

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	2,233		3,971		126,630.77	
Active Parts	1,737	77.78	3,348	84.31	73,120.42	57.74
NS Parts	422	18.89	354	8.91	42,688.55	33.71
MO Parts						
AP Parts	40	1.79	109	2.74	2,121.90	1.67
DP Parts	33	1.47	160	4.02	8,699.90	6.87
SP Parts						
DEL Parts	1	0.04				
Parts With No Cost	1	0.04				
Parts With Negative On-Hand						
Core/Exchange	49	2.19	64	1.61	6,900.00	
Memos On File	698					
Parts Added	76	3.40	56	1.41	8,891.35	7.02
Active Parts	28	36.84	15	26.78	105.20	1.18
NS Parts	48	63.15	41	73.21	8,786.15	98.81
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	18					
Inventory Movement - Sales						
0 to 3 Months	905	40.52	2,778	69.95	61,660.72	48.69
4 to 6 Months	285	12.76	344	8.66	12,445.90	9.82
7 to 12 Months	342	15.31	545	13.72	14,576.00	11.51
Over 12 Months	484	21.67	27	0.67	3,896.55	3.07
New Parts No Sales	217	9.71	277	6.97	34,051.60	26.89
Inventory Movement - Receipts						
0 to 3 Months	788	35.28	2,515	63.33	74,364.37	58.72
4 to 6 Months	273	12.22	351	8.83	16,712.95	13.19
7 to 12 Months	455	20.37	755	19.01	26,301.85	20.77
Over 12 Months	635	28.43	302	7.60	5,112.85	4.03
New Parts No Receipts	82	3.67	48	1.20	4,138.75	3.26
Outstanding Orders	128	5.73	320		15,435.20	
Stockorders	128	100.00	320	100.00	15,435.20	100.00
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	427	19.12	1,636		65,486.84		978
Regular	425	99.53	1,632	99.75	64,559.19	98.58	974
No History	4	0.93	4	0.24	927.65	1.41	4
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	2	0.08	2		5,503.00		2
Return Sales	49	2.19	115		5,738.35		76
Regular	49	100.00	115	100.00	5,738.35	100.00	76
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	354	15.85	1,892		66,868.58		543
Stockorders	189	53.38	953	50.36	27,092.90	40.51	270
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	197	55.64	939	49.63	39,775.68	59.48	273
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns	7	0.31	13		-406.15		7
Net Appreciation	806	36.09	3,023	76.12	1,473.10		1,705
Positive	805	99.87	3,022	99.96	1,478.10		1,704
Negative	1	0.12	1	0.03	-5.00		1
Parts Updated With Cost	41	1.83					41
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			734		95,980.68		594
Lost Sales							
Return Sales			47		5,184.16		40

Sort Source: 150

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	48		113		2,757.15	
Active Parts	40	83.33	101	89.38	2,612.75	94.76
NS Parts						
MO Parts						
AP Parts	6	12.50	2	1.76	30.40	1.10
DP Parts	1	2.08	10	8.84	114.00	4.13
SP Parts						
DEL Parts	1	2.08				
Parts With No Cost	1	2.08				
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	16					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	2					
Inventory Movement - Sales						
0 to 3 Months	37	77.08	103	91.15	2,128.40	77.19
4 to 6 Months	3	6.25	7	6.19	400.25	14.51
7 to 12 Months	4	8.33	3	2.65	228.50	8.28
Over 12 Months	4	8.33				
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	28	58.33	94	83.18	1,869.30	67.79
4 to 6 Months	7	14.58	12	10.61	779.45	28.27
7 to 12 Months	5	10.41	5	4.42	91.50	3.31
Over 12 Months	8	16.66	2	1.76	16.90	0.61
New Parts No Receipts						
Outstanding Orders	15	31.25	34		2,166.10	
Stockorders	15	100.00	34	100.00	2,166.10	100.00
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 150

