

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	11	\$24,830	\$19,373	\$4,018	36.67%
31 - 45 Days	5	\$6,875	\$8,114	\$2,998	16.67%
46 - 60 Days	6	\$6,556	\$7,750	\$2,384	20.00%
60 - 90 Days	2	\$2,687	\$3,111	\$2,899	6.67%
90 Days and Over	6	\$8,007	\$7,986	\$2,665	20.00%
Total	30	\$48,954	\$46,335	\$3,176	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales