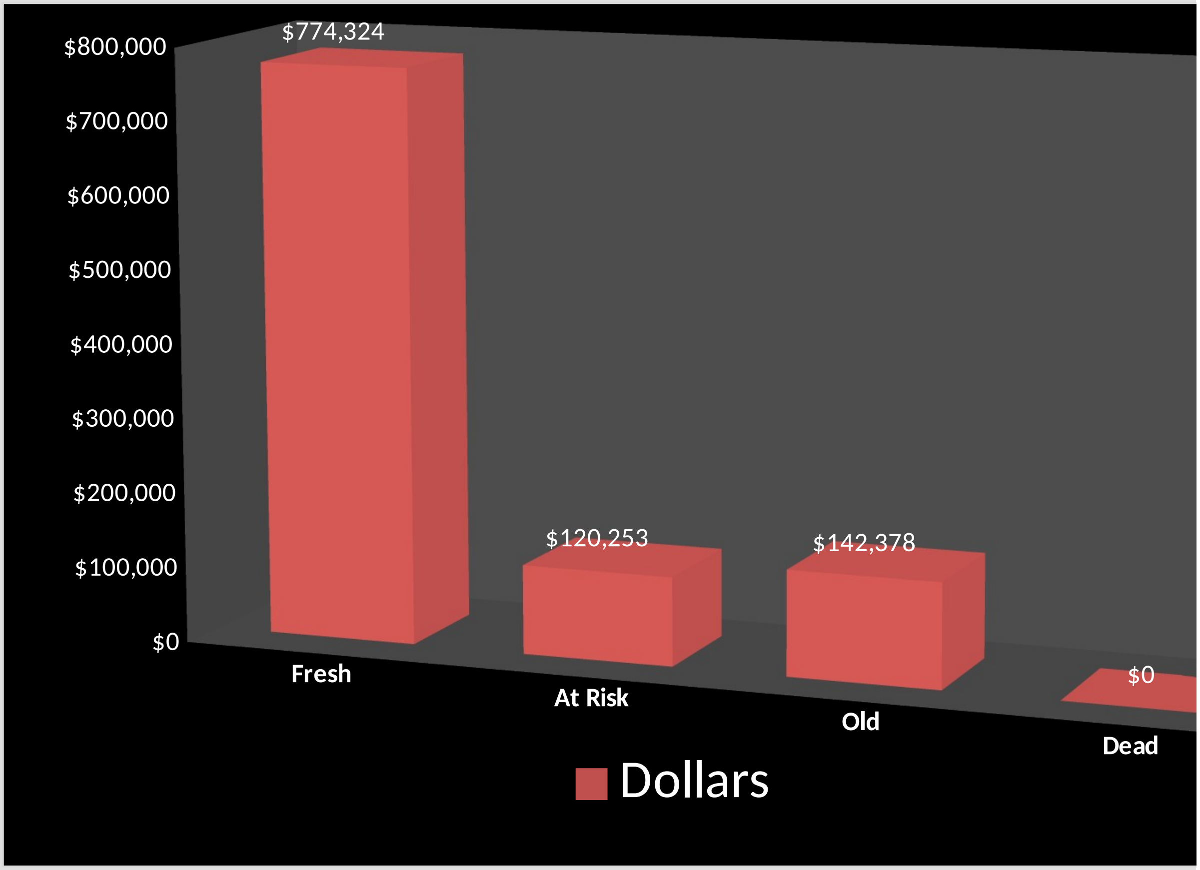
