

ANALYSIS FOR MONTH ENDING 06/30/2022											VENDOR = GM	
	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S				SPECIALS		
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value	
<b>INVENTORY</b>												
ACTIVE PARTS	2429	9.3	289072.50	50.3	8635							
AUTO PHASE-OUT PARTS	11726	44.9	96897.58	16.9	1567							
DEALER PHASE-OUT PARTS	0		0.00		0							
MANUAL ORDER PARTS	2		5872.00	1.0	3936							
NON-STOCK PARTS	11940	45.8	182442.71	31.8	3447							
TOTAL INVENTORY	26097	100.0	574284.79	100.0	17585							
CLEAN CORES VALUE	1542		54860.00		207							
INVENTORY WITH CLEAN CORES	0		629144.79		0							
<b>INVENTORY BY GL</b>												
PARTS & ACCESSORIES-INV-G	25963	99.5	609109.35	96.8	17480	COI GL: 2242						
TIRES INV	134	.5	20035.44	3.2	105	COI GL: 2243						
<b>SALES (AT COST)</b>												
ACTIVE PARTS	808	51.6	193693.78	56.3	9989							
AUTO PHASE-OUT PARTS	133	8.5	19456.65	5.7	226							
DEALER PHASE-OUT PARTS	0		0.00		0							
MANUAL ORDER PARTS	2	.1	497.50	.1	293							
NON-STOCK PARTS	623	39.8	130636.39	37.9	2471							
TOTAL SALES (AT COST)	1566	100.0	344284.32	100.0	12979							
TOTAL LOST SALES	88		12351.77		102							
TOTAL EMERGENCY PURCHASES	156		46370.15		274							
LEVEL OF SERVICE		85.2		83.5								
<b>INVENTORY BY SOURCE</b>												
SRC 100 GM AUTO/TRUCK COMB	24931	95.5	457376.25	79.6	7362	805	1468	115168.86	874	1205	130417.48	
SRC 102 GAS, OIL AND GREAS	11		12686.62	2.2	3003	7	6308	26573.28	0	0	0.00	
SRC 104 CHEMICALS	17	.1	8294.40	1.4	4622	4	144	826.44	0	0	0.00	
SRC 114 DELCO	147	.6	8922.55	1.6	469	37	112	2912.16	3	4	307.82	
SRC 117 GM AUTO/TRUCK COMB	6		844.48	.1	110	0	0	0.00	0	0	0.00	
SRC 118 DELCO	20	.1	6864.24	1.2	54	11	43	5879.24	1	1	180.56	
SRC 121 GAS OIL FILTERS	26	.1	2026.07	.4	405	41	566	2843.52	0	0	0.00	
SRC 122 DIESEL OIL FILTERS	2		492.27	.1	50	2	12	114.12	0	0	0.00	
SRC 123 GAS AIR FILTERS	27	.1	1783.66	.3	66	50	77	1900.42	5	13	392.11	
SRC 124 DIESEL AIR FILTERS	1		56.98		2	0	0	0.00	0	0	0.00	
SRC 125 CABIN AIR FILTERS	9		981.46	.2	54	25	87	1647.24	1	1	18.59	
SRC 128 TRANSMISSION FILTE	5		188.59		7	3	3	80.48	1	1	32.54	
SRC 300 AFTER MARKET	149	.6	18810.25	3.3	771	1	1	0.00	0	0	0.00	
SRC 301 BG PRODUCTS	12		2704.00	.5	117	7	71	1399.35	1	8	332.00	
SRC 641 ACCESSORIES	597	2.3	32885.99	5.7	266	106	147	21238.82	5	5	1023.57	
SRC 800 TAX FOR MANUAL ADD	1		0.00		349	0	0	0.00	0	0	0.00	
SRC 900 TIRES	134	.5	20035.44	3.5	105	46	104	19809.17	7	16	2995.51	
SRC 995 GM AUTO/TRUCK COMB	1		-128.00		-64	0	0	0.00	0	0	0.00	
SRC 999 GAS, OIL AND GREAS	1		-540.46	.1	-122	4	2851	12248.62	0	0	0.00	
<b>SALES (AT COST) BY SOURCE</b>												
SRC 100 GM AUTO/TRUCK COMB	1302	82.2	246562.43	69.2	3298							
SRC 102 GAS, OIL AND GREAS	5	.3	19011.41	5.3	4497							
SRC 104 CHEMICALS	7	.4	1242.47	.3	345							
SRC 114 DELCO	37	2.3	3498.87	1.0	188							
SRC 117 GM AUTO/TRUCK COMB	1	.1	43.20		9							

