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1 Manf, All OEM Cd, All SGrp

	%	#	Pieces	Value
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Active Parts: Stocked	14.9	362	471	21337.35
Active Parts: With Excess Stock	42.5	411	4208	60719.44
Active Parts: Understocked	7.3	206	826	10454.72
Active Parts: To Phase Out	.0	0	0	.00
Total Active Parts	64.7	979	5505	92511.51
Preceded With On Hand	3.6	35	52	5156.11
Inactive With On Hand	31.7	585	1373	45271.44
Total Inventory To Sell	100.0	1599	6930	142939.06
Items on Hand		13	15	7620.00
Negative On Hand		5	56	148.20
Total of Inventory		1617	6889	150410.86
Items on Open Repair Orders		97	220	7258.88
Value of Inventory		1714	7109	157669.74
Cost on Factory Master		854	3438	20885.02
Items Without Cost		29	0	.00

Inventory Aging by Last Sold

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1 Manf, All OEM Cd, All SGrp, All Parts						
	Parts	%	Acum%	Value	%	Acum%
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ever Sold	168	12.1	12.1	14618	10.2	10.2
21 June or Older	79	5.7	17.9	4752	3.3	13.6
21 July	6	.4	18.3	600	.4	14.0
21 August	14	1.0	19.3	1029	.7	14.7
21 September	37	2.7	22.0	4607	3.2	17.9
21 October	41	3.0	24.9	3147	2.2	20.1
21 November	49	3.5	28.5	2847	2.0	22.1
21 December	55	4.0	32.5	4949	3.5	25.6
22 January	58	4.2	36.7	4392	3.1	28.7
22 February	76	5.5	42.2	7706	5.4	34.1
22 March	122	8.8	51.0	12994	9.1	43.2
22 April	152	11.0	62.0	14371	10.1	53.2
22 May	245	17.7	79.7	26829	18.8	72.0
22 June	281	20.3	100.0	39949	28.0	100.0
totals	1383	100.0		142791	100.0	
ores With On Hand	13			7620		

Sales Analysis

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l Manf, All OEM Cd, All SGrp	From	5/01/22	5/01/22	5/01/22	5/01/22
	To	5/31/22	5/31/22	5/31/22	5/31/22
		Sales	Cost	Gross	GP %
=====					
Counter Retail Sales		8523.32	5728.67	2794.65	32.8
Counter Internal Sales		5390.40	3438.85	1951.55	36.2
Counter Wholesale Sales		46174.58	37243.43	8931.15	19.3
Total Counter Sales		60088.30	46410.95	13677.35	22.8
RO Customer Pay Sales		67737.18	47727.58	20009.60	29.5
RO Internal Pay Sales		20068.87	14902.39	5166.48	25.7
RO Warranty Sales		16500.78	10014.39	6486.39	39.3
RO Service Contract Sales		2622.01	1643.81	978.20	37.3
Total RO Sales		106928.84	74288.17	32640.67	30.5
Total Sales		167017.14	120699.12	46318.02	27.7
Total Returns		-2704.03	-2022.92	-681.11	-25.2
Total Net Sales		164313.11	118676.20	45636.91	27.8

Sales Source Analysis

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1 Manf, All Stocking Groups, All Parts, All Sales Types					
	From	5/01/22	5/01/22	5/01/22	5/01/22
	To	5/31/22	5/31/22	5/31/22	5/31/22
		Sales	Cost	Gross	GP %
=====					
Sales Filled From Shelf		114807.82	81971.35	32836.47	28.6
Sales Filled By NG		2200.25	1523.96	676.29	30.7
Sales Filled By EP		7555.03	5214.42	2340.61	31.0
Sales Filled By SO		42454.04	31989.39	10464.65	24.6
Total Sales		167017.14	120699.12	46318.02	27.7
Returns To Inventory		-2704.03	-2022.92	-681.11	-25.2
Returns Not To Inventory					
Total Returns		-2704.03	-2022.92	-681.11	-25.2
Net Sales		164313.11	118676.20	45636.91	27.8
Filled From Shelf-Counter		43.8%	42.0%	49.9%	
Filled From Shelf-Service		84.8%	86.2%	81.8%	
Filled Same Day--Counter		46.3%	44.4%	52.9%	
Filled Same Day--Service		90.5%	91.7%	87.7%	

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1 Manf, All Stocking Groups

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Changes to Status:		Phase-In	Phase-Out
Line	2022	44	24
February	2022 To May 2022	156	63
November	2021 To February 2022	106	96
August	2021 To November 2021	105	48
July	2021 To August 2021	512	377
February	2021 To May 2021		
February	2021 and Older		

Active Parts to Phase-In

Parts to Phase-Out

Parts Excluded From Phase-In

Non-Stocked Parts with On Hand 585

Preceded Parts with On Hand 35

Active Parts with No Sales

WANS693

Inventory Adjustments

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From 5/01/22 to 5/31/22 All Manf, All Stocking Groups			
	#	Pieces	Value
=====			
Annual Increases	16	160	4451.79
Annual Decreases	58	-224	-7806.21
Net Manual Adjustments	74	-64	-3354.42
Physical Inventory Increases			
Physical Inventory Decreases			
Net Physical Inventory Adjustments			
FO Increases	20	654	2066.09
FO Decreases	4	1369	-2431.50
Net LIFO Adjustments	24	2023	-365.41

Stock Order Analysis

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from 5/01/22 to 5/31/22 All Manf, All OEM Cd, All SGrp
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# Pieces Cost Value
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Stock Orders Placed 463 2262 23470.84 38699.05
Stock Orders Received 579 5561 35140.64 82194.51

Special Orders Placed 382 458 38801.82 39907.58
Special Orders Received 358 434 35628.16 37041.81

Orders Canceled 19 20 3699.53 3995.89

Inventory Returns
Store Returns

Orders On Order 383 24131.19 26387.44
Orders On Backorder 36 7209.42 7436.92
Orders Referred 2 124.74 124.74
    
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	Quantity	Value
(1) Idle Parts Total		.00
(2) Current Parts Total		.00
(3) Total Parts		.00

*Note: Does NOT include Negative on Hand or "Dirty Cores"

Idle Capital Percentage (1)/(3) .00%

Off the Shelf Fill Rate

	Quantity	Value
(1) Total Off the Shelf	0	
(2) Total Other	0	
(3) Total Quantity Sold	0	

Off the Shelf Fill Rate (1)/(3) .0%

True Turn

	Value
(1) Annualization Ratio (365/ 31) =	11.774
(2) Total Stock Orders	.00
(3) Annualized Stock Orders	.00
(4) Inventory Value	.00
(5) True Turn (3)/(4)	.00

*Note: Does NOT include Negative on Hand or "Dirty Cores"

Parts with Negative on Hand

Part Numbers	Cost	Qty	Extended
Total of Negative on Hand	.00	0	.00

Cost Sales

Part Numbers	Cost	Qty	Extended
Total Lost Sales	.00	0	.00

Parts Without Cost

Part Numbers	Cost	Qty	Extended
Total Parts Without Cost			

Parts With No Bin Location

Part Numbers	Cost	Qty	Extended
Total Parts with No Bin Location	.00	0	.00