

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	468	571	1039	Finance or Lease Reserve			0
Finance or Lease Contracts	805		805	Service Contracts			0
Service Contracts	198	373	571	Pre-paid Maintenance			0
Pre-Paid Maintenance	3		3	GAP			0
GAP	136	301	437	Theft Deterrent			0
Theft Deterrent	0		0	Paint Sealant & Appearance			0
Paint Sealant & Appearance	6		6	Tire/Wheel			0
Tire/Wheel	21	36	57	Lease Care			0
Lease Care	0		0	Other			0
Other	0		0				0

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	436567.88	525360.91	961928.8
Service Contracts	392285	503250	895535
Pre-Paid maintenance	0	0	0
GAP	69688	159930	229618
Theft Deterrent	0	0	0
Paint Sealant & Appearance	2096	2368	4464
Tire/Wheel	17575.04	22976	40551.04
Lease Care	0	0	0
Other	0	0	0

JAN - \$34,480.32  
 FEB - \$82,160.83  
 MARCH - \$89,264.44  
 April - \$94,033.54  
 MAY - \$82,803.21  
 JUNE - \$80,286.88  


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 YTD - \$463,029.22  


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 Com Avg \$77,171.53