

ACTION PLAN 1

S Specific **M** Measurable **A** Achievable **R** Relevant **T** Time bound

What is your goal? What do you want to achieve? From what metric? To what metric? By what date?

Insure that every SOP is pre paid

BOTTOM LINE: Benefits of Achieving Your Goal

Consequences of Not Achieving Your Goal

Reduces lost sales and less obso

We may have to take the part in to inventory.
lost sale

07/01/2022

When will you start?

How will you gauge your progress? When? Using which metrics?

By following the monthly analysis report.



What specific actions will you take to achieve your goal? Who can help you?

Require every part to be paid in full at the time of purchase.

Potential Challenges?

Customer may not want to pay upfront.

Potential Solutions?

Offer multiple ways to accept payment.