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	20	41.66	72		2,063.50		43
Regular	20	100.00	72	100.00	2,063.50	100.00	43
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	15	31.25	74		1,649.80		24
Stockorders	12	80.00	54	72.97	1,024.45	62.09	17
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	5	33.33	20	27.02	625.35	37.90	7
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns	1	2.08	1		-62.65		1
Net Appreciation	16	33.33	65	57.52	18.05		23
Positive	16	100.00	65	100.00	18.05		23
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 151

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	15		16		1,757.15	
Active Parts	13	86.66	16	100.00	1,757.15	100.00
NS Parts						
MO Parts						
AP Parts						
DP Parts	2	13.33				
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File 15

Parts Added

- Active Parts
- NS Parts
- MO Parts
- AP Parts
- DP Parts
- SP Parts

Parts & Memos Deleted

Inventory Movement - Sales

0 to 3 Months	13	86.66	14	87.50	1,499.15	85.31
4 to 6 Months	1	6.66	2	12.50	258.00	14.68
7 to 12 Months						
Over 12 Months	1	6.66				
New Parts No Sales						

Inventory Movement - Receipts

0 to 3 Months	13	86.66	14	87.50	1,499.15	85.31
4 to 6 Months	2	13.33	2	12.50	258.00	14.68
7 to 12 Months						
Over 12 Months						
New Parts No Receipts						

Outstanding Orders

Stockorders	8	53.33	27		1,859.80	
Supplemental Orders	8	100.00	27	100.00	1,859.80	100.00
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						

Outstanding Forced Orders

Sort Source: 151

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	11	73.33	46		4,092.45		44
Regular	11	100.00	45	97.82	3,970.45	97.01	43
No History	1	9.09	1	2.17	122.00	2.98	1
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	1	6.66	1		169.00		1
Regular	1	100.00	1	100.00	169.00	100.00	1
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	11	73.33	38		3,614.70		24
Stockorders	9	81.81	25	65.78	2,867.85	79.33	11
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	5	45.45	13	34.21	746.85	20.66	13
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	3	20.00	7	43.75	89.00		3
Positive	3	100.00	7	100.00	89.00		3
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 152

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	16		266		2,762.51	
Active Parts	15	93.75	258	96.99	2,676.11	96.87
NS Parts						
MO Parts						
AP Parts	1	6.25	8	3.00	86.40	3.12
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File 4

Parts Added	1	6.25				
Active Parts	1	100.00				
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						

Parts & Memos Deleted

Inventory Movement - Sales						
0 to 3 Months	14	87.50	231	86.84	2,342.16	84.78
4 to 6 Months	1	6.25	14	5.26	131.60	4.76
7 to 12 Months	1	6.25	21	7.89	288.75	10.45
Over 12 Months						
New Parts No Sales						

Inventory Movement - Receipts						
0 to 3 Months	8	50.00	200	75.18	2,070.01	74.93
4 to 6 Months	1	6.25	12	4.51	102.00	3.69
7 to 12 Months	3	18.75	17	6.39	139.55	5.05
Over 12 Months	3	18.75	37	13.90	450.95	16.32
New Parts No Receipts	1	6.25				

Outstanding Orders	2	12.50	60		431.70	
Stockorders	2	100.00	60	100.00	431.70	100.00
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						

Outstanding Forced Orders

Sort Source: 152

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	10	62.50	157		1,310.11		53
Regular	10	100.00	157	100.00	1,310.11	100.00	53
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	1	6.25	1		4.90		1
Regular	1	100.00	1	100.00	4.90	100.00	1
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	2	12.50	43		480.36		4
Stockorders	2	100.00	30	69.76	300.96	62.65	2
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	1	50.00	13	30.23	179.40	37.34	2
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	10	62.50	182	68.42	89.30		12
Positive	10	100.00	182	100.00	89.30		12
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 153

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>
Inventory Balance	19		64		2,681.00	
Active Parts	19	100.00	64	100.00	2,681.00	100.00
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File 32

