

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	2,525		7,195		100,923.70	
Active Parts	479	18.97	1,624	22.57	61,229.94	60.66
NS Parts	1,865	73.86	960	13.34	32,260.63	31.96
MO Parts	2	0.07	10	0.13	174.40	0.17
AP Parts	168	6.65	4,555	63.30	6,226.84	6.16
DP Parts	11	0.43	46	0.63	1,031.89	1.02
SP Parts						
DEL Parts						
Parts With No Cost	131	5.18				
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	436					
Parts Added	154	6.09	21	0.29	775.37	0.76
Active Parts	1	0.64				
NS Parts	153	99.35	21	100.00	775.37	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	117					
Inventory Movement - Sales						
0 to 3 Months	457	18.09	1,380	19.17	47,803.51	47.36
4 to 6 Months	192	7.60	4,771	66.30	12,044.16	11.93
7 to 12 Months	362	14.33	435	6.04	19,180.15	19.00
Over 12 Months	326	12.91	261	3.62	6,009.35	5.95
New Parts No Sales	1,188	47.04	348	4.83	15,886.53	15.74
Inventory Movement - Receipts						
0 to 3 Months	463	18.33	902	12.53	53,123.03	52.63
4 to 6 Months	196	7.76	403	5.60	15,943.71	15.79
7 to 12 Months	416	16.47	907	12.60	23,678.75	23.46
Over 12 Months	333	13.18	4,649	64.61	5,910.34	5.85
New Parts No Receipts	1,117	44.23	334	4.64	2,267.87	2.24
Outstanding Orders	92	3.64	343		58,959.74	
Stockorders	78	84.78	275	80.17	30,340.92	51.46
Supplemental Orders	19	20.65	45	13.11	24,110.75	40.89
Customer Orders						
Backorders	7	7.60	23	6.70	4,508.07	7.64
Stockorder Backorders	6	6.52	22	6.41	3,368.10	5.71
Supplemntl Backorders	1	1.08	1	0.29	1,139.97	1.93
Customer Backorders						

Outstanding Forced Orders

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	150	5.94	400		28,037.72		327
Regular	150	100.00	400	100.00	28,037.72	100.00	327
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	5	0.19	5		1,812.71		5
Return Sales	29	1.14	37		5,714.02		36
Regular	29	100.00	37	100.00	5,714.02	100.00	36
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	105	4.15	262		25,951.32		126
Stockorders	43	40.95	138	52.67	11,602.12	44.70	49
Supplemental Orders	3	2.85	3	1.14	702.27	2.70	3
Customer Orders							
Emergency Purchases							
Other Receipts	63	60.00	121	46.18	13,646.93	52.58	74
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns	9	0.35	18		-1,271.57		9
Net Appreciation	2	0.07	3	0.04	6.00		14
Positive	2	100.00	3	100.00	6.00		13
Negative							1
Parts Updated With Cost	1	0.03					1
Parts With Comments	1						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			91		5,051.67		72
Lost Sales							
Return Sales			10		214.79		8

Sort Source: 101

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	103		247		4,313.55	
Active Parts	103	100.00	247	100.00	4,313.55	100.00
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	2	1.94				
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	7					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	15	14.56	166	67.20	3,209.90	74.41
4 to 6 Months	2	1.94	5	2.02	70.00	1.62
7 to 12 Months	22	21.35	66	26.72	889.65	20.62
Over 12 Months	64	62.13	10	4.04	144.00	3.33
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	13	12.62	144	58.29	2,914.16	67.55
4 to 6 Months	3	2.91	5	2.02	70.00	1.62
7 to 12 Months	11	10.67	86	34.81	1,161.39	26.92
Over 12 Months	76	73.78	12	4.85	168.00	3.89
New Parts No Receipts						
Outstanding Orders	4	3.88	37		656.20	
Stockorders	4	100.00	37	100.00	656.20	100.00
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplementl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 101

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	7	6.79	72		1,003.04		22
Regular	7	100.00	72	100.00	1,003.04	100.00	22
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.97	1		9.95		1
Return Sales	2	1.94	12		81.70		4
Regular	2	100.00	12	100.00	81.70	100.00	4
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	5	4.85	73		939.17		10
Stockorders	5	100.00	72	98.63	884.22	94.14	9
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	1	20.00	1	1.36	54.95	5.85	1
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							4
Positive							4
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 102

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	122		506		7,375.43	
Active Parts	117	95.90	471	93.08	6,939.79	94.09
NS Parts	1	0.81	7	1.38	63.00	0.85
MO Parts						
AP Parts	1	0.81	6	1.18	51.00	0.69
DP Parts	3	2.45	22	4.34	321.64	4.36
SP Parts						
DEL Parts						
Parts With No Cost	1	0.81				
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	2					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	52	42.62	304	60.07	4,414.18	59.84
4 to 6 Months	19	15.57	73	14.42	564.05	7.64
7 to 12 Months	37	30.32	92	18.18	1,351.55	18.32
Over 12 Months	8	6.55	26	5.13	968.64	13.13
New Parts No Sales	6	4.91	11	2.17	77.01	1.04
Inventory Movement - Receipts						
0 to 3 Months	43	35.24	278	54.94	4,219.43	57.20
4 to 6 Months	13	10.65	31	6.12	401.85	5.44
7 to 12 Months	44	36.06	177	34.98	2,561.74	34.73
Over 12 Months	21	17.21	20	3.95	192.41	2.60
New Parts No Receipts	1	0.81				
Outstanding Orders	9	7.37	80		1,153.20	
Stockorders	8	88.88	74	92.50	1,099.20	95.31
Supplemental Orders						
Customer Orders						
Backorders	1	11.11	6	7.50	54.00	4.68
Stockorder Backorders	1	11.11	6	7.50	54.00	4.68
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 102

