	20					
Inventory Movement - Sales						
0 to 3 Months	133	43.89	69	78.40	11,139.95	75.52
4 to 6 Months	50	16.50	4	4.54	641.46	4.34
7 to 12 Months	70	23.10	1	1.13	311.57	2.11
Over 12 Months	5	1.65	2	2.27	265.14	1.79
New Parts No Sales	45	14.85	12	13.63	2,391.69	16.21
Inventory Movement - Receipts						
0 to 3 Months	139	45.87	79	89.77	13,101.94	88.82
4 to 6 Months	50	16.50	4	4.54	770.68	5.22
7 to 12 Months	70	23.10	3	3.40	612.05	4.14
Over 12 Months	6	1.98	2	2.27	265.14	1.79
New Parts No Receipts	38	12.54				
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

10371RES

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	53	17.49	157		23,290.77		86
Regular	53	100.00	157	100.00	23,290.77	100.00	86
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.33	1		184.07		1
Return Sales	3	0.99	10		1,233.04		3
Regular	3	100.00	10	100.00	1,233.04	100.00	3
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	52	17.16	158		24,305.54		70
Stockorders	1	1.92	1	0.63	48.76	0.20	1
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	51	98.07	157	99.36	24,256.78	99.79	69
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	9	2.97	23	26.13	486.66		81
Positive	9	100.00	23	100.00	486.66		73
Negative							8
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

400 OIL
 GAS OIL GREASE

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	5		3,690		7,008.72	
Active Parts	4	80.00	2,071	56.12	5,859.23	83.59
NS Parts						
MO Parts						
AP Parts	1	20.00	1,619	43.87	1,149.49	16.40
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File

Parts Added

- Active Parts
- NS Parts
- MO Parts
- AP Parts
- DP Parts
- SP Parts

Parts & Memos Deleted

Inventory Movement - Sales

0 to 3 Months	5	100.00	3,690	100.00	7,008.72	100.00
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Sales						

Inventory Movement - Receipts

0 to 3 Months	5	100.00	3,690	100.00	7,008.72	100.00
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Receipts						

Outstanding Orders

- Stockorders
- Supplemental Orders
- Customer Orders
- Backorders
 - Stockorder Backorders
 - Supplemntl Backorders
 - Customer Backorders

Outstanding Forced Orders

900 OIL GAS

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SERPENTINI CHEVROLET OF WILLOUGHBY HILLS
MONTHLY SUMMARY REPORT

WILL-I
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Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	5	100.00	5,405		17,010.10		723
Regular	5	100.00	5,405	100.00	17,010.10	100.00	723
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	20.00	8		34.40		1
Return Sales	5	100.00	745		2,346.95		22
Regular	5	100.00	745	100.00	2,346.95	100.00	22
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	2	40.00	3,748		13,074.20		4
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	2	100.00	3,748	100.00	13,074.20	100.00	4
Overages							
Net Adjustments	3	60.00	231		411.20		3
Plus	2	66.66	164	70.99	635.65		2
Minus	1	33.33	67	29.00	-224.45		1
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments	1						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							