

MONTHLY PARTS INVENTORY AND SALES ANALYSIS

3 AUG 2

INVENTORY PAGE 1

Based on Parts Snap-Shot on JUN 30 22

Included are the following Location_Vendor_Source combinations:

3_197_998; 3_248_100; 3_248_101; 3_KIA_100; 3_KIA_101; 3_KIA_102; 3_KIA_103; 3_KIA_104; 3_KIA_301; 3_KIA_399; 3_KIA_900;

Current Inventory	<u>Lines</u>	<u>Pieces</u>	<u>Ext. Cost</u>	
Beginning Inventory	1,323	46,561	266,006.83	
Received Parts (Stock Orders)		1,191	28,014.44	
Received Parts (NonStock Orders)		9,872	93,521.65	
Returned Parts (POs)		-36	-3,619.94	
Parts Sold on RO or CT		-9,265	-105,545.22	
Parts Credited on RO or CT		-65	65.47	
Manual Quantity Changes		0	121.18	
Factory Master Price Changes		0	326.08	
Manual Price Changes		0	0.00	
Core Parts Effect		6	6,000.00	
Other*	35	152	4,158.80	
Ending Inventory Values	1,358	48,416	289,049.29	Pct. Change 8.66

Capital Investment by Aging and Stock Status

Last Sale or Receipt During	Stock (\$)	Pct	Non-Stock (\$)	Pct	Total (\$)	Pct	w/o Dirty Core (\$)
1 - 2 Months	180,833.96	63	27,369.38	9	208,203.34	72	191,978.34
3 - 5 Months	10,611.23	4	14,584.11	5	25,195.34	9	25,195.34
6 - 8 Months	2,928.72	1	16,666.74	6	19,595.46	7	19,595.46
9 - 11 Months	310.08	0	13,525.28	5	13,835.36	5	13,835.36
12 Months Plus	0.00	0	22,219.79	8	22,219.79	8	22,219.79
Totals:	194,683.99	67	94,365.30	33	289,049.29	100	272,824.29

MISC (Included in prev totals)	<u>Lines</u>	<u>Pieces</u>	<u>Ext. Cost</u>
Dirty Cores (included above)	11	12	16,225.00
Parts with No Cost	3	4	0.00
Parts with No Bin	70	48	3,942.77
Parts with Negative OnHand	33	-59	-7,796.13

Phase-In Phase-Out Summary	<u>Lines</u>	<u>Pieces</u>	<u>Ext. Cost</u>
Beginning Stock Parts	562	41,989	181,614.40
Changed to S or Added as S	79	185	18,117.91
Changed from S or Deleted	-49	-1,071	-20,239.54
Changes not related to Stock	0	-41,103	-179,492.77
Ending Stock Parts	592	43,000	194,683.99

XYZ Analysis

Category	<u>Lines</u>	<u>%Lines</u>	<u>Inv Value</u>	<u>% Inv Value</u>
X	0	0		0
Y	0	0		0
Z	0	0		0
Totals:	0	0		0

True Turn = ((Cost of Sales X 12) / Ending Inventory) X (Stock Receipts / Total Receipts)

1.01 = ((105545.22 - 65.47) * 12) / 289049.29 X (28014.44 / (28014.44 + 93521.65))

Gross Turn = ((Cost of Sales X 12) / Ending Inventory) X (Ending Inventory / Total Receipts)

10.41 = ((105545.22 - 65.47) * 12) / 289049.29 X (289049.29 / (28014.44 + 93521.65))

*Other may include manual source changes, parts sold/received at prices other than the beginning or ending prices, or other unusual events.

MONTHLY PARTS INVENTORY AND SALES ANALYSIS

3 AUG 22

ACTIVITY PAGE 2

Based on Parts 'Snap-Shot' Dated JUN 30 22

Included are the following Location_Vendor_Source combinations:

3_197_998; 3_248_100; 3_248_101; 3_KIA_100; 3_KIA_101; 3_KIA_102; 3_KIA_103; 3_KIA_104; 3_KIA_301;
3_KIA_399; 3_KIA_900;

Stockorder Performance:

	<u>Lines</u>	<u>Pieces</u>	<u>Ext. Cost</u>	<u>Pct.</u>
Factory Stockorder Receipts	394	1191	28,014.44	23.05
Factory Non-Stockorder Receipts	240	2194	62,774.69	51.65
Non-Factory Receipts	39	7678	30,746.96	25.30
Total Receipts	673	11063	121,536.09	100.00

Sales Performance by Stock Type:

	<u>Ext. Cost</u>	<u>Pct.</u>	<u>Ext. Sales</u>	<u>Gross %</u>	<u>% Revenue</u>
From Stock Parts	84,159.69	77.38	145,387.24	42.11	75.91
From Non Stock Parts	24,605.83	22.62	46,128.28	46.66	24.09
Totals:	108,765.52	100.00	191,515.52	43.21	100.00
Lost Sales	502.75	0.46	836.07	39.87	

A B C Analysis:

	<u>Ext. Sales</u>	<u>%Sales</u>	<u>RO/CTLines</u>	<u>% Lines Sold</u>	<u>Part Lines</u>	<u>% Part Lines</u>
Category:						
A	20.00	0.00	0	0.00	0	0.00
B	40.00	0.00	0	0.00	0	0.00
C	40.00	0.00	0	0.00	0	0.00
Totals:	189,711.02	100.00	3430	100.00	9576	100.00

Sales by Sale Type

	<u>Ext. Cost</u>	<u>Ext. Sales</u>	<u>Gross \$</u>	<u>Gross %</u>	<u>Revenue %</u>
Customer Pay (Taxed)	32,055.62	50,082.76	18,027.14	35.99	26.40
Customer Pay (Non-Taxed)	5,093.38	7,113.08	2,019.70	28.39	3.75
Internal	34,588.64	58,535.10	23,946.46	40.91	30.85
Service Contract	2,866.16	3,758.37	892.21	23.74	1.98
Warranty	33,802.93	70,221.71	36,418.78	51.86	37.02
Totals:	108,406.74	189,711.02	81,304.28	42.86	100.00

MONTHLY PARTS INVENTORY AND SALES ANALYSIS

3 AUG 2

ACTIVITY PAGE 2-A

Based on Parts 'Snap-Shot' Dated JUN 30 22

Included are the following Location_Vendor_Source combinations:

3_197_998; 3_248_100; 3_248_101; 3_KIA_100; 3_KIA_101; 3_KIA_102; 3_KIA_103; 3_KIA_104; 3_KIA_301;
3_KIA_399; 3_KIA_900;

Contribution by Source

Vendor, Source, Location	Ext Cost	%Inv.	Ext Cost	Ext Sales	% Sales
197 Source = 998 Loc = 3	56,617.20	19.59	6,125.05	15,564.07	8.13
Sub-Total Vendor = 197	56,617.20	19.59	6,125.05	15,564.07	8.13
248 Source = 100 Loc = 3	33,718.13	11.67	6,071.72	9,087.34	4.74
248 Source = 101 Loc = 3	22,824.73	7.90	10,876.18	15,127.23	7.90
Sub-Total Vendor = 248	56,542.86	19.57	16,947.90	24,214.57	12.64
KIA Source = 100 Loc = 3	32,172.66	11.13	10,062.77	18,939.45	9.89
KIA Source = 101 Loc = 3	1,683.90	0.58	440.10	941.26	0.49
KIA Source = 102 Loc = 3	0.00	0.00	0.00	0.00	0.00
KIA Source = 103 Loc = 3	26.85	0.01	17.90	23.80	0.01
KIA Source = 104 Loc = 3	0.00	0.00	0.00	0.00	0.00
KIA Source = 301 Loc = 3	101,568.85	35.14	55,903.80	105,927.46	55.31
KIA Source = 399 Loc = 3	5,701.96	1.97	378.00	680.40	0.36
KIA Source = 900 Loc = 3	34,735.00	12.02	18,890.00	25,224.50	13.17
Sub-Total Vendor = KIA	175,889.22	60.85	85,692.57	151,736.87	79.23
Totals by Source	289,049.28	100.00	108,765.52	191,515.51	100.00
	0.00	0.00	0.00	0.00	0.00

Monthly Parts Inventory and Sales Analysis
 Stock/Non-Stock 12 Months Plus Based on Snap-Shot Dated JUN 30 22
 With the maximum of the Last Sale Date or LastBuyDate over JUL 30 21