Parts Added

- Active Parts
- NS Parts
- MO Parts
- AP Parts
- DP Parts
- SP Parts

Parts & Memos Deleted

Inventory Movement - Sales

0 to 3 Months	15	78.94	61	95.31	2,553.60	95.24
4 to 6 Months	2	10.52	2	3.12	100.70	3.75
7 to 12 Months	2	10.52	1	1.56	26.70	0.99
Over 12 Months						
New Parts No Sales						

Inventory Movement - Receipts

0 to 3 Months	15	78.94	61	95.31	2,553.60	95.24
4 to 6 Months	1	5.26	1	1.56	56.65	2.11
7 to 12 Months	1	5.26	1	1.56	44.05	1.64
Over 12 Months	2	10.52	1	1.56	26.70	0.99
New Parts No Receipts						

Outstanding Orders

Stockorders	3	15.78	16		711.20	
Supplemental Orders	3	100.00	16	100.00	711.20	100.00
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						

Outstanding Forced Orders

Sort Source: 153

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>	<u>TRANS COUNT</u>
Gross Sales	12	63.15	60		2,359.65		59
Regular	12	100.00	60	100.00	2,359.65	100.00	59
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	7	36.84	10		389.70		10
Regular	7	100.00	10	100.00	389.70	100.00	10
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	9	47.36	58		2,143.20		19
Stockorders	8	88.88	48	82.75	1,790.50	83.54	11
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	3	33.33	10	17.24	352.70	16.45	8
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	11	57.89	31	48.43	20.00		14
Positive	11	100.00	31	100.00	20.00		14
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 154

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	70		927		7,791.28	
Active Parts	61	87.14	802	86.51	6,713.83	86.17
NS Parts						
MO Parts						
AP Parts						
DP Parts	9	12.85	125	13.48	1,077.45	13.82
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File

	6					
Parts Added	10	14.28	29	3.12	153.70	1.97
Active Parts	10	100.00	29	100.00	153.70	100.00
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						

Parts & Memos Deleted

Inventory Movement - Sales

0 to 3 Months	54	77.14	831	89.64	6,879.18	88.29
4 to 6 Months	2	2.85	5	0.53	74.00	0.94
7 to 12 Months	8	11.42	22	2.37	456.05	5.85
Over 12 Months	5	7.14	69	7.44	382.05	4.90
New Parts No Sales	1	1.42				

Inventory Movement - Receipts

0 to 3 Months	50	71.42	913	98.48	7,675.00	98.50
4 to 6 Months	2	2.85	2	0.21	14.43	0.18
7 to 12 Months	5	7.14	11	1.18	97.45	1.25
Over 12 Months	5	7.14	1	0.10	4.40	0.05
New Parts No Receipts	8	11.42				

Outstanding Orders

Stockorders	19	27.14	136		2,127.25	
Supplemental Orders	19	100.00	136	100.00	2,127.25	100.00
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						

Outstanding Forced Orders

Sort Source: 154

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	41	58.57	811		7,425.43		800
Regular	41	100.00	811	100.00	7,425.43	100.00	800
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	12	17.14	36		281.58		27
Regular	12	100.00	36	100.00	281.58	100.00	27
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	35	50.00	1,029		9,354.75		85
Stockorders	27	77.14	930	90.37	7,642.55	81.69	47
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	20	57.14	99	9.62	1,712.20	18.30	38
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	23	32.85	99	10.67	22.40		43
Positive	23	100.00	99	100.00	22.40		43
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 165

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	163		55		14,477.85	
Active Parts	142	87.11	45	81.81	11,022.20	76.13
NS Parts	17	10.42	7	12.72	1,427.00	9.85
MO Parts	1	0.61				
AP Parts	1	0.61	1	1.81	51.65	0.35
DP Parts	2	1.22	2	3.63	1,977.00	13.65
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File 84

