SOAG

NADA - FIXED OPS 2 --SERVICE HOMEWORK

CDJR FWB - MARCH 2022 FINANCIAL

FLAT RATE TECHNICIANS		
S	$26.00	Shop Foreman
2012	$29.50	Technician
2052	$33.00	Technician
5175	$35.00	Technician
4259	$35.00	Technician
4346	$45.00	Technician
4444	$30.00	Technician
4622	$25.00	Technician
4102	$25.00	Technician
AVG FLAT RATE	**$31.50**	

HOURLY TECHNICIANS		
5113 (f/r now)	$18.00	Tech Apprentice
4785	$17.00	Tech Apprentice
5287	$16.00	Tech Apprentice
5223	$17.00	Lead Lube Tech
4807	$15.00	Lube Tech
5205	$15.00	PT - Tech Student
5199	$15.00	PT - Tech Student
5060	$15.00	PT - Tech Student
AVG HOURY RATE	**$16.00**	

SERVICE BAYS/STALLS	
MAIN SHOP	
	14 - 2 POST
	1 - 20K LB
	1- FLAT BAY
EXPRESS	
	2 - SCISSOR
	1 - ALIGNMENT
TOTAL BAY COUNT	**19**

AVERAGE TECH COST	
LABOR SALES	?
LABOR GROSS	?
LABOR COST	?
LABOR COST	?
HOURS SOLD	?
TECH COST	**?**

DMS PRICING INFORMATION	
Warranty Rate	$140.37
Internal Rate	$159.95
Customer Rate	$159.95
Customer Pay ELR	$124.49

SALES	
Total number of new vehicles so at Store 1 in the last 5 years, excluding fleet.	
(2016-2017)	
TOTAL SOLD	????

Service Writer: Kristina Tabor

RO#	Date	Status	Name	Cust Pay	Warranty	Internal
189379	4/28/22	In-Proc	ANW149678 22 WRANGLE			486.2
189380	4/28/22	In-Proc	ANW149678 22 WRANGLE			
189619	5/04/22	In-Proc	ANH150103 22 CHARGER			
Total		3				486.2

Service Writer: Montana Mcdonald

RO#	Date	Status	Name	Cust Pay	Warranty	Internal
187014	3/03/22	In-Proc	MANUEL'S MECHANIC SE	1204.93		
187530	3/15/22	In-Proc	BARBAREE, GIDGET	493.35		
188061	3/29/22	In-Proc	TAYLOR, THOMAS	289.84		
188109	3/30/22	In-Proc	BARBAREE, GIDGET		619.21	
188284	4/04/22	In-Proc	CAVANAGH, HEATHER	6008.63		
188534	4/08/22	In-Proc	WARDS MOTOR SPORTS,	367.31		
188538	4/08/22	In-Proc	SCOTT, TIMOTHY	3165.37	86.99	
188582	4/11/22	In-Proc	MILLER, SHANE ALLEN			
188721	4/13/22	In-Proc	RODRIGUES, CESAR			
188804	4/14/22	In-Proc	HOOD CHEVROLET, PRES		814.25	
188999	4/20/22	In-Proc	LEACH, SCOTT	817.64		
189006	4/20/22	In-Proc	CHRYSLER DODGE JEEP		7.77	
189096	4/22/22	In-Proc	GLAZE, JASON LINN	4939.54		
189181	4/25/22	In-Proc	TOPP, ANDREW********		35.04	
189186	4/25/22	In-Proc	LOVE, CHRISTONE			
189194	4/25/22	In-Proc	GEICO INC			
189294	4/27/22	In-Proc	BREIZ, ANGELA			
189299	4/27/22	In-Proc	ALEXANDER KAMEENUI,			
189305	4/27/22	In-Proc	RODGERS, GAIL	1007.05		
189333	4/27/22	In-Proc	SMITH, WINSOME	431.25		
189344	4/28/22	In-Proc	OKALOOSA COUNTY SHER		200.26	
189471	5/01/22	In-Proc	TMN562495 21 1500 DI			
189475	5/01/22	In-Proc	TCL105725 12 WRANGLE			577.88
189476	5/01/22	In-Proc	TCL105725 12 WRANGLE		92.91	
189480	5/02/22	In-Proc	ROSE, AMBER		114.43	
189491	5/02/22	In-Proc	BROOKS, NICK	541.21		
189496	5/02/22	In-Proc	JOHNSON, WILBON	893.49		
189521	5/02/22	In-Proc	TAYLOR, THOMAS	1666.2		
189526	5/03/22	In-Proc	RICHARDS, AMANDA HE	1272.5		
189540	5/03/22	In-Proc	D3 MARINE CONSULTING			
189543	5/03/22	In-Proc	ANS113340 22 WAGONEE			
189555	5/03/22	In-Proc	ANW144941 22 WRANGLE			