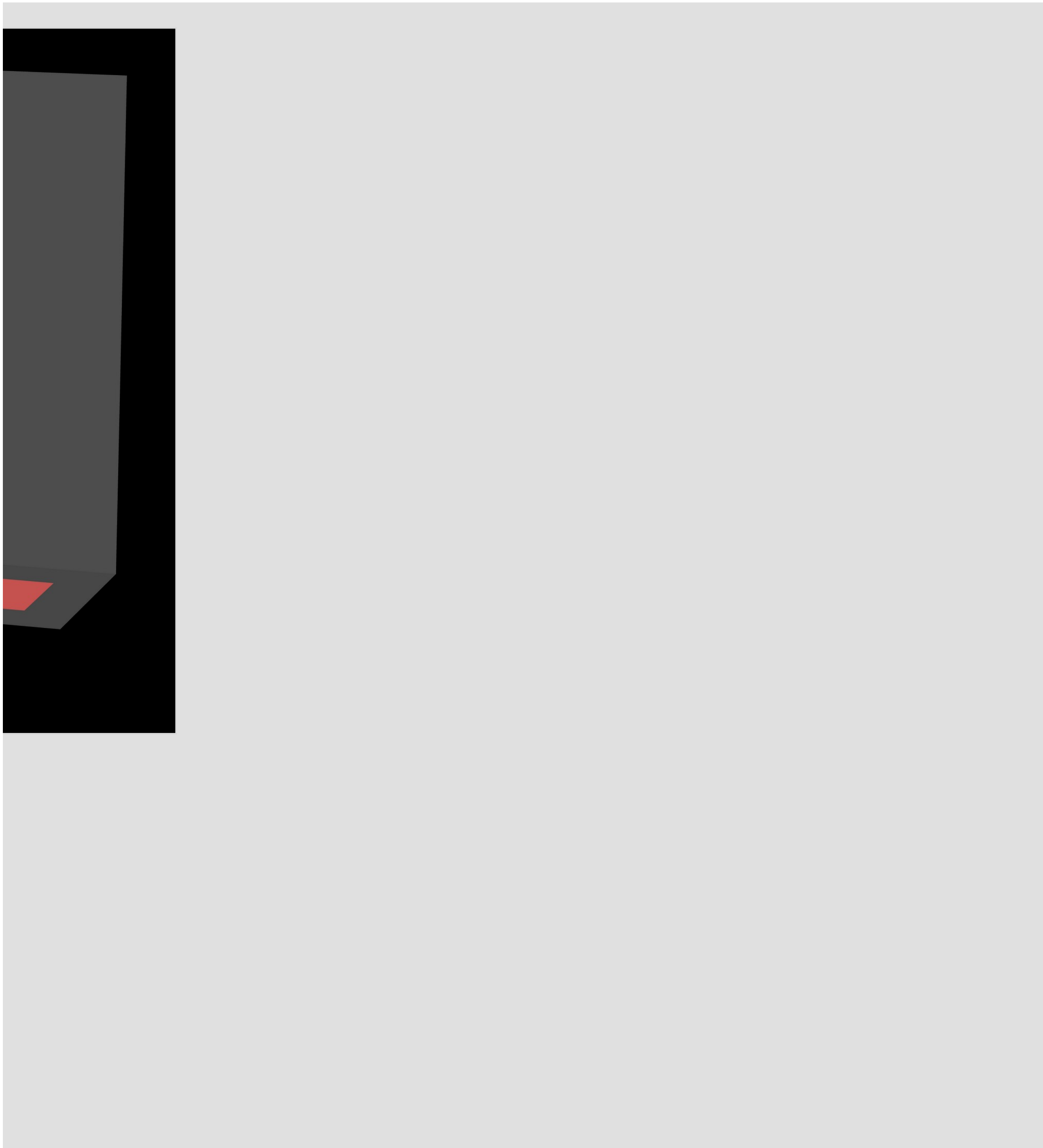
Pre-Owned Stock Analysis