Part Number	Stocking Status	Last Sale Date	LastBuy	OnHand	Stock Value	NStk Value	Total Value/w/o Dirty	Core
00009ADU28KA	P	MAY 24 21	NOV 23 20	6	0.00	64.50	64.50	64.50
00144ADU00	D	SEP 15 20	SEP 26 20	1	0.00	35.00	35.00	35.00
00F09AU114	P	MAY 4 21	NOV 23 20	5	0.00	50.00	50.00	50.00
00F09AU128	P	MAY 4 21	NOV 23 20	5	0.00	72.50	72.50	72.50
0B10268865GAHQKD	D	DEC 31 19	NOV 5 20	3	0.00	2.40	2.40	2.40
1249305257E	P	JUN 4 21	JUN 9 21	11	0.00	8.80	8.80	8.80
1864227007L	D	NOV 26 19	JUL 8 17	2	0.00	8.66	8.66	8.66
1864227007N	D	MAR 18 21	NOV 13 20	4	0.00	17.32	17.32	17.32
1864305009L	D	MAR 26 20	JUL 8 17	1	0.00	2.55	2.55	2.55
1864428087N	D	DEC 16 19	DEC 16 19	2	0.00	8.48	8.48	8.48
1864505019N	P	JAN 23 21	NOV 29 19	1	0.00	5.58	5.58	5.58
1864755009E	P	JUN 1 21	MAY 6 17	6	0.00	69.72	69.72	69.72
1864955009H	D	JUL 29 20	AUG 6 20	1	0.00	14.46	14.46	14.46
1879005264	D	DEC 24 20	SEP 18 19	4	0.00	7.24	7.24	7.24
1884610061	D	NOV 3 20	NOV 3 20	3	0.00	36.00	36.00	36.00
1884610061QQK	D	NOV 13 19	NOV 13 19	4	0.00	36.00	36.00	36.00
1MF14AC200	D	JUN 28 19	JUN 28 19	1	0.00	88.00	88.00	88.00
213363LAA0	P	MAR 9 20	MAR 10 20	1	0.00	29.45	29.45	29.45
215102G500QQK	P	MAR 23 21	AUG 13 19	1	0.00	31.20	31.20	31.20
215103711	D		JAN 4 19	1	0.00	38.83	38.83	38.83
21950C2100	P	OCT 28 20	NOV 2 20	1	0.00	90.84	90.84	90.84
222112E400	P	OCT 19 20	NOV 10 20	1	0.00	13.00	13.00	13.00
223113CAB0	D		OCT 17 19	1	0.00	49.14	49.14	49.14
223213C100	P	OCT 23 19	OCT 24 19	8	0.00	32.00	32.00	32.00
224002G670	P	FEB 5 21	FEB 10 21	1	0.00	167.00	167.00	167.00
224412GGA1	P	DEC 12 19	APR 13 21	1	0.00	19.00	19.00	19.00
224422G670	P	NOV 30 20	JUN 29 21	1	0.00	14.07	14.07	14.07
224422GGA0	D		APR 13 21	1	0.00	12.74	12.74	12.74
224533C710	D	OCT 2 19	OCT 18 19	2	0.00	44.70	44.70	44.70
243652GGA0QQK	P	OCT 15 20	NOV 6 19	3	0.00	9.90	9.90	9.90
2521203HA0	P	FEB 24 20	JUL 25 18	2	0.00	50.00	50.00	50.00
2521239800	D	SEP 5 19	SEP 5 19	1	0.00	22.00	22.00	22.00
252822G000	P	DEC 6 19	JUL 31 20	1	0.00	46.12	46.12	46.12
25385A6000QQK	D	FEB 28 19	FEB 21 19	1	0.00	23.65	23.65	23.65
254111R200	D		FEB 5 20	1	0.00	16.62	16.62	16.62
255003L300QQK	P	JUL 8 19	DEC 15 18	1	0.00	60.00	60.00	60.00
263203C250	D	OCT 14 20	JUN 12 21	10	0.00	63.00	63.00	63.00
2811308000	D	FEB 23 21	OCT 11 17	1	0.00	10.00	10.00	10.00
281132G000	D	AUG 3 18	AUG 7 18	2	0.00	20.00	20.00	20.00
28140C1510QQK	P	JUL 21 20	JUL 23 20	1	0.00	53.05	53.05	53.05
282342G430	P	JUN 19 19	JUN 19 19	1	0.00	51.08	51.08	51.08
282564A421	P	SEP 30 19	NOV 1 19	5	0.00	49.50	49.50	49.50
283242E000	D		MAY 13 21	1	0.00	43.12	43.12	43.12
2852125020	P	JUN 16 21	JUN 19 21	2	0.00	15.36	15.36	15.36
286101M200	D	FEB 4 19	MAY 16 19	1	0.00	155.94	155.94	155.94
287511M000	D	MAY 18 21	MAY 21 21	1	0.00	8.11	8.11	8.11

