

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
1/16/2018	u4941	2014	chevy	silverado	-7	\$ 500.00	\$ 2,339.00
1/25/2018	u4968	2012	jeep	WRANGLER	-1	\$ 200.00	\$ 1,301.00
1/19/2018	u4943	2014	chevy	CRUZE	0	\$ 499.00	\$ 1,139.00
1/6/2018	u4924	2012	chevy	EQUINOX	0	\$ 200.00	\$ 1,751.00
1/31/2018	u4969	2015	ford	EXPLORER	0	\$ 3,800.00	\$ 1,998.00
1/16/2018	u4933	2000	jeep	CHEROKEE	0	\$ 11.00	\$ 1,827.00
1/30/2018	u4974	2015	jeep	CHEROKEE	0	\$ 700.00	\$ -
1/25/2018	u4411	2012	jeep	RENEGADE	0	\$ 968.00	\$ 234.00
2/9/2018	u5001	2013	mazda	MAZDA2	0	\$ 200.00	\$ 700.00
1/10/2018	u4939	2015	nissan	ALTIMA	0	\$ 1,837.00	\$ 2,109.00
1/9/2018	r1531	2017	ford	F250	1	\$ 13.00	\$ -
2/2/2018	u4979	2016	chevy	EQUINOX	2	\$ 1,400.00	\$ 150.00
2/7/2018	h752a	2006	chevy	impala	2	\$ 2,675.00	\$ -
1/13/2018	h975a	2011	honda	odyssey	2	\$ 999.00	\$ 532.00
1/23/2018	r1524a	2005	chevy	cruze	3	\$ (198.00)	\$ 2,278.00
2/3/2018	u4973	2015	chevy	sub	3	\$ 1,441.00	\$ -
1/30/2018	u4967	2013	chevy	equinox	4	\$ 2,411.00	\$ 2,457.00
1/6/2018	u4922	2017	chevy	express	4	\$ 1,865.00	\$ -
1/3/2018	j525a	2010	gmc	acdia	4	\$ 1,666.00	\$ 2,625.00
2/8/2018	j489b	2011	chevy		3500	\$ 1,760.00	\$ -
1/8/2018	h1309a	2004	chevy		1500	\$ 2,550.00	\$ 500.00
1/22/2018	u4940	2017	chrysler	pacifica		\$ 2,260.00	\$ -
1/23/2018	r1534a	2011	ford	explorer		\$ 87.00	\$ 165.00
2/5/2018	r1427c	2012	ford	fiesta		\$ 1,873.00	\$ -
2/5/2018	u4971	2015	cadillac	escalade		\$ 2,436.00	\$ 700.00
12/8/2017	h1286a	2011	chevy		1500	\$ 1,719.00	\$ 2,911.00
1/22/2018	h975a	2006	toyota	tundra		\$ 1,195.00	\$ -
1/10/2018	h791a	2015	buick	enclave		\$ 1,860.00	\$ 3,550.00
2/1/2018	U4886B	2004	suburu	impreza		\$ 1,521.00	\$ 438.00
1/6/2018	U4917	2015	buick	lacrosse		\$ (163.00)	\$ -
1/5/2018	U4916A	2015	chevy	vett		\$ 1,140.00	\$ -
1/31/2018	H1268A	2013	chevy		1500	\$ 1,458.00	\$ 2,098.00
1/8/2018	j109A	2013	ford	focus		\$ 1,402.00	\$ 2,000.00

1/6/2018	U4918	2015	jeep	cherokee	9	\$	1,713.00	\$	860.00
1/14/2018	u4936	2017	ford	encvison	10	\$	73.00	\$	875.00
1/30/2018	H678A	2013	FIAT	500c	11	\$	923.00	\$	-
1/20/2018	U4925	2015	jeep	cherokee	11	\$	3,485.00	\$	1,131.00
1/18/2018	U4886A	2008	jeep	wrangler	12	\$	1,959.00	\$	3,008.00
1/5/2018	U4860A	2013	chevy	cruze	12	\$	-	\$	356.00
1/31/2018	J566A	2014	chevy	1500	13	\$	2,122.00	\$	-
1/27/2018	u4817a	2013	dodge	dart	13	\$	2,679.00	\$	2,855.00
12/11/2018	u4848	2015	chevy	carmaro	14		\$2,177.00	\$	-
1/29/2018	H1299B	2012	CHRYSLER	200	14		\$2,711.00	\$	213.00
1/6/2018	J460B	2014	ford	fusion	15	\$	2,880.00	\$	2,615.00
2/1/2018	J470A	2015	chevy	colorado	15	\$	1,364.00	\$	1,962.00
1/17/2018	J502A	8-Jul	chevy	impala	17	\$	1,355.00	\$	2,618.00
12/1/2018	R1517	2017	ford	F250	18	\$	5,210.00	\$	-
1/26/2018	u4768a	2011	honda	odyssey	19	\$	1,637.00	\$	2,806.00
1/2/2018	R1468A	2016	chevy	equinox	20	\$	2,183.00	\$	1,600.00
1/24/2018	U4738C	2010	dodge	journey	21	\$	2,047.00	\$	1,977.00
1/13/2018	J368A	2017	chevy	volt	21	\$	2,484.00	\$	-
1/19/2018	H341A	2016	gmc	sierra	22	\$	2,470.00	\$	2,569.00
1/2/2018	R1455B	2011	chevy	tahoe	23	\$	3,000.00	\$	1,743.00

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	59	\$95,403	\$65,569	\$2,728	51.30%
31 - 45 Days	17	\$30,654	\$26,682	\$3,373	14.78%
46 - 60 Days	15	\$28,965	\$42,055	\$4,735	13.04%
60 - 90 Days	12	\$8,018	\$15,853	\$1,989	10.43%
90 Days and Over	12	(\$18,556)	\$24,934	\$532	10.43%
Total	115	\$144,484	\$175,093	\$13,356	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales

% of total unit sales result of dividing unit sales in age bucket by total unit sales