

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	164	155	319				
Finance or Lease Contracts	117	109	226	Finance or Lease Reserve	53429.00		53429.00
Service Contracts	40	54	94	Service Contracts			0
Pre-Paid Maintenance	47	27	74	Pre-paid Maintenance			0
GAP	17	41	58	GAP			0
Theft Deterrent	140	61	201	Theft Deterrent			0
Paint Sealant & Appearance	42	6	48	Paint Sealant & Appearance			0
Tire/Wheel	103	42	145	Tire/Wheel			0
Lease Care				Lease Care			0
Other				Other			0

Incomes	Year To Date Income			Totals
	New Vehicle	Used Vehicle	Totals	
Finance or Lease Reserve	207,290	154,772		362,063
Service Contracts	43,518	64,065		107,583
Pre-Paid maintenance	18,017	11,670		29,687
GAP	10,231	23,237		33,468
Theft Deterrent	33,320	14,518		47,838
Paint Sealant & Appearance	30,033	4,950		34,983
Tire/Wheel	47,726	10,539		58,265
Lease Care				0
Other	9,905			0