



DEALERSHIP: Gabrielli Truck Sales

	R.O. NUMBER	VEH. YR.	MILEAGE	VEH. TYPE	"C" LABOR	"C" Billed Hours	"M" LABOR	"M" Billed Hours
1	1794JS	2020	27810	Mack		0.00		0.00
2	1786JS	Older	421200	Volvo		0.00	\$175.00	1.00
3	1779JS	2021	16538	Mack		0.00	\$350.00	2.00
4	1774js	Older	174363	Mack		0.00		0.00
5	1771JS	2018	792087	Volvo		0.00		0.00
6	1768JS	Older	103079	Mack		0.00		0.00
7	1756JS	2022	116597	Volvo		0.00		0.00
8	1754JS	2018	27576	Mack		0.00		0.00
9	1745JS	Older	463488	Volvo		0.00		0.00
10	1743JS	2018	613364	Volvo		0.00		0.00
11	1739JS	Older	321856	Mack		0.00		0.00
12	1737JS	2020	30528	Mack	\$2,100.00	12.00		0.00
13	1736JS	Older	858067	Mack		0.00		0.00
14	1735JS	Older	568653	Volvo		0.00		0.00
15	1734JS	2020	225442	Volvo		0.00		0.00
16	1733JS	2019	355004	Volvo		0.00		0.00
17	1730JS	2019	61508	Internation	\$350.00	2.00		0.00
18	1729JS	2020	27340	Mack		0.00		0.00
19	1727JS	Older	56795	Mack		0.00		0.00
20	1725JS	Older	354471	Volvo		0.00		0.00
21	1723JS	2020	6520	Mack		0.00		0.00
22	1722JS	Older	37655	Mack		0.00		0.00
23	1716js	2018	24054	Mack		0.00		0.00
24	1674JS	Older	324402	Mack		0.00		0.00
25	1649JS	Older	33519	Mack		0.00		0.00
26						0.00		0.00
27						0.00		0.00

28					0.00		0.00
29					0.00		0.00
30					0.00		0.00
31					0.00		0.00
32					0.00		0.00
33					0.00		0.00
34					0.00		0.00
35					0.00		0.00
36					0.00		0.00
37					0.00		0.00
38					0.00		0.00
39					0.00		0.00
40					0.00		0.00
41					0.00		0.00
42					0.00		0.00
43					0.00		0.00
44					0.00		0.00
45					0.00		0.00
46					0.00		0.00
47					0.00		0.00
48					0.00		0.00
49					0.00		0.00
50					0.00		0.00
	25	13	241677		\$2,450.00	14.00	\$525.00 3.0

DATE: ###

"R" LABOR	"R" Billed Hours	Cost Hours	Cost \$'s	RO Open Date	1st Punch Date and Time	Open to First
\$1,662.50	9.50	15.66	\$ 360.06	6/8/2022	6/8/22 11:30	0.48
	0.00	1.28	\$ 25.60	6/7/2022	6/7/22 9:49	0.41
	0.00	2.00	\$ 68.00	6/4/2022	6/4/22 10:58	0.09
\$4,462.50	25.50	29.26	\$ 904.12	6/2/2022	6/6/22 8:40	3.84
\$1,750.00	10.00	40.67	\$ 486.32	6/1/2022	6/1/22 14:27	0.60
\$4,243.75	24.25	24.17	\$ 719.90	6/3/2022	6/3/22 10:30	0.44
\$1,187.50	6.79	12.22	\$ 300.68	5/26/2022	5/26/22 12:32	0.52
\$437.50	2.50	2.64	\$ 92.23	5/25/2022	5/27/22 8:23	2.35
\$482.50	2.76	4.37	\$ 107.22	5/24/2022	5/24/22 12:39	0.53
\$1,050.00	6.00	5.75	\$ 239.49	5/23/2022	5/24/22 14:05	1.59
\$568.75	3.25	3.25	\$ 110.50	5/20/2022	5/23/22 11:03	3.46
	0.00	12.88	\$ 488.35	5/20/2022	5/23/22 10:23	3.43
\$1,968.75	11.25	12.15	\$ 391.85	5/20/2022	5/20/22 12:18	0.51
\$700.00	4.00	3.92	\$ 101.80	5/19/2022	5/19/22 14:53	0.62
\$218.75	1.25	1.94	\$ 68.09	5/19/2022	5/19/22 12:35	0.52
\$2,275.00	13.00	19.82	\$ 778.34	5/19/2022	5/20/22 10:03	1.42
	0.00	2.00	\$ 78.00	5/18/2022	5/18/22 7:26	0.31
\$175.00	1.00	1.05	\$ 20.48	5/18/2022	5/18/22 12:33	0.52
\$525.00	3.00	3.50	\$ 166.25	5/18/2022	5/18/22 12:41	0.53
\$3,325.00	19.00	20.80	\$ 708.70	5/18/2022	5/18/22 8:32	0.36
\$892.50	5.10	5.93	\$ 272.08	5/18/2022	5/18/22 10:05	0.42
\$7,632.50	43.61	53.09	\$ 1,758.44	5/17/2022	5/17/22 14:45	0.61
\$787.50	4.50	8.79	\$ 175.80	5/16/2022	5/16/22 19:30	0.81
\$6,345.00	36.26	81.83	\$ 1,683.47	5/10/2022	5/11/22 10:10	1.42
\$3,850.00	22.00	22.55	\$ 764.46	5/3/2022	5/4/22 11:26	1.48
	0.00					-
	0.00					-

