

	Value
(1)Idle Parts Total	11973.81
(2)Current Parts Total	80569.72
(3)Total Parts	92543.53
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
Idle Capital Percentage (1)/(3)	12.94%

Off the Shelf Fill Rate

	Quantity
(1)Total Off the Shelf	3522
(2)Total Other	9
(3)Total Quantity Sold	3531
Off the Shelf Fill Rate (1)/(3)	99.7%

True Turn

	Value
(1) Annualization Ratio (365/ 31) =	11.774
(2) Total Stock Orders	55327.00
(3) Annualized Stock Orders	651420.10
(4) Inventory Value	92543.53
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
(5) True Turn (3)/(4)	7.04

Parts with Negative on Hand

	Part Numbers	Cost	Qty	Extended
Total of Negative on Hand	0	.00	0	.00

Lost Sales

	Part Numbers	Cost	Qty	Extended
Total Lost Sales	99	13852.07	112	13948.02

Parts Without Cost

	Part Numbers
Total Parts Without Cost	10

Parts With No Bin Location

	Part Numbers	Cost	Qty	Extended
Total Parts with No Bin Location	0	.00	0	.00

PD2007R
BBURK40

ESKRIDGE CHEVROLET LLC
Inventory Analysis Month End Jul 2022

8/09/22
13:10:16

All Manf, All OEM Cd, All SGrp	%	#	Pieces	Value
Active Parts: Stocked	7.0	237	256	7086
Active Parts: With Excess Stock	60.8	864	7158	61715
Active Parts: Understocked	2.5	110	67	2536
Active Parts: To Phase Out	.0	0	0	0
Total Active Parts	70.3	1211	7481	71337
Superceded With On Hand	.9	14	23	922
Inactive With On Hand	28.8	444	1325	29196
Total Inventory To Sell	100.0	1669	8829	101456
Cores on Hand		7	16	5775
Negative On Hand		0	0	0
Total of Inventory		1676	8845	107231
Parts on Open Repair Orders		189	593	13157
Value of Inventory		1865	9438	120388
Not on Factory Master		3618	1114	4490
Parts Without Cost		10	0	0

PD3022R
BBURK40

ESKRIDGE CHEVROLET LLC
Inventory Aging by Last Sold

8/09/22

All Manf. All OEM Cd. All SGrp. All Parts	Parts	%	Acum%	Value	%	Acum%
Never Sold	36	2.4	2.4	5603	5.6	5.6
2021 August or Older	244	16.4	18.8	14975	15.0	20.6
2021 September	26	1.7	20.6	1891	1.9	22.5
2021 October	69	4.6	25.2	3972	4.0	26.5
2021 November	62	4.2	29.4	3088	3.1	29.6
2021 December	65	4.4	33.8	3577	3.6	33.2
2022 January	50	3.4	37.1	2967	3.0	36.2
2022 February	56	3.8	40.9	2708	2.7	38.9
2022 March	128	8.6	49.5	7013	7.0	45.9
2022 April	93	6.3	55.7	5379	5.4	51.3
2022 May	102	6.9	62.6	5497	5.5	56.8
2022 June	183	12.3	74.9	11214	11.2	68.1
2022 July	232	15.6	90.5	14554	14.6	82.7
2022 August	141	9.5	100.0	17292	17.3	100.0
Totals	1487	100.0		99731	100.0	
Cores With On Hand	5			1900		

All Manf, All OEM Cd, All SGrp					
	From	7/01/22	7/01/22	7/01/22	7/01/22
	To	7/31/22	7/31/22	7/31/22	7/31/22
		Sales	Cost	Gross	GP %
Counter Retail Sales		5765.71	4017.23	1748.48	30.3
Counter Internal Sales		2611.10	1671.09	940.01	36.0
Counter Wholesale Sales		2999.89	2313.34	686.55	22.9
Total Counter Sales		11376.70	8001.66	3375.04	29.7
RO Customer Pay Sales		49791.41	31915.81	17875.60	35.9
RO Internal Pay Sales		17122.25	12838.37	4283.88	25.0
RO Warranty Sales		34436.36	20932.93	13503.43	39.2
RO Service Contract Sales		4485.31	2700.06	1785.25	39.8
Total RO Sales		105835.33	68387.17	37448.16	35.4
Total Sales		117212.03	76388.83	40823.20	34.8
Total Returns		-9053.42	-8620.71	-432.71	-4.8
Total Net Sales		108158.61	67768.12	40390.49	37.3