189563	5/03/22	In-Proc	EHRLICHER, THOMAS			
189601	5/04/22	In-Proc	TABB, JAMAL	101		
189614	5/04/22	In-Proc	FLORIDA FHP, FLORIDA			
189616	5/04/22	In-Proc	ENTERPRISE RENT A CA			
189618	5/04/22	In-Proc	ANN288390 22 1500			
189621	5/04/22	In-Proc	ANH130527 22 CHARGER			
189633	5/04/22	In-Proc	VIA, SHARON			
188720	4/13/22	Cashier	RENTALS, GO	750.32		
189198	4/25/22	Cashier	GILLISLEE, MIKE			
189478	5/02/22	Cashier	HICKS, JAY			
189122	4/22/22	Pre-Inv	STUCKI, GEOFFREY	643.8		
189483	5/02/22	Pre-Inv	MAUPIN, JUSTIN	1829.7		
189579	5/04/22	Pre-Inv	MOISTNER, STEVE	2146.7		
189603	5/04/22	Pre-Inv	CARDENAS, CHRISTOPHE			
Total	46			28569.83	1970.86	577.88

Service Writer: Carol Ingram

RO#	Date	Status	Name	Cust Pay	Warranty	Internal
189219	4/25/22	In-Proc	EDGE, TREVOR			
Total	1					

Service Writer: Jeremy Bee

RO#	Date	Status	Name	Cust Pay	Warranty	Internal
186586	2/21/22	In-Proc	BLAISE GAGNON/INDEPE			
187821	3/23/22	In-Proc	ADAMS, MARK		4893.02	
188273	4/04/22	In-Proc	PEARSON, WILLIAM	1404.96		
188684	4/12/22	In-Proc	JOSE SANTIAGO, GSA			
189070	4/21/22	In-Proc	HENDERSON CONTRACTI	430.19	20.03	
189109	4/22/22	In-Proc	MAEDA, MACY		1207.75	
189128	4/22/22	In-Proc	JENNINGS, JUDY	357.5		
189166	4/23/22	In-Proc	TRINGAS, PARKER	176.5		
189221	4/25/22	In-Proc	FREYTAG, ANGELA			
189262	4/26/22	In-Proc	DOVER, FRANKLIN	436.91		
189272	4/27/22	In-Proc	KEARNS, MICHAEL		145.1	
189288	4/27/22	In-Proc	MICHAEL, VICTORIA			
189296	4/27/22	In-Proc	GIAMMARESI, ANTHONY			
189314	4/27/22	In-Proc	MCDERMOTT, SEAN			
189373	4/28/22	In-Proc	GRUBBS, NICHOLAS BLA	355.25		
189382	4/28/22	In-Proc	HUNT, LISA			
189386	4/29/22	In-Proc	RAY, JIM			

189472	5/01/22	In-Proc	TMH444972 21 FORESTE			
189479	5/02/22	In-Proc	HEADGER, LARRY	398.13		
189505	5/02/22	In-Proc	GRANT, RACHEAL	-450		
189511	5/02/22	In-Proc	LEONARD, RAY		239.59	
189560	5/03/22	In-Proc	CHRYSLER DODGE JEEP			
189562	5/03/22	In-Proc	ANC153712 22 GRAND C		620.81	
189565	5/03/22	In-Proc	TMH623731 21 CHALLEN			
189568	5/03/22	In-Proc	SMITH, JAKE JOSEPH			
189572	5/03/22	In-Proc	GODWIN, MICHELE DAWN			
189573	5/03/22	In-Proc	ENNIS, LAWTON KYLE			
189582	5/04/22	In-Proc	VILLARREAL	855.5		
189591	5/04/22	In-Proc	JOHNSON, KERWIN			
189596	5/04/22	In-Proc	SHEFFIELD, JAMESS			
189599	5/04/22	In-Proc	KENNEDY, SABRINE TOM			
189613	5/04/22	In-Proc	SHERIFF OFFICE, OKAL			
189622	5/04/22	In-Proc	ANH148833 22 CHALLEN			
189630	5/04/22	In-Proc	BREWER, MEGGAN			
189631	5/04/22	In-Proc	HARRIGAN-TOMAR, EM	423.62		
185842	2/02/22	Cashier	AMOS, DARYL			
187180	3/08/22	Cashier	ENTERPRISE	569.13		
188915	4/18/22	Cashier	AUTO, STEPONE			1604.84
189324	4/27/22	Cashier	WALKER, LAKEN			
189623	5/04/22	Cashier	BROWN, JANA			
188832	4/15/22	Cashr/W	DAY, ASHLEY			
188600	4/11/22	Pre-Inv	GERBER COLLISION	1801.5		
189149	4/23/22	Pre-Inv	FRIEDMAN, KRYSTAL		492.78	
189399	4/29/22	Pre-Inv	GSA, LUCIAN JAMES			
189515	5/02/22	Pre-Inv	FAILS, CHRISTOPHER L		200	
189544	5/03/22	Pre-Inv	ANN280115 22 1500		28.07	
189554	5/03/22	Pre-Inv	ANW144986 22 WRANGLE		94.23	
189578	5/04/22	Pre-Inv	NAFZIGER, CATHERINE			
189580	5/04/22	Pre-Inv	SCOTT, HENRY	88.27		
189587	5/04/22	Pre-Inv	CORREA, MICHAEL		236.72	
189597	5/04/22	Pre-Inv	SHEFFIELD, JAMESS			
189602	5/04/22	Pre-Inv	MILLER, JEAN			
Total		52		6847.46	8178.1	1604.84