Last Punch Date and Time	1st to Last	Invoice Date	Last to Invoice	Cycle Time	1 ITEM RO'S
6/10/22 12:30	2.04	6/11/2022	0.48	3.00	No
6/7/22 11:06	0.05	6/7/2022	-0.46	0.00	Yes
6/6/22 8:40	1.90	6/6/2022	-0.36	1.64	Yes
6/13/22 12:28	7.16	6/13/2022	-0.52	10.48	No
6/2/22 14:54	1.02	6/2/2022	-0.62	1.00	Yes
6/7/22 15:12	4.20	6/8/2022	0.37	5.00	No
5/27/22 14:42	1.09	5/28/2022	0.39	2.00	No
5/27/22 9:36	0.05	5/27/2022	-0.40	2.00	No
5/24/22 15:40	0.13	5/24/2022	-0.65	(0.00)	No
5/26/22 12:30	1.93	5/26/2022	-0.52	3.00	No
5/23/22 14:50	0.16	5/24/2022	0.38	4.00	Yes
5/26/22 11:27	3.04	5/26/2022	-0.48	6.00	Yes
5/25/22 14:05	5.07	5/25/2022	-0.59	5.00	Yes
5/19/22 16:50	0.08	5/19/2022	-0.70	(0.00)	Yes
5/19/22 14:55	0.10	5/19/2022	-0.62	(0.00)	Yes
5/27/22 16:43	7.28	5/28/2022	0.30	9.00	Yes
5/18/22 17:11	0.41	5/19/2022	0.28	1.00	Yes
5/18/22 13:36	0.04	5/18/2022	-0.57	0.00	Yes
5/18/22 16:11	0.15	5/18/2022	-0.67	(0.00)	Yes
5/31/22 16:30	13.33	5/31/2022	-0.69	13.00	No
5/20/22 19:30	2.39	5/25/2022	4.19	7.00	No
5/28/22 15:33	11.03	5/31/2022	2.35	14.00	No
5/20/22 10:09	3.61	5/23/2022	2.58	7.00	Yes
5/20/22 16:00	9.24	5/25/2022	4.33	15.00	No
5/17/22 10:36	12.97	5/17/2022	-0.44	14.00	No
	-		0.00	-	
	-		0.00	-	

Printing Options: 1. Click on appropriate button (may take several seconds to execute).
 2. Print file.

REPAIR ORDER ANALYSIS RECAP

DEALERSHIP: _____

DATE: _____

"C"	\$2,450.00	÷	14.0	BILLED HOUR =	\$175.00	AVERAG
"M"	\$525.00	÷	3.0	BILLED HOUR =	\$175.00	AVERAG
"R"	\$44,540.00	÷	254.5	BILLED HOUR =	\$175.00	AVERAG
TOTAL	\$47,515.00	÷	271.5	TOTAL BHRs =	\$175.00	AVERAG
Projected CP E.L.R.	\$175.00			Difference	\$0.00	

TOTAL LABOR SALES	\$47,515.00	÷	TOTAL RO's	25	=	\$1,900.60	LABOR I
TOTAL BILLED HOURS	271.5	÷	TOTAL RO's	25	=	10.86	BILLED I
TOTAL C.O.L.	\$10,870.23	÷	TOTAL LABOR	\$47,515	=	23%	COST OI
1-ITEM ROs	12	÷	TOTAL RO's	25	=	48%	ONE ITE
Average Mileage	241677						

"C" BILLED HOURS	14.0	÷	TOTAL BHRs	271.5	=	5.2%	COMPET
"M" BILLED HOURS	3.0	÷	TOTAL BHRs	271.5	=	1.1%	MAINTEN
"R" BILLED HOURS	254.5	÷	TOTAL BHRs	271.5	=	93.7%	REPAIR

MODEL YEAR MIX

Count

Mix

<u>Year</u>	<u>Count</u>	<u>%</u>
2022	1	4.0%
2021	1	4.0%
2020	5	20.0%
2019	2	8.0%
2018	4	16.0%
Older	12	48.0%
TOTALS	25	100%
Estimates		
Estimate %		

Freightliner	0	0%
Peterbilt	0	0%
Kenworth	0	0%
Mack	15	60%
International	1	4%
Ford	0	0%
Western Star	0	0%
Volvo	9	36%
Hino	0	0%
Isuzu	0	0%
Other	0	0%
Total	25	100%
	100.0%	

	<u>Days</u>
Days Open to First Punch	1.09

	<u>Days</u>
Average Last Punch to Invoice	0.29433333

	<u>Days</u>
Average First to Last Punch	3.53911111

⌘E "C" E.L.R.

⌘E "M" E.L.R.

⌘E "R" E.L.R.

⌘E "CP" E.L.R.

PER RO AVERAGE

HOURS PER RO AVERAGE

F SALE

EM ROs

UNITIVE LABOR

NANCE LABOR

LABOR

Days

Average Cycle Time 4.9248333

