

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	277	135	412	Finance or Lease Reserve	4460.44	1655.89	6116.33
Finance or Lease Contracts	222	106	328	Service Contracts			45992.61
Service Contracts	110	59	169	Pre-paid Maintenance			0
Pre-Paid Maintenance	11	0	11	GAP			21634.56
GAP	66	53	119	Theft Deterrent			0
Theft Deterrent	0	0	0	Paint Sealant & Appearance			164
Paint Sealant & Appearance	143	32	175	Tire/Wheel			0
Tire/Wheel	4	0	4	Lease Care			0
Lease Care	2	0	2	Other_____			0
Other_____	0	0	0				0

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	134921	52582	187503
Service Contracts	121416	68410	189826
Pre-Paid maintenance	2160	0	2160
GAP	36059	29190	65249
Theft Deterrent	0	15501	15501
Paint Sealant & Appearance	68183	0	68183
Tire/Wheel	2000	0	2000
Lease Care	1542		1542
Other_____	0	0	0