

Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages	Analysis
Competitive	\$ 4,322 ÷	50.40 =	85.75	FRH Average
Maintenance	\$ 7,703 ÷	59.20 =	130.12	FRH Average
Repair	\$ 13,068 ÷	60.00 =	217.80	FRH Average
Totals	\$ 25,093 ÷	169.60 =	147.95	Customer ELR
			Target Labor Rate	198.46 Per FRH
Total Ro's in Sample	100		Difference	-50.51 Per FRH

Cost of Labor

Total Cost of Labor	5734.80 ÷	Total Sales	=	22.85%	Percent Cost of Sales
Total Cost of Labor	5734.80 ÷	Total FRHs	=	33.81	Cost per FRH

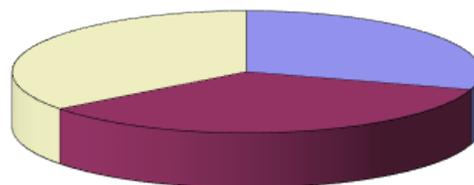
Repair Order Measurements

Total Labor Sales	25,093.00 ÷	Total ROs	=	250.93	Avg Labor per RO
Total FRHs	169.60 ÷	Total ROs	=	1.70	Avg FRH's per RO
Menu Sales		Total ROs	=		Percent Menu Sales
Competitive FRHs	50.40 ÷	Total FRHs	=	29.72%	Percent Competitive
Maintenance FRHs	59.20 ÷	Total FRHs	=	34.91%	Percent Maintenance
Repair FRH	60.00 ÷	Total FRHs	=	35.38%	Percent Repair
One item ROs	40 ÷	Total ROs	=	40.00%	Percent One Item RO

Model Year Analysis

2023	2022	2021	2020	2019	2018	Older
0	10	14	12	13	5	46
0.00%	10.00%	14.00%	12.00%	13.00%	5.00%	46.00%

Labor Mix



■ Percent Competitive
 ■ Percent Maintenance
 ■ Percent Repair