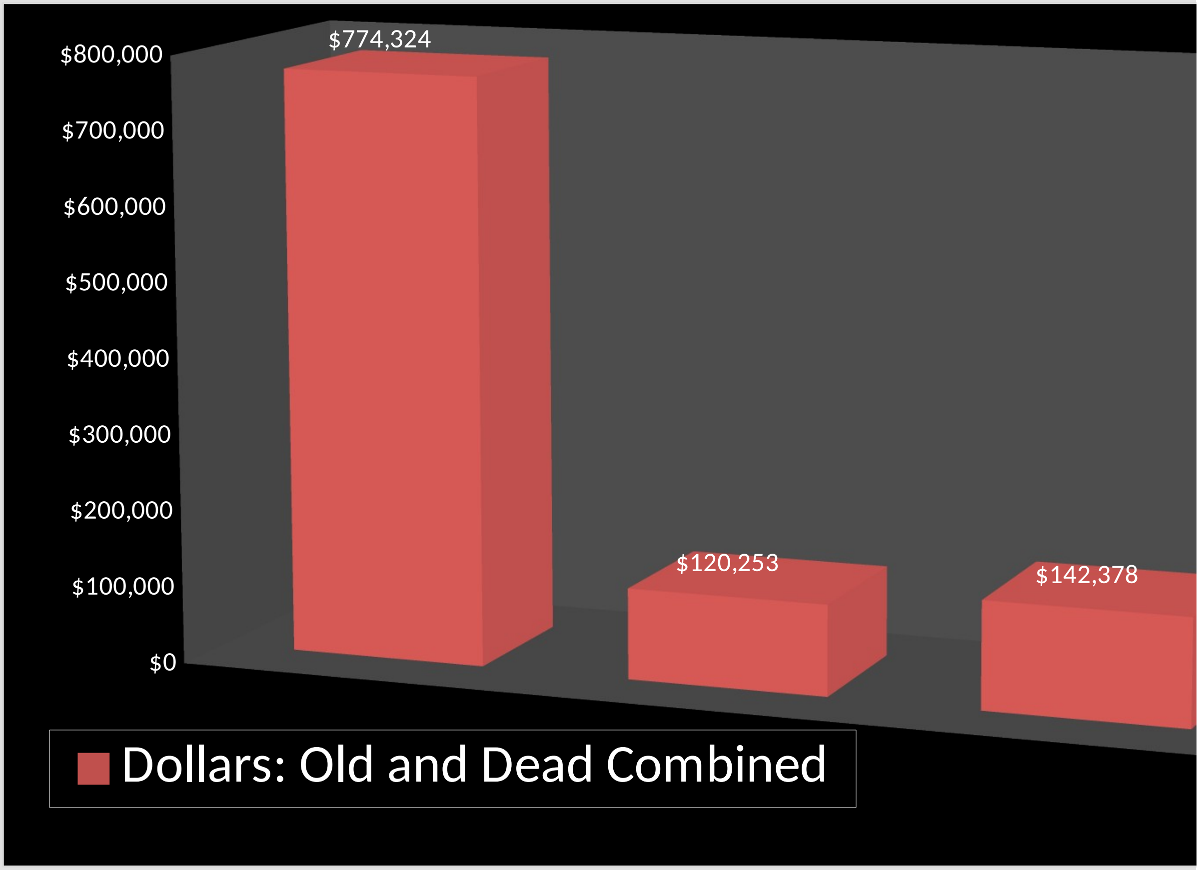
	Days In Stock				
	0-30	31-45	46-60	61-90	90-120
# Of Units	29	0	4	3	1
Dollars	$774,324	$0	$120,253	$108,072	$34,306

