

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	110	117	227	Chargebacks			
Finance or Lease Contracts	92	105	197	Finance or Lease Reserve	0	0	0
Service Contracts	28	42	70	Service Contracts	0	0	0
Pre-Paid Maintenance	66	28	94	Pre-paid Maintenance	0	0	0
GAP	18	29	47	GAP	0	0	0
Theft Deterrent	34	31	65	Theft Deterrent	0	0	0
Paint Sealant & Appearance	28	5	33	Paint Sealant & Appearance	0	0	0
Tire/Wheel	0	0	0	Tire/Wheel	0	0	0
Lease Care	14	0	14	Lease Care	0	0	0
Other_____			0	Other_____			0

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	42,585	87,626	130211
Service Contracts	33,488	45,528	79016
Pre-Paid maintenance	49,840	23,520	73360
GAP	7,524	12,122	19646
Theft Deterrent	35,700	32,550	68250
Paint Sealant & Appearance	26,524	4,405	30929
Tire/Wheel			0
Lease Care	6,160		6160
Other_____			0

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