29135B2500	D		DEC 9 20	1	0.00	13.30	13.30	13.30
2GF79AQ000	P	DEC 17 20	JUN 1 17	1	0.00	13.95	13.95	13.95
2T013ADU00	D	DEC 20 19	DEC 21 19	1	0.00	90.00	90.00	90.00
314351EA00	P	APR 24 21	APR 28 21	1	0.00	77.58	77.58	77.58
314501D509QQK	D		OCT 16 20	1	0.00	8.00	8.00	8.00
314532K000	P	DEC 17 20	NOV 30 16	1	0.00	10.00	10.00	10.00
324412EEC1	P	OCT 8 20	OCT 13 20	1	0.00	3.00	3.00	3.00
353063L120	P	JUN 17 20	OCT 29 20	1	0.00	96.65	96.65	96.65
3531222000	P	JAN 7 21	JAN 5 21	10	0.00	23.50	23.50	23.50
353202GGA1	P	MAR 18 20	JAN 30 20	1	0.00	10.85	10.85	10.85
353253L100	D		AUG 1 19	1	0.00	51.08	51.08	51.08
361002B510	P	APR 8 21	APR 13 21	1	0.00	185.00	185.00	185.00
365902BDB1	D		APR 12 19	1	0.00	22.94	22.94	22.94
37110H5000U	P	NOV 3 20	JAN 29 20	2	0.00	205.90	205.90	205.90
37583A8000QQK	P	OCT 7 20	DEC 7 18	3	0.00	225.00	225.00	225.00
3922038010	P	JAN 14 20	OCT 8 20	1	0.00	25.55	25.55	25.55
3W013ADU10	P	JUN 1 20	SEP 26 18	1	0.00	90.00	90.00	90.00
407378374	D		FEB 5 21	4	0.00	492.00	492.00	492.00
4524526210	P	OCT 28 20	OCT 1 20	1	0.00	6.00	6.00	6.00
461313B000	P	MAR 10 21	MAR 13 21	1	0.00	6.00	6.00	6.00
46720A9300	D		DEC 10 19	1	0.00	48.26	48.26	48.26
473763B800	D		SEP 26 19	1	0.00	12.01	12.01	12.01
49500M7200QQK	D		SEP 16 20	1	0.00	162.00	162.00	162.00
49542A9300	D		SEP 21 20	1	0.00	46.29	46.29	46.29
49581C5080	D		DEC 14 20	1	0.00	49.34	49.34	49.34
495943W210	D		JAN 10 19	1	0.00	64.02	64.02	64.02
495R5M7200	D		JUN 4 21	1	0.00	167.20	167.20	167.20
4DH14AP000ND	D		JUN 10 20	1	0.00	104.00	104.00	104.00
517200Q000	P	MAY 21 21	MAY 26 21	1	0.00	32.75	32.75	32.75
527512B100QQK	D	MAY 20 19	AUG 17 17	5	0.00	34.50	34.50	34.50
527552E000	D	MAY 19 21	NOV 19 19	1	0.00	2.61	2.61	2.61
529102G451	D	MAY 8 19	MAY 9 19	1	0.00	117.00	117.00	117.00
52933B1100	P	AUG 14 20	SEP 11 18	2	0.00	72.52	72.52	72.52
529341J000	D	OCT 19 19	SEP 25 19	2	0.00	12.00	12.00	12.00
52934D4100	D	JUL 8 19	SEP 11 18	3	0.00	27.60	27.60	27.60
545192T000	P	JUN 12 21	JUN 16 21	2	0.00	3.40	3.40	3.40
545192T000QQK	P	OCT 5 20	OCT 24 19	4	0.00	5.20	5.20	5.20
545303S100	P	JUN 12 21	JUN 17 21	1	0.00	22.95	22.95	22.95
54530C1000	P	OCT 2 20	OCT 6 20	1	0.00	35.90	35.90	35.90
54551A4000	D		MAR 29 19	1	0.00	14.54	14.54	14.54
546102P000	D		SEP 10 20	2	0.00	108.86	108.86	108.86
546122P000	D		SEP 10 20	2	0.00	48.28	48.28	48.28
55300A7650	D		AUG 21 20	1	0.00	112.01	112.01	112.01
565702W000FFF	D		JAN 25 19	2	0.00	18.00	18.00	18.00
571702D101	D	JUL 24 20	JUL 28 20	1	0.00	16.00	16.00	16.00
577242T500	P	MAY 27 20	AUG 6 20	1	0.00	39.73	39.73	39.73
581011MA21	P	AUG 5 19	MAY 2 18	1	0.00	59.95	59.95	59.95
581011RA01	D	NOV 19 18	FEB 25 20	1	0.00	59.95	59.95	59.95
581012FA10	D		JAN 14 17	1	0.00	59.95	59.95	59.95
581013TA80	D		APR 20 20	1	0.00	59.95	59.95	59.95
58101F6A20	D		JUL 8 17	1	0.00	62.95	62.95	62.95
58101K0A10	D		JUL 10 20	1	0.00	59.95	59.95	59.95