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SRC 118 DELCO	7	.4	4961.05	1.4	32
SRC 121 GAS OIL FILTERS	14	.9	2841.58	.8	567
SRC 122 DIESEL OIL FILTERS	2	.1	323.72	.1	33
SRC 123 GAS AIR FILTERS	15	.9	1940.60	.5	76
SRC 125 CABIN AIR FILTERS	6	.4	1617.10	.5	87
SRC 128 TRANSMISSION FILTE	3	.2	124.40		5
SRC 300 AFTER MARKET	28	1.8	931.04	.3	111
SRC 301 BG PRODUCTS	8	.5	1335.55	.4	67
SRC 641 ACCESSORIES	114	7.2	34207.26	9.6	194
SRC 800 TAX FOR MANUAL ADD	1	.1	0.00		212
SRC 900 TIRES	32	2.0	24080.76	6.8	126
SRC 995 GM AUTO/TRUCK COMB	1	.1	232.00	.1	116
SRC 999 GAS, OIL AND GREAS	1	.1	13250.13	3.7	2991

SALES MOVEMENT

Month End Tot	2843	10.9	193256.39	33.7	11573
NO-SALE 1 TO 3 MONTHS	6304	24.2	177457.41	30.9	3035
NO-SALE 4 TO 6 MONTHS	4966	19.0	106004.26	18.5	1349
NO-SALE 7 TO 9 MONTHS	4820	18.5	40893.25	7.1	634
NO-SALE 10 TO 12 MONTHS	6777	26.0	24220.38	4.2	502
NO-SALE 13 TO 15 MONTHS	210	.8	26121.98	4.5	405
NO-SALE OVER 15 MONTHS	177	.7	6331.12	1.1	87

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	83		628.03		4
PARTS PHASED OUT	1101		7531.30		87
PARTS DROPPED	1247		0.00		0

ANALYSIS FOR MONTH ENDING 06/30/2022 VENDOR = GM

DataPoint	Description	
	Number of Parts on ROs	7329
	Number of Parts Filled OSF	6907
DP1	RO Off the Shelf Fill %	94.24 %
DP2	Total Idle Capital %	6.89 %
DP3	Negative On Hand	5663.03
DP4	Parts with no Bin	.00
DP5	Parts with no Cost	5
DP6	Monthly Closing Inventory Value	574284.79
DP7	Lost Sales	12576.77
DP8	True Turns $((R-S)*12/Y)*(V/100)$	4.2599

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	5742
B	Number of Stocking Parts Filled OSF	5463
C	RO Off the Shelf Fill % (B/A)*100	95.14 %
D	Value of Stocking Parts with MNS 6-11	3855.96
E	Value of Stocking Parts with MNS 12+	38.92
F	Value of Non-Stock Parts with MNS 3-5	112361.63
G	Value of Non-Stock Parts with MNS 6-8	48643.77
H	Value of Non-Stock Parts with MNS 9-11	30014.53
I	Value of Non-Stock Parts with MNS 12+	39513.47
J	Total Idle Capital $((E+I)/Y)*100$	6.89 %
K	Number of Parts with Negative O.H.	52
L	Value of Parts with Negative O.H.	5663.03
M	Number of Parts with No Bin	
N	Value of Parts with No Bin	.00
O	Number of Parts with No Cost	5

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	88
Q	Value of Lost Sales	12576.77

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	344284.32
S	Monthly Returns From Customers	10299.34
	Monthly Cycle Returns to Vendor	1666.11
	Decreasing Manual Onhand Adjustments	13354.96
	Increasing Manual Onhand Adjustments	10578.45
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	212641.72
U	Monthly Receipts	348341.90
V	Stock Order Utilization (T/U)*100	61.04 %
W	Month Close Inventory - Stock Parts	289072.50
X	Month Close Inventory- Non-Stock Parts	285212.29
Y	Month Close Inventory - All Parts	574284.79

	I/O Part Sales	17096.53
	I/O Part Returns and Deletes	-4050.82

ANALYSIS FOR MONTH ENDING 06/30/2022

SALES BY TYPE	SALES	COST	W-COMP	PROFIT
1 MATRIX	76676.96	60173.69	0.00	16503.27
2 15%	197324.46	168960.10	0.00	28364.36
3 INTERNAL	0.00	0.00	0.00	0.00
4 EMPLOYEE	1091.91	1026.55	0.00	65.36
5 LIST	3260.03	2171.47	0.00	1088.56
6 25%	1380.19	932.51	0.00	447.68
7 30%	0.00	0.00	0.00	0.00
8	0.00	0.00	0.00	0.00
TOTAL	279733.55	233264.32	0.00	46469.23
9 RO MATRIX	73723.99	48540.17	0.00	25183.82
10 RO WARRANTY	47987.17	27257.48	0.00	20729.69
11 RO INTERNAL	40430.37	28881.52	0.00	11548.85
12 RO SVC CONT	0.00	0.00	0.00	0.00
13 RO EMPLOYEE	1822.91	1655.80	0.00	167.11
14 RO LIST	33130.33	20452.38	0.00	12677.95
15 RO COST	525.45	525.45	0.00	0.00
TOTAL	197620.22	127312.80	0.00	70307.42