Parts Added	4	2.45				
Active Parts	1	25.00				
NS Parts	3	75.00				
MO Parts						
AP Parts						
DP Parts						
SP Parts						

Parts & Memos Deleted 2

Inventory Movement - Sales

0 to 3 Months	48	29.44	30	54.54	8,549.80	59.05
4 to 6 Months	8	4.90	1	1.81	885.00	6.11
7 to 12 Months	28	17.17	17	30.90	2,348.05	16.21
Over 12 Months	71	43.55				
New Parts No Sales	8	4.90	7	12.72	2,695.00	18.61

Inventory Movement - Receipts

0 to 3 Months	41	25.15	24	43.63	5,276.80	36.44
4 to 6 Months	9	5.52	4	7.27	1,529.05	10.56
7 to 12 Months	39	23.92	25	45.45	7,655.10	52.87
Over 12 Months	71	43.55	2	3.63	16.90	0.11
New Parts No Receipts	3	1.84				

Outstanding Orders

Stockorders	4	2.45	6		731.10	
Supplemental Orders	4	100.00	6	100.00	731.10	100.00

Customer Orders

Backorders

 Stockorder Backorders

 Supplemntl Backorders

 Customer Backorders

Outstanding Forced Orders

Sort Source: 165

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	18	11.04	21		6,202.00		21
Regular	18	100.00	21	100.00	6,202.00	100.00	21
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	2	1.22	2		461.90		2
Regular	2	100.00	2	100.00	461.90	100.00	2
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	14	8.58	17		5,005.55		17
Stockorders	8	57.14	10	58.82	2,407.55	48.09	10
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	7	50.00	7	41.17	2,598.00	51.90	7
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	41	25.15	50	90.90	203.85		161
Positive	41	100.00	50	100.00	203.85		161
Negative							
Parts Updated With Cost	1	0.61					1
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			7		3,050.10		7
Lost Sales							
Return Sales			1		388.00		1

Sort Source: 900

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	282		133		1,660.39	
Active Parts	281	99.64	132	99.24	1,579.39	95.12
NS Parts	1	0.35	1	0.75	81.00	4.87
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File 28

Parts Added	1	0.35				
Active Parts	1	100.00				
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						

Parts & Memos Deleted

Inventory Movement - Sales						
0 to 3 Months	87	30.85	114	85.71	1,384.03	83.35
4 to 6 Months	21	7.44	10	7.51	6.40	0.38
7 to 12 Months	33	11.70	8	6.01	188.96	11.38
Over 12 Months	140	49.64				
New Parts No Sales	1	0.35	1	0.75	81.00	4.87

Inventory Movement - Receipts						
0 to 3 Months	86	30.49	116	87.21	1,470.81	88.58
4 to 6 Months	20	7.09				
7 to 12 Months	33	11.70	1	0.75	81.00	4.87
Over 12 Months	142	50.35	16	12.03	108.58	6.53
New Parts No Receipts	1	0.35				

Outstanding Orders

 Stockorders

 Supplemental Orders

 Customer Orders

 Backorders

 Stockorder Backorders

 Supplemntl Backorders

 Customer Backorders

Outstanding Forced Orders

Sort Source: 900

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	39	13.82	207		4,277.24		182
Regular	39	100.00	205	99.03	3,774.18	88.23	181
No History	1	2.56	2	0.96	503.06	11.76	1
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	10	3.54	23		802.52		20
Regular	10	100.00	23	100.00	802.52	100.00	20
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	37	13.12	190		3,318.69		67
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	37	100.00	190	100.00	3,318.69	100.00	67
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	3	1.06			-4.57		5
Positive							5
Negative	3	100.00			-4.57		
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			257		9,491.62		166
Lost Sales							
Return Sales			27		751.54		11

Sort Source: 901

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	28		320		7,117.56	
Active Parts	27	96.42	218	68.12	1,099.56	15.44
NS Parts	1	3.57	102	31.87	6,018.00	84.55
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File 1

