

ASHLAND PARTS  
 MONTHLY SUMMARY REPORT

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
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Inventory Balance	46,814		75,375		2,270,023.58	
Active Parts	17,450	37.27	65,670	87.12	1,769,357.55	77.94
NS Parts	23,309	49.79	3,964	5.25	239,435.73	10.54
MO Parts	1	0.00				
AP Parts	5,974	12.76	5,561	7.37	249,703.99	11.00
DP Parts	76	0.16	180	0.23	11,526.31	0.50
SP Parts						
DEL Parts	4	0.00				
Parts With No Cost	210	0.44	102	0.13		
Parts With Negative On-Hand						
Core/Exchange	472	1.00	774	1.02	162,933.00	
Memos On File	4,104					
Parts Added	2,130	4.54	450	0.59	28,484.78	1.25
Active Parts	830	38.96	79	17.55	8,279.67	29.06
NS Parts	1,271	59.67	367	81.55	19,800.46	69.51
MO Parts						
AP Parts	29	1.36	4	0.88	404.65	1.42
DP Parts						
SP Parts						
Parts & Memos Deleted	2,312					
Inventory Movement - Sales						
0 to 3 Months	16,556	35.36	62,900	83.44	1,654,479.12	72.88
4 to 6 Months	5,573	11.90	4,138	5.48	237,278.11	10.45
7 to 12 Months	6,889	14.71	4,193	5.56	206,394.30	9.09
Over 12 Months	8,426	17.99	3,259	4.32	114,740.69	5.05
New Parts No Sales	9,370	20.01	885	1.17	57,131.36	2.51
Inventory Movement - Receipts						
0 to 3 Months	16,201	34.60	59,628	79.10	1,690,737.80	74.48
4 to 6 Months	5,754	12.29	4,739	6.28	255,584.28	11.25
7 to 12 Months	7,068	15.09	5,084	6.74	193,930.96	8.54
Over 12 Months	8,914	19.04	5,672	7.52	122,285.16	5.38
New Parts No Receipts	8,877	18.96	252	0.33	7,485.38	0.32
Outstanding Orders	2,123	4.53	5,615		886,052.85	
Stockorders	1,644	77.43	3,291	58.61	608,277.92	68.65
Supplemental Orders	6	0.28	16	0.28	1,875.11	0.21
Customer Orders	676	31.84	1,960	34.90	255,735.96	28.86
Backorders	6	0.28	348	6.19	20,163.86	2.27
Stockorder Backorders	4	0.18	47	0.83	9,849.79	1.11
Supplemntl Backorders						
Customer Backorders	2	0.09	301	5.36	10,314.07	1.16
Outstanding Forced Orders						

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	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
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Gross Sales	8,149	17.40	40,371		1,754,278.51		24,236
Regular	8,149	100.00	40,371	100.00	1,754,278.51	100.00	24,236
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	139	0.29	185		22,717.75		150
Return Sales	2,240	4.78	5,296		307,085.41		3,148
Regular	2,240	100.00	5,291	99.90	306,142.57	99.69	3,143
No History							
Defective	5	0.22	5	0.09	942.84	0.30	5
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	6,594	14.08	34,547		1,495,643.54		13,020
Stockorders	4,283	64.95	27,647	80.02	783,485.74	52.38	9,011
Supplemental Orders	13	0.19	73	0.21	9,300.76	0.62	21
Customer Orders	2,238	33.93	3,690	10.68	401,063.43	26.81	2,846
Emergency Purchases	512	7.76	2,030	5.87	134,579.15	8.99	831
Other Receipts	272	4.12	1,107	3.20	167,214.46	11.18	311
Overages							
Net Adjustments	340	0.72	1,381		-22,747.77		362
Plus	40	11.76	740	53.58	16,132.41		48
Minus	300	88.23	641	46.41	-38,880.18		314
Factory Returns	76	0.16	117		-9,564.06		76
Net Appreciation	9,539	20.37	23,399	31.04	65,787.02		27,351
Positive	9,502	99.61	23,335	99.72	66,989.72		27,203
Negative	37	0.38	64	0.27	-1,202.70		148
Parts Updated With Cost	30	0.06	49		1,417.07		232
Parts With Comments	1,908						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales			1				1
Parts Not On File, But Sold							
Gross Sales			2,425		216,760.80		1,811
Lost Sales							
Return Sales			181		18,216.64		161