



FROZEN CAPITAL: WARRANTY CLAIMS RECEIVABLE

YTD Warranty Sales

Service Warranty Sales	+	1,144,736	6	YTD	21
Parts Warranty Sales	+	792,877	6	YTD	56
Body Shop Parts Warranty Sales	+	114,602	6	YTD	43
Body Shop Service Warranty Sales	+	230	6	YTD	37
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
Total YTD Warranty Sales	=	2,052,445			
Statement Month	÷	4			
Average YTD Warranty Sales	=	513,111			
Factor	×	25.0%			
Your Guide	=	128,278			A

Your Factor for Warranty Claims Receivable is : 25.0% if paid weekly
 50.0% if paid semi-monthly
 100.0% if paid monthly

Warranty Claims Receivable	183,837
Your Guide	128,278 A
Frozen Capital	<u>55,559</u>

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FROZEN CAPITAL: PRE-OWNED INVENTORY

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YTD Pre-Owned Sales (<i>without F&I</i>)	+	13,108,709	6	YTD	14
YTD Pre-Owned Gross Profit (<i>without F&I</i>)	-	811,981	6	YTD	14
YTD Inventory Adjustments (<i>+/- as on statement</i>)	±	1,472,482	6	YTD	12
YTD Pre-Owned Cost of Sales	=	13,769,210			
Statement Month	÷	4			
Average Month Pre-Owned Cost of Sales	=	3,442,303			
Factor	×	1.0			Guide = 1.0
Your Guide	=	3,442,303 A			

NADA Guide for Pre-Owned Vehicle Inventory is 1 month's supply or less at cost.
A Factor of 1.0 = 1 Month supply.

Pre-Owned Vehicle Inventory		161	1	Asset	25.3
Your Guide	-	3,442,303 A			
Frozen Capital		<u>3,442,142</u>			



FROZEN CAPITAL: PARTS & ACCESSORIES INVENTORY

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YTD Parts & Accessories Sales <i>(exclude gas, oil, grease and tire sales)</i>	+	2,106,420	6.0	YTD	56
YTD Parts & Accessories Gross Profit <i>(exclude gas, oil, grease and tire gross profit)</i>	-	792,877	6	YTD	56
YTD Inventory Adjustments (+/- as on statement)	±	0		YTD	
YTD Parts & Accessories Cost of Sales	=	1,313,543			
Statement Month	÷	4			
Average Month Parts & Accessories Cost of Sales	=	328,386			
Factor	×	1.5			Guide = 1.5
Your Guide	=	492,579 A			

NADA Guide for Parts & Accessories Inventory is 45 days supply or less at cost.

A Factor of 1.5 = 45 days supply.

Parts & Accessories Inventory		1,535,306	1	Asset	27
Your Guide	-	492,579 A			
Frozen Capital		<u>1,042,727</u>			



FROZEN CAPITAL: SERVICE, PARTS AND BODY SHOP ACCOUNTS RECEIVABLE

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YTD Parts, Service, and Body Shop Customer Labor and Parts Sales. See Note						
Service Customer Pay	+	835,585		6	YTD	21
Parts Repair Orders (ROs)	+	807,841		6	YTD	47,48,49,
Parts Wholesale	+	26,666		6	YTD	52
Parts Counter Retail	+	127,446		6	YTD	51
	+	0			YTD	
	+	0			YTD	
	+	0			YTD	
	+	0			YTD	
<i>Total YTD Parts, Service, and Body Shop Customer Labor and Parts Sales</i>	=	1,797,538				
Statement Month	÷	4				
Average Month Parts & Accessories Sales	=	449,385				
Factor	×	50.0%			Guide = 50%	
Your Guide	=	224,692	A			

Days' Supply of Parts, Service and Body Shop Accounts Receivable should not exceed 50% of the Current Month's retail and wholesale parts, service and body shop customer paid sales or 15 days.
Guide of 15 days = one half of a month or 50%.

Parts, Service and Body Shop Accounts Receivable		807,106		7	Asset	57
Your Guide	-	224,692	A			
Frozen Capital		582,414				

Note: You need to go to the gross profit analysis section of your income statement. Where the detail of HOW you made your money resides. The four customer pay items listed are the minimum. You might have a body shop (paint & metal). You might have express lanes seperated for parts and service. The extra lines allow you to customize for your operation.



TOTAL FROZEN CAPITAL

Your calculation outputs from the previous tabs will automatically fill in each

If you have a red (negative) number, place a zero (0) on the line.

Warranty Claims Receivable	+	\$55,559
Pre-Owned Vehicle Inventory	+	\$0
Parts & Accessories Inventory	+	\$1,042,727
Service, Parts, Body Shop A/R	+	\$582,414
Total Frozen Capital	=	<u>\$1,680,700</u>

line below.