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| 50 | | | | | | | | |
| | 23 | 8 | 427810 | | \$2,014.28 | 18.15 | \$6,098.92 | 47.5 |

DATE: ###

| "R" LABOR | "R" Billed Hours | Cost Hours | Cost \$'s | RO Open Date | 1st Punch Date and Time | Open to First |
|--------------|---------------------|---------------|--------------|-----------------|----------------------------|------------------|
| | | 5.80 | \$ 139.00 | 4/1/22 0:00 | 4/2/22 10:55 | 1.45 |
| | | 5.50 | \$ 130.80 | 4/1/22 0:00 | 4/2/22 13:13 | 1.55 |
| | | 1.48 | \$ 39.96 | 4/1/22 0:00 | 4/1/22 20:52 | 0.87 |
| | | 8.41 | \$ 236.50 | 4/1/22 0:00 | 4/2/22 9:12 | 1.38 |
| \$267.64 | 3.05 | 1.10 | \$ 26.40 | 4/1/22 0:00 | 4/2/22 7:41 | 1.32 |
| \$367.50 | 2.45 | 1.15 | \$ 34.50 | 4/1/22 0:00 | 4/11/22 8:53 | 10.37 |
| | | 1.42 | \$ 38.34 | 4/2/22 0:00 | 4/2/22 12:24 | 0.52 |
| | | 8.08 | \$ 161.03 | 4/4/22 0:00 | 4/4/22 13:39 | 0.57 |
| \$1,267.50 | 7.20 | 4.35 | \$ 130.50 | 4/4/22 0:00 | 4/6/22 7:05 | 2.30 |
| | | 1.58 | \$ 36.34 | 4/5/22 0:00 | 4/5/22 10:55 | 0.45 |
| \$5,550.00 | 37.00 | 45.79 | \$ 1,102.21 | 4/4/22 0:00 | 4/11/22 7:36 | 7.32 |
| \$300.00 | 2.00 | 0.10 | \$ 3.00 | 4/5/22 0:00 | 4/4/22 16:20 | (0.32) |
| \$1,095.00 | 7.50 | 7.09 | \$ 212.70 | 4/5/22 0:00 | 3/24/22 8:24 | (11.65) |
| \$540.08 | 3.24 | 1.72 | \$ 51.60 | 4/5/22 0:00 | 4/12/22 11:11 | 7.47 |
| \$1,890.00 | 12.60 | 12.51 | \$ 328.50 | 4/4/22 0:00 | 4/13/22 7:00 | 9.29 |
| | | 27.38 | \$ 526.82 | 4/5/22 0:00 | 4/5/22 14:22 | 0.60 |
| | | 1.27 | \$ 29.21 | 4/6/22 0:00 | 4/6/22 14:59 | 0.62 |
| \$1,603.00 | 11.88 | 0.00 | \$ - | 4/5/22 0:00 | 4/1/22 0:00 | (4.00) |
| | | 5.30 | \$ 116.60 | 4/5/22 0:00 | 7/8/21 7:05 | (270.70) |
| | | 3.29 | \$ 98.70 | 4/6/22 0:00 | 4/6/22 12:54 | 0.54 |
| \$300.00 | 2.00 | 2.42 | \$ 72.60 | 4/6/22 0:00 | 4/11/22 13:51 | 5.58 |
| \$270.27 | 3.08 | 3.57 | \$ 66.97 | 4/6/22 0:00 | 4/6/22 19:47 | 0.82 |
| \$216.83 | 2.45 | 1.52 | \$ 45.60 | 4/7/22 0:00 | 4/7/22 10:00 | 0.42 |
| | | | | | | - |
| | | | | | | - |
| | | | | | | - |
| | | | | | | - |