All Manf, All Stocking Groups, All Parts, All Sales Types					
	From	7/01/22	6/01/22	7/01/22	7/01/22
	To	7/31/22	7/31/22	7/31/22	7/31/22
		Sales	Cost	Gross	GP %
Sales Filled From Shelf		54233.76	85504.00	16483.32	30.4
Sales Filled By NG					
Sales Filled By EP		16644.70	21965.82	5989.09	36.0
Sales Filled By SO		46333.57	65949.07	18350.79	39.6
Total Sales		117212.03	173418.89	40823.20	34.8
Returns To Inventory		-8194.03	-15421.02	-31.83	-.4
Returns Not To Inventory		-859.39	-616.20	-400.88	-46.6
Total Returns		-9053.42	-16037.22	-432.71	-4.8
Net Sales		108158.61	157381.67	40390.49	37.3
Filled From Shelf-Counter		51.7%	50.7%	51.3%	
Filled From Shelf-Service		45.7%	49.2%	39.4%	
Filled Same Day--Counter		83.1%	81.1%	79.3%	
Filled Same Day--Service		58.0%	60.1%	52.9%	

=====
All Manf. All Stocking Groups
=====

Changes to Status:				Phase-In	Phase-Out
August	2022			19	97
April	2022	To July	2022	40	163
January	2022	To April	2022	73	194
October	2021	To January	2022	62	128
July	2021	To October	2021	56	108
April	2021	To July	2021	58	127
April	2021	and Older		359	1553

Inactive Parts to Phase-In

Parts to Phase-Out

Parts Excluded From Phase-In

Non-Stocked Parts with On Hand 518

Superceded Parts with On Hand 20

Active Parts with No Sales 1

=====
All Manf, All Stocking Groups
=====

Changes to Status:				Phase-In	Phase-Out
August	2022			19	97
April	2022	To July	2022	40	163
January	2022	To April	2022	73	194
October	2021	To January	2022	62	128
July	2021	To October	2021	56	108
April	2021	To July	2021	58	127
April	2021	and Older		359	1553

Inactive Parts to Phase-In	
Parts to Phase-Out	
Parts Excluded From Phase-In	
Non-Stocked Parts with On Hand	518
Superceded Parts with On Hand	20
Active Parts with No Sales	1

Print

MATERIAL RETURNS BALANCE DETAILS

Customer Code: 255766

Name: ESKRIDGE CHEVROLET

Address: 5307 SOUTH DIVISION, GUTHRIE, OK, 730447021

	Current Month	Current Year	Previous Year	
Gross Reserves	92.89	5700.47	8114.42	Total earned YTD
Returns	0.00	1277.99	7611.09	} used
Pending Returns	956.05	956.05	0.00	
Net Reserves	92.89	3466.43	0.00	unclaimed

Next Return will be the week of the 21st



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www.bhpdc.com



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Jeep

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HYUNDAI

All returned parts must be the original part purchased from BH PDC, in new condition and in the original undamaged package. Returns made 0-60 days after purchase will NOT be charged a restocking fee. Returns made after 60 days and within 120 days will be charged a 10% restocking fee. Returns made after 120 days may not be accepted. Those accepted will be charged a minimum of 50% restocking fee. Certain special order parts, electrical, glass, VIN specific, airbags, seatbelts, ECMS PCMs, BCMs etc. will NOT be returnable.

Damaged Parts Must be returned within 24 hours. If delivered during business hours, please inspect each part during the delivery and refuse or notate damaged parts. If a customer accepts a damaged part they must sign the invoice and have the driver cosign the invoice.

Warranty Parts must have prior approval and be returned within 24 hours with all required paperwork attached. No credit will be given until the claim is paid by the Manufacturer. For questions, please contact your Sales Specialist.

DISCLAIMER OF WARRANTIES

Any warranties on the product sold hereby are those made by the manufacturer. The seller hereby expressly disclaims all warranties, either express or implied, including any implied warranty of merchantability or fitness for a particular purpose, and the seller neither assumes nor authorizes any other person to assume for it any liability in connection with the sale of said products.

