

Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages	Analysis
Competitive	\$ 4,157 ÷	89.20 =	46.60	FRH Average
Maintenance	\$ 3,196 ÷	29.40 =	108.69	FRH Average
Repair	\$ 18,293 ÷	104.70 =	174.72	FRH Average
Totals	\$ 25,646 ÷	223.30 =	114.85	Customer ELR
Target Labor Rate			202.00	Per FRH
Total Ro's in Sample	100	Difference	-87.15	Per FRH

Cost of Labor

Total Cost of Labor	6869.20 ÷	Total Sales =	26.78%	Percent Cost of Sales
Total Cost of Labor	6869.20 ÷	Total FRHs =	30.76	Cost per FRH

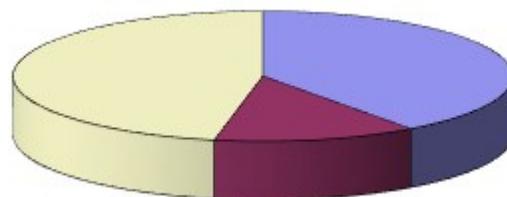
Repair Order Measurements

Total Labor Sales	25,645.74 ÷	Total ROs =	256.46	Avg Labor per RO
Total FRHs	223.30 ÷	Total ROs =	2.23	Avg FRH's per RO
Menu Sales		Total ROs =		Percent Menu Sales
Competitive FRHs	89.20 ÷	Total FRHs =	39.95%	Percent Competitive
Maintenance FRHs	29.40 ÷	Total FRHs =	13.17%	Percent Maintenance
Repair FRH	104.70 ÷	Total FRHs =	46.89%	Percent Repair
One item ROs	66 ÷	Total ROs =	66.00%	Percent One Item RO

Model Year Analysis

2023	2022	2021	2020	2019	2018	Older	Total
0	1	11	16	15	15	42	100
0.00%	1.00%	11.00%	16.00%	15.00%	15.00%	42.00%	

Labor Mix



■ Percent Competitive
 ■ Percent Maintenance
 ■ Percent Repair