

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	151	273	424	Finance or Lease Reserve	8550.52	8196.92	16747.44
Finance or Lease Contracts	104	201	305	Service Contracts	5834.84	7683.36	13518.2
Service Contracts	79	186	265	Pre-paid Maintenance	5834.84	7683.36	13518.2
Pre-Paid Maintenance	44	32	76	GAP	5834.84	7683.36	13518.2
GAP	40	122	162	Theft Deterrent	5834.84	7683.36	13518.2
Theft Deterrent	33	27	60	Paint Sealant & Appearance	5834.84	7683.36	13518.2
Paint Sealant & Appearance	39	1	40	Tire/Wheel	5834.84	7683.36	13518.2
Tire/Wheel	52	60	112	WEARCARE	5834.84	7683.36	13518.2
WEARCARE	1		1	KEY	5834.84	7683.36	13518.2
KEY	29	18	47				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	77527	141070.58	218597.6
Service Contracts	128642.25	266260.35	394902.6
Pre-Paid maintenance	9640	6291	15931
GAP	17525	57501	75026
Theft Deterrent	5158	3986	9144
Paint Sealant & Appearance	13369	112	13481
Tire/Wheel	25719	28895	54614
WEARCARE	500		500
KEY	3132	2092	5224