

Phase In/Phase Out Criteria

HYUNDAI MAIN

Evaluate for phase-in/phase-out **A**

A period equals **30** days.

To phase in, a part must have a demand of **1** or more in any **3** period(s) out of the last **240** days.

To phase out, a part must have no demand in the last **180** days.

	Value
(1) Idle Parts Total	87.92
(2) Current Parts Total	1532.09
(3) Total Parts	1620.01

*Note: Does NOT include Negative on Hand or "Dirty Cores"

5.43%

Idle Capital Percentage (1)/(3)

Off the Shelf Fill Rate

	Quantity
(1) Total Off the Shelf	1552
(2) Total Other	77
(3) Total Quantity Sold	1629

Off the Shelf Fill Rate (1)/(3)

95.2%

	Value
(1) Annualization Ratio (365/30)	12.166
(2) Total Stock Orders	709.00
(3) Annualized Stock Orders	8625.69
(4) Inventory Value	1620.01
(5) True Turn (3)/(4)	5.32

*Note: Does NOT include Negative on Hand or "Dirty Cores"

Parts with Negative on Hand

Part Numbers	Cost	Qty	Extended
	.00	0	.00

Total of Negative on Hand

Lost Sales

Part Numbers	Cost	Qty	Extended
	.00	0	.00

Total Lost Sales

Parts Without Cost

Part Numbers	Cost	Qty	Extended
	.00	0	.00

Total Parts Without Cost

Parts With No Bin Location

Part Numbers	Cost	Qty	Extended
	.00	0	.00

Total Parts with No Bin Location

	Value	#	%
Active Parts: Stocked	9220.47	803	6.1
Active Parts: With Excess Stock	48355.24	6014	32.2
Active Parts: Understocked	3630.11	222	2.4
Active Parts: To Phase Out	1491.65	62	1.0
Total Active Parts	62697.47	7101	41.8
Superseded With On Hand	3758.48	189	2.5
Inactive With On Hand	83710.18	3151	55.7
Total Inventory To Sell	150166.13	10441	1976
Cores on Hand	15050.00	16	12
Negative On Hand	4785.18	39	19
Total of Inventory	160430.95	10418	2007
Parts on Open Repair Orders	54841.98	928	419
Value of Inventory	215272.93	11346	2426
Not on Factory Master	44609.50	5639	13596
Parts Without Cost	.00	11	219

All Maint, All OEM Cd, All Grp, All Parts			
	Value	% Acum%	
Never Sold	280	18.0	18.0
2021 July or Older	505	32.5	50.6
2021 August	25	1.6	52.2
2021 September	19	1.2	53.4
2021 October	18	1.2	54.6
2021 November	13	.8	55.4
2021 December	29	1.9	57.3
2022 January	44	2.8	60.1
2022 February	41	2.6	62.8
2022 March	55	3.5	66.3
2022 April	53	3.4	69.7
2022 May	101	6.5	76.2
2022 June	189	12.2	88.4
2022 July	180	11.6	100.0
Totals	1552	100.0	
Cores With On Hand	12		15050

144605	100.0		
39889	27.6		100.0
21548	14.9		72.4
7167	5.0		57.5
6200	4.3		52.6
6244	4.3		48.3
2735	1.9		44.0
2382	1.6		42.1
2974	2.1		40.4
630	.4		38.4
1541	1.1		37.9
3280	2.3		36.9
2377	1.6		34.6
2626	18.4		32.9
2103	14.5		14.5

PD3041R ACTION HYUNDAI OF MILWAUKEE 7/18/22 16:11:02
 CPARF7084 Inventory Adjustments
 =====
 From 6/01/22 to 6/30/22 All Mant, All Stocking Groups # Pieces Value
 =====
 Manual Increases 7 10 4089.60
 Manual Decreases 6 -6 -5756.83
 Net Manual Adjustments 13 4 -1667.23
 Physical Inventory Increases
 Physical Inventory Decreases
 Net Physical Inventory Adjustments
 LIFO Increases 453 1702 1369.13
 LIFO Decreases 8 272 -43.61
 Net LIFO Adjustments 461 1974 1325.52

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 All Maint, All Stocking Groups
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Changes to Status:		Phase-In	Phase-Out
July	2022	43	28
March	2022 To June	164	66
December	2021 To March	122	69
September	2021 To December	58	60
June	2021 To September	59	58
March	2021 To June	40	40
March	2021 and Older	470	1991
Inactive Parts to Phase-In			
Parts to Phase-Out		188	
Parts Excluded From Phase-In		1	
Non-Stocked Parts with On Hand		999	
Superseded Parts with On Hand		19	
Active Parts with No Sales		1	

All Maint, All Stocking Groups, All Parts, All Sales Types		Sales		Cost		Gross		GP %	
From	To	6/01/22	6/30/22	6/01/22	6/30/22	6/01/22	6/30/22	6/01/22	6/30/22
Sales Filled from Shelf		63122.43	39973.48	23148.95		36.7			
Sales Filled by NG		10256.74	7303.48	2953.26		28.8			
Sales Filled by EP		19372.51	13826.87	5545.64		28.6			
Sales Filled by SO		60220.39	37175.94	23044.45		38.3			
Total Sales		152972.07	98279.77	54692.30		35.8			
Returns To Inventory		-3203.13	-3156.86	-46.27		-1.4			
Returns Not To Inventory		-109.65	-76.51	-33.14		-30.2			
Total Returns		-3312.78	-3233.37	-79.41		-2.4			
Net Sales		149659.29	95046.40	54612.89		36.5			
Filled From Shelf-Counter		63.3%	59.8%	70.6%					
Filled From Shelf-Service		46.5%	46.9%	45.8%					
Filled Same Day--Counter		92.3%	91.1%	94.9%					
Filled Same Day--Service		57.7%	59.3%	54.8%					

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 All Manf, All OEM Cd, All Grp
 From 6/01/22 To 6/30/22
 Sales Cost GP %
 6/01/22 6/30/22 6/01/22 6/30/22 6/01/22 6/30/22
 =====

Counter Retail Sales	9785.67	6198.55	3587.12	36.7
Counter Internal Sales	16.99	10.62	6.37	37.5
Counter Wholesale Sales	3247.66	2534.00	593.66	18.3
Total Counter Sales	13050.32	8863.17	4187.15	32.1
RO Customer Pay Sales	38842.77	26247.28	12595.49	32.4
RO Internal Pay Sales	12766.24	8590.67	4175.57	32.7
RO Warranty Sales	83909.58	51155.28	32754.30	39.0
RO Service Contract Sales	4403.16	3423.37	979.79	22.3
Total RO Sales	139921.75	89416.60	50505.15	36.1
Total Sales	152972.07	98279.77	54692.30	35.8
Total Returns	-3312.78	-3233.37	-79.41	-2.4
Total Net Sales	149659.29	95046.40	54612.89	36.5

From 6/01/22 to 6/30/22 All Manf, All OEM Cd, All Grp

	#	Pieces	Cost	Value
Stock Orders Placed	191	833	7266.40	11980.30
Stock Orders Received	287	4674	15443.94	34175.63
Special Orders Placed	296	883	58088.12	63245.08
Special Orders Received	268	838	53375.75	58240.45
Parts Canceled	1	1	2000.00	2000.00
Factory Returns	1	1	65.92	65.92
Core Returns	18	18	16100.00	16100.00
Parts On Order	113	12307.28	13406.91	12785.91
Parts On Backorder	73	13406.91	13812.30	13812.30
Parts Referred	25	515.24	908.72	908.72