

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	376	599	975	Finance or Lease Reserve	16306	42692	58998
Finance or Lease Contracts	339	505	844	Service Contracts	206210	207811	414021
Service Contracts	252	382	634	Pre-paid Maintenance			0
Pre-Paid Maintenance	274	165	439	GAP	34967	76993	111960
GAP	128	251	379	Theft Deterrent			0
Theft Deterrent	24	0	24	Paint Sealant & Appearance			0
Paint Sealant & Appearance	57	50	107	Tire/Wheel			0
Tire/Wheel	174	160	334	Lease Care			0
Lease Care	19	0	19	Other_____			0
Other_____			0				0

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	452515	576810	1029325
Service Contracts	859518	987820	1847338
Pre-Paid maintenance	28601	105761	134362
GAP	91984	175845	267829
Theft Deterrent	28076	0	28076
Paint Sealant & Appearance	92038	66401	158439
Tire/Wheel	240779	214915	455694
Lease Care	23665	0	23665
Other_____			0

