

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
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Inventory Balance	14,727		25,982		1,221,466.37	
Active Parts	2,707	18.38	20,760	79.90	815,074.24	66.72
NS Parts	10,430	70.82	1,045	4.02	157,638.42	12.90
MO Parts	18	0.12	505	1.94	10,841.76	0.88
AP Parts	1,351	9.17	1,589	6.11	201,189.01	16.47
DP Parts	217	1.47	2,083	8.01	36,722.94	3.00
SP Parts						
DEL Parts	4	0.02				
Parts With No Cost	23	0.15	3	0.01		
Parts With Negative On-Hand	62	0.42	8,548		-29,362.23	
Core/Exchange	55	0.37	99	0.38	29,325.00	
Memos On File	2,823					
Parts Added	447	3.03	85	0.32	7,657.04	0.62
Active Parts	22	4.92	28	32.94	565.80	7.38
NS Parts	422	94.40	57	67.05	7,091.24	92.61
MO Parts						
AP Parts	3	0.67				
DP Parts						
SP Parts						
Parts & Memos Deleted	82					
Inventory Movement - Sales						
0 to 3 Months	4,647	31.55	22,940	88.29	865,186.34	70.83
4 to 6 Months	1,471	9.98	1,523	5.86	158,058.08	12.94
7 to 12 Months	458	3.10	1,053	4.05	117,765.34	9.64
Over 12 Months	661	4.48	309	1.18	46,229.34	3.78
New Parts No Sales	7,490	50.85	157	0.60	34,227.27	2.80
Inventory Movement - Receipts						
0 to 3 Months	4,366	29.64	16,874	64.94	802,732.46	65.71
4 to 6 Months	1,255	8.52	2,876	11.06	200,274.79	16.39
7 to 12 Months	654	4.44	3,736	14.37	142,675.35	11.68
Over 12 Months	750	5.09	2,477	9.53	72,494.21	5.93
New Parts No Receipts	7,702	52.29	19	0.07	3,289.56	0.26
Outstanding Orders	767	5.20	4,867		319,832.87	
Stockorders	670	87.35	4,425	90.91	234,645.93	73.36
Supplemental Orders	27	3.52	239	4.91	11,957.88	3.73
Customer Orders	109	14.21	183	3.76	61,127.28	19.11
Backorders	14	1.82	20	0.41	12,101.78	3.78
Stockorder Backorders	9	1.17	10	0.20	9,456.74	2.95
Supplemntl Backorders	1	0.13	1	0.02	936.20	0.29
Customer Backorders	4	0.52	9	0.18	1,708.84	0.53
Outstanding Forced Orders						

INFINITI OF GWINNETT, INC  
 MONTHLY SUMMARY REPORT

Grand Total

	NBR OF PARTS	PERCENT	PARTS	PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
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Gross Sales	2,406	16.33	27,460			1,043,843.89		11,331
Regular	2,395	99.54	27,334	99.54		1,022,973.08	98.00	11,251
No History	64	2.66	117	0.42		19,932.90	1.90	71
Drop Ship	4	0.16	9	0.03		937.91	0.08	9
Wholesale								
Wholesale No History								
Wholesale Drop Ship								
Warranty								
Warranty No History								
Warranty Drop Ship								
Lost Sales	162	1.10	200			43,379.63		176
Return Sales	780	5.29	3,090			351,353.89		1,518
Regular	765	98.07	3,062	99.09		339,578.30	96.64	1,496
No History	20	2.56	28	0.90		11,775.59	3.35	22
Defective								
Wholesale								
Wholesale No History								
Wholesale Defective								
Warranty								
Warranty No History								
Warranty Defective								
Receipts	1,779	12.07	14,911			708,980.56		3,652
Stockorders	1,165	65.48	6,236	41.82		352,880.85	49.77	2,318
Supplemental Orders	129	7.25	2,265	15.19		55,233.44	7.79	307
Customer Orders	652	36.64	973	6.52		181,546.94	25.60	802
Emergency Purchases	25	1.40	52	0.34		6,029.21	0.85	27
Other Receipts	119	6.68	5,385	36.11		113,290.12	15.97	198
Overages								
Net Adjustments	14	0.09	710			-7,757.18		15
Plus								
Minus	14	100.00	710	100.00		-7,757.18		15
Factory Returns	111	0.75	128			-24,424.41		110
Net Appreciation	24	0.16	81	0.31		1,360.55		47
Positive	20	83.33	69	85.18		1,487.55		44
Negative	4	16.66	12	14.81		-127.00		3
Parts Updated With Cost	9	0.06						9
Parts With Comments	277							
Misc & Sublet Items								
Gross Sales			1			333.00		1
Lost Sales								
Return Sales								
Parts Not On File, But Sold								
Gross Sales			51			4,523.04		36
Lost Sales								
Return Sales			12			1,382.39		8