58190D4A10	P	SEP 1 20	MAY 5 21	1	0.00	158.55	158.55	158.55	158.55
583023RA70	D		JAN 17 17	1	0.00	57.95	57.95	57.95	57.95
58302F6A10	D		JUL 8 17	1	0.00	57.95	57.95	57.95	57.95
58302G2A50	D		FEB 1 17	1	0.00	57.95	57.95	57.95	57.95
58302J9A00	D		JUL 10 20	1	0.00	57.95	57.95	57.95	57.95
58302K0A10	D		JUL 10 20	1	0.00	57.95	57.95	57.95	57.95
58302Q5A00	D		JUL 10 20	1	0.00	57.95	57.95	57.95	57.95
58310B2A00	P	MAY 20 21	MAY 25 21	1	0.00	150.00	150.00	150.00	150.00
641683X000	D		OCT 15 20	1	0.00	9.60	9.60	9.60	9.60
695102T000	D		MAY 29 19	1	0.00	18.69	18.69	18.69	18.69
791102T000	D		JUN 15 19	1	0.00	10.95	10.95	10.95	10.95
81130A7610	D		OCT 15 20	1	0.00	31.70	31.70	31.70	31.70
811802B000	P	JUN 26 21	JUN 30 21	1	0.00	15.18	15.18	15.18	15.18
811814D000WK	P	DEC 21 20	MAY 7 21	1	0.00	10.60	10.60	10.60	10.60
811902T100	D	OCT 19 18	JUN 15 19	1	0.00	14.42	14.42	14.42	14.42
811903X100	D		OCT 15 20	1	0.00	9.80	9.80	9.80	9.80
81190A7000	D		OCT 15 20	1	0.00	17.17	17.17	17.17	17.17
812301W010FFF	D		JUN 20 20	1	0.00	8.06	8.06	8.06	8.06
81230A7500	D		JUN 18 21	1	0.00	50.50	50.50	50.50	50.50
81231C5000QQK	P	OCT 15 19	OCT 16 19	1	0.00	0.70	0.70	0.70	0.70
812602G000	P	JUN 24 20	DEC 22 20	1	0.00	33.03	33.03	33.03	33.03
81410D9000QQK	D	FEB 5 19	FEB 7 19	1	0.00	60.50	60.50	60.50	60.50
81415D5000	D		MAR 5 21	2	0.00	157.56	157.56	157.56	157.56
814204D010	D	DEC 13 18	APR 17 19	1	0.00	42.00	42.00	42.00	42.00
81420D9000QQK	D	FEB 5 19	FEB 7 19	1	0.00	60.50	60.50	60.50	60.50
815701G000	D		JAN 18 19	1	0.00	17.90	17.90	17.90	17.90
81590C6000	D		FEB 16 21	1	0.00	37.98	37.98	37.98	37.98
816763T500	D		AUG 26 20	1	0.00	198.16	198.16	198.16	198.16
819961D000	P	JUN 1 20	MAR 29 19	1	0.00	12.00	12.00	12.00	12.00
819964D030	D	AUG 31 20	AUG 27 20	1	0.00	12.00	12.00	12.00	12.00
823632K000	D		JUN 12 20	1	0.00	15.35	15.35	15.35	15.35
826102K200QQK	D	OCT 8 18	AUG 31 18	1	0.00	15.75	15.75	15.75	15.75
826202K200QQK	D	OCT 8 18	AUG 31 18	1	0.00	15.75	15.75	15.75	15.75
82651C5010QQK	D	APR 5 19	FEB 16 19	1	0.00	18.00	18.00	18.00	18.00
82651D5000	D		OCT 24 20	1	0.00	25.96	25.96	25.96	25.96
826522T000EBQQK	D	MAR 16 19	MAR 20 19	2	0.00	8.10	8.10	8.10	8.10
82652C5010	D		FEB 9 19	1	0.00	13.74	13.74	13.74	13.74
82652G50124SSFF	D	DEC 5 18	JAN 26 19	1	0.00	5.10	5.10	5.10	5.10
82653D4000	D		NOV 2 20	1	0.00	3.10	3.10	3.10	3.10
826542T000	D	MAR 8 19	DEC 4 19	1	0.00	1.16	1.16	1.16	1.16
82654D4000	D		NOV 2 20	1	0.00	2.70	2.70	2.70	2.70
82661C5710QQK	D	OCT 8 19	OCT 4 17	2	0.00	90.00	90.00	90.00	90.00
82661D9000	P	SEP 29 20	AUG 12 20	1	0.00	19.90	19.90	19.90	19.90
836654C000	D		OCT 1 19	1	0.00	23.13	23.13	23.13	23.13
83860C5001	D		SEP 23 20	1	0.00	17.17	17.17	17.17	17.17
83917L1000	D		JUL 19 19	1	0.00	9.13	9.13	9.13	9.13
8414526000	P	SEP 25 19	SEP 6 19	10	0.00	10.00	10.00	10.00	10.00
84685D5000	D		OCT 22 20	1	0.00	10.75	10.75	10.75	10.75
84690G5000WK	P	FEB 18 20	DEC 6 19	1	0.00	23.86	23.86	23.86	23.86
84756D5000WK	P	SEP 15 20	SEP 16 20	1	0.00	19.00	19.00	19.00	19.00
854602K005QQK	D	JUL 3 19	NOV 5 20	1	0.00	2.50	2.50	2.50	2.50
85930K0000	P	JUN 24 20	JUN 25 20	1	0.00	108.98	108.98	108.98	108.98