Service Writer: Ken Sisk

RO#	Date	Status	Name	Warranty	Internal
186442	2/16/22	In-Proc	AN8519307 22 GRAND C		513.77
186949	3/02/22	In-Proc	ANG197618 22 2500		1707.79
189371	4/28/22	In-Proc	ANN313613 22 1500	2471.47	

189425	4/29/22	In-Proc	COON, JERRY			295.68
189493	5/02/22	In-Proc	ANW197877 22 WRANGLE			
189497	5/02/22	In-Proc	ANH146388 22 CHARGER		920.69	
189501	5/02/22	In-Proc	SHOP SUPPLIES			6.45
Total		7			3392.16	2523.69

Service Writer: Deperrian Mitchell

RO#	Date	Status	Name	Cust Pay	Warranty	Internal
188186	3/31/22	In-Proc	BRASHAW, MORRIS FLO\	2250		
188232	4/01/22	In-Proc	PRATTE, JAMES PAUL			69.49
188620	4/11/22	In-Proc	KENNEDY, JASON LEE	800		
188757	4/14/22	In-Proc	SKEHAN, TERRI LYNN	2065.29		
188919	4/18/22	In-Proc	MCEACHERN, REAGAN		451.53	
189024	4/20/22	In-Proc	SANTA ROSA COUNTY SH			621.4
189224	4/25/22	In-Proc	SASUTIL, JUNN	2161.92		
189255	4/26/22	In-Proc	TENJO, CONSUELO	447.5		
189271	4/26/22	In-Proc	VIP RENTAL, STEP ONE		293.23	
189289	4/27/22	In-Proc	LOPEZ, CARL			
189355	4/28/22	In-Proc	PATTON, GABRIEL	1533.85		
189390	4/29/22	In-Proc	IRVIN, DOUGLAS	261.44		
189474	5/01/22	In-Proc	TJBC25212 18 EDGE			238.27
189503	5/02/22	In-Proc	SHARROW, CHRISTOPHER		11.26	
189507	5/02/22	In-Proc	VEACH, CHRISTOPHER			
189524	5/02/22	In-Proc	MURRAY, KATHY HENDRI			
189527	5/03/22	In-Proc	FARRANCE, DENNIS			
189551	5/03/22	In-Proc	ANS138559 22 WAGONEE			
189574	5/03/22	In-Proc	ANS142320 22 WAGONEE			
189586	5/04/22	In-Proc	DURAN, YLENY	5058.95		
189589	5/04/22	In-Proc	SIMERLY, HANNAH PAIG			
189600	5/04/22	In-Proc	MORSE JR, SELBY HAYW			
189615	5/04/22	In-Proc	FRENCH, VICTORIA			
189617	5/04/22	In-Proc	ROBERTS, SIERRA			
189620	5/04/22	In-Proc	ANH145776 22 CHARGER			
189625	5/04/22	In-Proc	HILLIS, TIMOTHY RAY			
189627	5/04/22	In-Proc	ANR130818 22 PACIFIC			
189628	5/04/22	In-Proc	ANR130818 22 PACIFIC			
189632	5/04/22	In-Proc	ZIA VACATION RENTAL			
188547	4/08/22	Cashier	BRYAN, JEVAUGHN MAUR			
188905	4/18/22	Cashier	JOHNSON, KIMBERLY		134.65	
189277	4/27/22	Cashier	ALFORD, DARREN LANGS			
189286	4/27/22	Cashier	WATSON, JAMES	479.85		
189148	4/23/22	Pre-Inv	JONES, NATALIE ANN	538.43		

189545	5/03/22	Pre-Inv	ANS138560	22 WAGONEE		28.07	
Total		35			15597.23	918.74	929.16

