

First Time Fill Rate

| DEALERSHIP NAME | | First time fill rate | | | |
|-----------------|-----------|-----------------------------------|-----------------------------------|--------------------------|-----------------------------|
| DATE | # OF RO'S | RO's Filled 1st Time (Right Away) | RO's Filled the same day Same Day | RO's Not Filled Same Day | Actual 1st Time Fill Rate % |
| 5/27/2022 | 2 | 2 | 2 | 0 | 100.00% |
| 5/31/2022 | 12 | 6 | 7 | 5 | 50.00% |
| 6/1/2022 | 10 | 7 | 8 | 2 | 70.00% |
| 6/2/2022 | 4 | 3 | 3 | 1 | 75.00% |
| | | | | | #DIV/0! |
| Totals | 28 | 18 | | | 64.29% |