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	38	31.14	167		1,876.47		133
Regular	38	100.00	167	100.00	1,876.47	100.00	133
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	10	8.19	19		153.14		12
Regular	10	100.00	19	100.00	153.14	100.00	12
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	20	16.39	134		1,624.74		40
Stockorders	10	50.00	54	40.29	871.90	53.66	19
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	12	60.00	80	59.70	752.84	46.33	21
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns	1	0.81	3		-46.50		1
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 900

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	106		463		11,177.58	
Active Parts	8	7.54	241	52.05	5,229.00	46.78
NS Parts	93	87.73	34	7.34	3,609.04	32.28
MO Parts	1	0.94	76	16.41	326.04	2.91
AP Parts	4	3.77	112	24.19	2,013.50	18.01
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	9	8.49				
Parts With Negative On-Hand						
Core/Exchange						
Memos On File						
Parts Added	9	8.49				
Active Parts						
NS Parts	9	100.00				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	14	13.20	305	65.87	4,223.04	37.78
4 to 6 Months	11	10.37	12	2.59	1,332.00	11.91
7 to 12 Months	35	33.01	40	8.63	4,215.00	37.70
Over 12 Months	12	11.32	97	20.95	864.50	7.73
New Parts No Sales	34	32.07	9	1.94	543.04	4.85
Inventory Movement - Receipts						
0 to 3 Months	14	13.20	317	68.46	5,199.08	46.51
4 to 6 Months	10	9.43	1	0.21	149.00	1.33
7 to 12 Months	39	36.79	145	31.31	5,829.50	52.15
Over 12 Months	11	10.37				
New Parts No Receipts	32	30.18				
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 900

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	6	5.66	99		2,539.06		39
Regular	6	100.00	99	100.00	2,539.06	100.00	39
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	2	1.88	8		73.87		7
Regular	2	100.00	8	100.00	73.87	100.00	7
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	4	3.77	128		2,232.00		2
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	4	100.00	128	100.00	2,232.00	100.00	2
Overages							
Net Adjustments	1	0.94	6		-78.00		3
Plus							2
Minus	1	100.00	6	100.00	-78.00		1
Factory Returns							
Net Appreciation	1	0.94	221	47.73	227.00		1
Positive	1	100.00	221	100.00	227.00		1
Negative							
Parts Updated With Cost							
Parts With Comments	1						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	2,856		8,411		123,790.26	
Active Parts	707	24.75	2,583	30.70	77,712.28	62.77
NS Parts	1,959	68.59	1,001	11.90	35,932.67	29.02
MO Parts	3	0.10	86	1.02	500.44	0.40
AP Parts	173	6.05	4,673	55.55	8,291.34	6.69
DP Parts	14	0.49	68	0.80	1,353.53	1.09
SP Parts						
DEL Parts						
Parts With No Cost	143	5.00				
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	445					
Parts Added	163	5.70	21	0.24	775.37	0.62
Active Parts	1	0.61				
NS Parts	162	99.38	21	100.00	775.37	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	117					
Inventory Movement - Sales						
0 to 3 Months	538	18.83	2,155	25.62	59,650.63	48.18
4 to 6 Months	224	7.84	4,861	57.79	14,010.21	11.31
7 to 12 Months	456	15.96	633	7.52	25,636.35	20.70
Over 12 Months	410	14.35	394	4.68	7,986.49	6.45
New Parts No Sales	1,228	42.99	368	4.37	16,506.58	13.33
Inventory Movement - Receipts						
0 to 3 Months	533	18.66	1,641	19.51	65,455.70	52.87
4 to 6 Months	222	7.77	440	5.23	16,564.56	13.38
7 to 12 Months	510	17.85	1,315	15.63	33,231.38	26.84
Over 12 Months	441	15.44	4,681	55.65	6,270.75	5.06
New Parts No Receipts	1,150	40.26	334	3.97	2,267.87	1.83
Outstanding Orders	105	3.67	460		60,769.14	
Stockorders	90	85.71	386	83.91	32,096.32	52.81
Supplemental Orders	19	18.09	45	9.78	24,110.75	39.67
Customer Orders						
Backorders	8	7.61	29	6.30	4,562.07	7.50
Stockorder Backorders	7	6.66	28	6.08	3,422.10	5.63
Supplemntl Backorders	1	0.95	1	0.21	1,139.97	1.87
Customer Backorders						

Outstanding Forced Orders

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	201	7.03	738		33,456.29		571
Regular	201	100.00	738	100.00	33,456.29	100.00	571
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	6	0.21	6		1,822.66		6
Return Sales	43	1.50	76		6,022.73		59
Regular	43	100.00	76	100.00	6,022.73	100.00	59
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	134	4.69	597		30,747.23		178
Stockorders	58	43.28	264	44.22	13,358.24	43.44	77
Supplemental Orders	3	2.23	3	0.50	702.27	2.28	3
Customer Orders							
Emergency Purchases							
Other Receipts	80	59.70	330	55.27	16,686.72	54.27	98
Overages							
Net Adjustments	1	0.03	6		-78.00		3
Plus							2
Minus	1	100.00	6	100.00	-78.00		1
Factory Returns	10	0.35	21		-1,318.07		10
Net Appreciation	3	0.10	224	2.66	233.00		19
Positive	3	100.00	224	100.00	233.00		18
Negative							1
Parts Updated With Cost	1	0.03					1
Parts With Comments	2						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			91		5,051.67		72
Lost Sales							
Return Sales			10		214.79		8