865114C500	P	SEP 10 20	SEP 17 20	1	0.00	318.00	318.00	318.00	318.00
86511G5000	D		APR 16 20	1	0.00	200.00	200.00	200.00	200.00
865141M000	P	DEC 23 20	SEP 19 18	1	0.00	11.15	11.15	11.15	11.15
86519B2810	D		MAY 1 19	1	0.00	14.20	14.20	14.20	14.20
86560G5000	D		APR 9 20	1	0.00	75.00	75.00	75.00	75.00
866121W011	D		FEB 5 19	1	0.00	75.00	75.00	75.00	75.00
86661J5300	D		NOV 19 20	1	0.00	118.00	118.00	118.00	118.00
868122K000	D		DEC 4 19	1	0.00	40.58	40.58	40.58	40.58
86812A9000	D		OCT 5 20	1	0.00	88.98	88.98	88.98	88.98
86812D9000	P	MAR 25 21	MAR 27 21	1	0.00	57.80	57.80	57.80	57.80
87210D4000	D	MAR 14 19	SEP 25 20	1	0.00	37.07	37.07	37.07	37.07
87210L2200	P	MAR 19 21	MAR 30 21	1	0.00	110.00	110.00	110.00	110.00
876212K121	D		MAY 28 20	1	0.00	19.90	19.90	19.90	19.90
876242T000	D		APR 17 19	1	0.00	40.40	40.40	40.40	40.40
87702H1000	P	JUN 19 20	FEB 17 20	100	0.00	508.00	508.00	508.00	508.00
87711G5000	D		APR 25 19	1	0.00	28.28	28.28	28.28	28.28
88160M7410B4R	D		JUL 22 20	1	0.00	102.66	102.66	102.66	102.66
88198C6200WK	P	AUG 17 20	AUG 20 20	16	0.00	160.00	160.00	160.00	160.00
88830J5000WK	D		MAR 13 20	1	0.00	60.00	60.00	60.00	60.00
89383B2200EQK	D	JAN 2 19	JAN 4 19	1	0.00	4.60	4.60	4.60	4.60
91887G7500QQK	D		SEP 9 20	2	0.00	10.00	10.00	10.00	10.00
92406D9000	P	DEC 26 19	MAR 13 20	1	0.00	76.00	76.00	76.00	76.00
924504C500	D	SEP 19 19	OCT 25 19	1	0.00	9.00	9.00	9.00	9.00
924552T500	D	OCT 21 19	OCT 23 19	1	0.00	3.00	3.00	3.00	3.00
924552T500FFF	P	JUN 27 19	JUN 29 19	2	0.00	4.50	4.50	4.50	4.50
924552T500FFF	P	JUN 27 19	JUN 29 19	1	0.00	2.25	2.25	2.25	2.25
92480D5000QQK	P	SEP 28 20	OCT 1 20	2	0.00	32.00	32.00	32.00	32.00
92490D5000	D		NOV 19 20	1	0.00	20.00	20.00	20.00	20.00
92800D9010ED	D		NOV 6 20	1	0.00	108.47	108.47	108.47	108.47
92870A9500GYT	D		AUG 14 19	1	0.00	65.04	65.04	65.04	65.04
92880A9500GYT	D		AUG 8 19	1	0.00	65.04	65.04	65.04	65.04
934201U000	D	APR 18 19	APR 18 19	1	0.00	39.69	39.69	39.69	39.69
935701U100J7	P	JUN 1 21	JUN 4 21	1	0.00	113.93	113.93	113.93	113.93
93570B2040CA	D	MAY 1 21	MAY 12 21	1	0.00	136.35	136.35	136.35	136.35
93570B2140CA	D	MAY 8 19	FEB 17 21	1	0.00	137.63	137.63	137.63	137.63
93600C6170	D		FEB 6 21	1	0.00	110.41	110.41	110.41	110.41
95260R0100QQK	P	JUN 19 21	JUN 14 21	1	0.00	16.90	16.90	16.90	16.90
954301W020	D	OCT 5 18	APR 9 21	1	0.00	63.23	63.23	63.23	63.23
954302T000	D	JUN 20 18	JUL 24 20	1	0.00	82.12	82.12	82.12	82.12
954303W100	D	SEP 17 18	SEP 14 18	1	0.00	57.47	57.47	57.47	57.47
95430D9000	P	MAY 18 21	MAY 20 21	1	0.00	95.00	95.00	95.00	95.00
95430H9700	D		JAN 26 21	1	0.00	93.02	93.02	93.02	93.02
95440L3020	P	MAY 25 21	MAY 28 21	6	0.00	726.00	726.00	726.00	726.00
955501F300	P	JAN 17 20	JAN 18 20	1	0.00	20.39	20.39	20.39	20.39
956713W300	P	AUG 5 19	SEP 9 20	1	0.00	63.13	63.13	63.13	63.13
956801D000	D		OCT 19 20	1	0.00	82.58	82.58	82.58	82.58
95742M6000	D		JUN 29 20	1	0.00	12.64	12.64	12.64	12.64
958002K000	D		SEP 21 17	1	0.00	114.08	114.08	114.08	114.08
962102T750EB	D		JUN 19 18	1	0.00	104.64	104.64	104.64	104.64
96210A7100ABP	D		MAR 24 18	1	0.00	85.65	85.65	85.65	85.65
96210C6110SWP	D		OCT 26 20	1	0.00	196.87	196.87	196.87	196.87
96210D5550EB	D	MAR 14 18	JUN 26 19	1	0.00	144.87	144.87	144.87	144.87