| Last Punch Date and Time | 1st to Last | Invoice Date | Last to Invoice | Cycle Time | 1 ITEM RO'S |
|-----------------------------|----------------|-----------------|--------------------|---------------|----------------|
| 4/11/22 11:36 | 9.03 | 4/13/22 0:00 | 1.52 | 12.00 | No |
| 4/2/22 17:36 | 0.18 | 4/4/22 0:00 | 1.27 | 3.00 | No |
| 4/1/22 22:21 | 0.06 | 4/7/22 0:00 | 5.07 | 6.00 | No |
| 4/2/22 17:33 | 0.35 | 4/4/22 0:00 | 1.27 | 3.00 | No |
| 4/2/22 8:47 | 0.05 | 4/4/22 0:00 | 1.63 | 3.00 | No |
| 4/11/22 10:02 | 0.05 | 4/21/22 0:00 | 9.58 | 20.00 | No |
| 4/2/22 13:49 | 0.06 | 4/4/22 0:00 | 1.42 | 2.00 | No |
| 4/5/22 7:28 | 0.74 | 4/5/22 0:00 | -0.31 | 1.00 | No |
| 4/6/22 11:35 | 0.19 | 4/8/22 0:00 | 1.52 | 4.00 | No |
| 4/5/22 12:30 | 0.07 | 4/5/22 0:00 | -0.52 | - | No |
| 4/26/22 7:05 | 14.98 | 4/30/22 0:00 | 3.70 | 26.00 | No |
| 4/4/22 16:26 | 0.00 | 4/5/22 0:00 | 0.32 | - | No |
| 3/30/22 7:07 | 5.95 | 4/5/22 0:00 | 5.70 | - | No |
| 4/12/22 13:49 | 0.11 | 4/21/22 0:00 | 8.42 | 16.00 | No |
| 4/15/22 9:10 | 2.09 | 4/15/22 0:00 | -0.38 | 11.00 | No |
| 4/8/22 22:17 | 3.33 | 4/9/22 0:00 | 0.07 | 4.00 | No |
| 4/6/22 16:15 | 0.05 | 4/8/22 0:00 | 1.32 | 2.00 | No |
| 4/1/22 0:00 | - | 4/5/22 0:00 | 4.00 | - | No |
| 7/8/21 13:30 | 0.27 | 4/5/22 0:00 | 270.44 | - | No |
| 4/6/22 16:14 | 0.14 | 4/6/22 0:00 | -0.68 | - | No |
| 4/14/22 11:02 | 2.88 | 4/20/22 0:00 | 5.54 | 14.00 | No |
| 4/14/22 9:09 | 7.56 | 4/30/22 0:00 | 15.62 | 24.00 | No |
| 4/7/22 11:31 | 0.06 | 4/14/22 0:00 | 6.52 | 7.00 | No |
| | - | | 0.00 | - | |
| | - | | 0.00 | - | |
| | - | | 0.00 | - | |
| | - | | 0.00 | - | |

Printing Options: 1. Click on appropriate button (may take several seconds to execute).
 2. Print file.

REPAIR ORDER ANALYSIS RECAP

DEALERSHIP: I-State Truck Center

DATE: _____

| | | | | | | |
|----------------------------|-------------|---|-------|----------------------|------------------|---------------|
| "C" | \$2,014.28 | ÷ | 18.2 | BILLED HOUR = | \$110.98 | AVERAG |
| "M" | \$6,098.92 | ÷ | 47.5 | BILLED HOUR = | \$128.48 | AVERAG |
| "R" | \$13,667.82 | ÷ | 94.5 | BILLED HOUR = | \$144.71 | AVERAG |
| TOTAL | \$21,781.02 | ÷ | 160.1 | TOTAL BHRs = | \$136.07 | AVERAG |
| Projected CP E.L.R. | \$150.00 | | | Difference | (\$13.93) | |

| | | | | | | | |
|---------------------------|-------------|---|--------------------|----------|---|----------|-----------------|
| TOTAL LABOR SALES | \$21,781.02 | ÷ | TOTAL RO's | 23 | = | \$947.00 | LABOR I |
| TOTAL BILLED HOURS | 160.1 | ÷ | TOTAL RO's | 23 | = | 6.96 | BILLED I |
| TOTAL C.O.L. | \$3,627.88 | ÷ | TOTAL LABOR | \$21,781 | = | 17% | COST OI |
| 1-ITEM ROs | 0 | ÷ | TOTAL RO's | 23 | = | 0% | ONE ITE |
| Average Mileage | 427810 | | | | | | |

| | | | | | | | |
|-------------------------|------|---|-------------------|-------|---|-------|----------------|
| "C" BILLED HOURS | 18.2 | ÷ | TOTAL BHRs | 160.1 | = | 11.3% | COMPET |
| "M" BILLED HOURS | 47.5 | ÷ | TOTAL BHRs | 160.1 | = | 29.7% | MAINTEN |
| "R" BILLED HOURS | 94.5 | ÷ | TOTAL BHRs | 160.1 | = | 59.0% | REPAIR |

MODEL YEAR MIX

Count

Mix

| <u>Year</u> | <u>Count</u> | <u>%</u> |
|---------------|--------------|-------------|
| 2022 | 0 | 0.0% |
| 2021 | 0 | 0.0% |
| 2020 | 5 | 21.7% |
| 2019 | 1 | 4.3% |
| 2018 | 2 | 8.7% |
| Older | 15 | 65.2% |
| TOTALS | 23 | 100% |
| Estimates | | |
| Estimate % | | |

| | | |
|----------------------|-----------|-------------|
| Freightliner | 20 | 87% |
| Peterbilt | 1 | 4% |
| Kenworth | 1 | 4% |
| Mack | 0 | 0% |
| International | 0 | 0% |
| Ford | 0 | 0% |
| Western Star | 0 | 0% |
| Volvo | 0 | 0% |
| Hino | 0 | 0% |
| Isuzu | 0 | 0% |
| Other | 1 | 4% |
| Total | 23 | 100% |
| | 100.0% | |

Days
 Days Open to First Punch (10.14)

Days
 Average Last Punch to Invoice 14.9150966

Days
 Average First to Last Punch 2.09522947

⌘E "C" E.L.R.

⌘E "M" E.L.R.

⌘E "R" E.L.R.

⌘E "CP" E.L.R.

PER RO AVERAGE

HOURS PER RO AVERAGE

F SALE

EM ROs

UNITIVE LABOR

NANCE LABOR

LABOR

Days

Average Cycle Time 6.8695652

