Inventory Analysis Calculator   2020-2021

Month	6

					Days Supply U
#	**Make**	**Model**	**Trim**	**Inventory Units**	**YTD Sales Units**	**Average Month Sales Units**
1	TOYOTA	COROLLA	All	0	107	17.8
2	TOYOTA	CAMRY	ALL	1	115	19.2
3	TOYOTA	AVALON	ALL	1	3	0.5
4	TOYOTA	PRIUS	ALL	0	6	1.0
5	TOYOTA	GR86	ALL	0	7	1.2
6	TOYOTA	SUPRA	ALL	2	1	0.2
7	TOYOTA	SIENNA	ALL	0	9	1.5
8	TOYOTA	C-HR	ALL	0	13	2.2
9	TOYOTA	CROSS	ALL	2	17	2.8
10	TOYOTA	RAV4	ALL	0	124	20.7
11	TOYOTA	VENZA	ALL	0	7	1.2
12	TOYOTA	HIGHLAND	ALL	2	59	9.8
13	TOYOTA	4RUNNER	ALL	2	28	4.7
14	TOYOTA	SEQUOIA	ALL	0	1	0.2
15	TOYOTA	TACOMA 2	WD	4	39	6.5
16	TOYOTA	TACOMA 4	WD	2	4	0.7
17	TOYOTA	TUNDRA 2	WD	0	38	6.3
18	TOYOTA	TUNDRA 4	WD	1	17	2.8

Units

Months Supply	Days Supply Units	Inventory $	YTD Sales $	YTD Gross $	YTD COS
0.0	0.0	$ -	$ 2,887,593	$ 414,875	$ 2,472,718
0.1	1.6	$ 28,561	$ 3,756,741	$ 484,520	$ 3,272,221
2.0	60.0	$ 43,857	$ 123,047	$ 11,855	$ 111,192
0.0	0.0	$ -	$ 193,277	$ 22,739	$ 170,538
0.0	0.0	$ -	$ 256,271	$ 32,506	$ 223,765
12.0	360.0	$ 118,442	$ 60,288	$ 6,600	$ 53,688
0.0	0.0	$ -	$ 396,379	$ 50,574	$ 345,805
0.0	0.0	$ -	$ 379,681	$ 52,110	$ 327,571
0.7	21.2	$ 59,647	$ 531,809	$ 81,789	$ 450,020
0.0	0.0	$ -	$ 4,374,751	$ 508,702	$ 3,866,049
0.0	0.0	$ -	$ 285,773	$ 17,868	$ 267,905
0.2	6.1	$ 92,612	$ 2,729,879	$ 293,099	$ 2,436,780
0.4	12.9	$ 93,793	$ 1,417,832	$ 165,235	$ 1,252,597
0.0	0.0	$ -	$ 74,735	$ 7,376	$ 67,359
0.6	18.5	$ 141,577	$ 1,583,025	$ 209,855	$ 1,373,170
3.0	90.0	$ 69,670	$ 177,029	$ 19,651	$ 157,378
0.0	0.0	$ -	$ 2,157,356	$ 311,068	$ 1,846,288
0.4	10.6	$ 78,842	$ 1,035,385	$ 137,200	$ 898,185

Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
$ 412,120	0.0	0.0	$ 23,110	#DIV/0!	#DIV/0!
$ 545,370	0.1	1.6	$ 28,454	$ 28,561	$ (106)
$ 18,532	2.4	71.0	$ 37,064	$ 43,857	$ (6,793)
$ 28,423	0.0	0.0	$ 28,423	#DIV/0!	#DIV/0!
$ 37,294	0.0	0.0	$ 31,966	#DIV/0!	#DIV/0!
$ 8,948	13.2	397.1	$ 53,688	$ 59,221	$ (5,533)
$ 57,634	0.0	0.0	$ 38,423	#DIV/0!	#DIV/0!
$ 54,595	0.0	0.0	$ 25,198	#DIV/0!	#DIV/0!
$ 75,003	0.8	23.9	$ 26,472	$ 29,823	$ (3,352)
$ 644,342	0.0	0.0	$ 31,178	#DIV/0!	#DIV/0!
$ 44,651	0.0	0.0	$ 38,272	#DIV/0!	#DIV/0!
$ 406,130	0.2	6.8	$ 41,301	$ 46,306	$ (5,005)
$ 208,766	0.4	13.5	$ 44,736	$ 46,896	$ (2,161)
$ 11,227	0.0	0.0	$ 67,359	#DIV/0!	#DIV/0!
$ 228,862	0.6	18.6	$ 35,209	$ 35,394	$ (185)
$ 26,230	2.7	79.7	$ 39,345	$ 34,835	$ 4,510
$ 307,715	0.0	0.0	$ 48,587	#DIV/0!	#DIV/0!
$ 149,698	0.5	15.8	$ 52,834	$ 78,842	$ (26,008)