GRAND TOTALS				
Total RO's	144	Cust Pay	Warranty	Internal
		51014.52	14459.86	6121.77

Serv Cont	Total	Cost
	486.2	210

	486.2	210

Serv Cont	Total	Cost
	1204.93	685.9
	493.35	257
	289.84	40.5
	619.21	346.3
	6008.63	3881.05
	367.31	175.25
	3252.36	1649.31
	814.25	455.4
	817.64	618.18
	7.77	4.35
	4939.54	3291.75
	35.04	19.6
	1007.05	584
	431.25	224
	200.26	112
	577.88	356.9
	92.91	51.96
41.58	156.01	110.15
	541.21	296.55
41.6	935.09	551.55
	1666.2	851
	1272.5	1077.6

	101	48.4
	750.32	336.9
199	199	121.8
	643.8	180
	1829.7	637.45
49.99	2196.69	1003.79
59.98	59.98	51.9
392.15	31510.72	18020.54

Serv Cont	Total	Cost

Serv Cont	Total	Cost
8710.01	8710.01	4871.35
	4893.02	3388.85
	1404.96	726.75
	450.22	216.5
	1207.75	812.1
	357.5	169.8
	176.5	104
	436.91	240.6
	145.1	81.15
56.6	411.85	195.8

	398.13	208.9
	-450	-105
	239.59	134
	620.81	347.2
	855.5	405.9
	423.62	147.2
1300.6	1300.6	713.13
	569.13	209.7
	1604.84	710.29
76.1	76.1	10.5
41.61	41.61	38.7
	1801.5	876
	492.78	268.46
	200	200
	28.07	5.9
	94.23	23.6
59.98	59.98	57.4
	88.27	38.6
	236.72	132.4
65	65	57.1
120	120	59.35
10429.9	27060.3	15346.23

Serv Cont	Total	Cost
	513.77	298.7
	1707.79	992.9
	2471.47	1382.25

	295.68	128.3
	920.69	559
	6.45	3.75
	5915.85	3364.9

Serv Cont	Total	Cost
	2250	1499
	69.49	40.4
	800	800
	2065.29	823.5
	451.53	251.7
	621.4	288.6
149.97	2311.89	1396
	447.5	212.3
	293.23	164
	1533.85	874.07
	261.44	125.05
	238.27	96.98
	11.26	6.3
	5058.95	3630.4
	134.65	53.55
	479.85	140
	538.43	191.2

	28.07	6
149.97	17595.1	10599.05

Serv Cont	Total	Cost
10972.02	82568.17	47540.72

ServiceWriter	Date	RO	Name
MONTANA MCDONALD	3/14/22	187323	RAINEY, PHILIP
MONTANA MCDONALD	3/14/22	187334	KENNEDY, DENNIS
MONTANA MCDONALD	3/15/22	187486	GORT, MITCHELL DANIEL
MONTANA MCDONALD	3/16/22	187541	GAMBERGER, WLADISLAW
MONTANA MCDONALD	3/18/22	187566	MESKE, DUANE DEE
JEREMY BEE	3/16/22	187461	TOPP, ANDREW
JEREMY BEE	3/16/22	187538	CALLAWAY, MATTHEW
JEREMY BEE	3/17/22	187580	EVERS, STUART
DEPERRIAN MITCHELL	3/15/22	187337	GEORGE, SAM
DEPERRIAN MITCHELL	3/15/22	187453	BRIEN, JERRY
DEPERRIAN MITCHELL	3/16/22	187510	MUNOZ, EVER JOSUE
DEPERRIAN MITCHELL	3/16/22	187513	TARR, ERIKA
DEPERRIAN MITCHELL	3/16/22	187583	MITCHELL, ELIZAH
DEPERRIAN MITCHELL	3/17/22	187588	EVERTON, RAYMOND
DEPERRIAN MITCHELL	3/18/22	187638	JONES, SIMON

Discount	Amount
MILITARY DISCOUNT	50
VARIABLE DISCOUNT	70
MILITARY DISCOUNT	20.94
MILITARY DISCOUNT	6
VARIABLE DISCOUNT	20
TOTAL	166.94
10% STEP ONE DISCOUNT	43.46
MILITARY DISCOUNT	16
VARIABLE DISCOUNT	45
TOTAL	104.46
MILITARY DISCOUNT	25.98
10% FACTORY DISCOUNT	17.99
MILITARY DISCOUNT	9.9
15% FACTORY DISCOUNT	50
MILITARY DISCOUNT	12.43
MILITARY DISCOUNT	14.99
MILITARY DISCOUNT	10
TOTAL	141.29
TOTAL SERVICE DISCOUNTS	412.69