Parts Added

- Active Parts
- NS Parts
- MO Parts
- AP Parts
- DP Parts
- SP Parts

Parts & Memos Deleted

Inventory Movement - Sales

0 to 3 Months	21	75.00	319	99.68	7,115.06	99.96
4 to 6 Months						
7 to 12 Months	3	10.71	1	0.31	2.50	0.03
Over 12 Months	4	14.28				
New Parts No Sales						

Inventory Movement - Receipts

0 to 3 Months	18	64.28	281	87.81	6,696.49	94.08
4 to 6 Months	1	3.57	24	7.50	233.52	3.28
7 to 12 Months	4	14.28	15	4.68	187.55	2.63
Over 12 Months	5	17.85				
New Parts No Receipts						

Outstanding Orders

- Stockorders
- Supplemental Orders
- Customer Orders
- Backorders
 - Stockorder Backorders
 - Supplemntl Backorders
 - Customer Backorders

Outstanding Forced Orders

Sort Source: 901

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	18	64.28	246		9,583.48		240
Regular	18	100.00	246	100.00	9,583.48	100.00	240
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	3	10.71	9		446.38		9
Regular	3	100.00	9	100.00	446.38	100.00	9
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	11	39.28	351		12,518.21		15
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	11	100.00	351	100.00	12,518.21	100.00	15
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 997

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>
Inventory Balance	1					
Active Parts						
NS Parts						
MO Parts	1	100.00				
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File						
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	1	100.00				
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	1	100.00				
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 997

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	1	100.00	4		4.00		1
Regular	1	100.00	4	100.00	4.00	100.00	1
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1	100.00	4		4.00		1
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	1	100.00	4	100.00	4.00	100.00	1
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 998

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	13		15		2,732.27	
Active Parts	4	30.76	8	53.33	1,448.56	53.01
NS Parts	8	61.53	7	46.66	1,283.71	46.98
MO Parts						
AP Parts	1	7.69				
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File

Parts Added

- Active Parts
- NS Parts
- MO Parts
- AP Parts
- DP Parts
- SP Parts

Parts & Memos Deleted

Inventory Movement - Sales

0 to 3 Months	8	61.53	11	73.33	2,105.11	77.04
4 to 6 Months	2	15.38				
7 to 12 Months	1	7.69				
Over 12 Months	1	7.69				
New Parts No Sales	1	7.69	4	26.66	627.16	22.95

Inventory Movement - Receipts

0 to 3 Months	9	69.23	15	100.00	2,732.27	100.00
4 to 6 Months	1	7.69				
7 to 12 Months	2	15.38				
Over 12 Months	1	7.69				
New Parts No Receipts						

Outstanding Orders

- Stockorders
- Supplemental Orders
- Customer Orders
- Backorders
 - Stockorder Backorders
 - Supplemntl Backorders
 - Customer Backorders

Outstanding Forced Orders

Sort Source: 998

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	5	38.46	20		4,317.86		7
Regular	5	100.00	20	100.00	4,317.86	100.00	7
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	4	30.76	17		3,793.81		6
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	4	100.00	17	100.00	3,793.81	100.00	6
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	1	7.69	4	26.66	-120.00		5
Positive							3
Negative	1	100.00	4	100.00	-120.00		2
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			86		17,977.41		35
Lost Sales							
Return Sales			1		104.81		1

Sort Source: 999

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	13		4,669		19,273.40	
Active Parts	11	84.61	4,642	99.42	19,103.57	99.11
NS Parts						
MO Parts						
AP Parts	2	15.38	27	0.57	169.83	0.88
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File 3

Parts Added

- Active Parts
- NS Parts
- MO Parts
- AP Parts
- DP Parts
- SP Parts

Parts & Memos Deleted

Inventory Movement - Sales

0 to 3 Months	9	69.23	4,445	95.20	18,807.48	97.58
4 to 6 Months	2	15.38	224	4.79	465.92	2.41
7 to 12 Months						
Over 12 Months	2	15.38				
New Parts No Sales						