DATE ENTERED	YOUR ORDER NO.	DATE SHIPPED	INVOICE DATE	INVOICE NUMBER	
06 JUL 22	7007801	06 JUL 22	06 JUL 22	7885698	16:35

S O L D T O	ACCOUNT NO. 346385	S H I P T O	PAGE 1 OF 1
	(405)293-0100		FO=W
	ESKRIDGE CHEVROLET LLC		
	STACY		
	PO BOX 1588 GUTHRIE, OK 73044-1588		

SHIP VIA	SLSM.	B/L NO.	TERMS	F.O.B POINT
OKC-2008	KL11	324	NET 10TH	OKLAHOMA CITY OK
QTY	DESCRIPTION	LIST	NET	AMOUNT
1	1A1017D 55506825 (S) CLAM	19.42	12.73	12.73
TAX	EXEMPT # 228794368			Expelite 1.66
TAX	EXEMPT # 01/16/2024			
TAX	EXEMPT # 02/01/2021			
TAX	EXEMPT # PCORTEZ			
601 9966 2421301				
CORES MUST BE DRAINED AND IN ORIGINAL BOX. THERE IS A \$75 FEE TO DRAIN. ALL RETURNS MUST BE FREIGHT PREPAID. ALL DAMAGED AND WARRANTY PARTS MUST BE RETURNED WITHIN 24 HOURS. THANK YOU!				
CUSTOMER'S SIGNATURE				
X				
PARTS				12.73
SUBLET				
FREIGHT				0.00
SALES TAX				0.00
TOTAL				\$12.73



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GUTHRIE, OKLA. 73044



RETURN/REFUND POLICY: ALL RETURNS MUST BE ACCOMPANIED BY THIS INVOICE AND ARE SUBJECT TO A 35% RESTOCKING CHARGE. RETURNED ITEMS MUST BE IN THE ORIGINAL UNOPENED BOX OR CONTAINER. PLEASE NOTE THAT THE DEALERSHIP WILL NOT ACCEPT RETURNS OR MAKE REFUNDS AFTER 30 DAYS. NO REFUNDS OR RETURNS ON SPECIAL ORDER PARTS OR ELECTRICAL PARTS.

DISCLAIMER OF WARRANTY: ALL PARTS AND ACCESSORIES ARE SOLD BY THE DEALERSHIP AS-IS. ANY WARRANTIES ON THE PARTS OR PRODUCTS DESCRIBED BELOW ARE THOSE OF THE MANUFACTURER OR DISTRIBUTOR OF THE PARTS OR PRODUCTS. THE DEALERSHIP HEREBY EXPRESSLY DISCLAIMS ALL WARRANTIES, EXPRESS AND IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, WITH RESPECT TO THE SAME. THE DEALERSHIP NEITHER ASSUMES NOR AUTHORIZES ANY OTHER PERSON TO ASSUME FOR IT ANY LIABILITY IN CONNECTION WITH THE SALE OF SAID PARTS OR PRODUCTS. CUSTOMER SHALL NOT BE ENTITLED TO RECOVER FROM THE DEALERSHIP ANY CONSEQUENTIAL DAMAGES, DAMAGES TO PROPERTY, DAMAGES FOR LOSS OF USE, LOSS OF TIME, LOSS OF PROFIT OR INCOME, OR ANY OTHER INCIDENTAL DAMAGES. THIS DISCLAIMER IN NO WAY AFFECTS THE PROVISIONS OF ANY MANUFACTURER OR DISTRIBUTOR WARRANTIES.

Table with 6 columns: DATE ENTERED, YOUR ORDER NO., DATE SHIPPED, INVOICE DATE, INVOICE NUMBER, and a time field. Values include 12 JUL 22, 7007834, 12 JUL 22, 139555, and 15:11.

SOLD TO

ACCOUNT NO. 82119

SHIP TO

PAGE 1 OF 1

ESKRIDGE CHEVROLET
PO BOX 1588
GUTHRIE, OK 73044

Main invoice table with columns: SHIP VIA, SLSM., B/L NO., TERMS CHARGE, F.O.B. POINT, QUANTITY, PART NO., DESCRIPTION, LIST, NET, AMOUNT. Includes a 'POSTED' stamp and a summary section at the bottom with 'TOTAL \$17.45'.