

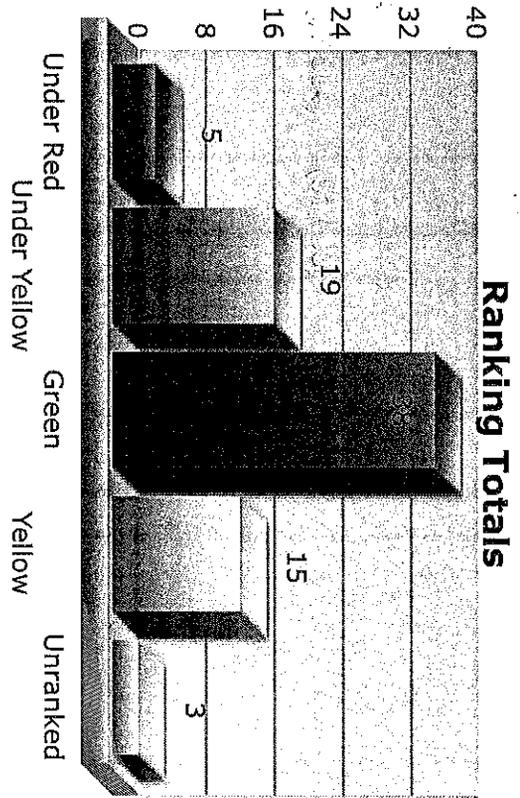
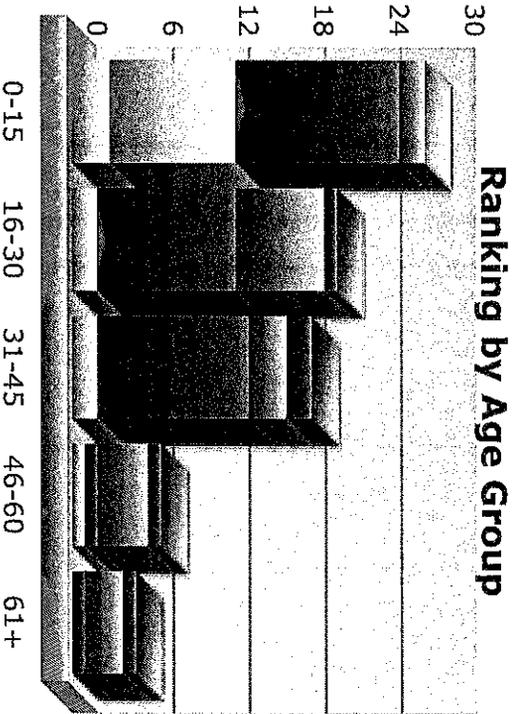
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Vehicle Summary | Investment Summary | Appraisal Summary | Lifecycle Summary

Retail/Wholesale: All vehicles Retail only Wholesale only | Bucket Type: Days in Inventory Market Days Supply



Days in Inventory	Count	Investment Total	Investment Average	Adj % Cost to Market	Markup Total	Markup Average	Adj % Price to Market	Mkt. Days Supply	Avg. Grade
0-15	28	\$631,905*	\$23,404*	87%	\$39,673*	\$1,653*	95%	81	C+
16-30	21	\$389,831	\$18,563	84%	\$12,267	\$584	88%	76	C+
31-45	19	\$502,367	\$26,440	95%	(\$22,667)	(\$1,193)	92%	102	C+
46-60	7	\$161,743	\$23,106	92%	(\$7,654)	(\$1,093)	89%	69	C+

61+	5	\$114,098	6%	\$22,820	96%	(\$11,899)	(\$2,380)	86%	93	C+
Total	80	\$1,799,944*		\$22,784*	89%	\$9,720*	\$128*	91%	84	C+

Jim McCain - Stivers Ford Lincoln Mercury

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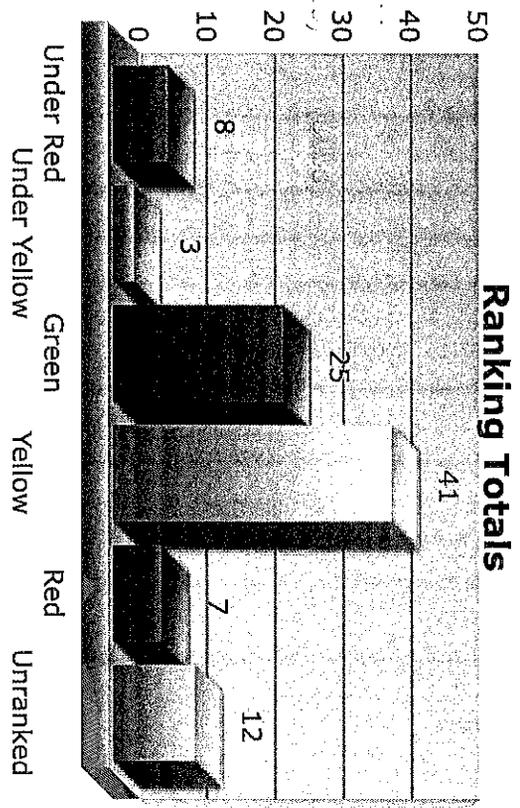
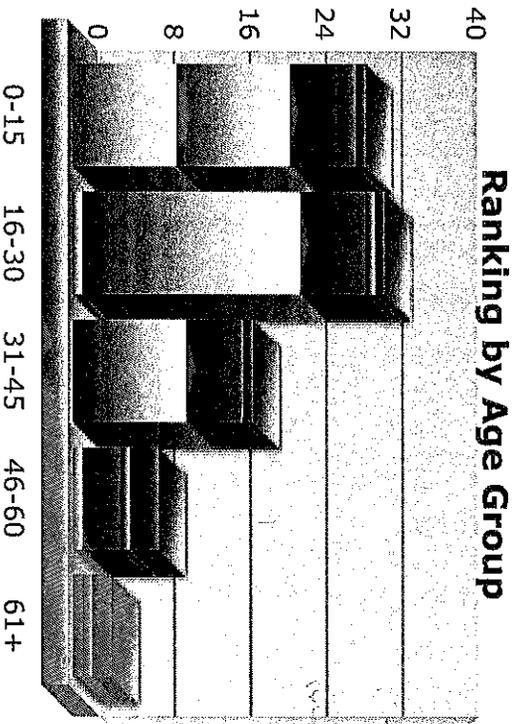
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Days in Inventory	Count	Investment Total	Average Investment	Adj % Cost to Market	Markup Total	Average Markup	Adj % Price to Market	Mkt. Days Supply	Avg. Grade
0-15	31	\$505,541	\$16,308	81%	\$66,206	\$2,546	96%	76	C+
16-30	33	\$431,429	\$13,074	86%	\$53,411	\$1,619	98%	79	C
31-45	19	\$445,223	\$23,433	93%	\$14,557	\$766	96%	90	C+
46-60	9	\$195,755	\$21,751	93%	(\$8,865)	(\$985)	87%	72	C+

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61+	4	\$92,024	6%	\$23,006	94%	(\$12,324)	(\$3,081)	80%	88	C+	Not Di
Total	96	\$1,669,972		\$17,396	87%	\$112,985	\$1,242	95%	80	C+	

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