963302K951	D		MAR 5 19	1	0.00	80.34	80.34	80.34
963303S200	D	APR 6 19	NOV 26 19	1	0.00	145.50	145.50	145.50
96595D4000	D		MAY 22 20	1	0.00	28.00	28.00	28.00
97040D9000	D		APR 27 21	1	0.00	76.26	76.26	76.26
97139D3000FFF	D		SEP 13 17	1	0.00	153.15	153.15	153.15
971542F001	P	NOV 6 19	NOV 6 19	1	0.00	79.93	79.93	79.93
971621UAA0	D		FEB 27 19	1	0.00	46.56	46.56	46.56
97257C1000	P	JUL 24 19	AUG 27 19	1	0.00	85.65	85.65	85.65
97674D3000QQK	D	NOV 20 18	NOV 17 18	3	0.00	135.00	135.00	135.00
98310A7000	D	FEB 4 19	OCT 16 20	1	0.00	51.31	51.31	51.31
98320A7500	D		OCT 16 20	1	0.00	50.70	50.70	50.70
986102P010DS	D		MAY 27 21	1	0.00	75.34	75.34	75.34
98611K0000	D		MAY 1 21	1	0.00	37.17	37.17	37.17
98611M7100	D		JUL 27 20	1	0.00	53.00	53.00	53.00
98620A9510	D		MAR 6 21	1	0.00	13.94	13.94	13.94
988501Y000	P	JUL 19 19	AUG 24 18	1	0.00	12.00	12.00	12.00
99216M6000	D		JUN 29 20	1	0.00	14.04	14.04	14.04
A7013ADU00	D	MAR 4 19	JAN 23 20	1	0.00	90.00	90.00	90.00
A7027ADU40	D		JAN 5 19	1	0.00	47.00	47.00	47.00
A7027ADU50	D	JAN 28 19	JAN 25 19	1	0.00	47.00	47.00	47.00
A7F40AC970	D	OCT 31 19	DEC 4 19	1	0.00	120.00	120.00	120.00
B2F14AC700	D		AUG 10 20	4	0.00	39.96	39.96	39.96
BRAKE KIT	D	MAY 7 21	SEP 20 19	105	0.00	162.75	162.75	162.75
C6014ADU00	D	JUL 1 20	JUN 14 18	4	0.00	44.00	44.00	44.00
C6024ADU00	D	JAN 19 19	FEB 19 19	1	0.00	82.00	82.00	82.00
C6F12AC500	D	APR 13 21	SEP 17 19	1	0.00	8.00	8.00	8.00
D5014ADU00	D	MAR 4 19	JUN 14 18	1	0.00	22.00	22.00	22.00
D5022ADU00	D	JUN 8 19	JUN 11 19	2	0.00	220.00	220.00	220.00
H9F12AU100	D		OCT 6 17	1	0.00	88.00	88.00	88.00
H9F46AK200	P	NOV 22 19	NOV 26 19	2	0.00	74.00	74.00	74.00
J5F12AU000	D		JUL 6 19	1	0.00	70.00	70.00	70.00
J5F13AC000	D	FEB 12 20	FEB 14 20	1	0.00	99.00	99.00	99.00
K0F12AU100	D	APR 27 21	AUG 9 19	1	0.00	66.00	66.00	66.00
L3F12AC500	D	JUN 16 21	AUG 3 20	1	0.00	70.00	70.00	70.00
L3F22AU000	P	MAY 10 21	FEB 13 21	1	0.00	110.00	110.00	110.00
M6F14AC001	P	JUN 7 21	JUN 10 21	1	0.00	88.00	88.00	88.00
MB3C715907C	P	SEP 18 20	JAN 17 19	1	0.00	16.00	16.00	16.00
NEX1822540DE	D	FEB 6 20	FEB 13 20	8	0.00	712.00	712.00	712.00
P2H15AK000	P	JUN 26 21	JUN 30 21	2	0.00	270.00	270.00	270.00
PF48	P	JUN 9 21	JAN 28 20	6	0.00	33.84	33.84	33.84
Q5F08AU000	P	OCT 6 20	JUN 9 21	1	0.00	63.00	63.00	63.00
Q5F12AC000	D		OCT 7 20	1	0.00	80.00	80.00	80.00
Q5F12AU100	D	MAY 21 21	OCT 13 20	2	0.00	198.00	198.00	198.00
Q5F14AU000	P	MAR 30 21	APR 6 21	1	0.00	104.00	104.00	104.00
R0F12AC010	D		JUN 26 21	2	0.00	170.00	170.00	170.00
R0F12AU000	D		JUN 26 21	3	0.00	231.00	231.00	231.00
S9F05AK000	D		JUL 5 19	2	0.00	156.00	156.00	156.00
S9F24AU100	D		APR 2 19	2	0.00	196.00	196.00	196.00
UA011TU5014E6SA	P	DEC 22 20	MAY 26 18	1	0.00	8.95	8.95	8.95
UA011TU5014MBAAD	D		AUG 13 19	1	0.00	8.95	8.95	8.95
UA013TU5014TR3A	D	DEC 14 16	JUN 25 19	1	0.00	8.95	8.95	8.95
UA014TU5014KU9A	D	FEB 11 19	JUL 10 19	1	0.00	8.95	8.95	8.95

