

## Current Data

New Retail Deliveries YTD (units)	350
Month of Year	6
Average # Retail Units Delivered Per Month	58
Total # Units Currently in Inventory	
Months Supply "In Units"	0.0
CURRENT Inventory Turn Rate	
CURRENT Average <i>Front End</i> Gross Profit PNVR	
CURRENT Monthly Gross Profit	\$ -
CURRENT Yearly Front End Gross Profit Total	\$ -

## Projection

95.0
-
\$ -
\$ -
\$ -
\$ -

## Additional Income

			Monthly
			(59)
Current New Vehicle F&I Average PVR			\$ -
PDI & Accessory Sales PVR		X 50% Gross	\$ -
Trade %		# of Trades	\$ -

UV Immediate Wholesale %		# of Trades Immediate Wholesaled	-	\$ -
Average Recon on U/C Trade		X 50% Gross	\$ -	\$ -
Average PUVR Wholesale				\$ -
Average PUVR (Front and Back) on Trades				\$ -
Hard Pack Per Unit UV				\$ -
Hard Pack Per Unit NV				\$ -
Doc Fee/ Admin Fee Per Unit				\$ -
OEM Incentives Per Unit				\$ -
Floorplan Assistance Per Unit				\$ -
Advertising Credits Per Unit				\$ -
Total Washout PNVR (Adjusted for %s)			#DIV/0!	\$ -
<b>Note: This does not include future Gross Opportunities</b>				#DIV/0!



<b>ns</b>	
PROJECTED Inventory Turn Rate	
PROJECTED Average <i>Front End</i> Gross Profit PVR	
PROJECTED Monthly Units Delivered	
PROJECTED Monthly Gross Profit	
PROJECTED Monthly Gross Profit <b>Variance</b>	
PROJECTED Yearly Front End Gross Profit Total	
PROJECTED Annualized Front End Gross Profit <b>Variance</b>	



<b>PROJECTED</b>	<u>Yearly</u>
Additonal NV Units	(708)
NV F&I Increase	\$ -
PDI & Accesory Increase	\$ -
UV Wholesale Increase	\$ -

UV Recon Increase	\$	-
UV Retail PUVR Increase	\$	-
Hard Pack Increase UV	\$	-
Hard Pack Increase NV	\$	-
Doc Fee/Admin Fee/ Service Charge Increase	\$	-
OEM Incentives Increase	\$	-
Floorplan Assistance Increase	\$	-
Advertising Credit Increase	\$	-
Front End Variance (from above)	\$	-
Additional Income Variance	\$	-
<b>Total Variance</b>	\$	-
Total Projected Gross Profit	\$	-





## Projections

### Data

Projected New Retail Deliveries YTD (units)	0
Average <u>Front End</u> Gross Profit PNVR	\$ -
Annualized Yearly Front End Gross Profit Total	\$ -



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## Additional Income

Annualized

Current New Vehicle F&I Average PVR			\$ -	\$ -
PDI & Accessory Sales PVR	\$ -	X 50% Gross	\$ -	\$ -
Trade %	0%	# of Trades	-	-
UV Immediate Wholesale %	0%	# of Trades Immediate Wholesaled	-	-
Average Recon on U/C Trade	\$ -	X 50% Gross	\$ -	\$ -
Average PUVR Wholesale			\$ -	\$ -
Average PUVR (Front and Back) on Trades			\$ -	\$ -
Hard Pack Per Unit UV			\$ -	\$ -
Hard Pack Per Unit NV			\$ -	\$ -

Doc Fee/ Admin Fee Per Unit	\$ -	\$ -
OEM Incentives Per Unit	\$ -	\$ -
Floorplan Assistance Per Unit	\$ -	\$ -
Advertising Credits Per Unit	\$ -	\$ -
<b>Total Washout PNVR</b>	<b>#DIV/0!</b>	\$ -
<b>Note: This does not include future Gross Opportunities</b>		

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