	Fresh	At Risk		Old
	29	4	*Units*	4
	$774,324	$120,253	*Dollars*	$142,378

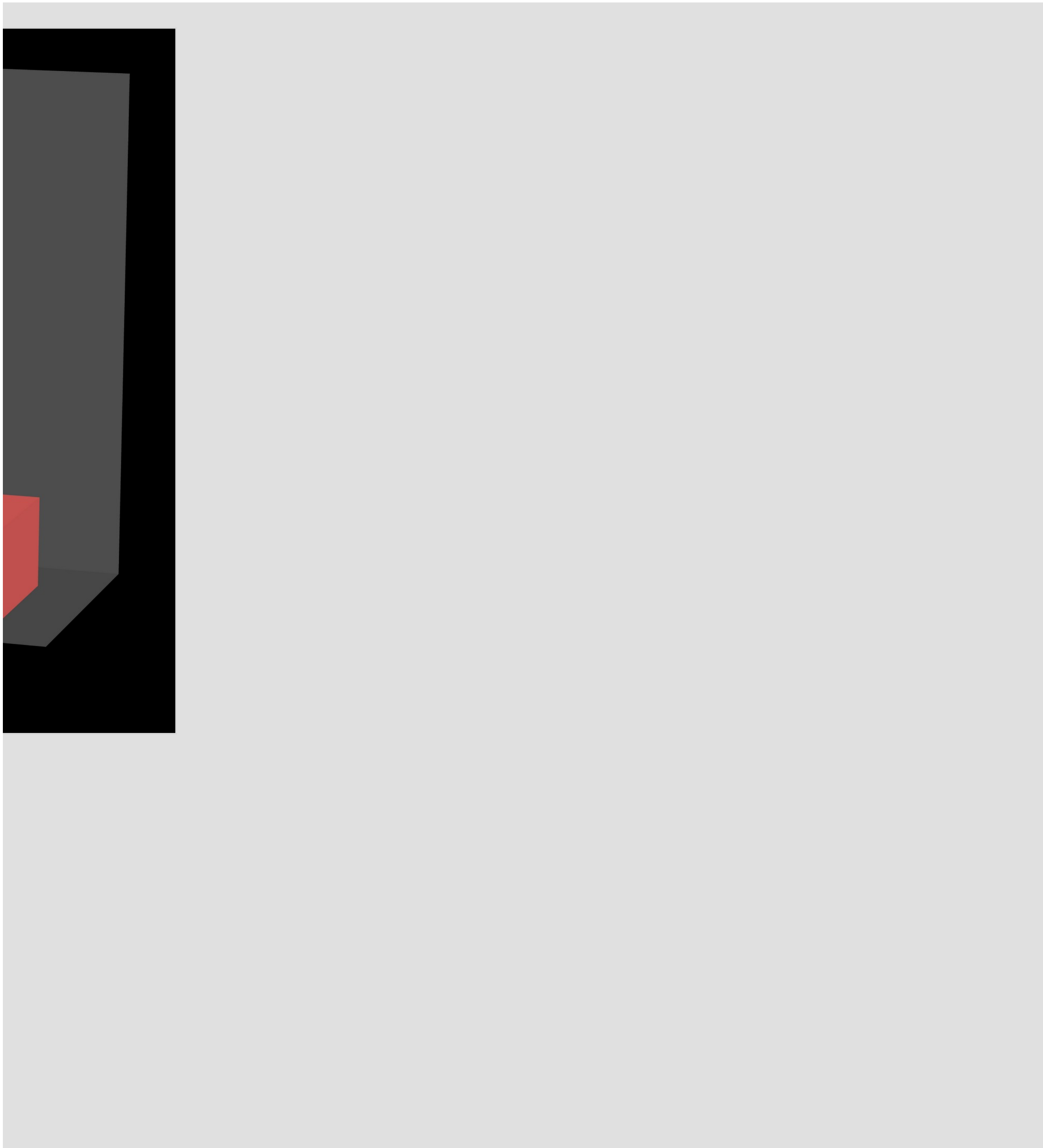
121+	Total
0	37
$0	$1,036,955
Dead	
0	
$0	$142,378


$800,000
$700,000
$600,000
$500,000
$400,000
$300,000
$200,000
$100,000
$0
$774,324
$120,253
$142,378
$0
Fresh
At Risk
Old
Dead
Dollars





$800,000
$700,000
$600,000
$500,000
$400,000
$300,000
$200,000
$100,000
$0
$774,324
$120,253
$142,378
Dollars: Old and Dead Combined



Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
29	4	***Units***	4	0
$774,324	$120,253	***Dollars***	$142,378	$0
78%	11%	***Percent of total in Units***	11%	0%
75%	12%	***Percent of total in $***	14%	0%
$26,701	$30,063	***Average Cost per Unit***	$35,595	0

37

$1,036,955

Over Valuation "Water" Analysis

	Days In Stock					
	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	774324	0	120253	108072	34306.21	0

	At Risk	OLD	Dead
Dollars	$120,253	$142,378	$0
"Water" %	10%	15%	25%
"Water" Dollars	$12,025	$21,357	$0

Enter the percentage of this inventory value that you estimate is "water"

% of inventory under water 3.2%

Total Water Dollars $33,382

[redacted]

Total
1036955.21