Inventory Movement - Receipts

0 to 3 Months	9	69.23	4,445	95.20	18,807.48	97.58
4 to 6 Months						
7 to 12 Months	1	7.69				
Over 12 Months	3	23.07	224	4.79	465.92	2.41
New Parts No Receipts						

Outstanding Orders

- Stockorders
- Supplemental Orders
- Customer Orders
- Backorders
 - Stockorder Backorders
 - Supplemntl Backorders
 - Customer Backorders

Outstanding Forced Orders

Sort Source: 999

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	7	53.84	4,413		18,270.35		726
Regular	7	100.00	4,413	100.00	18,270.35	100.00	726
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	6	46.15	192		791.05		30
Regular	6	100.00	192	100.00	791.05	100.00	30
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	5	38.46	4,342		17,694.26		18
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	5	100.00	4,342	100.00	17,694.26	100.00	18
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	1	7.69	27	0.57	17.40		2
Positive	1	100.00	27	100.00	17.40		1
Negative							1
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----		-----		-----	-----
Inventory Balance	2,901		10,549		189,641.33	
Active Parts	2,350	81.00	9,634	91.32	123,814.54	65.28
NS Parts	449	15.47	471	4.46	51,498.26	27.15
MO Parts	2	0.06				
AP Parts	51	1.75	147	1.39	2,460.18	1.29
DP Parts	47	1.62	297	2.81	11,868.35	6.25
SP Parts						
DEL Parts	2	0.06				
Parts With No Cost	2	0.06				
Parts With Negative On-Hand						
Core/Exchange	49	1.68	64	0.60	6,900.00	
Memos On File	887					
Parts Added	92	3.17	85	0.80	9,045.05	4.76
Active Parts	41	44.56	44	51.76	258.90	2.86
NS Parts	51	55.43	41	48.23	8,786.15	97.13
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	22					
Inventory Movement - Sales						
0 to 3 Months	1,212	41.77	8,937	84.71	115,024.69	60.65
4 to 6 Months	327	11.27	609	5.77	14,767.77	7.78
7 to 12 Months	422	14.54	618	5.85	18,115.51	9.55
Over 12 Months	712	24.54	96	0.91	4,278.60	2.25
New Parts No Sales	228	7.85	289	2.73	37,454.76	19.75
Inventory Movement - Receipts						
0 to 3 Months	1,066	36.74	8,678	82.26	125,015.28	65.92
4 to 6 Months	317	10.92	408	3.86	19,686.05	10.38
7 to 12 Months	548	18.89	830	7.86	34,598.05	18.24
Over 12 Months	875	30.16	585	5.54	6,203.20	3.27
New Parts No Receipts	95	3.27	48	0.45	4,138.75	2.18
Outstanding Orders	179	6.17	599		23,462.35	
Stockorders	179	100.00	599	100.00	23,462.35	100.00
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Outstanding Forced Orders

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	609	20.99	7,693		125,392.91		3,154
Regular	607	99.67	7,686	99.90	123,840.20	98.76	3,148
No History	6	0.98	7	0.09	1,552.71	1.23	6
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	2	0.06	2		5,503.00		2
Return Sales	91	3.13	389		9,085.38		176
Regular	91	100.00	389	100.00	9,085.38	100.00	176
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	498	17.16	8,055		126,445.91		823
Stockorders	255	51.20	2,050	25.45	43,126.76	34.10	368
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	296	59.43	6,005	74.54	83,319.15	65.89	455
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns	8	0.27	14		-468.80		8
Net Appreciation	915	31.54	3,488	33.06	1,808.53		1,973
Positive	910	99.45	3,483	99.85	1,938.10		1,969
Negative	5	0.54	5	0.14	-129.57		4
Parts Updated With Cost	42	1.44					42
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			1,084		126,499.81		802
Lost Sales							
Return Sales			76		6,428.51		53