Sales History By Month

Vendor = '248'
Source = All
Bin = 'BULK'

Part No	Vendor	Srce	OnHand	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
0W20			This Year	248.00	373.00	590.00	533.00	421.00	626.00	579.00	53.00	0.00	0.00	0.00	0.00	3423
248	101	270.00	Last Year	168.00	136.00	164.00	265.00	198.00	151.00	233.00	309.00	305.00	241.00	289.50	424.50	2884
5W20			This Year	989.00	944.00	1090.00	972.00	975.00	1037.00	851.00	91.00	0.00	0.00	0.00	0.00	6949
248	101	919.00	Last Year	287.00	955.50	1472.00	1422.00	1491.00	1447.00	1549.00	1332.00	1305.00	1552.00	1309.00	1430.00	16552
5W30			This Year	378.00	572.00	338.00	233.00	335.00	308.00	221.00	48.00	0.00	0.00	0.00	0.00	2433
248	101	748.00	Last Year	372.00	295.00	354.00	224.00	391.00	474.00	454.00	397.00	334.00	284.00	301.00	321.00	4201
			This Year	1615.00	1889.00	2018.00	1738.00	1731.00	1971.00	1651.00	192.00	0.00	0.00	0.00	0.00	12805
			Last Year	1827.00	1386.50	1990.00	1911.00	2080.00	2072.00	2236.00	2038.00	1944.00	2077.00	1899.50	2175.50	23637